



**COMMONWEALTH OF MASSACHUSETTS  
MASSACHUSETTS DEPARTMENT OF TRANSPORTATION  
PURCHASE ORDER  
FOR COMMODITIES AND/OR SERVICES**

\*  **COMMODITY/EQUIPMENT**  **SERVICE**

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

<b>*Purchase Order Issue Date:</b>		<b>*Purchase Order Number:</b> <b>PCDOT028719103179-15</b>						
		<b>Contract Number:</b> 90042 / 103179						
<b>Contract Start Date:</b> 7/1/2015	<b>Contract End Date:</b> 10/23/2021	<b>Reference MA or Contract:</b> RFR						
<b>Vendor Information</b>								
<b>*Name:</b> MorphoTrust USA LLC		<b>Contact Person:</b> John Corson; David Kunen						
<b>*Address:</b> 6840 Carothers Pkwy, Ste 650		<b>Telephone:</b> 678-575-1586; 978-215-2623						
<b>*City, State, Zip Code:</b> Franklin, TN 37067		<b>Fax:</b>						
		<b>Email:</b> jcorson@us.idemia.com; david.kunen@us.idemia.com						
		<b>Quote Number (if applicable):</b> FQ20190502MA08						
<b>Department Information</b>								
<b>*Ship to Department Name:</b> MassDOT - RMV		<b>*Bill to Department Name:</b> MassDOT - IT						
<b>*Contact Person:</b> Al Puccia		<b>*Contact Person:</b> Antonia Pires						
<b>*Address:</b> 25 Newport Ave		<b>*Address:</b> 10 Park Plaza, Room 8350						
<b>*City, State, Zip Code:</b> Quincy, MA 02171		<b>*City, State, Zip Code:</b> Boston, MA 02116						
<b>*Telephone:</b> 857-368-7806		<b>Telephone:</b> 857-368-9897						
<b>Email:</b> al.puccia@state.ma.us		<b>Email:</b> antonia.pires@state.ma.us						
<b>Delivery Instructions:</b> Loading Dock Available		<b>Prompt Payment Discount (Terms &amp; %):</b>						
<b>Instructions to the Vendor:</b>								
1. The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number.								
2. The purchase order number must appear on the vendor's packing list.								
3. See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract.								
4. Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense.								
* Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information.								
<b>Line #</b>	<b>Vendor Item Number</b>	<b>Item Description</b>	<b>Unit of Measure</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Subtotal (Quantity x Unit Price)</b>	<b>** Discount</b>	<b>Total Price (Subtotal minus Discount)</b>
1	SEE ATTACHED							
2								
3								
<b>Department Approval</b>						<b>Subtotal:</b>		
<b>Signature:</b>								
<b>*Printed Name:</b> David Bedard, DCIO						<b>Shipping and Handling:</b> 0.00		
<b>*Date:</b> 7/15/17								
<b>* Vendor Approval (only required for the Engagement of Services)</b>						<b>Total Order Amount:</b> <b>\$217,415.00</b>		
<b>*Signature:</b> _____								
<b>*Printed Name:</b> _____								
<b>*Date:</b> _____								

\* Indicates required field. \*\* Discount includes any Prompt Payment Discounts.



May 3, 2019

Mr. John Primerano  
Deputy Chief Information Officer  
Registry of Motor Vehicles  
25 Newport Avenue Extension  
Quincy, MA 02171

Subject: 166 Fujitsu fi-7160 Document Scanners (Quote FQ20190502MA08)

Dear Mr. Primerano:

IDEMIA is pleased to provide the Massachusetts Registry of Motor Vehicles (RMV) with this quotation in response to your request. A description of the goods and services that you have requested, plus certain terms and conditions of this quotation, appear below.

DESCRIPTION OF GOODS AND SERVICES:

The RMV requested pricing for procurement, installation, and warranty of 166 Fujitsu fi-7160 document scanners, with the warranty covering the remaining life of the existing DL contract, i.e., through October 23, 2021. RMV requires IDEMIA to complete installation by November 4, 2019.

The equipment will be allocated as follows:

Department	Quantity
Service Center – See Table Below	85
10 PP – Enforcement Services	6
Quincy – Reg and Title Dept	50
Quincy – Reg Partners	24
Quincy – UAT	1
<b>Total</b>	<b>166</b>

Service Center	Quantity
Braintree	2
Brockton	2
Chicopee	1
Danvers	4
Fall River	2
Greenfield	1
Haverhill	2
Haymarket	6
Lawrence	5
Leominster	4
Lowell	4
Milford	6
Natick	1



New Bedford	2
Pittsfield	5
Plymouth	2
Revere	2
Roslindale	1
South Yarmouth	4
Springfield	7
Taunton	5
Watertown	2
Wilmington	7
Worcester	8
<b>Total</b>	<b>85</b>

The planned installation schedule is shown on the next page.

ASSUMPTIONS:

- IDEMIA can start deployment as early as October 1 to ensure installation by November 4.



SUN	MON	TUE	WED	THU	FRI	SAT
		<b>Oct. 01</b>	<b>02</b>	<b>03</b>	<b>04</b>	<b>05</b>
		Quincy Reg. & Title & UAT 11	Quincy Reg. & Title 20	Quincy Reg. & Title 20	Quincy Reg. Partners 24	
<b>06</b>	<b>07</b>	<b>08</b>	<b>09</b>	<b>10</b>	<b>11</b>	<b>12</b>
	10 Park Place 6	Roslindale 1	Haverhill 2	Danvers 4		
	Haymarket 6	Watertown 2	Lawrence 5	Wilmington 7		
		Revere 2	Lowell 4			
<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>
			Greenfield 1	Chicopee 1	Worcester 8	
			Pittsfield 5	Springfield 7	Leominster 4	
		<b>COLUMBUS DAY</b>				
<b>20</b>	<b>21</b>	<b>22</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>26</b>
	Natick 1	Taunton 5	Plymouth 2	New Bedford 2		
	Milford 6	Brockton 2	Yarmouth 4	Fall River 2		
		Braintree 2				



FIRM FIXED PRICE QUOTATION

Equipment and Installation	Quantity	Unit Price	Total
Fujitsu fi-7160 Document Scanner	166	\$1,106	\$183,596
Installation			\$33,819
<b>Total Equipment and Installation</b>			<b>\$217,415</b>

The above pricing includes warranty through October 23, 2021.

MILESTONE BILLING SCHEDULE

#	Milestone Definition	Milestone Value
1	IDEMIA receipt of 166 units	\$183,596
2	Installation of 166 units	\$33,819
	<b>Total</b>	<b>\$217,415</b>

OTHER TERMS AND CONDITIONS

- The terms and conditions associated with contract # 90042 will apply to this change order.
- Prices specified in this quotation shall remain fixed for a period of 30 days from the date of this quotation.
- Prices quoted herein are based upon the information that has been provided to IDEMIA by RMV. Changes to the information provided may result in a change in price.
- We are only able to begin work on this project upon receipt of a purchase order.
- IDEMIA will invoice for the equipment according to the milestone billing schedule.

Please feel free to contact me with any questions you may have.

Sincerely,

David Kunen  
General Manager, Northeast Region  
Civil and Digital Identity  
Idemia Identity & Security, N.A.  
296 Concord Road  
Billerica, MA 01821  
david.kunen@us.idemia.com  
(978) 215-2623 (office)

