

Project Number(s)

Encumbrance Document ID			
Trans	Dept	Unit	Identification Number
PC	DOT	0287	INTF00002018M0103179

681

7/5/2019

Funding Source

Capital Tolls Capital Tolls General Federal Grant
 Operating Tolls Operating Expendable Trust

Approp No	Obj	Unit	Activity	Program	Phase	N/P	Amount Allocated
17903005	U07	IR01		RMV008			\$217,415.00
							\$217,415.00

Obligation By Fiscal Year for Multi-Year Contracts

	17903005	Total
2020	\$217,415.00	\$217,415.00
MMARS Total	\$217,415.00	\$217,415.00

Reason for Request: 166 Fujitsu Scanners

Contract #: 103179

Cost Reduction %: _____

Vendor ID & Address Code: VC6000183131 AD001

Current Year Savings: _____


Vendor Name: MORPHOTRUST USA, LLC

Contract Location:

Contract Description: Driver Licensing Workstations and ALL Commodities related to DLD/ID RMV Contract# 90042

Report Notes:

Recommended by:  7/5/19
(Signature / Date)

Approved by:  7/8/19
(Signature / Date)

Completed by the Budget Office:

Expense Budget Entered By: _____
(Signature / Date)

Approved by: _____
(Signature / Date)

Completed by the FAPRO (Applies to Capital only):

Approved by: _____
(Signature / Date)



Commonwealth of Massachusetts Office of the Comptroller
Purchase Commodity Encumbrance Form

Document Name: DLD/DID RMV #90042 HARDWARE/SOFTWARE [2216195]

Document Description: 166 Fujitsu Scanners

Document ID.

Code	Dept	Unit	Document Identifier	Action	Code	Department	Identification Number	Vendor Line
PC	DOT	0287	INTF00002018M0103179	Mod	MA			

Header / Vendor Information

Budget FY	2020	Document Total	
Fiscal Year	2020	Vendor Name	MORPHOTRUST USA, LLC
Period	1	Vendor Address	6840 CAROTHERS PKWY STE 650 City: FRANKLIN State: TN
Board Awards	103179	Vendor/Customer No.	VC6000183131
Requester ID	dotabz	Address Code	AD001
Report Note		Comment	

Line #1 - Commodity Information

Commodity Code	801117130000	List Price	\$1.00	Description	Increase \$15k Map 3 ID MTE	Commodity Ref. Line	0
Line Type	Item	Unit Price	\$1.00	Action (Incl/Dec)	I	Shipping Location	DOTTTS
Quantity	942640.99000	Service From	07/01/2017	Incl/Dec Amount	\$217,415.00	Billing Location	DOTTIB
Unit of Measure	EA	Service To	10/23/2021				

Line #12 - Accounting Information

Event Type	PR05	Unit	IR01	Budget FY	2020	Dept	DOT
Line Amount	1 \$217,415.00	Appropriation	17903005	Fiscal Year	2020	Object	U07
Line Description	Fujitsu fi-7160 Scanners(166) #FQ20190502MA08					Period	1
Program + Phase	RMV008	Activity		Dept Object		Function	15519

TO THE COMPTROLLER OF THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify under the penalties of perjury that all laws of the Commonwealth governing disbursements of public funds and the regulations thereof have been complied with and observed.

Print Name: John Cadorette

Signed:

Title:

IT Finance Manager

Print Name: William Yee

Signed:

Title:

IT Finance Manager

FOR FISCAL USE ONLY			
Entered By:	Date:	Verified By:	Date:
(Initial)		(Initial)	

Phone Ext.: 9878

Date: 7/5/19

Phone Ext.: 9878

Date: 7/5/19

Authorized Signatory

massDOT IT PURCHASE REQUEST FORM

Office Only:
 File Number: 13424
 Initials and Date: 8/7/19
 Contract/Project Info #: 103179-15
 CommBUYS Bid #: 90042
 Bid Open: Idemia
 Bid Close: 90042

Requestor (incl others to receive status via email)
 Sye Chanthaboun
 John Primerano, Harri Rosenberg

Benefiting Division (drop down list)
 RMV

Phone/Location 7722/QHQ

Ship to address
 Idemia will contact Deb Bayne to coordinate Installation.

Category (from drop down list)	DESCRIPTION (dates of service, annual maint/support, license renewal)	Make/Model	Quantity	Unit Cost (in dollars)	Total Cost (in dollars)	Budgeted?	Forecasted?	Other reference (project name, servicenow#, cip#, account#, fiscal year spend)	Funding (Oper, CIP, Toll, MRB, Fed, Enterprise)
Hardware (see below*)	Fujitsu Scanners for Atlas	fi-7160	166	\$1,106.00	\$183,596	yes	yes	RMV Atlas	1790-300%
Prof Svcs	Fujitsu Scanner Installation		166	\$203.73	\$33,819	yes	yes	RMV Atlas	1790-300%
					\$0.00				
					\$0.00				
					\$0.00				

* Architecture Review Board (ARB)
 This is a required step to complete if the hardware or software is "NEW Technology" to DOT. Has the ARB approved this "NEW Technology" request - Click YES or NO>>>>>>

Hardware	\$183,596	U07 Equipment
Software		U03 Software licenses, annual fees
Contract		U05 Hourly paid staff augmentation
Prof Svcs	\$33,819	U11 Services paid on a per deliverable/task order basis
Maint Svc		U10 Equipment install/service & annual maint support
Other		Other (telecom, dataline, admin, chargeback, etc)
Total IT Request	\$217,415	<< final cost if different from "requested" amount

Note: "NEW Technology" does not apply to software license renewals and hardware currently utilized

Reason	
Description	This request is for the procurement of 166 Fujitsu Scanners for the Atlas program. The scanners will be purchased from Idemia and will include warranty and installation services through October 23, 2021
Reason	As part of R2, Atlas functionality will be introduced to scan and ingest documents directly into the customer account, activity or case. These scanners will allow users to scan documents as part of Atlas transactions.
Benefit	This hardware will allow users to scan document at the point of sale and streamline business transactions to improve data quality. These scanners will help eliminate the need to manually store and retrieve paper documents.
Other	Scanners will be procured in two phases. Phase 1 covers scanners that will be used for R2 testing and supporting business areas that can utilize the hardware before R2. Phase 2 will cover point of sale scanning for Reg and Title.

APPROVERS FOR IT REQUEST FORM - signing authority \$ level listed below

Requestor		Date	7/3/2019
	Signature of Requestor		
Business Approver/Manager/Dept Head	_____		
	Print Name /Signature - IT Manager up to \$2,500		
IT Director	_____		
	Print Name /Signature - IT Director up to \$5,000, ITS Director up to \$25,000		
Deputy CIO / CTO / Sr IT Operations Director	John C. Primerano		7/3/2019
	Print Name /Signature - DCIO, DCTO, Sr IT Ops Director up to \$50,000		
IT Finance			7/8/19
	Signature - Required for all requests		
Chief Information Officer	_____		
	Signature required for all requests greater than \$50,000 or issues		

Cadorette, John (DOT)

From: Chanthaboun, Sye (DOT)
Sent: Wednesday, July 3, 2019 3:08 PM
To: Cadorette, John (DOT)
Cc: Ennis, Kevin (DOT); Primerano, John (DOT); Rosenberg, Harri (DOT); Bayne, Debra (DOT)
Subject: FW: IDEMIA Quote for 166 Document Scanners
Attachments: MA 166 Fujitsu fi-7160 Scanners FQ20190502MA08 Quote Letter.pdf; Atlas_IT_Purchase Request Form Phase 2 Scanners.pdf

Hi John C.,

Please see attached purchase request form for procuring Atlas R2 scanners from Idemia.

Thanks,
Sye

Sye Chanthaboun
857-368-7722

From: Kunen, David <David.Kunen@us.idemia.com>
Sent: Friday, May 3, 2019 3:18 PM
To: Primerano, John (DOT) <John.Primerano@dot.state.ma.us>
Cc: Macdonald, Alan (DOT) <alan.macdonald@dot.state.ma.us>; Bedard, David (DOT) <David.Bedard@dot.state.ma.us>; Chanthaboun, Sye (DOT) <Sye.Chanthaboun@dot.state.ma.us>; Schlunk, John <John.Schlunk@us.idemia.com>; Brockway, Jason <jason.brockway@us.idemia.com>; Corson, John <John.Corson@us.idemia.com>; Hjerpe, Erik <Erik.Hjerpe@us.idemia.com>; Bates, Peter <Peter.Bates@us.idemia.com>
Subject: IDEMIA Quote for 166 Document Scanners

John,

Please find IDEMIA's quote that we prepared at Sye's request for the purchase, installation, and warranty of 166 Fujitsu document scanners.

Even though the scanners will not be installed until October, I would like to go ahead and purchase them so we don't take any risk on their availability in this quantity. Once we receive your purchase order, I will order them, and we will hold them at IDEMIA. Does that work for you?

If you have any questions, please let me know.

Thank you,

David

David KUNEN
General Manager, Northeast Region
Civil and Digital Identity
Idemia Identity & Security, N.A.



P: +1 (978) 215 2623
M: +1 (774) 244 7547
E: david.kunen@us.idemia.com

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www.idemia.com

296 Concord Road, Suite 300
Billerica, MA 01821

This message is only for the use of the intended recipient and may contain information that is CONFIDENTIAL and PROPRIETARY to IDEMIA. If you are not the intended recipient, please erase all copies of the message and its attachments and notify the sender immediately.



May 3, 2019

Mr. John Primerano
Deputy Chief Information Officer
Registry of Motor Vehicles
25 Newport Avenue Extension
Quincy, MA 02171

Subject: 166 Fujitsu fi-7160 Document Scanners (Quote FQ20190502MA08)

Dear Mr. Primerano:

IDEMIA is pleased to provide the Massachusetts Registry of Motor Vehicles (RMV) with this quotation in response to your request. A description of the goods and services that you have requested, plus certain terms and conditions of this quotation, appear below.

DESCRIPTION OF GOODS AND SERVICES:

The RMV requested pricing for procurement, installation, and warranty of 166 Fujitsu fi-7160 document scanners, with the warranty covering the remaining life of the existing DL contract, i.e., through October 23, 2021. RMV requires IDEMIA to complete installation by November 4, 2019.

The equipment will be allocated as follows:

Department	Quantity
Service Center – See Table Below	85
10 PP – Enforcement Services	6
Quincy – Reg and Title Dept	50
Quincy – Reg Partners	24
Quincy – UAT	1
Total	166

Service Center	Quantity
Braintree	2
Brockton	2
Chicopee	1
Danvers	4
Fall River	2
Greenfield	1
Haverhill	2
Haymarket	6
Lawrence	5
Leominster	4
Lowell	4
Milford	6
Natick	1



New Bedford	2
Pittsfield	5
Plymouth	2
Revere	2
Roslindale	1
South Yarmouth	4
Springfield	7
Taunton	5
Watertown	2
Wilmington	7
Worcester	8
Total	85

The planned installation schedule is shown on the next page.

ASSUMPTIONS:

- IDEMIA can start deployment as early as October 1 to ensure installation by November 4.



SUN	MON	TUE	WED	THU	FRI	SAT
Sept. 29	30	Oct. 01	02	03	04	05
		Quincy Reg. & Title & UAT 11	Quincy Reg. & Title 20	Quincy Reg. & Title 20	Quincy Reg. Partners 24	
06	07	08	09	10	11	12
	10 Park Place 6	Roslindale 1	Haverhill 2	Danvers 4		
	Haymarket 6	Watertown 2	Lawrence 5	Wilmington 7		
		Revere 2	Lowell 4			
13	14	15	16	17	18	19
			Greenfield 1	Chicopee 1	Worcester 8	
			Pittsfield 5	Springfield 7	Leominster 4	
20	21	22	23	24	25	26
	Natick 1	Taunton 5	Plymouth 2	New Bedford 2		
	Milford 6	Brockton 2	Yarmouth 4	Fall River 2		
		Braintree 2				

FIRM FIXED PRICE QUOTATION

Equipment and Installation	Quantity	Unit Price	Total
Fujitsu fi-7160 Document Scanner	166	\$1,106	\$183,596
Installation			\$33,819
Total Equipment and Installation			\$217,415

The above pricing includes warranty through October 23, 2021.

MILESTONE BILLING SCHEDULE

#	Milestone Definition	Milestone Value
1	IDEMIA receipt of 166 units	\$183,596
2	Installation of 166 units	\$33,819
Total		\$217,415

OTHER TERMS AND CONDITIONS

- The terms and conditions associated with contract # 90042 will apply to this change order.
- Prices specified in this quotation shall remain fixed for a period of 30 days from the date of this quotation.
- Prices quoted herein are based upon the information that has been provided to IDEMIA by RMV. Changes to the information provided may result in a change in price.
- We are only able to begin work on this project upon receipt of a purchase order.
- IDEMIA will invoice for the equipment according to the milestone billing schedule.

Please feel free to contact me with any questions you may have.

Sincerely,

David Kunen
General Manager, Northeast Region
Civil and Digital Identity
Idemia Identity & Security, N.A.
296 Concord Road
Billerica, MA 01821
david.kunen@us.idemia.com
(978) 215-2623 (office)