



COMMONWEALTH OF MASSACHUSETTS
 MASSACHUSETTS DEPARTMENT OF TRANSPORTATION
 PURCHASE ORDER
 FOR COMMODITIES AND/OR SERVICES

Amenment
Year 2+3 maint
for 34 scanners

* COMMODITY/EQUIPMENT SERVICE

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

| *Purchase Order Issue Date: | | *Purchase Order Number: CTDOT028718090042 | | | | | | |
|--|----------------------------------|---|----------------------------------|----------|---------------------------------------|----------------------------------|-------------|---------------------------------------|
| | | Contract Number: 90042 | | | | | | |
| Contract Start Date: 8/20/2015 | Contract End Date: 10/23/2021 | | Reference MA or Contract: RFR | | | | | |
| Vendor Information | | | | | | | | |
| *Name: MorphoTrust USA LLC | | Contact Person: John Corson | | | | | | |
| *Address: 6840 Carothers Pkwy, Ste 650 | | Telephone: 678-575-1586 | | | | | | |
| *City, State, Zip Code: Franklin, TN 37067 | | Fax: | | | | | | |
| | | Email: jcorson@morphotrust.com | | | | | | |
| | | Quote Number (if applicable): FQ20180608MA05 YEAR 2&3 | | | | | | |
| Department Information | | | | | | | | |
| PO Contact: John Cadorette Email: john.cadorette@state.ma.us | | *Bill to Department Name: MassDOT - IT | | | | | | |
| Contract Manager: Sarah Zaphiris, Deputy Registrar Email: sarah.zaphiris@massmail.state.ma.us | | *Contact Person: Antonia Pires | | | | | | |
| | | *Address: 10 Park Plaza, Room 8350 | | | | | | |
| | | *City, State, Zip Code: Boston, MA 02116 | | | | | | |
| | | Telephone: 857-368-9897 | | | | | | |
| | | Email: antonia.pires@state.ma.us | | | | | | |
| | | Prompt Payment Discount (Terms & %): | | | | | | |
| Instructions to the Vendor: | | | | | | | | |
| 1. The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number. | | | | | | | | |
| 2. The purchase order number must appear on the vendor's packing list. | | | | | | | | |
| 3. See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract. | | | | | | | | |
| 4. Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense. | | | | | | | | |
| * Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information. | | | | | | | | |
| Line # | Vendor Item Number | Item Description | Unit of Measure | Quantity | Unit Price | Subtotal (Quantity x Unit Price) | ** Discount | Total Price (Subtotal minus Discount) |
| 1 | SEE ATTACHED | | | | | | | |
| 2 | | | | | | | | |
| 3 | | | | | | | | |
| Department Approval | | | | | Subtotal: | | | |
| Signature: <i>[Signature]</i> | | | | | Shipping and Handling: 0.00 | | | |
| *Printed Name: William Yee, IT Finance Manager | | | | | Total Order Amount: \$6,800.00 | | | |
| *Date: <i>6/14/18</i> | | | | | <i>Year 2 \$3,400</i> | | | |
| * Vendor Approval (only required for the Engagement of Services) | | | | | <i>Year 3 \$3,400</i> | | | |
| *Signature: _____ | | | | | | | | |
| *Printed Name: _____ | | | | | | | | |
| *Date: _____ | | | | | | | | |

*Plan
5/18*

* Indicates required field. ** Discount includes any Prompt Payment Discounts.

June 11, 2018

Ms. Sarah Zaphiris
Deputy Registrar for Operations
Registry of Motor Vehicles
25 Newport Avenue Extension
Quincy, MA 02171

Subject: Quotation Reference Number FQ20180608MA05

Dear Ms. Zaphiris:

IDEMIA is pleased to provide the Massachusetts Registry of Motor Vehicles (MA RMV) with this quotation in response to your request. A description of the goods and/or services that you have requested, plus certain terms and conditions of this quotation, appear below.

DESCRIPTION OF GOODS AND SERVICES:

To support an enhancement to the Q-Flow queueing system, the MA RMV has requested pricing to install and test 34 Honeywell Genesis 7580G barcode scanners at 17 service centers: South Yarmouth, Fall River, New Bedford, Taunton, Brockton, Milford, Revere, Roslindale, Haymarket, Haverhill, Lawrence, Lowell, Worcester, Leominster, Springfield, Watertown, and Plymouth. These are the same model of barcode scanner rolled out as part of the expansion project last year.

The source for the 34 barcode scanners is:

- 17 relocations at the same service center
- 12 provided by MA RMV from current inventory
- 5 purchased by IDEMIA under this change order proposal

MA RMV wishes to have the work completed by July 1, 2018. To achieve this date, IDEMIA requests receipt of a purchase order no later than June 14, 2018.

ASSUMPTIONS:

- Testing will be limited to scanning QR codes into MS Notepad on a PC to verify the correct string is outputted.
- Assumes MassDOT resources will be present and onsite as needed to support deployment.
- Any return trips required because of 'site not ready' issues will be billable at \$800 for the first four hours on site, plus \$150 per hour for each hour beyond the first four hours.

Prices specified in this quotation shall remain fixed for a period of 60 days from the date of this quotation. Prices quoted herein are based upon the information that has been provided to IDEMIA by MA RMV. Changes to the information provided may result in a change in price.

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Please feel free to contact me with any questions you may have.

Sincerely,



John Corson
Client Executive
IDEMIA
296 Concord Road Suite 300
Billerica, MA 01821
518-956-0347
jcorson@us.idemia.com

FIRM FIXED PRICE QUOTATION

Date: June 11, 2018
Quote No: FQ20180608MA05
Valid Through: 60 days from date above
Payment Terms: Per contract terms
Delivery: No later than July 1, 2018 (assumes receipt of purchase order by June 14, 2018)

To:
 Sarah Zaphiris
 Deputy Registrar for Operations
 Registry of Motor Vehicles
 25 Newport Avenue Extension
 Quincy, MA 02171

From:
 John Corson
 Client Executive
 IDEMIA
 296 Concord Road Suite 300
 Billerica, MA 01821

| Service | Price |
|---|-----------------|
| Installation of 34 Honeywell Genesis 7580G Barcode Scanners (MK7580-30B38-02-A- MS7580 1D / PDF17 / 2D Scanner USB Type A Cable, Power Supply, Black) at 17 offices; includes purchase of five barcode scanners | \$18,200 |
| Maintenance on 34 barcode scanners – Year 1 | No charge |
| Maintenance on 34 barcode scanners – Year 2 | \$3,400 |
| Maintenance on 34 barcode scanners – Year 3 | \$3,400 |
| Total | \$25,000 |

Pricing notes:

- All work will be able to be performed during normal business hours.
- IDEMIA will be able to determine the optimal routing to cover the 17 service centers most efficiently.

Please note we will process your order upon receipt of a signed purchase order.

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