



COMMONWEALTH OF MASSACHUSETTS
 MASSACHUSETTS DEPARTMENT OF TRANSPORTATION
 PURCHASE ORDER
 FOR COMMODITIES AND/OR SERVICES

Amendment
 Increase

COMMODITY/EQUIPMENT SERVICE

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

*Purchase Order Issue Date:		*Purchase Order Number: CTDOT028718090042						
		Contract Number: 90042						
Contract Start Date: 8/20/2015	Contract End Date: 10/23/2021	Reference MA or Contract: RFR						
Vendor Information								
*Name: MorphoTrust USA LLC		Contact Person: John Corson						
*Address: 6840 Carothers Pkwy, Ste 650		Telephone: 678-575-1586						
*City, State, Zip Code: Franklin, TN 37067		Fax:						
		Email: jcorson@morphotrust.com						
		Quote Number (if applicable): FQ20171221MA15						
Department Information								
PO Contact: John Cadorette Email: john.cadorette@state.ma.us		*Bill to Department Name: MassDOT - IT						
		*Contact Person: Antonia Pires						
		*Address: 10 Park Plaza, Room 8350						
		*City, State, Zip Code: Boston, MA 02116						
Contract Manager: Sarah Zaphiris, Deputy Registrar Email: sarah.zaphiris@massmail.state.ma.us		Telephone: 857-368-9897						
		Email: antonia.pires@state.ma.us						
		Prompt Payment Discount (Terms & %):						
Instructions to the Vendor:								
1. The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number.								
2. The purchase order number must appear on the vendor's packing list.								
3. See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract.								
4. Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense.								
* Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information								
Line #	Vendor Item Number	Item Description	Unit of Measure	Quantity	Unit Price	Subtotal (Quantity x Unit Price)	** Discount	Total Price (Subtotal minus Discount)
1	SEE ATTACHED							
2								
3								
Department Approval Signature: <u>[Signature]</u> *Printed Name: Erin Deyaney, Registrar *Date: 6.6.18						Subtotal: Shipping and Handling: 0.00		
* Vendor Approval (only required for the Engagement of Services) *Signature: <u>[Signature]</u> *Printed Name: Pierre Chaboussant *Date: 05-06-2018						Total Order Amount: \$557,492.00 Increase		

Here sign

* Indicates required field. ** Discount includes any Prompt Payment Discounts.



296 Concord Road Suite 300
Billerica, MA 01821
978 215-2400

January 18, 2018

Ms. Sarah Zaphiris
Deputy Registrar for Operations
Registry of Motor Vehicles
25 Newport Avenue Extension
Quincy, MA 02171

Subject: Quotation Reference Number FQ20171221MA15

Dear Ms. Zaphiris:

IDEMIA, formerly MorphoTrust USA, Inc. ("MorphoTrust") is pleased to provide the Massachusetts Registry of Motor Vehicles (MA RMV) with this quotation in response to your request. A description of the goods and/or services that you have requested, plus certain terms and conditions of this quotation, are provided below.

DESCRIPTION OF GOODS AND SERVICES:

The MA RMV has requested IDEMIA to provide a quotation for the engagement and support of the ATLAS Modernization solution with their contractor, FAST Technologies. IDEMIA has been engaged with the program and has worked closely with the RMV and FAST teams to support the current efforts and discuss the scope of our engagement moving forward. The scope of this quotation will affect several components of the IDEMIA DL/ID card program including:

- Branch Office
- Back Office
- Knowledge Testing
- Card Design and Manufacturing

A description of the project scope relating to the modifications required for each component is included below.

Statement of Work

- Branch Office
 - Documentation
 - Functional Specification Update
 - Interface Control Document Update
 - Platform Spec Update
 - Network Architecture Update
 - Infrastructure
 - Setup 3 Additional Workstations to Support Development Integration & Testing
 - Development and Quality Assurance Testing
 - Remove incomplete workflows; Complete and Suspect with no retrieval of existing portfolios
 - Change Acceptable Document List
 - Change workflow to send entire folio back to MA via MSMQ (Note: instead of split of abbreviated folio back to MSMQ and full folio up to Doc Server)
 - Accommodate DL License Number that is Dual Alpha
 - Add Customer Development/Integration Support
 - Workflow Requests In Via MSMQ
 - Read Workflow Requests out via MSMQ
 - Consult on Deployment Plan/ Strategy Software Update

- **Back Office**
 - **Documentation**
 - **Network Architecture Update**
 - **Developer Integration Package Create**
 - **Platform Specification Update – As necessary**
 - **Infrastructure**
 - **Setup New Separate Back Office Instance to Support Development Integration & Testing Includes VM Allocation and Setup; Firewalls Rules and Networking Update and Application Install and Configuration**
 - **Development and Quality Assurance Testing**
 - **Customer Development/Integration Support**
 - **Request Manufacture Workflow**
 - **Nonproduction Workflow**
 - **Reconciliation Workflow**
- **Knowledge Test**
 - **Documentation**
 - **Network Architecture Update**
 - **Interface Control Document Update**
 - **Infrastructure**
 - **Setup 2 Additional ATS stations in Quincy to support Development and Testing**
 - **Development and Quality Assurance Testing**
 - **Customer Development/Integration Support**
 - **Test Authorization Service (Fast/ATLAS client calling Idemia Web Service)**
 - **Test Results Service (IDEMIA Client calling FAST WebService)**
- **Card Design & Manufacturing**
 - **Documentation**
 - **Card Design Approval Document: Addendum**
 - **Update Notes Concerning Real ID Indicators**
 - **Update Endorsements/Restrictions List**
 - **Restriction A will be added as "Ignition Interlock Required"**
 - **Restriction Q will change to be "Class D Automatic Transmission"**
 - **Restriction Z will change to be "Air over Hydraulic"**
 - **Restriction U will change to be "3 wheeled motorcycle"**
 - **Restriction 2 will no longer be used**
 - **Update Notes concerning Eye Color Printing**
 - **Update to Handle New Name Lengths**
 - **Update to Account for Additional Value for Gender**
 - **Production Card Approval Document: Addendum/Update with Real ID Indicators**
 - **Development and Quality Assurance Testing**
 - **Endorsements and Restrictions are passed by the customer**
 - **Planned for in Original Design but never Tested**
 - **Eye Color**
 - **Limited Term**
 - **Name Lengths**
 - **Additional Gender**



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- Real ID
 - Weekly PDF Generation from Test Sets for 10 Weeks Starting January 10th
 - Card Verification Cycles (State Plans to do their own testing on all of the PDF's, IDEMIA will overlap with our own QA cycles.
 - Assistance with PCAD Job
- Factory Support
 - 2 printing runs of from above referenced PDF sets. (Review will need to be onsite in factory due to PII)
 - Printing of PCAD samples

Assumptions

- This quotation is dependent on agreement on final specifications with the MA RMV.
- This quotation covers the work that has already been completed, as well as rollout support through April 13, 2018.
- This quotation assumes successful implementation and transfer to normal operations support on or around April 13, 2018.
- The scope of the effort quoted is limited to the above defined SOW.
- This quote does not include any unforeseen "major" code changes required to the IDEMIA DL/D solution.
- This quote does not include any new hardware.
- No changes to current Service Level Agreements are included in this quotation.

MorphoTrust is pleased to provide you with this quotation. Prices specified in this quotation shall remain fixed for a period of 60 days from the date of this quotation. Prices quoted herein are based upon the information that has been provided to MorphoTrust by MA RMV. Changes to the information provided may result in a change in price.

MorphoTrust standard terms and conditions which govern all purchases made pursuant to this quotation are listed below. To the extent such terms directly conflict with those set forth in this quotation, the terms in this quotation shall govern.

Please feel free to contact me with any questions.

Sincerely,

John Corson
Director - Client Executive
IDEMIA
296 Concord Road
Billerica, MA 01821
518-956-0347
jcorson@us.idemia.com



296 Concord Road Suite 300
Billerica, MA 01821
978 215-2400

QUOTATION

Date: January 18, 2018
Quote No: FQ20171221MA15
Valid Through: 60 days from date above
Payment Terms: Payable within 30 days of Invoice by MA RMV
Delivery: Anticipated to be complete by April 13, 2018

To:
Sarah Zaphiris
Deputy Registrar for Operations
Registry of Motor Vehicles
25 Newport Avenue Extension
Quincy, MA 02171

From:
John Corson
Client Executive
MorphoTrust USA
296 Concord Road
Billerica, MA 01821
(518) 956-0347

NOTE: This is a firm fixed quotation for goods and services.

Product/Service	Price
Professional Services to complete SOW as described above	\$557,492

PAYMENT TERMS:

Payable within 30 days of Invoice by MA RMV. The terms and conditions associated with Contract # 90042 will apply to this change order.

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