



COMMONWEALTH OF MASSACHUSETTS  
 MASSACHUSETTS DEPARTMENT OF TRANSPORTATION  
 PURCHASE ORDER  
 FOR COMMODITIES AND/OR SERVICES

*Amenment*

*Increase  
 Annual maint for  
 5 Capture Stations  
 Plymouth*

\*  COMMODITY/EQUIPMENT  SERVICE

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

| *Purchase Order Issue Date:  |                    | *Purchase Order Number: <b>PCDOT028718090042</b> |                 |          |            |   |             |                                       |
|--|--------------------|--|-----------------|----------|------------|---|-------------|---------------------------------------|
| Contract Start Date:<br>7/1/2015   |                    | Contract Number: 90042                           |                 |          |            |   |             |                                       |
| Contract End Date:<br>10/23/2021   |                    | Reference MA or Contract:<br>RFR                 |                 |          |            |   |             |                                       |
| <b>Vendor Information</b>  |                    |  |                 |          |            |   |             |                                       |
| *Name: MorphoTrust USA LLC   |                    | Contact Person: John Corson                      |                 |          |            |   |             |                                       |
| *Address: 6840 Carothers Pkwy, Ste 650   |                    | Telephone: 678-575-1586                          |                 |          |            |   |             |                                       |
| *City, State, Zip Code: Franklin, TN 37067   |                    | Fax:   |                 |          |            |   |             |                                       |
|  |                    | Email: jcorson@morphotrust.com                   |                 |          |            |   |             |                                       |
|  |                    | Quote Number (if applicable): FQ20171229MA16     |                 |          |            |   |             |                                       |
| <b>Department Information</b>  |                    |  |                 |          |            |   |             |                                       |
| PO Contact:<br>John Cadorette<br>857-368-9960<br>john.cadorette@state.ma.us  |                    | *Bill to Department Name: MassDOT - IT           |                 |          |            |   |             |                                       |
|  |                    | *Contact Person: Antonia Pires                   |                 |          |            |   |             |                                       |
|  |                    | *Address: 10 Park Plaza, Room 8350               |                 |          |            |   |             |                                       |
|  |                    | *City, State, Zip Code: Boston, MA 02116         |                 |          |            |   |             |                                       |
|  |                    | Telephone: 857-368-9897                          |                 |          |            |   |             |                                       |
|  |                    | Email: antonia.pires@state.ma.us                 |                 |          |            |   |             |                                       |
|  |                    | Prompt Payment Discount (Terms & %):             |                 |          |            |   |             |                                       |
| Annual Maint for 5 Capture Stations for RMV<br>Plymouth, MA  |                    |  |                 |          |            |   |             |                                       |
| <b>Instructions to the Vendor:</b>   |                    |  |                 |          |            |   |             |                                       |
| 1. The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number.   |                    |  |                 |          |            |   |             |                                       |
| 2. The purchase order number must appear on the vendor's packing list.   |                    |  |                 |          |            |   |             |                                       |
| 3. See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract.   |                    |  |                 |          |            |   |             |                                       |
| 4. Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense.  |                    |  |                 |          |            |   |             |                                       |
| * Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information. |                    |  |                 |          |            |   |             |                                       |
| Line #   | Vendor Item Number | Item Description                                 | Unit of Measure | Quantity | Unit Price | Subtotal (Quantity x Unit Price)  | ** Discount | Total Price (Subtotal minus Discount) |
| 1  | SEE ATTACHED       | See Page 4 of 4                                  |                 |          |            |   | on Quote    |                                       |
| 2  |                    |  |                 |          |            |   |             |                                       |
| 3  |                    |  |                 |          |            |   |             |                                       |
| <b>Department Approval</b><br>Signature: <i>[Signature]</i><br>*Printed Name: William Yee, IT Finance Manager<br>*Date: 7/7/15   |                    |  |                 |          |            | Subtotal:<br><br>Shipping and Handling: 0.00<br><br>Total Order Amount: <b>\$30,052.50</b><br><i>Increase</i> |             |                                       |
| * Vendor Approval (only required for the Engagement of Services)<br>Signature: <i>[Signature]</i><br>*Printed Name: Marie Choussant COO<br>*Date: 2/15/18  |                    |  |                 |          |            |   |             |                                       |

\* Indicates required field. \*\* Discount includes any Prompt Payment Discounts.

*Please sign*



296 Concord Road Suite 300  
Billerica, MA 01821  
978-215-2400

January 15, 2018

Bill Norrish  
Project Management Office  
MassDOT IT  
25 Newport Avenue Extension  
Quincy, MA 02171

Subject **Quotation Reference Number:**

**FQ20171229MA16**

Dear Mr. Norrish;

IDEMIA, formerly MorphoTrust USA, Inc. ("MorphoTrust") is pleased to provide the Massachusetts Registry of Motor Vehicles (MA RMV) with this quotation in response to your request. A description of the goods and/or services you have requested, plus certain terms and conditions of this quotation, are provided below.

**DESCRIPTION OF GOODS AND SERVICES:**

The MA RMV has requested pricing for an additional 5 Capture Stations associated with the current delivery of the Driver License and Identification Card program for deployment in the Plymouth location. Each Capture Station includes the following components which are included in this quotation;

- Signature Capture Device
- Photo Capture Device (Camera and associated software)
- Backdrop
- Document Imaging scanners
- Vision Screening Test Device
- Document Authentication Scanner (Both B5000 and M500)
- Customer Facing Monitor
- Workstation Printer

**Note: Costs include Applicable Software Licenses to Make the Unit Operational**

Additionally, the RMV has requested MorphoTrust to support the office move in Plymouth. This move will take place after hours and on the weekend.



**ASSUMPTIONS:**

- This quote is dependent on agreement of final specifications with the MA RMV
- Includes onsite support the day following installation (if necessary).
- Assumes MassDOT resources will be present and onsite as needed to support deployment
- Any return trips required because of 'site not ready' issues will be billable at \$800 for the first four hours on site, plus \$150 per man per hour for each hour beyond the first four hours.

MorphoTrust is pleased to provide you with this quotation. Prices specified in this quotation shall remain fixed for a period of 60 days from the date of this quotation. Prices quoted herein are based upon the information that has been provided to MorphoTrust by MA RMV. Changes to the information provided may result in a change in price.

MorphoTrust standard terms and conditions which govern all purchases made pursuant to this quotation are listed below. To the extent such terms directly conflict with those set forth in this quotation, the terms in this quotation shall govern.

Please feel free to contact me with any questions you may have.

Sincerely,

A handwritten signature in black ink, appearing to read "John Corson".

John Corson  
Director - Client Executive  
IDEMIA  
296 Concord Road  
3<sup>rd</sup> Fl. Ste 300  
Billerica, MA 01821  
518 956-0347  
jcorson@us.idemia.com

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**QUOTATION**

Date: January 15, 2018  
 Quote No: FQ20171229MA16  
 Valid Through: 60 days from date above

Payment Terms: Payable within 30 days of Invoice by MA RMV

Delivery: Anticipated to be complete by the end of February, 2018

**To:**  
 Bill Norrish  
 Project Management Office  
 MassDOT IT  
 25 Newport Avenue Extension  
 Quincy, MA 02171

**From:**  
 John Carson  
 Client Executive  
 MorphoTrust USA  
 296 Concord Road, Third Floor  
 Billerica, MA 01821  
 (518) 956-0347

| Product  | Qty | Unit Price   | Total              |
|--|-----|--------------|--------------------|
| Signature Capture Device   | 5   | \$642.00     | \$3,210.00         |
| Photo Image Capture Device   | 5   | \$2,316.00   | \$11,580.00        |
| Document Imaging Scanners  | 5   | \$1,204.00   | \$6,020.00         |
| Vision Screening Test Device   | 5   | \$3,385.00   | \$16,925.00        |
| Document Authentication Scanner  | 5   | \$4,375.00   | \$21,875.00        |
| Customer Facing Monitor  | 5   | \$289.00     | \$1,445.00         |
| Free Standing Backdrops  | 5   | \$250.00     | \$1,250.00         |
| Workstation Printer  | 5   | \$625.00     | \$3,125.00         |
| PC Installation  | 10  | \$125.00     | \$1,250.00         |
| Plymouth Office move Support (after hours and weekend)                   | 60  | \$180.00     | \$10,800.00        |
|  |     | <b>Total</b> | <b>\$77,480.00</b> |
| <b>Note: Costs include Applicable Software Licenses to Make the Unit</b> |     |              |                    |

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Operational

**Annual Maintenance and Total**

| Annual Maintenance per unit | Units | Years         | Total        |
|-----------------------------|-------|---------------|--------------|
| \$0.00                      | 5     | 1             | \$0.00       |
| \$3,005.25                  | 5     | 2             | \$15,026.25  |
| \$3,005.25                  | 5     | 3             | \$15,026.25  |
|                             |       |               | \$30,052.50  |
|                             |       | Total Project | \$107,532.50 |

**NOTE:** This is a firm fixed quotation for goods and services.

**PAYMENT TERMS:**

Payable within 30 days of invoice by MA RMV. The terms and conditions associated with Contract # 90042 will apply to this change order.

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