







COMMONWEALTH OF MASSACHUSETTS  
 MASSACHUSETTS DEPARTMENT OF TRANSPORTATION  
 PURCHASE ORDER  
 FOR COMMODITIES AND/OR SERVICES

*Amendment  
 change to Point SCA  
 for pin pads*

COMMODITY/EQUIPMENT  SERVICE

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

<b>*Purchase Order Issue Date:</b>	<b>*Purchase Order Number:</b> CTDOT028717090042	
	Statewide Contract Number:	
<b>Contract Start Date:</b> 7/1/2015	<b>Contract End Date:</b> 10/23/2021	<b>Reference MA or Contract:</b>

**Vendor Information**

<b>*Name:</b> MorphoTrust USA LLC	<b>Contact Person:</b> John Corson
<b>*Address:</b> 6840 Carothers Pkwy, Ste 650	<b>Telephone:</b> 678-575-1586
<b>*City, State, Zip Code:</b> Franklin, TN 37067	<b>Fax:</b>
	<b>Email:</b> jcorson@morphotrust.com
	<b>Quote Number (if applicable):</b> FQ20170406MA04R1

**Department Information**

<b>*Ship to Department Name:</b> MassDOT - RMV	<b>*Bill to Department Name:</b> MassDOT - IT
<b>*Contact Person:</b> Al Puccia	<b>*Contact Person:</b> Antonia Pires
<b>*Address:</b> 25 Newport Ave	<b>*Address:</b> 10 Park Plaza, Room 5231
<b>*City, State, Zip Code:</b> Quincy, MA 02171	<b>*City, State, Zip Code:</b> Boston, MA 02116
<b>*Telephone:</b> 857-368-7806	<b>Telephone:</b> 857-368-9897
<b>Email:</b> al.puccia@state.ma.us	<b>Email:</b> antonia.pires@state.ma.us
<b>Delivery Instructions:</b> Loading Dock Available	<b>Prompt Payment Discount (Terms &amp; %):</b>

**Instructions to the Vendor:**

- The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number.
- The purchase order number must appear on the vendor's packing list.
- See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract.
- Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense.

\* Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information.

Line #	Vendor Item Number	Item Description	Unit of Measure	Quantity	Unit Price	Subtotal (Quantity x Unit Price)	** Discount	Total Price (Subtotal minus Discount)
1	SEE ATTACHED							
2								
3								

**Department Approval**

Signature: X John C Primerano

\*Printed Name: John Primerano, Deputy CIO

\*Date: 6/9/2017

\* Vendor Approval (only required for the Engagement of Services)

Signature: [Signature]

\*Printed Name: Robert Eckel, President & CEO

\*Date: 6/2/17

**Subtotal:**

**Shipping and Handling:** 0.00

**Total Order Amount:** **\$98,270.00**

*please sign*

\* Indicates required field. \*\* Discount includes any Prompt Payment Discounts.





May 22, 2017

Sarah Zaphiris  
Deputy Registrar for Operations  
Registry of Motor Vehicles  
25 Newport Avenue Extension  
Quincy, MA 02171

**Quotation Reference Number:**

**FQ20170406MA04R1**

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Dear Ms. Zaphiris,

MorphoTrust USA, LLC ("MorphoTrust") is pleased to provide the Massachusetts Registry of Motor Vehicles ("MA RMV") with this quote to support the RMV's change to Point SCA software relating to the pin pads.

**DESCRIPTION OF GOODS AND SERVICES:**

***Overview***

The change to using Point SCA software on the pin pad disables the ability to talk to the device via USB and also removes the ability to load custom forms into the pin pad. Point SCA owns the pin pad and only communicates with the outside world via TCP sockets and XML. The Purple cable (purchased separately) will be used as a mini-hub and Ethernet cable for the pin pad. The Purple cable does not have a USB flying lead.

The Point SCA XML interface requires carrying to significant pieces of info during all XML message exchanges: a MAC KEY derived from the initial pin pad pairing process to the workstation, and a message sequence counter. The sequence number needs to increase with every message sent to the pin pad so that implies that we have to be coordinated between our two applications. MassDOT will build a single component that handles ALL socket logic, pairing and XML interface requirements internally and exposes an API that both Photo Imaging and MorphoTrust call to satisfy their respective tasks. With this approach, all sockets, message formatting, key and sequence number management are contained within a single process and not split or duplicated across our two domains.

**Deliverables**

***MorphoTrust***

1. Project Schedule outlining MorphoTrust Tasks & Deliverables

2. Interface design requirements (inputs and outputs) that the MassDOT application would need to support the signature functionality within the DL/ID and Point SCA applications.
3. Update to the MorphoTrust Enrollment software changing the integration point from the current standard product integration for capturing signatures to the custom integration with MassDOT interface to VeriFone Point SCA.
4. Testing of MorphoTrust Enrollment software update signature capture process (assumes availability of Point SCA Test and MassDOT integration layer in Billerica)
5. 2 Signature VeriFone MX915 signature pads - Work with RMV to get the Point SCA (test version) software loaded.
6. UAT Support as needed in either Quincy or Boston.

**MassDOT**

1. Release of MassDOT software supporting direct integration with Point SCA software.
2. Integrated Testing of Signature Capture and Payment Processing with Point SCA Software

**ASSUMPTIONS:**

- This quote is dependent on agreement of final specifications with the MA RMV
- The scope of this quotation does not include installation or deployment of the solution.
- This assumes that MassDOT can provide a means of testing the Sig Pad interface in addition to signature pads with Point SCA software.

Prices specified in this quotation shall remain fixed for a period of 60 days from the date of this quotation. Prices quoted herein are based upon the information that has been provided to MorphoTrust by RMV. Changes to this information may require a re quoting of the effort.

MorphoTrust standard terms and conditions which govern all purchases made pursuant to this quotation are listed below. To the extent such terms directly conflict with those set forth in this quotation, the terms in this quotation shall govern.

Please feel free to contact me with any questions you may have.

Sincerely,



John Corson  
MorphoTrust USA  
518-956-0347  
jcorson@morphotrust.com



**QUOTATION**

Date: May 22, 2017  
Quote No: FQ20170406MA04R1  
Valid Through: 60 days from date above  
Payment Terms: Payable within 30 days of Invoice  
Delivery: 8-12 Weeks

**To:**  
Sarah Zaphiris  
Deputy Registrar for Operations  
Registry of Motor Vehicles  
25 Newport Avenue Extension  
Quincy, MA 02171

**From:**  
John Corson  
MorphoTrust USA  
296 Concord Rd.  
Billerica, MA 01821

**NOTE: This is a firm fixed quotation for goods and services.**

Description of Goods and Services	Total Price
Change to pin pad for Point SCA software	\$98,270
<b>TOTAL PRICE</b>	<b>\$98,270</b>

**PAYMENT TERMS:**

Payable within 30 days of invoice by MA RMV. The terms and conditions associated with Contract # 90042 will apply to this change order.

**Quote Acceptance:**

Print: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

**\*\*\* TO BETTER ALLOW MORPHOTRUST TO PROCESS YOUR ORDER \*\*\***

- 1) PLEASE SIGN THE ABOVE ACCEPTANCE OF THIS OFFER AND RETURN THIS DOCUMENT TO YOUR MORPHOTRUST SALESPERSON/CONTACT.
- 2) ALTERNATIVELY, IF YOU ARE PREPARING A PURCHASE ORDER OR CONTRACT AMENDMENT, PLEASE INCLUDE THIS OFFER WITH THE DOCUMENTS YOU ARE SUBMITTING

