



COMMONWEALTH OF MASSACHUSETTS  
PURCHASE ORDER  
FOR COMMODITIES AND/OR SERVICES

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<input type="checkbox"/> COMMODITY/EQUIPMENT	<input checked="" type="checkbox"/> SERVICE

THIS PURCHASE ORDER CONFIRMS AN ORDER THAT WAS PREVIOUSLY PLACED. PLEASE DO NOT DUPLICATE.

*Purchase Order Issue 5/30/19	*Purchase Order Number: SCPOL251020LANLS1N50	
	Contract Number: FAC 64	
Requested Delivery Date: 6/1/19	Call to Schedule Delivery Appointment: <input checked="" type="checkbox"/> yes (tel. 978-451-3209) <input type="checkbox"/> no	Freight Terms: <input type="checkbox"/> Freight on Board - Destination <input type="checkbox"/> Other (Specify)

Vendor Information

*Name: LANTEL *Address: 1400 Providence Hwy, Ste 2000 Bldg 2 *City, State, Zip Code: Norwood, MA 02062	Contact Person: Peter Baker Phone: 781-352-2720 Fax: Email: pbaker@lan-tel.com Quote Number (if applicable):
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Department Information

*Ship to Department Name: MASS. STATE POLICE, CRIME LAB *Contact Person: Bruce Cranston *Address: 124 ACTON ST. *City, State, Zip Code: MAYNARD, MA 01754 *Telephone: 978-451-3209 Email: Bruce.Cranston@state.ma.us Delivery Instructions:	*Bill to Department Name: SAME *Contact Person: Jeanne Bein *Address: 124 Acton St *City, State, Zip Code Maynard, MA 01754 Telephone: 978-451-3309 Email: Jeanne.Bein@massmail.state.ma.us Prompt Payment Discount (Terms & %):
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**Instructions to the Vendor:**

- The vendor's invoice must include the following minimum information: Purchase order number, quantity and description of item(s) shipped, unit of measure, unit price, total dollar amount of any discount, total price and the vendor's invoice number.
- The purchase order number must appear on the vendor's packing list.
- See attached specifications, if any, related to this purchase order. If this purchase order is for services, please see the section entitled Engagement of Services below. Additional specifications are not necessary if the details of the performance are covered in the contract.
- Vendor assumes risk of loss for commodities in transit. All commodities are subject to inspection upon delivery. Commodities delivered after the Requested Delivery Date above may be rejected. Rejected commodities will be returned at the vendor's expense.

\* Engagement of Services (may be required for services): If this Purchase Order is for the provision of services which have been negotiated with the vendor, provide a brief description here of those services (attach detailed specifications, if appropriate). Also, include the dates of service, the number of hours and the hourly rates associated with this engagement. The vendor must sign this form for the engagement of services. Note: This form or additional specifications are not required if the RFR and contract contain all of the required Purchase Order information.

Line #	Vendor Item Number	Item Description	Unit of Measure	Quantity	Unit Price	Subtotal (Quantity x Unit Price)	** Discount	Total Price (Subtotal minus Discount)
1	5/15/19 Quote	13 Month contract			\$41,246			\$41,246

Department Approval Signature: <i>Jeanne Bein</i> *Printed Name: Jeanne Bein *Date: 5/30/2019	Subtotal: \$41,246
	Shipping and Handling: N/A
* Vendor Approval (only required for the Engagement of Services) *Signature: _____ *Printed Name: *Date:	Total Order Amount: \$41,246

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Date: May 15, 2019

To: Commonwealth of Massachusetts  
Department of State Police  
C/O Bruce Cranstoun  
124 Acton St.  
Maynard, Ma. 01754

From: Peter Baker  
Lan-Tel Communications Inc.  
1400 Providence Highway  
Suite 3100  
Building 3  
Norwood, Ma. 02062  
(Ph) 781-352-2720  
(Fax) 781-551-8667  
[pbaker@lan-tel.com](mailto:pbaker@lan-tel.com)

Re: service contract for 8 facilities (Maynard, Sudbury, Danvers, Springfield, Bourne, Lakeville, Boston and Worcester Crime labs). This will be for the [REDACTED] CCTV system, the [REDACTED] access control system, the [REDACTED] intercoms and the [REDACTED] intrusion system. All factory warranties for the mentioned equipment have all now expired.

Our quote is based upon the information, the instructions, and requirements reviewed.

I am confident you will find our quotes to be complete in terms of scope, compliant and consistent with information received and under State contract FAC64 guidelines.

If you have any questions, please call me at (781) 352-2720, on my cell at (617) 840-7637 or via e-mail me [pbaker@lan-tel.com](mailto:pbaker@lan-tel.com).

Scope of work:

- Annual Preventative Maintenance Visit.
- All service calls/work will be performed between the hours of 8:30 AM to 5:00 PM (excluding holidays and weekends)
- This service contract will cover minor repairs including misc. hardware i.e. fasteners, control panel cabling, minor equipment adjustments at the time of service and battery replacement if needed at the time of the service call.

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- This service contract does not cover replacement of intrusion, camera, access control, power supplies or access devices.
- [REDACTED] software updates, S.S.A and maintenance support fees are part of this service contract
- Time period from June 1, 2019 – June 30, 2020
- Service contract will not cover the following:
  - Negligence, abuse, theft, power problems, power or line surges, alterations of the equipment by other than the provider, vandalism, damage by water/liquid, and any accidental damage.

Exclusions:

- Any overtime labor
- All labor will be executed during regular hours between 8:30 am and 5:00 pm Monday through Friday excluding weekends and holidays.

Cost for the above proposal will be \$ 38,066.00

This price includes review and test of all installed devices, described in the associated work. Hardware will be supplied by LAN-Tel. If any intrusion, CCTV devices and or access equipment are found inoperative LAN-Tel will notify MSP. If the product requires replacement, LAN-Tel will replace the defective device upon approval of LAN-Tel's proposal of required work.

All the systems will now be monitored by [REDACTED] 24 hours, 7 days per week, 365 days per year. The system will notify designated personal on which system and the location in the building where the disturbance is from. These systems will also test the phone line connection at a programmed time and report to designated personal any problem that occurs.

Both the Radio link system and phone line back up communication are installed and connected at each facility. The 13 months monitoring fee per system will be \$244.66 (each).

The total cost for monitoring of the eight locations from June 1, 2019 – June 30, 2020 will be \$3,180.00.

SUMMARY:	Service Contract:	\$ 38,066.00
	Monitoring Fees:	\$ 3,180.00
	<b>Total:</b>	<b><u>\$ 41,246.00</u></b>

*Approved*  
*[Signature]*  
5/16/19



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Qualifications:

1. All work to be performed between 8:30AM and 5:00 PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be performed by LAN-Tel all of whom are members of the IBEW.
3. We shall only fire stop and seal only those sleeves, conduits, cores, and/or utilized by LAN-Tel.
4. We shall provide service along with the [REDACTED] SSA maintenance contract for the annual period from 7/1/2017 through 6/30/18 on the Intrusion systems, CCTV systems, access control components and power supplies on all facilities with the owner's acceptance commencing with the activation date of the service agreement.
5. Our quote excludes identification, disconnection, removal, and disposal of any existing cabling.
6. All Cabling will be Plenum rated if required.
7. Our starting date and ending date will be as required per service contract.

LAN-Tel Communications, Inc.

By *Peter Baker*

Date 5/15/19