



# City of Boston Purchase Order

## City of Boston

Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

<b>Complete</b>		
<b>Purchase Order</b> BOSTN-0000697929	<b>Date</b> 2018-12-10	<b>Revision</b>
<b>Payment Terms</b> Net 30	<b>Freight Terms</b> DES PPD	
<b>Buyer</b> Chan,Joey		

**Vendor:** 0000019146  
Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Bill To:** Auditing Department  
One City Hall  
Room M-4  
Boston MA 02201  
United States  
**Ship To:** Everett Police Department  
45 Elm Street  
Attn Deputy Chief David Butler  
MA 02149  
United States  
**Attention:** Not Specified

Tax Exempt? Y

State Tax Exempt ID: 046001380

Contract ID: 000000000000000000047534

Line-Sch	Item/Description	Quantity	UOM	PO Price	Extended Amt	Due Date
1 - 1	Interior cooling only 2.5 ton wall mount ductless air conditioning unit for Whidden Hospital, reference Mitsubishi Model #PKA-A30KA7 or approved equal	2.00	EA	4700.00	9400.00	12/11/2018
	55940-200-231854-510E-2305-2017-HLS17002	2.00				
2 - 1	Exterior condensing unit, reference Mitsubishi Model #PUY-A30NHA7 or approved equal	2.00	EA	4661.00	9322.00	12/11/2018
	55940-200-231854-510E-2305-2017-HLS17002	2.00				
3 - 1	Furnish (2) 30 amp 1 phase 208-230 volt circuit and disconnect to exterior condenser unit; Furnish and install (2) 20 amp 1 phase circuit to interior air handler	1.00	EA	3000.00	3000.00	12/11/2018
	55940-200-231854-510E-2305-2017-HLS17002	1.00				
4 - 1	Furnish HVAC piping, and HVAC condensate pump	1.00	EA	3800.00	3800.00	12/11/2018
	55940-200-231854-510E-2305-2017-HLS17002	1.00				

**Total PO Amount** 25522.00



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\*\*\*\*The above Purchase Order number must be included on all invoices to ensure accurate and timely payment.\*\*\*\*

Official Approvals		
I certify that all records regarding this procurement are on file	Approved as to availability of appropriation	
Unauthorized	Unauthorized	7/17/2019
Department Head/Purchasing Agent/BPS Business Manager	City Auditor/BPS Business Manager	
This is not a valid purchase order without the above signatures.		



# Event Details

## City of Boston Procurement

Event ID	Format	Type	Page
BOSTN-EV00006253	Sell	RFx	1
Event Round	Version		
1	1		
Event Name			
HVAC install at Whidden Hospital			
Start Time		Finish Time	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

## Event Description

HVAC install at Whidden Hospital. See lines and comments for specifications and additional information.

## General Comments

- Bid Award Low Total: Bid will be awarded to lowest TOTAL responsive and responsible bidder meeting all specifications.
- SPECIFICATIONS: THESE SPECIFICATIONS ARE BASED UPON PRODUCT RESEARCH AND PERFORMANCE CRITERIA WHICH HAVE BEEN DEVELOPED BY THE CITY OF BOSTON DURING THE SPECIFICATION PROCESS ONE MANUFACTURERS PRODUCT HAS BEEN SPECIFIED. IT IS NOT NECESSARY TO SPEC THAT PARTICULAR PRODUCT, HOWEVER WE WILL EXPECT THE QUALITY OF YOUR SPECIFICATION TO MEET OR EXCEED THESE STANDARDS. ALL SPECIFICATIONS AND OPTIONS MUST BE INCLUDED WITH THIS BID. FAILURE TO SUPPLY THIS INFORMATION WILL RESULT IN THE BID TO BE REJECTED. BID IS BEING AWARDED TO THE LOWEST RESPONSIVE AND RESPONSIBLE BIDDER MEETING ALL SPECIFICATIONS. Brand name(s) and/or catalog number(s) part numbers etc. are given for purposes of identification and to denote the standard of quality desired, and do not, in any way, restrict bidders to a specific make and manufacturer. If there is any deviation in the pack, source, quality, etc., of an item bid from that prescribed in the specification, the appropriate line in the specifications is to be ruled out and the substitution clearly indicated.
- Any additional information can be requested through the City of Boston, Purchasing Division: 617-635-4564. Site visits can be coordinated with the assistance of Sgt. Jeff Gilmore, Everett PD: 617-394-2462.

## General Questions

1. Please review the below instructions for responding to this bid.

### IF RESPONDING ONLINE THROUGH THE SUPPLIER PORTAL:

Please answer the questions asked in this bid event, including any file attachment uploads. Certain questions will require an answer in order to submit your response, while other questions are optional when they pertain to your company. Some questions require a specific answer which will be identified to you. You will be warned of disqualification if you answer with an unacceptable answer prior to submission.

Provide a price quote for all requested line items. In some cases, you may indicate that you are declining to bid on a certain line item by clicking the 'No Bid' checkbox.

After answering the questions and listing your price quotes, you may click the "Validate Entries" button to perform a check to determine if you've responded to all required elements of the bid response. When all required fields are complete and you are ready to submit your bid response to The City of Boston click the "Submit Bid" button. When you click "Submit Bid" it may take a moment for the system to process your bid response. Once it is successfully processed, you will receive a Bid Confirmation message confirming that your bid was submitted. You will also receive an e-mail confirming your bid submission. If you do not receive a Bid Confirmation screen and email, please review your bid and be sure you press the Submit Bid button. If you go back to make any edits to your bid, note that the "Save For Later" button will remove your bid from Submitted status so be sure to press the "Submit Bid" button after the edits are complete. Your bid will not be considered until it is officially submitted.

### IF RESPONDING THROUGH A HARD-COPY PAPER PACKAGE:

Please answer all questions asked in this bid event, including inserting any requested file attachments. Certain questions require an answer in order to be considered a valid response.

Be sure to answer every question that is labeled with the phrase "RESPONSE REQUIRED: YES". Some questions may require a specific answer which will be identified to you. Those questions will be labeled as "MANDATORY RESPONSE REQUIRED: YES". Bid submissions must include the mandatory response to be eligible for award.



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	2
<b>Event Round</b>	<b>Version</b>		
1	1		
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**Total Bid Amount:** 25,522.00

### General Questions

Provide a price quote for all requested line items. In some cases, you may indicate that you are declining to bid on a certain line item by clicking the 'No Bid' checkbox.

### 2. BID EVENT AND CONTRACT TERMS AND CONDITIONS

I confirm that I have read, fully understand, and agree to comply with all terms and conditions that are associated with this bid event and the eventual contract.

If responding electronically through the Supplier Portal, please click the "View Associated Terms" to access the Standard Contract General Conditions.

For vendors who submit paper-based responses, the Standard Contract General Conditions will be listed below.

Options: I Agree  
I Do Not Agree  
Required: Yes Mandatory Response: Yes

Select One

X

Associated Terms:

CITY OF BOSTON  
STANDARD CONTRACT GENERAL CONDITIONS

#### ARTICLE 1 -- DEFINITION OF TERMS:

1.1 The following terms in these Contract Documents shall be construed as follows:

1.1.1 "City" shall mean the City of Boston, Massachusetts.

1.1.2 "Contract" and "Contract Documents" shall include, in the following hierarchy of document precedence, as applicable: the City's Standard Contract Document; these Standard Contract General Conditions; the Invitations for Bids, Requests for Proposals, or other solicitations; the Contractor's responses including Contractor Certifications and Applications, excluding any language stricken by City as unacceptable and including any negotiated statements of work contemplated by the solicitation; and Performance Bonds, which documents are incorporated herein by reference.

1.1.3 "Contractor" shall mean the individual, partnership, corporation or other entity to which this Contract is awarded.

1.1.4 "Official" shall mean the awarding authority/officer acting on behalf of the City in the execution of the Contract.

#### ARTICLE 2 -- PERFORMANCE:

2.1 The Contractor shall conform to all determinations and directions, in accordance with provisions of this Contract, of the Official concerning all questions which may arise relating to the performance of services under this Contract.

2.2 The Contractor shall, upon written request of the Official, remove from City premises and replace all individuals in the Contractor's employ whom the Official determines to be disorderly, careless or incompetent or to be employed in violation of the terms of this Contract.

2.3 City is entitled to ownership and possession of all deliverables purchased or developed with Contract funds. All work papers, reports, questionnaires and other written materials prepared or collected by the Contractor in the course of completing the work to be performed under this Contract shall at all times be the exclusive property of the City. The Contractor shall not use such materials for any purposes other than the purpose of this Contract without the prior written consent of the Official. All Contractor proprietary rights shall be detailed in the Contract Documents.

2.4 Prior to beginning performance under this Contract, Contractor must receive a Purchase Order from City.

#### ARTICLE 3 -- ACCEPTANCE OF GOODS OR SERVICES:

3.1 Performance under this Contract shall include services rendered, obligations due, costs incurred, goods and deliverables provided and accepted by City. The City shall have a reasonable opportunity to inspect all goods and deliverables, services performed by, and work product of the Contractor, and accept



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	3
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
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<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

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United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### General Questions

or reject such goods, deliverables, services, or work product.

#### ARTICLE 4 -- TIME:

4.1 It is understood and agreed that Contractor's performance shall be timely and meet or exceed industry standards for the performance required.

#### ARTICLE 5 -- COMPENSATION:

- 5.1 The Contractor may, in the absence of a payment schedule, periodically submit to the Official invoices, itemizing goods, services, labor and expenses for which compensation is due and requesting payment for goods received or services rendered by the Contractor during the period covered by the invoice.
- 5.2 Thereupon the Official shall estimate the value of goods or services accepted by the City in accordance with the specific terms and conditions of a Contract, and City shall pay to the Contractor such amount less sums retained under the provisions of Article 8 of these General Conditions.
- 5.3 The City shall pay in full and complete compensation for goods received and accepted and services performed and accepted under this Contract in an amount not to exceed the amount shown on the face of this Contract paid in accordance with the rate indicated or in accordance with a prescribed schedule. Acceptance by the Contractor of any payment or partial payment, without any written objection by the Contractor, shall in each instance operate as a release and discharge of the City from all claims, liabilities or other obligations relating to the performance of a Contract.
- 5.4 In the event that this Contract provides for reimbursement by the City to the Contractor for travel or other expenses, the Contractor shall submit such proposed expenses to the Official for approval prior to the incurrence of such expenses, unless the Contract specifically provides otherwise, and all travel reimbursement shall be consistent with the City's Travel Policies and Procedures.
- 5.5 The Contractor shall furnish such information, estimate or vouchers relating to the goods or services or to documentation of labor or expenses as may be requested by the Official.

#### ARTICLE 6 -- RELATIONSHIP WITH THE CITY:

- 6.1 The Contractor is retained solely for the purposes of and to the extent set forth in this Contract. Contractor's relationship to the City during the term of this Contract shall be that of an independent Contractor. The Contractor shall have no capacity to involve the City in any contract nor to incur any liability on the part of the City. The Contractor, its agents or employees shall not be considered as having the status or pension rights of an employee; provided that the Contractor shall be considered an employee for the purpose of General Laws c. 268A (the Conflict of Interest Law). The City shall not be liable for any personal injury to or death of the Contractor, its agents or employees.
- 6.2 Unless all the terms and conditions for the delivery or provision of goods or services by the Contractor to the City specified by this Contract are expressly set forth in a writing incorporated herein by reference, such delivery of goods or services shall require written approval of or direction by the Official prior to the incurrence of any liability by the City. The City has no legal obligation to compensate a Contractor for performance that is not requested and is intentionally delivered by a Contractor outside the scope of a Contract.
- 6.3 All alterations or additions, material or otherwise, to the terms and conditions of this Contract must be in writing and signed by the Official and Contractor and filed with the City Auditor. The City's Standard Contract Document and Standard Contract General Conditions shall supersede any conflicting verbal or written agreements relating to the performance of a Contract, including contract forms, purchase orders, or invoices of the Contractor.
- 6.4 Forbearance or indulgence in any form or manner by a party shall not be construed as a waiver, nor in any way limit the legal or equitable remedies available to that party. No waiver by either party of any default or breach shall constitute a waiver of any subsequent default or breach.

#### ARTICLE 7 -- ASSUMPTION OF LOSS AND LIABILITY:

- 7.1 The Contractor shall pay and be exclusively responsible for all debts for labor and material contracted for by Contractor for the rental of any appliance or equipment hired by Contractor and/or for any expense incurred on account of services to be performed under this Contract.
- 7.2 The Contractor shall bear the risk of loss for any Contractor materials used for a Contract and for all goods and deliverables, until possession, ownership and full legal title to the goods and deliverables are transferred to and accepted by the City.
- 7.3 To the fullest extent permitted by law, the Contractor shall indemnify, hold harmless, and assume the defense of the City, its officers, agents or employees, with counsel acceptable to City, which acceptance shall not be unreasonably withheld, from all liabilities, suits, claims, losses, and costs or any other damages against them or any of them arising from any act or omission of the Contractor, its agents,



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	4
<b>Event Round</b>	<b>Version</b>		
1	1		
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**Contact:** Chan,Joey  
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**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### General Questions

officers, employees, or subcontractors in any way connected with performance under this Contract.

#### ARTICLE 8 - REMEDIES OF THE CITY:

8.1 If the Contractor provides goods and/or services that do not comply with Contract specifications and requirements as reasonably determined by the Official, the Official may request that the Contractor furnish services or provide substitute goods at no additional cost to the City until approved by the Official. If the Contractor shall fail to provide satisfactory goods or services, the Official, in the alternative, may make any reasonable purchase or Contract to purchase goods or services in substitution for those due from the Contractor. The City may deduct the cost of any substitute Contract or nonperformance of services together with incidental and consequential damages from the Contract price and shall withhold such damages from sums due or to become due to the Contractor. The City otherwise retains all rights and remedies at law or in equity.

8.2 If the damages sustained by the City as determined by the Official exceed sums due or to become due, the Contractor shall pay the difference to the City upon demand.

8.3 The Contractor shall not be liable for any damages sustained by the City due to the Contractor's failure to furnish goods or services under the terms of this Contract if such failure is in fact caused by the occurrence of a contingency the nonoccurrence of which was a basic assumption under which this Contract was made, including but not necessarily limited to a state of war, act of enemies, embargoes, expropriation or labor strike or any unanticipated federal, state, or municipal governmental regulation or order, provided that the Contractor has notified the Official in writing of such cause as soon as practicable.

8.4 The City may terminate this Contract for cause if the Contractor has breached any material term or condition and has not corrected the breach within a reasonable period of time after written notice from the City identifying the breach. This Contract may be terminated at any time for the convenience of the City at the option of the Official by delivering or mailing to the Contractor at the Contractor's business address a written notice of termination setting forth the date, not less than seven (7) days after the date of such delivery or mailing, when such termination shall be effective. In the event of such termination for convenience, the Contractor shall be compensated for services rendered to the effective date of said termination in accordance with the rates of compensation specified in this Contract. The parties agree that if City erroneously, improperly or unjustifiably terminates for cause, such termination shall be deemed a termination for convenience, which shall be effective thirty (30) days after such notice of termination for cause is provided.

#### ARTICLE 9 -- REMEDIES OF CONTRACTOR:

9.1 If damages, other than loss on nonconforming services or on services not performed, are actually sustained by the Contractor due to any act or material omission for which the City is legally responsible, the City may allow a sum equal to the amount of such damages sustained by the Contractor as determined by the Official in writing, provided the Contractor shall have delivered to the Official a detailed written statement of such damages and cause thereof within thirty (30) days after the act or material omission by the City.

#### ARTICLE 10 - PROHIBITION AGAINST ASSIGNMENT:

10.1 The Contractor shall not assign, delegate, subcontract or in any way transfer any interest in this Contract without prior written consent of the Official.

#### ARTICLE 11 - COMPLIANCE WITH LAWS AND PUBLIC POLICY:

11.1 This Contract is made subject to all laws of the Commonwealth of Massachusetts. If the Contractor is a business, the Contractor certifies that it is listed under the Secretary of State's website as licensed to do business in Massachusetts, as required by law.

11.2 The Contractor shall provide, at its sole expense, all necessary licenses, permits or other authorizations required by the City, the Commonwealth of Massachusetts or any other governmental agency with proper jurisdiction.

11.3 The Contractor shall where applicable take out and maintain during the term of this Contract such Worker's Compensation insurance as may be reasonably necessary to protect the Contractor from claims under General Laws c. 152 (the Worker's Compensation Law). The Contractor shall at all times maintain professional, liability, and other appropriate insurance as required by the solicitation or as otherwise required by City, but in no event less than the amount and type of insurance coverage sufficient to cover the performance.

11.4 The Contractor agrees and shall require any subcontractor to agree not to discriminate in connection with the performance of work under the Contract against any employee or applicant for employment because of sex, race, color, sexual orientation, gender identity or expression, marital status, parental status, ex-offender status, prior psychiatric treatment, military status, religious creed, disability, national



# Event Details (cont.)

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1	1		
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### General Questions

origin, ancestry, source of income, or age, unless based upon a legally permissible and bona fide occupational qualification. The Contractor agrees and shall require any subcontractor to agree to post in conspicuous places notices to be provided by the Massachusetts Commission Against Discrimination, setting forth provisions of the Fair Employment Practice Law of the Commonwealth.

11.5 The Contractor's attention is called to General Laws c. 268A (the Conflict of Interest Law). The Contractor shall not act in collusion with any City officer, agent, or employee, nor shall the Contractor make gifts regarding this Contract or any other matter in which the City has a direct and substantial interest.

11.6 The Contractor shall keep himself fully informed of all City Ordinances and Regulations, and State and Federal laws, which in any manner affect the work herein specified. The Contractor shall at all times observe and comply with said ordinances, regulations or laws, and shall defend, hold harmless, and indemnify the City, its officers, agents and employees against any claim or liability arising from or based on the violations of such ordinances, regulations or laws, caused by the negligent actions or omissions of the Contractor, its agents, or employees.

11.7 In furtherance of the Mayor's Executive Order "Minority and Women Business Enterprise Development" dated December 31, 1987 and the Ordinance entitled "Promoting Minority and Women Owned Business Enterprises in the City of Boston" (Ordinances of 1987, Chapter 14, as amended), it is understood and agreed by the Contractor, and the Contractor by the execution of this Contract so certifies, as follows: (1) That the Contractor shall actively solicit bids for the subcontracting of goods and services from certified minority and women businesses; (2) That in reviewing substantially equal proposals the Contractor shall give additional consideration to the award of subcontracts to certified minority and women bidders.

11.8 The Contractor certifies that neither it nor any of its subcontractors are currently debarred or suspended by the U.S. government, the Commonwealth of Massachusetts, or any of its subdivisions.

11.9 The Contractor certifies that neither it nor any of its subcontractors have been subject to a federal or state criminal or civil judgment, administrative citation, final administrative determination, order or debarment resulting from a violation of G.L. c.149, c.151, or the Fair Labor Standards Act within three (3) years prior to the date of the Contract; or certifies that it has provided copies of any and all of the above to the Official prior to the date of the Contract and any required wage bond or insurance; and certifies that while the Contract is in effect, it will report any instance of the above to the Official within five (5) days of the Contractor's receipt. The Contractor agrees and shall require any subcontractor to post in conspicuous places notices to be provided by the City, informing employees of the protections of applicable local, state, and federal law.

11.10 Contractor agrees that they shall comply fully with all state and federal laws and regulations regarding human trafficking and forced labor. Failure to do so will be considered a breach of this Contract.

11.11 If applicable, the Contractor shall comply with the Massachusetts Prevailing Wage Law for public works projects, M.G.L. c.149, s.26-27H, which establishes minimum wage rates for workers on such projects. The Contractor shall comply and shall cause its subcontractors to comply with M.G.L. c.149, s.27B, which requires that a true and accurate record be kept of all persons employed on a project for which the prevailing wage rates are required. The Contractor shall, and shall cause its subcontractors to, submit weekly copies of their weekly payroll records to the City, to the extent the Prevailing Wage Law is applicable.

### ARTICLE 12 -- AVAILABLE APPROPRIATION:

12.1 This Contract and payments hereunder are subject to the availability of an appropriation therefor. Any oral or written representations, commitments, or assurances made by the Official or any other City representatives are not binding. Contractors should verify funding prior to beginning performance.

12.2 If the Contract is funded under a grant with the Federal Government, it is being executed without further appropriation pursuant to General Laws c. 44, s.53A.

12.3 When the amount of the City Auditor's certification of available funds is less than the face amount of the Contract, the City shall not be liable for any claims or requests for payment by the Contractor which would cause total claims or payments under this Contract to exceed the amount so certified.

12.4 Unless otherwise expressly provided in a writing incorporated herein by reference, the amount certified by the City Auditor as available funds under this Contract may be increased or decreased by the Official with the written approval of such change by the City Auditor. In the event of any decrease in the amount certified, the Contractor shall be compensated for services rendered to the effective date of such reduction, in accordance with the rates of compensation specified in this Contract.

### ARTICLE 13 -- RELEASE OF CITY ON FINAL PAYMENT:

13.1 Acceptance by the Contractor of payment from the City for final services under this Contract shall be deemed to release forever the City from all claims and liabilities, except those which the Contractor



# Event Details (cont.)

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**General Questions**

notifies the Official in writing within six (6) months after such payment.

### ARTICLE 14 -- PUBLIC RECORDS AND ACCESS:

14.1 The Contractor shall provide full access to records related to performance and compliance to the City for seven (7) years beginning on the first day after the final payment under this Contract or such longer period necessary for the resolution of any litigation, claim, negotiation, audit or other inquiry involving this Contract. Access to view Contractor records related to any breach or allegation of fraud, waste and/or abuse may not be denied and Contractor can not claim confidentiality or trade secret protections solely for viewing but not retaining documents. Routine Contract performance compliance reports or documents related to any alleged breach or allegation of non-compliance, fraud, waste, abuse or collusion may be provided electronically and shall be provided at Contractor's own expense. Reasonable costs for copies of non-routine Contract related records shall not exceed the rates for public records under 950 C.M.R. 32.00.

### ARTICLE 15 -- STATE TAXATION CERTIFICATION:

15.1 Pursuant to M.G.L. c. 62C, s. 49A, the Contractor certifies under penalties of perjury, that to the best of Contractor's knowledge and belief, Contractor has complied with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting of child support. (NOTE: The Taxpayer Identification Number will be furnished to the Massachusetts Department of Revenue to determine compliance with the above-referenced law).

### ARTICLE 16 -- MONIES OWED TO THE CITY:

16.1 Pursuant to M.G.L. c. 60, s. 93, the Contractor agrees that the Collector/Treasurer of the City of Boston may withhold from amounts owing and payable to the Contractor under this Contract any sums owed to any department or agency of the City of Boston which remain wholly or partially unpaid. This shall include but not be limited to unpaid taxes and assessments, police details, and any other fees and charges until such sums owed have been paid in full, and the Collector/Treasurer may apply any amount owing and payable to the Contractor to satisfy any monies owed to the City.

### ARTICLE 17 -- BID COLLUSION:

17.1 The Contractor certifies under penalties of perjury that his/her bid or proposal has been made and submitted in good faith and without collusion, fraud, or unfair trade practice with any other person. As used in this article, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity or group of individuals. Any actions to avoid or frustrate fair and open competition are prohibited by law, and shall be grounds for rejection or disqualification of a Response or termination of this Contract.

### ARTICLE 18 -- FORUM AND CHOICE OF LAW:

18.1 Any actions arising out of this Contract shall be governed by the laws of Massachusetts, and shall be brought and maintained in a State or federal court in Boston, Massachusetts which shall have exclusive jurisdiction thereof.

## 3. BID SUBMISSION TERMS AND CONDITIONS

Before submitting any bids, the bidders shall fully inform themselves in regard to all conditions pertaining to the solicitation and all required terms and conditions for carrying out the contract. By filing a bid, the bidders do thereby represent that they have so informed themselves. This solicitation hereby expressly incorporates by reference any and all documents referred to therein, including without limitation the Advertisement, the Purchase Description and Specifications, the Evaluation Criteria, the City of Boston Standard Contract General Conditions, all other contractual terms and conditions applicable to the solicitation, and any addenda to the solicitation.

By submitting this response, the bidder certifies, under the pains and penalties of perjury, that it has submitted a response to this solicitation that is the bidder's offer to this solicitation. The City of Boston's Standard Contract General Conditions and all additional terms and conditions included in the solicitation and any addenda thereto shall be deemed accepted by the bidder and included as part of the final contract. The submitter attests that s/he is an agent of the bidder with authority to submit this bid on the bidder's behalf, and that s/he has read and assented to all of the solicitation terms.



# Event Details (cont.)

## City of Boston Procurement

Event ID	Format	Type	Page
BOSTN-EV00006253	Sell	RFx	7
Event Round	Version		
1	1		
Event Name			
HVAC install at Whidden Hospital			
Start Time		Finish Time	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### General Questions

The bidder certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

All responses and information submitted in response to this solicitation are subject to the Massachusetts Public Records Law, M.G.L., Chapter 66, Section 10, and to Chapter 4, Section 7, Subsection 26. Any statements in submitted responses that are inconsistent with these statutes shall be disregarded.

Bidders are solely responsible for obtaining all information distributed for this solicitation and it is each bidder's responsibility to check for any addenda or modifications to this solicitation. The City of Boston accepts no responsibility and will provide no accommodation to bidders who submit a response based on an out-of-date solicitation or on information received from a source other than the City of Boston. It is the bidder's responsibility to keep the bidder's contact information current.

The City of Boston assumes no responsibility if a bidder's designated email address is not current, or if technical problems, including those with the bidder's computer, network or internet service provider (ISP), cause e-mail communications between the bidder and the City of Boston to be lost or rejected by any means including email or spam filtering.

Online bidders must, if notified of contract award and if requested by the City of Boston, submit any contract documents, or any documents submitted or included as part of the solicitation, on paper with original ink signatures unless otherwise specified, within ten (10) calendar days of such a request.

\*\*Approved as to form by Corporation Counsel June 2012\*\*

Do you agree to these bid submission terms and conditions?

Options: I Agree  
I Do Not Agree

Required: Yes Mandatory Response: Yes

Select One

X

4. I certify under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Electronic responders on the Supplier Portal: Please type your name in the Response location below to certify.

Paper-based responders: Please sign your name in the Response box provided.

Required: Yes Mandatory Response: No

**Response**  
**Eric Johnson**

### 5. CITY OF BOSTON'S CORI POLICY COMPLIANCE

The City of Boston is subject to City of Boston Code, Chapter 4, section 7 (click the View Associated Terms link below to view), which is intended to ensure that persons and businesses supplying goods and/or services to the City of Boston deploy fair policies relating to the screening and identification of



# Event Details (cont.)

## City of Boston Procurement

Event ID	Format	Type	Page
BOSTN-EV00006253	Sell	RFx	8
Event Round	Version		
1	1		
Event Name			
HVAC install at Whidden Hospital			
Start Time		Finish Time	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### General Questions

persons with criminal backgrounds through the Criminal Offender Record Information (CORI) system. Vendors entering into contracts with the City must affirm that their policies regarding CORI information are consistent with the standards set by the City of Boston.

Instructions for Responding to the CORI Compliance Bid Factor:  
A vendor should not select option 1 unless it performs NO CORI checks on any applicant.  
A vendor that selects option 2 certifies, under penalties of perjury, that its CORI policy is consistent with the standards set by the City of Boston (click the View Associated Terms link below to view). A vendor with a CORI policy that does not conform to the City of Boston standards must select option 3. Vendors that select option 3 will not be permitted to enter into contracts with the City of Boston, absent a waiver, as provided in City of Boston Code, Chapter 4, section 7.4.

All vendors must select one of the 3 options below as to its use of CORI checks, under penalties of perjury:

- Options:
- CORI checks are not performed on any applicants.
  - CORI checks are consistent with City of Boston standards.
  - CORI checks are not consistent with City of Boston standards
- Required: Yes Mandatory Response: No

Select One

X

Associated Terms:

### CITY OF BOSTON CORI POLICY

By selecting option 2 of the CORI bid factor question, Vendor affirms that its CORI related policies, practices, and standards are consistent with the following City of Boston standards:

1. The Vendor does not conduct a CORI check on an Applicant unless a CORI check is required by law or the Vendor has made a good faith determination that the relevant position is of such sensitivity that a CORI report is warranted.
2. The Vendor reviews the qualifications of an Applicant and determines that an Applicant is otherwise qualified for the relevant position before the Vendor conducts a CORI check. The Vendor does not conduct a CORI check for an Applicant that is not otherwise qualified for a relevant position.
3. If the Vendor has been authorized by the MDCJIS to receive CORI reports consisting solely of conviction and case-pending information and the CORI report received by the Vendor contains other information (i.e. cases disposed favorably for the Applicant such as Not Guilty, Dismissal) then the Vendor informs the Applicant and provides the Applicant with a copy of MDCJIS' information for the Applicant to pursue correction.
4. When the Vendor receives a proper CORI report of an Applicant that contains only the CORI information that the Vendor is authorized to receive and the Vendor is inclined to question an applicant about their criminal history, or refuse, rescind, or revoke the offer of a position to an Applicant, then the Vendor complies with this section by, including, but not limited to, notifying the Applicant of the potential adverse employment action, providing the Applicant with a photocopy of the CORI report received by the Vendor, informing the Applicant of the specific parts of the CORI report that concern the Vendor, providing an opportunity for the Applicant to discuss the CORI report with the Vendor including an opportunity for the Applicant to present information rebutting the accuracy and/or relevance of the CORI report, reviewing any information and documentation received from the Applicant, and documenting all steps taken to comply with 803 CMR 2.17.
5. The Vendor makes final employment-related decisions based on all of the information available to the Vendor, including the seriousness of the crime(s), the relevance of the crime(s), the age of the crime(s), and the occurrences in the life of the Applicant since the crime(s). If the final decision of the Vendor is adverse to the Applicant and results in the refusal, rescission, or revocation of a position with the Vendor then the Vendor promptly notifies the Applicant of the decision and the specific reasons therefor. Nothing in these requirements modifies or affects a Vendor's obligation to comply with Massachusetts and federal laws regarding CORI.



# Event Details (cont.)

## City of Boston Procurement

Event ID	Format	Type	Page
BOSTN-EV00006253	Sell	RFx	9
Event Round	Version		
1	1		
Event Name			
HVAC install at Whidden Hospital			
Start Time		Finish Time	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

**General Questions**

APPROVED AS TO FORM BY CORPORATION COUNSEL JUNE 2014

City of Boston CORI Ordinance

4-7 CORI SCREENING BY VENDORS OF THE CITY OF BOSTON.

4-7.1 Purpose.

These sections are intended to ensure that the persons and businesses supplying goods and/or services to the City of Boston deploy fair policies relating to the screening and identification of persons with criminal backgrounds through the CORI system.

4-7.2 Definitions.

Unless specifically indicated otherwise, these definitions shall apply and control in CBC 4-7.

Applicant means any current or prospective employee, licensee, or volunteer and includes all persons included in 803 CMR 2.03.

Awarding authority means any department, agency, or office of the City of Boston that purchases goods and/or services from a vendor.

CHSB means the Criminal History Systems Board defined in MGL c6 and 803CMR 2.00.

City means the City of Boston or department, agency, or office thereof.

Otherwise qualified means any applicant that meets all other criteria for a position or consideration for a position.

Vendor means any vendor, contractor, or supplier of goods and/or services to the City of Boston.

4-7.3 CORI-Related Standards of the City of Boston.

The City of Boston will do business only with vendors that have adopted and employ CORI-related policies, practices, and standards that are consistent with City standards.

The City of Boston employs CORI-related policies and practices that are fair to all persons involved and seeks to do business with vendors that have substantially similar policies and practices. The awarding authority shall review all vendors' CORI policies for consistency with City standards. The awarding authority shall consider all vendors' CORI standards as part of the criteria to be evaluated in the awarding of a contract and will consider a vendor's execution of the CORI standards to be evaluated among the performance criteria of a contract. The awarding authority shall consider any vendor's deviation from the CORI standards as grounds for rejection, rescission, revocation, or any other termination of the contract.

The CORI-related policies and practices of the City include, but are not limited to:

a. The City does not conduct a CORI check on an applicant unless a CORI check is required by law or the City has made a good faith determination that the relevant position is of such sensitivity that a CORI report is warranted.

b. The City reviews the qualifications of an applicant and determines that an applicant is otherwise qualified for the relevant position before the City conducts a CORI check. The City does not conduct a CORI check for an applicant that is not otherwise qualified for a relevant position.

c. If the City has been authorized by the CHSB to receive CORI reports consisting solely of conviction and case-pending information and the CORI report received by the City contains other information (i.e. cases disposed favorably for the applicant such as not guilty, dismissal) then the City informs the applicant and provides the applicant with a copy of CHSB's information for the applicant to pursue correction.

d. When the City receives a proper CORI report of an applicant that contains only the CORI information that the City is authorized to receive and the City is inclined to refuse, rescind, or revoke the offer of a position to an applicant then the City fully complies with 803 CMR 6.11 by, including, but not limited to, notifying the applicant of the potential adverse employment action, providing the applicant with a photocopy of the CORI report received by the City, informing the applicant of the specific parts of the CORI report that concern the City, providing an opportunity for the applicant to discuss the CORI report with the City including an opportunity for the applicant to present information rebutting the accuracy and/or relevance of the CORI report, reviewing any information and documentation received from the applicant, and documenting all steps taken to comply with 803 CMR 6.11.

e. The City makes final employment-related decisions based on all of the information available to the City, including the seriousness of the crime(s), the relevance of the crime(s), the number of crime(s), the age of the crime(s), and the occurrences in the life of the applicant since the crime(s). If the final decision of the City is adverse to the applicant and results in the refusal, rescission, or revocation of a position with the City then the City promptly notifies the applicant of the decision and the specific reason(s) therefor.

4-7.4 Waiver.



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	10
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### General Questions

Under exigent circumstances, an awarding authority, by its highest ranking member, may grant a waiver of CBC 4-7.3 on a contract-by-contract basis and shall submit a written record of the waiver to the Office of Civil Rights and to the Boston City Council's Staff Director who shall provide a copy to each and every City Councillor. The written record shall include, but not be limited to, (a) a summary of the terms of the contract, (b) the details of the vendor's failure or refusal to conform with the City's CORI-related standards, and (c) a brief analysis of the exigency causing the grant of waiver.

No waiver may be considered perfected unless the awarding authority fully complies with the provisions of this sub-section.

#### 4-7.5 Data Collection and Report.

Any awarding authority, vendor, applicant, or other interested party may contact the Office of Civil Rights to report any problems, concerns, or suggestions regarding the implementation, compliance, and impacts of these sections, and the Office of Civil Rights shall log every comment received with a summary of the comment and shall keep on file any written comments. Subsequent to logging any comment, the Office of Civil Rights may refer a complaint to the CHSB and shall notify the relevant awarding authority. The Office of Civil Rights shall prepare a written report including, but not limited to, a summary of the granted waivers, a summary of any feedback regarding CORI-related policies and/or practices, and any other information or analysis deemed noteworthy by the Director of the Office of Civil Rights. The Office of Civil Rights shall file the report with the Boston City Council via the Boston City Clerk every six (6) months from the implementation date of these sections.

#### 4-7.6 Applicability.

If any provision of these sections imposes greater restrictions or obligations than those imposed by any other general law, special law, regulation, rule, ordinance, order, or policy then the provisions of these sections shall control.

#### 4-7.7 Regulatory Authority.

The Office of Civil Rights shall have the authority to promulgate rules and regulations necessary to implement and enforce these sections and may promulgate a form of the affidavit.

#### 4-7.8 Severability.

If any provision of these sections shall be held to be invalid by a court of competent jurisdiction, then such provision shall be considered separately and apart from the remaining provisions, which shall remain in full force and effect.

#### 4-7.9 Implementation.

The provisions of these sections shall be effective on July 1, 2006.

## 6. EXCLUDED OR DEBARRED PARTIES CERTIFICATION

The City of Boston will not enter into a business relationship with persons or entities currently debarred or suspended from procurement by the federal or state government or the City of Boston.

I certify that the person(s) or entity(ies) responding to this procurement are not debarred, suspended, proposed for debarment, or otherwise declared ineligible from doing business with the federal or state government or the City of Boston, and that such person(s) or entity(ies) are not listed as debarred or excluded parties under the federal government's System for Award Management ([www.sam.gov](http://www.sam.gov)) or the Commonwealth of Massachusetts' Debarment lists (<http://www.mass.gov/anf/budget-taxes-and-procurement/procurement-info-and-res/conduct-a-procurement/procurement-considerations/vendor-debarment.html>).

Required: Yes Mandatory ResponseNo

Y



# Event Details (cont.)

## City of Boston Procurement

Event ID	Format	Type	Page
BOSTN-EV00006253	Sell	RFx	11
Event Round	Version		
1	1		
Event Name			
HVAC install at Whidden Hospital			
Start Time		Finish Time	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

General Questions

7. Legal Form of Business Entity. The bidder/offeror/contractor responding to this Event is a/an:

- Options:
- Individual
  - Partnership
  - Limited Liability Partnership (LLP)
  - Corporation
  - Limited Liability Company (LLC)
  - Joint Venture
  - Trust
  - Other

Required: Yes Mandatory Response: No

Select One

X



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	12
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

## Line Details

<b>Line:</b> 1	<b>Item ID:</b>	<b>Line Qty:</b> 2.00	<b>UOM:</b> Each	<b>No Bid:</b> <input type="text" value="N"/>
<b>Required:</b> No	<b>Reserve Price:</b> No			<b>Bid Qty:</b> <input type="text" value="2"/>
<b>Description:</b> Interior cooling only 2.5 ton wall mount ductless air conditioning unit for Whidden Hospital, reference Mitsubishi Model #PKA-A30KA7 or approved equal				<b>Min/Max Qty:</b> No min / No max

Question	Response
1. What is your bid price for this line?	<input type="text" value="4700"/>

Required: Yes Mandatory Response: No

<b>Line:</b> 2	<b>Item ID:</b>	<b>Line Qty:</b> 2.00	<b>UOM:</b> Each	<b>No Bid:</b> <input type="text" value="N"/>
<b>Required:</b> No	<b>Reserve Price:</b> No			<b>Bid Qty:</b> <input type="text" value="2"/>
<b>Description:</b> Exterior condensing unit, reference Mitsubishi Model #PUY-A30NHA7 or approved equal				<b>Min/Max Qty:</b> No min / No max

Question	Response
1. What is your bid price for this line?	<input type="text" value="4661"/>

Required: Yes Mandatory Response: No



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	13
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

**No Bid:**

**Line:** 3 **Item ID:** **Line Qty:** 1.00 **UOM:** Each  
**Required:** No **Reserve Price:** No

**Bid Qty:**

**Min/Max Qty:** No min / No max

**Description:** Furnish (2) 30 amp 1 phase 208-230 volt circuit and disconnect to exterior condenser unit;  
Furnish and install (2) 20 amp 1 phase circuit to interior air handler

Question	Response
1. What is your bid price for this line?	3000

**Required:** Yes **Mandatory Response:** No

**No Bid:**

**Line:** 4 **Item ID:** **Line Qty:** 1.00 **UOM:** Each  
**Required:** No **Reserve Price:** No

**Bid Qty:**

**Min/Max Qty:** No min / No max

**Description:** Furnish HVAC piping, and HVAC condensate pump

Question	Response
1. What is your bid price for this line?	3800

**Required:** Yes **Mandatory Response:** No



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	14
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
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**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

## Bidder Information

<b>Firm Name:</b>		
<b>Name:</b>	<b>Signature:</b>	<b>Date:</b>
<b>Phone #:</b>	<b>Fax #:</b>	
<b>Street Address:</b>		
<b>City &amp; State:</b>	<b>Zip Code:</b>	
<b>Email:</b>	<b>Tax Identification Nbr:</b>	



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	15
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

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**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

## Appendix A - Line Specifications

**Line:** 1 **Item ID:** **Line Qty:** 2 **UOM:** Each  
**Description:** Interior cooling only 2.5 ton wall mount ductless air conditioning unit for Whidden Hospital, reference Mitsubishi Model #PKA-A30KA7 or approved equal

### Item Specifications

**Manufacturer:**  
**Mfg Item ID:**  
**Item Length:** 0 **Item Height:** 0  
**Item Width:** 0 **Dimension UOM:**  
**Item Volume:** 0 **Volume UOM:**  
**Item Weight:** 0 **Weight UOM:**  
**Item Size:** **Item Color:**

### Shipping Information

**Schedule:** 1 **Ship To:** Everett Police Department  
**Quantity:** 2 Everett Police Department  
**Due Date:** 12/16/2018 45 Elm Street  
**Freight Terms:** Attn Deputy Chief David Butler  
**Ship Via:** Federal Express MA 02149  
United States

**Line:** 2 **Item ID:** **Line Qty:** 2 **UOM:** Each  
**Description:** Exterior condensing unit, reference Mitsubishi Model #PUY-A30NHA7 or approved equal

### Item Specifications

**Manufacturer:**  
**Mfg Item ID:**  
**Item Length:** 0 **Item Height:** 0  
**Item Width:** 0 **Dimension UOM:**  
**Item Volume:** 0 **Volume UOM:**  
**Item Weight:** 0 **Weight UOM:**  
**Item Size:** **Item Color:**

### Shipping Information

**Schedule:** 1 **Ship To:** Everett Police Department  
**Quantity:** 2 Everett Police Department  
**Due Date:** 12/16/2018 45 Elm Street  
**Freight Terms:** Attn Deputy Chief David Butler  
**Ship Via:** Federal Express MA 02149  
United States

**Line:** 3 **Item ID:** **Line Qty:** 1 **UOM:** Each  
**Description:** Furnish (2) 30 amp 1 phase 208-230 volt circuit and disconnect to exterior condenser unit; Furnish and install (2) 20 amp 1 phase circuit to interior air handler



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	16
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

### Item Specifications

<b>Manufacturer:</b>		<b>Item Height:</b>	0
<b>Mfg Item ID:</b>		<b>Dimension UOM:</b>	
<b>Item Length:</b>	0	<b>Volume UOM:</b>	
<b>Item Width:</b>	0	<b>Weight UOM:</b>	
<b>Item Volume:</b>	0	<b>Item Color:</b>	
<b>Item Weight:</b>	0		
<b>Item Size:</b>			

### Shipping Information

<b>Schedule:</b>	1	<b>Ship To:</b>	Everett Police Department
<b>Quantity:</b>	1		Everett Police Department
<b>Due Date:</b>	12/16/2018		45 Elm Street
<b>Freight Terms:</b>			Attn Deputy Chief David Butler
<b>Ship Via:</b>	Federal Express		MA 02149
			United States

**Line:** 4    **Item ID:**    **Line Qty:** 1    **UOM:** Each  
**Description:** Furnish HVAC piping, and HVAC condensate pump

### Item Specifications

<b>Manufacturer:</b>		<b>Item Height:</b>	0
<b>Mfg Item ID:</b>		<b>Dimension UOM:</b>	
<b>Item Length:</b>	0	<b>Volume UOM:</b>	
<b>Item Width:</b>	0	<b>Weight UOM:</b>	
<b>Item Volume:</b>	0	<b>Item Color:</b>	
<b>Item Weight:</b>	0		
<b>Item Size:</b>			

### Shipping Information

<b>Schedule:</b>	1	<b>Ship To:</b>	Everett Police Department
<b>Quantity:</b>	1		Everett Police Department
<b>Due Date:</b>	12/16/2018		45 Elm Street
<b>Freight Terms:</b>			Attn Deputy Chief David Butler
<b>Ship Via:</b>	Federal Express		MA 02149
			United States



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	17
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

## Appendix B - Bid Responses

### General Questions

Question	Response
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Please review the below instructions for responding to this bid.

#### IF RESPONDING ONLINE THROUGH THE SUPPLIER PORTAL:

Please answer the questions asked in this bid event, including any file attachment uploads. Certain questions will require an answer in order to submit your response, while other questions are optional when they pertain to your company. Some questions require a specific answer which will be identified to you. You will be warned of disqualification if you answer with an unacceptable answer prior to submission.

Provide a price quote for all requested line items. In some cases, you may indicate that you are declining to bid on a certain line item by clicking the 'No Bid' checkbox.

After answering the questions and listing your price quotes, you may click the "Validate Entries" button to perform a check to determine if you've responded to all required elements of the bid response. When all required fields are complete and you are ready to submit your bid response to The City of Boston click the "Submit Bid" button. When you click "Submit Bid" it may take a moment for the system to process your bid response. Once it is successfully processed, you will receive a Bid Confirmation message confirming that your bid was submitted. You will also receive an e-mail confirming your bid submission. If you do not receive a Bid Confirmation screen and email, please review your bid and be sure you press the Submit Bid button. If you go back to make any edits to your bid, note that the "Save For Later" button will remove your bid from Submitted status so be sure to press the "Submit Bid" button after the edits are complete. Your bid will not be considered until it is officially submitted.

#### IF RESPONDING THROUGH A HARD-COPY PAPER PACKAGE:

Please answer all questions asked in this bid event, including inserting any requested file attachments. Certain questions require an answer in order to be considered a valid response.

Be sure to answer every question that is labeled with the phrase "RESPONSE REQUIRED: YES". Some questions may require a specific answer which will be identified to you. Those questions will be labeled as "MANDATORY RESPONSE REQUIRED: YES". Bid submissions must include the mandatory response to be eligible for award.

Provide a price quote for all requested line items. In some cases, you may indicate that you are declining to bid on a certain line item by clicking the 'No Bid' checkbox.

#### BID EVENT AND CONTRACT TERMS AND CONDITIONS

I confirm that I have read, fully understand, and agree to comply with all terms and conditions that are associated with this bid event and the eventual contract.

If responding electronically through the Supplier Portal, please click the "View Associated Terms" to access the Standard Contract General Conditions.

For vendors who submit paper-based responses, the Standard Contract General Conditions will be listed below.

I Agree



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	18
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

Question	Response
----------	----------

**BID SUBMISSION TERMS AND CONDITIONS**

Before submitting any bids, the bidders shall fully inform themselves in regard to all conditions pertaining to the solicitation and all required terms and conditions for carrying out the contract. By filing a bid, the bidders do thereby represent that they have so informed themselves. This solicitation hereby expressly incorporates by reference any and all documents referred to therein, including without limitation the Advertisement, the Purchase Description and Specifications, the Evaluation Criteria, the City of Boston Standard Contract General Conditions, all other contractual terms and conditions applicable to the solicitation, and any addenda to the solicitation.

By submitting this response, the bidder certifies, under the pains and penalties of perjury, that it has submitted a response to this solicitation that is the bidder's offer to this solicitation. The City of Boston's Standard Contract General Conditions and all additional terms and conditions included in the solicitation and any addenda thereto shall be deemed accepted by the bidder and included as part of the final contract. The submitter attests that s/he is an agent of the bidder with authority to submit this bid on the bidder's behalf, and that s/he has read and assented to all of the solicitation terms.

The bidder certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

All responses and information submitted in response to this solicitation are subject to the Massachusetts Public Records Law, M.G.L., Chapter 66, Section 10, and to Chapter 4, Section 7, Subsection 26. Any statements in submitted responses that are inconsistent with these statutes shall be disregarded.

Bidders are solely responsible for obtaining all information distributed for this solicitation and it is each bidder's responsibility to check for any addenda or modifications to this solicitation. The City of Boston accepts no responsibility and will provide no accommodation to bidders who submit a response based on an out-of-date solicitation or on information received from a source other than the City of Boston. It is the bidder's responsibility to keep the bidder's contact information current.

The City of Boston assumes no responsibility if a bidder's designated email address is not current, or if technical problems, including those with the bidder's computer, network or internet service provider (ISP), cause e-mail communications between the bidder and the City of Boston to be lost or rejected by any means including email or spam filtering.

Online bidders must, if notified of contract award and if requested by the City of Boston, submit any contract documents, or any documents submitted or included as part of the solicitation, on paper with original ink signatures unless otherwise specified, within ten (10) calendar days of such a request.

**\*\*Approved as to form by Corporation Counsel June 2012\*\***

Do you agree to these bid submission terms and conditions?

[I Agree](#)

I certify under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Electronic responders on the Supplier Portal: Please type your name in the Response location below to certify.

Paper-based responders: Please sign your name in the Response box provided.

[Eric Johnson](#)



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	19
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

Question	Response
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CITY OF BOSTON'S CORI POLICY COMPLIANCE

The City of Boston is subject to City of Boston Code, Chapter 4, section 7 (click the View Associated Terms link below to view), which is intended to ensure that persons and businesses supplying goods and/or services to the City of Boston deploy fair policies relating to the screening and identification of persons with criminal backgrounds through the Criminal Offender Record Information (CORI) system. Vendors entering into contracts with the City must affirm that their policies regarding CORI information are consistent with the standards set by the City of Boston.

Instructions for Responding to the CORI Compliance Bid Factor:  
A vendor should not select option 1 unless it performs NO CORI checks on any applicant.  
A vendor that selects option 2 certifies, under penalties of perjury, that its CORI policy is consistent with the standards set by the City of Boston (click the View Associated Terms link below to view). A vendor with a CORI policy that does not conform to the City of Boston standards must select option 3. Vendors that select option 3 will not be permitted to enter into contracts with the City of Boston, absent a waiver, as provided in City of Boston Code, Chapter 4, section 7.4.

All vendors must select one of the 3 options below as to its use of CORI checks, under penalties of perjury:

CORI checks are consistent with C

### EXCLUDED OR DEBARRED PARTIES CERTIFICATION

The City of Boston will not enter into a business relationship with persons or entities currently debarred or suspended from procurement by the federal or state government or the City of Boston.

I certify that the person(s) or entity(ies) responding to this procurement are not debarred, suspended, proposed for debarment, or otherwise declared ineligible from doing business with the federal or state government or the City of Boston, and that such person(s) or entity(ies) are not listed as debarred or excluded parties under the federal government's System for Award Management (www.sam.gov) or the Commonwealth of Massachusetts' Debarment lists (http://www.mass.gov/anf/budget-taxes-and-procurement/procurement-info-and-res/conduct-a-procurement/procurement-considerations/vendor-debarment.html).

Y

Legal Form of Business Entity. The bidder/offeror/contractor responding to this Event is a/an:

Corporation

## Line Items

<b>Line:</b> 1	<b>Item ID:</b>	<b>Line Qty:</b> 2	<b>UOM:</b> Each	<b>Bid Qty:</b> <input style="width:50px" type="text" value="2"/>
<b>Total Line Bid Amount:</b> 9400				
<b>Description:</b> Interior cooling only 2.5 ton wall mount ductless air conditioning unit for Whidden Hospital, reference Mitsubishi Model #PKA-A30KA7 or approved equal				

Question	Response
----------	----------

What is your bid price for this line?

4700



# Event Details (cont.)

## City of Boston Procurement

<b>Event ID</b>	<b>Format</b>	<b>Type</b>	<b>Page</b>
BOSTN-EV00006253	Sell	RFx	20
<b>Event Round</b>	<b>Version</b>		
1	1		
<b>Event Name</b>			
HVAC install at Whidden Hospital			
<b>Start Time</b>		<b>Finish Time</b>	
11/27/2018 15:00:00 EST		12/07/2018 15:00:00 EST	

**Bidder:** Lan-Tel Communications Inc.  
1400 Providence Highway, Building 3, Suite 3100  
Norwood MA 02062  
United States

**Submit To:** City of Boston  
Purchasing Department  
One City Hall  
Room 808  
Boston MA 02201  
United States

**Contact:** Chan,Joey  
**Phone:** 617 6354569  
**Email:** joey.chan@boston.gov

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bid Number:** 1  
**Bid Date:** 12/05/2018 15:07:44 EST  
**Total Bid Amount:** 25,522.00

**Line:** 2 **Item ID:** **Line Qty:** 2 **UOM:** Each **Bid Qty:**   
**Total Line Bid Amount:** 9322  
**Description:** Exterior condensing unit, reference Mitsubishi Model #PUY-A30NHA7 or approved equal

<b>Question</b>	<b>Response</b>
What is your bid price for this line?	4661

**Line:** 3 **Item ID:** **Line Qty:** 1 **UOM:** Each **Bid Qty:**   
**Total Line Bid Amount:** 3000  
**Description:** Furnish (2) 30 amp 1 phase 208-230 volt circuit and disconnect to exterior condenser unit;  
Furnish and install (2) 20 amp 1 phase circuit to interior air handler

<b>Question</b>	<b>Response</b>
What is your bid price for this line?	3000

**Line:** 4 **Item ID:** **Line Qty:** 1 **UOM:** Each **Bid Qty:**   
**Total Line Bid Amount:** 3800  
**Description:** Furnish HVAC piping, and HVAC condensate pump

<b>Question</b>	<b>Response</b>
What is your bid price for this line?	3800



1400 Providence Hwy  
Building 3 Suite 3100  
Norwood, MA 02062  
Phone: (844) 575-2001 (Please Note New Toll Free Number)

APPROVED AS ORIGINAL

*SP 6/18/19*

# Invoice

## LAN-TEL(Security)

Date: 6/17/2019  
Invoice No.: 21712

1400 Providence Hwy  
Building 3 Suite 3100  
Norwood, MA 02062

Bill to: CITY OF BOSTON AUDITING DEPT.  
ATTN: ACCOUNTS PAYABLE  
ONE CITY HALL - ROOM M-4  
BOSTON, MA 02201

Service at: CITY OF BOSTON AUDITING DEPT.  
ONE CITY HALL - ROOM M-4  
BOSTON, MA 02201

*HVAC INSTALL AT  
WHIDDEN HOSPITAL  
103 GARLAND ST., EVERETT, MA*

Customer ID: COBOSAU

Description: Work Order 55510 2 - MAC Work

Reference: Work Order 55510

Terms:

PO Number: 0000697929

Item	Description	Quantity	Unit Price	Amount
06/14/19	1-1	2.00	4,700.00	9,400.00
06/14/19	2-1	2.00	4,661.00	9,322.00
06/14/19	3-1	1.00	3,000.00	3,000.00
06/14/19	4-1	1.00	3,800.00	3,800.00
<b>Material Subtotal</b>				<b>25,522.00</b>

1-1 Interior cooling only 2.5 ton wall mount ductless air conditioning unit for WhiddenHospital, reference Mitsubishi Model #PKA-A30KA7 or approved equal.

2 • X  
4,700 • =  
9,400 • 00 \*

2-1 Exterior condensing unit,reference Mitsubishi Model #PUY-A30NHA7 or approved equal

9,400 • 00 +  
2 • X

3-1 Furnish (2) 30 amp 1 phase 208-230 volt circuit and disconnect to exterior condenser unit; Furnish and install (2) 20 amp 1 phase circuit to interior air handler

4,661 • =  
9,322 • 00 \*

4-1 Furnish HVAC piping, and HVAC condensate pump

9,322 • 00 +  
1 • X

55940-200-231854-510E-2305-2017-HLS17002

3,000 • =  
3,000 • 00 \*

3,000 • 00 +  
1 • X

3,800 • =  
3,800 • 00 \*

3,800 • 00 +

**25,522.00 \*C**

*ok to pay  
NW 4/25/19*

*OK to pay  
SP 6/18/19*

Subtotal:	25,522.00
Sales Tax:	0.00
<b>Total Due:</b>	<b>25,522.00</b>

*TEL: 1955-00-SHEN  
UIC-4.1 PSnet*

Credit Card Payments will incur fee of 3.5%