



Date: February 3, 2017

To: Joseph Pepjonovich,
Quincy Police Information Technology
Quincy, MA

From: Eric Johnson
Lan-Tel Communications Inc.
1400 Providence Highway
Suite 3100
Building 2
Norwood, Ma. 02062
(Ph.) 617-
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ejohnson@lan-tel.com

Re: Panasonic Quick Deploy Cameras

Thank you for the opportunity to present LAN-TEL Communications, Inc.'s quote for the installation of a quick deploy camera.

Our quote is based upon the information, the instructions, and requirements, reviewed.

I am confident you will find our quote to be complete in terms of scope, compliant and consistent with State contract FAC64 along with information received.

If you have any questions, please call me at (617) 413-2148, or simply e-mail me at jbarts@lan-tel.com.

I look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.



Quote Summary:

LAN-TEL Communications, Inc.'s quote includes all labor, cable, coring, required equipment, project management, insurances and permits to successful complete the installation of the quick deploy PTZ . The placement of the camera will be based on the recommendations of the Quincy Police Department

Description:

3 Panasonic WVSW395 cameras will be installed to view and record upon the direction of the Quincy Police Department (QPD). The camera will be integrated onto the existing QPD View Commander network.

Cost of Equipment :	\$10,590.00
Cost of Labor	\$1872.00
Total:	\$12,462.00

Stock List

QTY:	VENDOR	PART#	Description:	EACH	TOTAL
3	Panasonic	WVSW395	HD PTZ	\$2,931.50	\$2,931.50
3	Panasonic	WV-Q-122	Arm for Camera	\$520.00	\$1,560.00
6		BMLPVDB700/2500	Multiband Antenna	\$61.31	\$367.85
6	Maxrad	NIMO58U-NC	Antenna Mount	\$149.50	\$897.00
3	Chatsworth	TS1030503	NEMA Enclosure 16 x 14	\$312.00	\$936.00
3	Sierra	AL-11002555	Sierra raven RV50 Modem	\$669.96	\$2,009.87
3	ALTRONIX	T2428175	24 v Power Supplies	\$52.00	\$156.00
6	RSA	RSA-3000-C	SMA Male CONN	\$12.70	\$76.21
3	Sierra	Sierra	12 Volt power supply	\$38.68	\$116.03
3	Misc	Hardwre	Hardware , shipping , fasteners	\$162.50	\$487.50
3		Viewcommander	View Comander License	\$71.50	\$214.50
3	DVTEL	DVTEL	Camera Licenses	\$162.50	\$487.50
6	Lcomm	Lcomm	POLE BRACKETS	\$26.00	\$156.00



Qualifications:

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be performed by LAN-TEL all of whom are members of the IBEW.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke thrus with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-Tel.
4. We shall only fire stop and seal only those sleeves, conduits, cores, and/or utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship.
6. All cabling will be supplied and installed by the LAN-Tel.
7. All Cabling will be Plenum rated if required by LAN-Tel.
8. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
9. Underground utilities are to be marked and located by the owner. LAN-Tel will not be responsible for any underground utilities improperly marked.
10. Job permits are included in the total proposal cost.
11. Full and uninterrupted access to all the work locations is required.
12. This proposal is in effect for 60 days.

LAN-TEL Communications, Inc.

City Of Quincy

By: *Eric Johnson*

By: _____

Date: 2/3/2017

Date: _____



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