



Date: January 25, 2018

To: Sarah Plowman
Regional Planner
Mayor's Office of Emergency Management
Boston City Hall, Room 204

From: Eric Johnson
LAN-TEL Communications, Inc.
1400 Providence Highway
Suite 3100
Norwood, MA 02062
(Ph.) 617-785-8254
(Fax) 781-551-8667
ejohnson@lan-tel.com

Re: Quote for Temporary Network Monitoring Services

LAN-TEL Communications, Inc. (LAN-TEL) is pleased to submit the attached proposal. This is based on the information, instruction and requirements mutually reviewed and documented.

I am confident you will find our quote to be complete in terms of scope and compliance, and consistent with information discussed in our initial letter/meeting.

If you have any questions, please call me at (617-785-8254), or simply e-mail me at ejohnson@lan-tel.com

We look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL.

Quote Summary:

LAN-TEL's lump sum quote includes project management and insurance for successful monitoring of the systems stated herein.

Proposal:

LAN-TEL will provide temporary 24/7 monitoring of the devices within the Critical Infrastructure Monitoring System (CIMS) and PSNET networks. LAN-TEL personnel will promptly notify the appropriate personnel when a fault is detected that is announced via the existing Intermapper monitoring software.

Based on 20 weeks and 3360 total hours of monitoring

1400 Providence Highway | Building 3, Suite 3100 | Norwood, MA 02062 | (800) 551-8599 | www.lan-tel.com



The price to perform this will be \$7.00 per hour @ \$1,176.00 per week

The contract price is: \$23,520.00 for February 1st, 2018-June 1, 2018.

The contract will be invoiced monthly.

LAN-TEL Communications, Inc.

City Of Boston

By: *Eric Johnson*

By: _____

Date: 1/28/2018

Date: _____