



**LAN-TEL Communications, Inc.**  
1400 Providence Highway  
Suite 3000  
Norwood, MA 02062  
Phone: 781.551.8599  
Fax: 781.551.8667  
[www.lan-tel.com](http://www.lan-tel.com)

Date: February 12, 2017

To: Michael Kane  
Office of Emergency Management  
Metro Boston Homeland Security Region  
City Hall, Boston MA

From: Eric Johnson  
LAN-TEL Communications, Inc.  
1400 Providence Highway  
Suite 3000, Building  
Norwood, MA 02062  
(Ph) 617-785-8254  
(Fax) 781-551-8667  
[ejohnson@lan-tel.com](mailto:ejohnson@lan-tel.com)

**Re: Vizio 70 Inch Monitors and associated stands**

LAN-TEL is pleased to submit the attached proposal. This is based on the information, instruction and requirements mutually reviewed and documented.

I am confident you will find our quote to be complete in terms of scope, and compliance, of the **FAC64** state contract, and as consistent with information received on your initial meeting.

If you have any questions, please call me at (617-785-8254), or simply e-mail me at [ejohnson@lan-tel.com](mailto:ejohnson@lan-tel.com)

We look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.

**Quote Summary:**

LAN-TEL's lump sum quotes include the supply of all labor, cable, coring, required equipment, project management, insurances and permits for successful installation of the equipment reviewed and stated herein.

LAN-TEL will provide (15) 70 inch monitors and associated stands. 8 Hours of labor will be provided for set up.



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**WORK TO BE PERFORMED**

**STOCK & LABOR**

Provide and Install:	
(15) 70 inch Vizio Monitors	\$27,529.50
(15) Mobile AV Cart	\$11,765.25
(15) Accessory Shelf	\$2,279.81
Labor	\$920.00
<b>Total:</b>	<b>\$42,833.56</b>

**STOCK LIST**

QTY:	VENDOR	PART#	Description:	Each	Total
15	Vizio	D70-D3	Class Full-Array LED Smart TV, 1080p	\$1,857.88	\$27,868.13
15	CHIEF	PFCUB	Large Flat Panel Mobile AV Cart	\$784.35	\$11,765.25
15	CHIEF	PAC710	Height-Adjustable Accessory Shelf	\$151.99	\$2,279.81

**Qualifications:**

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be coordinated and completed by LAN-TEL.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thru with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-TEL.
4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship, starting from the date of substantial completion.
6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
7. Underground utilities are to be marked and located by the owner. LAN-TEL will not be responsible for any underground utilities improperly marked.
8. Job permits are included in the total proposal cost.
9. Full and uninterrupted access to all the work locations is required.
10. This proposal is in effect for 60 days unless otherwise extended by LAN-TEL.

**LAN-TEL Communications, Inc.**

**CITY OF BOSTON OEM**

**By: *Eric Johnson***

**By: \_\_\_\_\_**

**Date: 2/12/2017**

**Date: \_\_\_\_\_**



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**INTEGRATING COMMUNICATION SYSTEMS**  
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