



LAN-TEL Communications, Inc.
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Date: May 24, 2016

To: Deirdre Habershaw
Office of Emergency Management
Metro Boston Homeland Security Region
City Hall, Boston MA

From: Eric Johnson
LAN-TEL Communications, Inc.
1400 Providence Highway
Suite 2000, Building 2
Norwood, MA 02062
(Ph.) 617-413-2148
(Fax) 781-551-8667
ejohnson@lan-tel.com

Re: Tobin Community Center Camera Install

LAN-TEL is pleased to submit the attached proposal. This is based on the information, instruction and requirements mutually reviewed and documented.

I am confident you will find our quote to be complete in terms of scope, and compliance, of the **FAC64** state contract, and as consistent with information received on your initial meeting.

If you have any questions, please call me at (617-413-2148), or simply e-mail me at ejohnson@lan-tel.com

We look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.

Quote Summary:

LAN-TEL's lump sum quotes include the supply of all labor, cable, coring, required equipment, project management, insurances and permits for successful installation of the equipment reviewed and stated herein.



LAN-TEL's technicians will install (11) total fixed 1080P HD cameras at the Tobin Community center. (4) will be exterior and (7) will be interior. A 30 X PTZ day / night camera will also be installed at the Corner of Tremont and St Alphonsus St. This camera will be connected via wireless antenna to the roof of the Tobin Community Center and further connected to the Boston Police CIMS network and archived video will be recorded at Schroeder Plaza. All cameras will be integrated onto BONET network.

WORK TO BE PERFORMED

STOCK & LABOR

- Cameras will be installed at following locations:
 (1) PTZ at corner of Tremont and St Alphonsus St.
 (2) on 3rd Floor
 (3) on 2nd floor
 (2) on 1st floor
 (4) on roof looking at surrounding parking areas

\$30,689.00

STOCK LIST

QTY:	VENDOR	PART#	Description:	Each	TOTAL
1	STAHLIN	NEMA ENCLOSER	NEMA ENCLOSER	\$312.00	\$312.00
1	DVTEL	CP-4221-301	DVTEL PTZ 30X	\$2,321.80	\$2,321.80
11	DVTEL	CM-3102-11-I	Ariel 1080 P HD Fixed Exterior	\$512.00	\$5,623.47
11	DVTEL	LAT-NT-CHAN	(1) CHANNEL LICENCE	\$160.88	\$1,769.63
2	OBIQ	NSM5 US	ANTENNA	\$149.50	\$299.00
3	NETGEAR	GS108PE	8 Port switc /4 POE	\$162.50	\$487.50
1	FISHER	FP2838-1-048NNN	120V PHOTO ELC ADAPTER	\$143.00	\$143.00
1	ALTRONIX	T2428175	24V TRANSFORMER	\$65.00	\$65.00
4	DVTEL	CM-ARMX-31	CAMERA ARM FIXED DOME ONLY	\$71.50	\$286.00
4	DVTEL	CM-CAPX-31	PENDANT Shroud FIXEDDOME ONLY	\$72.80	\$291.20
1	DVTEL	CX-ARMX-1	CX-ARMX-1-(For PTZ) Long arm	\$71.50	\$71.50
1	DVTEL	MER 24CH-04	4TB Meridian	\$3,289.00	\$3,289.00
2	MISC	Roof mount	Non penetrating Sled	\$390.00	\$780.00
1	Misc	Hardware	Hardware	\$520.00	\$520.00
1,000	Wire	Belden	1000 Cat 5	\$0.39	\$390.00



Qualifications:

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be coordinated and completed by LAN-TEL.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thru with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-TEL.
4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship, starting from the date of substantial completion.
6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
7. Underground utilities are to be marked and located by the owner. LAN-TEL will not be responsible for any underground utilities improperly marked.
8. Job permits are included in the total proposal cost.
9. Full and uninterrupted access to all the work locations is required.
10. This proposal is in effect for 60 days unless otherwise extended by LAN-TEL.

LAN-TEL Communications, Inc.

CITY OF BOSTON OEM

By: *Eric Johnson*

By: _____

Date: 5/24/2016

Date: _____