



Date: February 16, 2015

To: Sgt. Michael Kiely  
Office of the Chief  
Homeland Security & Emergency Management  
Somerville Police Department.  
Somerville MA,

From: John Bartolomucci  
Lan-Tel Communications Inc.  
1400 Providence Highway  
Suite 2000  
Building 2  
Norwood, Ma. 02062  
(Ph) 781-352-4056  
(Fax) 781-551-8667  
[Jbarts@lan-tel.com](mailto:Jbarts@lan-tel.com)

**Re: Somerville- Assembly Square PTZ Quote**

LAN-Tel is pleased to submit the attached proposal. This is based on the information, instruction and requirements mutually reviewed. This proposal will include the installation of the required monitors upgrade.

I am confident you will find our quote to be complete in terms of scope, and compliance, with FAC 64 as well as consistent with information received.

If you have any questions, please call me at (781) 352-4056, or simply e-mail me at [jbarts@lan-tel.com](mailto:jbarts@lan-tel.com).

We look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.

Quote Summary:

LAN-TEL Communications, Inc.'s lump sum quotes include the supply of all labor, cable, coring, required equipment, project management, insurances and permits for successful installation of the equipment reviewed and stated herein.



1. Provide and install (5) Dvtel PTZ Cameras.  
CP 4221-301 HD-30X Zoom.
2. Provide and install 6 pairs of Ubiquity antennas
3. These will be installed in and around key sites located in the Assembly Square area.
4. This will include all new NEMA enclosures, associated hardware and camera licenses. These cameras will be integrated into existing Somerville CIMS Somerville server

*Stock: \$19,980.48*

*Labor: \$15,260.00*

***Total Cost of the installation will be: \$35,240.48***

### ***Stock List***

<b>QTY:</b>	<b>VENDOR</b>	<b>PART#</b>	<b>Description:</b>	<b>Each</b>	<b>Final</b>
5	DVTEL	CP-4221-301	Dvtel HD 30 x Zoom CP 4221-201	\$2,574.00	\$12,870.00
5	MIER		NEMA Enclosure 16 x 14	\$312.00	\$1,560.00
12	UBIQUITY	NSM5	ANTENNA	\$130.00	\$1,560.00
5	NETGEAR	FS105	5 port Gig switch	\$65.00	\$325.00
5	ALTRONIX	T2428175	24 v Power Supplies	\$49.40	\$247.00
5	DVTEL	CX-ARM-1	Dvtel Bracket Arm	\$68.25	\$341.25
2	STOCK	HARDWARE	100 FEET 1/12 Aluminum Pipe	\$520.00	\$1,040.00
5	DVTEL	LAT-NT-CHAN	Camera Licenses	\$160.55	\$802.75
5	FISHER	FP2838-1-048NNN	120v photoelectric adapters	\$142.90	\$714.48
1	STOCK	HARDWARE	CLIPS ETC	\$520.00	\$520.00



**Qualifications:**

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be coordinated and completed by LAN-TEL.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thrus with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-Tel.
4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship, starting from the date of substantial completion.
6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
7. Underground utilities are to be marked and located by the owner. LAN-Tel will not be responsible for any underground utilities improperly marked.
8. Job permits are included in the total proposal cost.
9. Full and uninterrupted access to all the work locations is required.
10. This proposal is in effect for 60 days unless otherwise extended by LAN-Tel.

---

**LAN-Tel Communications, Inc.**

**Somerville Police Department**

**By John Bartolomucci**

**By:** \_\_\_\_\_

**Date 2/16/2015**

**Date:** \_\_\_\_\_