



LAN-TEL Communications, Inc.
1400 Providence Highway
Building #2, Suite 2000
Norwood, MA 02062
Phone: 781.551.8599
Fax: 781.551.8667
www.lan-tel.com

Date: February 22, 2016

To: Chelsea Police Department
Attn. Pamela J. Monziona
19 Park Street
Chelsea, Ma. 02150
617-466-4815

From: Eric Johnson
Lan-Tel Communications Inc.
1400 Providence Highway
Suite 2000
Building 2
Norwood, Ma. 02062
(Ph) 781-352-4056
(Fax) 781-551-8667
ejohnson@lan-tel.com

Re: Install 10 PTZs CIMS Network

Thank you for the opportunity to present LAN-TEL Communications, Inc.'s quote for the installation of the PTZ cameras. Our quote is based upon the information, the instructions, and requirements, reviewed. I am confident you will find our quote to be complete in terms of scope, compliant and consistent with State contract FAC64 along with information received. If you have any questions, please call me at (617) 413-2148, or simply e-mail me at ejohnson@lan-tel.com

I look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.

Quote Summary:

LAN-TEL Communications, Inc.'s lump sum quotes to supply all labor, cable, coring, required equipment, project management, insurances and permits to successful complete the installation of the PTZ CCTV systems.

INTEGRATING COMMUNICATION SYSTEMS
Structured Cabling ■ Security ■ Audio Visual ■ Telephony



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PTZ Locations

Eastern Avenue and Crescent Avenue

Everett Ave and Carter Street

Pole Margolis Pharmacy Broadway

Washington Avenue and Heard Street

Broadway and Eastern Avenue

Broadway and Stockton Street

Broadway and Crescent Avenue

Everett Ave and Revere Beach Parkway

Washington Avenue and Revere Beach Parkway

100 Bellingham Hill

Antenna Location

Build out of Antenna Hub at Broadway Glen 855 Broadway

Stock List

QTY:	VENDOR	PART#	Description:	EACH	TOTAL
0	DVTEL	CM-4221-11-I	Dvtel Fixed camera CM-4221-11 -I	\$714.29	\$0.00
10	DVTEL	CP-4221-301	Dvtel HD 30 x Zoom CP 4221-301	\$2,574.00	\$25,740.00
10	STAHLIN	J1614HPL	NEMA Enclosure 16 x 14	\$312.00	\$3,120.00
22	UBIQUITI	NM5	Ubiquiti Antenna	\$130.00	\$2,860.00
10	HP		5 port Gig switch	\$78.00	\$780.00
1	UBIQUITI		Ubiquiti Backhaul	\$260.00	\$260.00
10	ALTRONIX	T2428175	24 v Power Supplies	\$52.00	\$520.00
10	DVTEL	CX-ARMX 1	Dvtel Bracket Arm	\$71.50	\$715.00
2	STOCK		1/12 Aluminum Pipe	\$52.00	\$104.00
10	DVTEL		Camera Licenses	\$159.90	\$1,599.00
1	SKYWALKER		Antenna sleds SKY32816	\$156.00	\$156.00
0	DVTEL	CM-CAPX-0	DVTEL SHROUDS	\$53.30	\$0.00
10	FISHER	FP283A-1-048-NHN	PHOTOELECTRIC	\$149.50	\$1,495.00
500	Belden	CAT 5e	CABLE	\$0.38	\$188.50
20	PELCO		POLE BRACKETS	\$26.00	\$520.00
		STOCK & LABOR	43186 + 12000		
		TOTAL	55,186.00		



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PTZ Camera Installation

- 1. Provide and install (10) DVTEL PTZ 30 X camera with required brackets and device licenses.
- 2. Provide and install (22) Ubiquiti antennas
- 3. Provide and install (10) NEMA enclosures.
- 4. Provide and install (10) photoelectric adapters
- 5. Provide and install (10) 5 port network switches
- 6. Provide and install (10) camera power supplies
- 7. Hardware, cable and bucket truck as needed.

**Cost for equipment, hardware and labor will be:
\$55,186.00**

Qualifications:

- 1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
- 2. All security work is to be coordinated and completed by LAN-TEL.
- 3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thru with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-TEL.
- 4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
- 5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship, starting from the date of substantial completion.
- 6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
- 7. Underground utilities are to be marked and located by the owner. LAN-TEL will not be responsible for any underground utilities improperly marked.
- 8. Job permits are included in the total proposal cost.
- 9. Full and uninterrupted access to all the work locations is required.
- 10. This proposal is in effect for 60 days unless otherwise extended by LAN-TEL.

LAN-TEL Communications, Inc.

Chelsea Police Department

By: *Eric Johnson*

By: _____

Date: 2/22/2016

Date: _____



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