



Date: February 11, 2014

To: Quincy Police Department  
C/O Lieutenant Robert Gillian  
1 Sea Street  
Quincy, Ma. 02169

From: John Bartolomucci  
Lan-Tel Communications Inc.  
1400 Providence Highway  
Suite 2000  
Building 2  
Norwood, Ma. 02062  
(Ph) 781-352-4056  
(Fax) 781-551-8667  
[Jbarts@lan-tel.com](mailto:Jbarts@lan-tel.com)

Re: PTZ camera installs.

LAN-Tel is pleased to submit the attached proposal. This is based on the information, instruction and requirements mutually reviewed. This proposal will install cameras at the following locations.

I am confident you will find our quote to be complete in terms of scope, and compliance with FAC64, as well as consistent with the information received.

If you have any questions, please call me at (781) 352-4056, or simply e-mail me at [jbarts@lan-tel.com](mailto:jbarts@lan-tel.com).

We look forward to reviewing our proposal with you and thank you again for your continued consideration of LAN-TEL Communications, Inc.

Quote Summary:

LAN-TEL Communications, Inc.'s lump sum quotes include the supply of all labor, cable, coring, required equipment, project management, insurances and permits for successful installation of the equipment reviewed and stated herein.



Scope of work:

1. Furnish and install the required conduits, wiring and devices associated with power and signal wiring for the installation of (4) PTZ Cameras (cameras furnished by others) with wireless communication back to Quincy PD. The following locations will apply:
2. Pagano Towers – Roof mounted with wireless communication back to O'Brien Towers for network connectivity.
3. Maritime Center – Light pole mounted adjacent to Maritime Center with wireless communication back to O'Brien Towers for network connectivity.
4. Pageant Field – Utility pole mounted with wireless communication back to The recreation Building for network connectivity.
5. The intersection of Newport Ave & Beal Streets – Traffic signal pole mounted with wireless communication back to 100 Newport Ave for network connectivity.

*Total cost of the installation will be:*                      \$57,972.00



**Qualifications:**

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be coordinated by LAN-TEL.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thrus with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-Tel.
4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty against defects and on overall craftsmanship, starting from the date of substantial completion.
6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or “Acts of God”.
7. Underground utilities are to be marked and located by the owner. LAN-Tel will not be responsible for any underground utilities improperly marked.
8. Job permits are included in the total proposal cost.
9. Full and uninterrupted access to all the work locations is required.
10. This proposal is in effect for 60 days unless otherwise extended by LAN-Tel.

**Acceptance:**

LAN-Tel Communications, Inc.

Name

By *John Bartolomucci*

By: \_\_\_\_\_

Date 2/11/2014

Date: \_\_\_\_\_