

| Project Number          | er(s)         |                       | En                | cumbrai       | nce Do  | cument ID       |       |         | 681                |    |
|-------------------------|---------------|-----------------------|-------------------|---------------|---------|-----------------|-------|---------|--------------------|----|
|                         |               | Trans                 | Dept              | U             | nit     | Identification  | n Nu  | ımber   | ]                  |    |
|                         |               | СТ                    | DOT               | 02            | 287     | INTF00X020      | 16J0  | 090042  | 11/8/2017          |    |
| Funding Source          | 30            |                       |                   | <u> </u>      |         |                 |       | •       | _                  |    |
| _                       | <u></u>       | Tolls (               | Canital           | П             |         | Tolls General   | 51    |         | Federal Grant      |    |
|                         | ₩<br><b>X</b> |                       | Operating         |               |         | Expendable T    | e int |         | r ederar Grant     |    |
| Oberamig                |               | Tolls                 | peraurig          | Ш             |         | Expendable 1    | rust  | Ш       |                    |    |
| Approp No               | Obj           | Unit                  | Activity          | Prog          | gram    | Phase           | 1     | N/P     | Amount Allocated   |    |
| 60440001                | U10           | R110                  |                   |               |         |                 |       |         | \$72,428.00        |    |
| 67201307                | U07           | IR03                  |                   | IT182         | 20042   | P11             |       |         | \$174,139.00       |    |
| 67201307                | U11           | IR03                  |                   | IT182         | 20042   | P11             |       |         | \$143,508.00       |    |
|                         |               |                       |                   |               |         |                 |       |         | \$390,075.00       |    |
|                         |               |                       |                   |               |         |                 |       |         |                    |    |
| Obligation By Fi        | scal Yea      | <u>r for Multi-Ye</u> | <u>ar Contrac</u> | <u>ts</u>     |         |                 |       |         |                    |    |
|                         | 60            | 0440001               | 67201             | 307           |         | Total           |       |         |                    |    |
| 201                     | 18            | \$13,169.00           | \$317             | 7,647.00      | ;       | \$330,816.00    |       |         |                    |    |
| 201                     | 19            | \$19,753,00           |                   |               |         | \$19,753.00     |       |         |                    |    |
| 202                     | 20            | \$19,753.00           |                   |               |         | \$19,753.00     |       |         |                    |    |
| 202                     | 21            | \$19,753.00           |                   |               |         | \$19,753.00     |       |         |                    |    |
| MMARS Total             |               | \$72,428.00           | \$317             | ,647.00       |         | \$390,075.00    |       |         |                    |    |
| Reason f                | or Reque      | est: Incr 390k        | for Scanne        | rs,USB t      | lubs,Ca | abling for SCMS | Phas  | se 2    |                    |    |
|                         | Contrac       | t#: 90042             |                   |               |         |                 |       | Cos     | t Reduction %:     |    |
| Vendor ID & Ad          | dress Co      | de: VC60001           | 83131             | AD00          | 1       |                 |       | Current | Year Savings:      |    |
| Ve                      | ndor Nan      | ne: MORPHO            | OTRUST US         | SA, LLC       |         |                 |       |         |                    |    |
| Contrac                 | ct Locatio    | on:                   |                   |               |         |                 |       |         |                    |    |
| Contract [              | Description   | on: Morpho 1          | rust Drivers      | License       | Produc  | ction /         |       |         |                    |    |
| Re                      | port Not      | es:                   |                   |               |         |                 |       |         |                    |    |
|                         |               |                       |                   |               |         |                 |       |         |                    |    |
|                         |               |                       |                   |               |         |                 |       |         |                    |    |
|                         |               |                       |                   | ,             |         |                 |       |         |                    |    |
|                         |               | \                     | . 1 ~             | _             |         |                 |       | . /     | /                  |    |
| Recommended             | by:           | <del></del>           | 11/8/             | 17            |         | Approved b      | y: // | 1110    | 11.5.              | 17 |
|                         | —             | (Sign                 | ature / Date)     | ,             |         | <del></del>     | *     | -       | (Signature / Date) |    |
| Completed by th         | e Budge       | t Office:             |                   |               |         |                 |       |         |                    |    |
| Evnanca Bude            | nat           |                       |                   |               |         |                 |       |         |                    |    |
| Expense Budg<br>Entered |               |                       |                   |               |         | Approved b      | y -   |         |                    |    |
| .0                      |               | (Signa                | ture / Date)      |               |         |                 |       |         | (Signature / Date) |    |
| Completed by th         | e EVDD        | ) (Applies to         | Canital and       | lv):          |         |                 |       | -       |                    |    |
| Completed by th         | ים רארת(      | , (whhiies to         | Capital on        | i <b>y</b> ): |         |                 |       |         |                    |    |
|                         |               |                       |                   |               |         | Approved b      | y.    |         |                    |    |
|                         |               |                       |                   |               |         | ·               | -     |         | (Signature / Date) |    |

Tracking No: TN269N1D3A41

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# MASSDO7 Commonwealth of Massachusetts Office of the Comptroller

| Document Name                    | Name       | MORPHO        | MORPHO TRUST DRIVERS LICENSE PRODUCTION   | ENSE PRODU          | JCTION               |                             |                      |          |                |                     |                       |          | _           | [1915457] |
|----------------------------------|------------|---------------|---|---------------------|----------------------|-----------------------------|----------------------|----------|----------------|---------------------|-----------------------|----------|-------------|-----------|
| Document De                      | scription  | Incr 390k t   | Document Description Incr 390k for Scanners, USB Hubs, Cabling for SCMS Phase 2 | ıbs,Cabling fo      | or SCMS Pha          | se 2                        |                      |          |                |                     |                       |          |             |           |
|                                  |            |               | Document I.D.   |                     |                      |                             |                      |          |                | 2                   | MA Information        | no       |             |           |
| Code Dept                        | pt Unit    | it            | Docume  | Document Identifier |                      | Action                      | ion Code             | $\neg$   | Department     | lder                | Identification Number | umber    | Vendor Line | Line      |
| CT DOT                           | )T 0287    | 7             | INTF00X02   | NTF00X02016J0090042 |                      | Mod                         | od MA                | A        | _              |                     |                       |          |             |           |
| Header / Vendor Information      | lor Inform | ation         |   |                     |                      |                             |                      |          |                |                     |                       |          |             |           |
| Budget FY:                       | 2018       |               |   | Document Total      | Total:               |                             |                      |          |                |                     |                       |          |             |           |
| Fiscal Year:                     | 2018       |               |   | Vendor Name         | ime:                 | MORPHO                      | MORPHOTRUST USA, LLC | USA, LLO | Ω              |                     |                       |          |             |           |
| Period:                          | យ          |               |   | Vendor Address      | dress:               | 6840 CAROTHERS PKWY STE 650 | OTHERS               | PKWY S   | TE 650         | 0                   | City: FRANKLIN        | Z        | State:      | ite: TN   |
| Board Award:                     | 0090042    | 12            |   | Vendor/Cu           | Vendor/Customer No.: | VC6000183131                | 83131                |          |                |                     |                       |          |             |           |
| Requester ID:                    | dota8z     |               |   | Address Code        | ode                  | AD001                       |                      |          |                |                     |                       |          |             |           |
| Report Note:                     |            |               |   |                     |                      | Comment:                    | t                    |          |                |                     |                       |          |             |           |
| Line #1- Commodity Information   | nodity In  | ormation      |   |                     |                      |                             |                      |          |                |                     |                       |          |             |           |
| Commodity Code                   |            | 8213000000000 | 0 List Price  |                     | Description          | tion                        |                      |          | :              |                     |                       |          |             |           |
| Line Type                        | S          | Service       | Unit Price  |                     | Contrac              | Contract Amount             |                      |          | Commo          | Commodity Ref. Line | Line 0                |          |             |           |
| Quantity                         |            |               | Service From  | 08/20/2015          | Action (             | Action (Inc/Dec)            | -                    |          |                |                     |                       |          |             |           |
| Unit of Measure                  | е          |               | Service To  | 10/23/2021          | Inc/Dec              | Inc/Dec Amount              | \$390,075.00         | 75.00    |                |                     |                       |          |             |           |
| Line #27- Accounting Information | ounting is | nformation    | Blood States 20   | 7 - 75              |                      |                             |                      |          |                |                     |                       |          |             |           |
| Event Type                       | PR05       |               | Budget FY 2018  |                     | Unit                 | IRO3                        | 3                    | Maj      | Major Program  | n                   |                       | Location |             |           |
| Line Amount                      | 1\$174     | \$174,139.00  | Fiscal Year 2018  | 8                   | Object               | U07                         |                      | Pro      | mergord        | TI II               | T18220042             | Phase    | P11         |           |
| Dept                             | DOT        |               | Period 5  |                     | Appropriation        |                             | 67201307             | Proj     | Program Period | bd                  |                       | Activity |             |           |
| Line Description                 |            | 90k for Scan  | Incr 390k for Scanners,USB Hubs,Cabling for SCMS Phase 2                        |                     | Dept Object          |                             |                      | Fun      | Function       |                     |                       |          |             |           |
|                                  | 1 1100     | 1             |   |                     |                      |                             |                      |          |                |                     |                       |          |             |           |

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| COMMONWEALTH OF MASSACHUSETTS |
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I hereby certify under the penalties of perjury that all laws of the Commonwealth governing disbursements of public funds and the regulations thereof have been complied with and observed.

|         | PT          |
|---------|-------------|
| Signed: | Signed:     |
| lille-  | Respared by |
| Title:  | Title       |

Authorized Signatory

Print Name:

William Yee

Print Name:

|             | FOR FISCAL         | FOR FISCAL USE ONLY |       |              |           |        |
|-------------|--------------------|---------------------|-------|--------------|-----------|--------|
| unds and    | Entered By:        | Date                |       | Verified By: |           | Date:  |
|             |                    | (Initial)           |       | . 1          | (Initial) |        |
| mall        | 7                  |                     | Phone | 90%          | Date:     | 1,/2/, |
|             | _                  |                     | Ext.: | 6021         | ,         | Ilol1  |
| . IT Financ | IT Finance Manager |                     | Phone | 9878         | Date:     | 11:5   |

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### Commonwealth of Massachusetts Office of the Comptroller Contract Commodity Encumbrance Form

| ant Identifier Action 2016-10930042 Mod    Mod   Mod  | Document Name  Document Description            | ription Incr 390k             | TRUST DRIVERS LI<br>for Scanners, USB H    | MORPHO TRUST DRIVERS LICENSE PRODUCTION Incr 390k for Scanners, USB Hubs, Cabling for SCMS Phase   | Or SCMS Phase 2       |          |                     |             |           |
|---|--|-------------------------------|--|--|-----------------------|----------|---------------------|-------------|-----------|
| Major Program IT18220042 Program Period A Function  Major Program Period A Function  Major Program Period A | +  | Unit<br>0287                  | INTFO                                      | ox02016J0090042  |                       | Action   |                     |             |           |
| Major Program  Program Period  Phone  Ext.:  Phone  | Line #28- Accou                                | nting Information             |  | Service Control of the Control of th |                       |          |                     |             |           |
| Program Period   Program Period   Program Period   Program Period   Program   Program   Program Period   Program   Program   Program   Program   Phone   Ext.:    Phone   Program   Phone   Program   Phone   Ext.:  | Event Type                                     | PR05                          | Budget FY                                  | 2018   | Unit                  | IR03     | Major Program       | _           | Location  |
| Program Period A Function  Major Program Program Program Period A Program Phone Ext.: Phone   | Line Amount                                    | 1 \$143,508.00                | Fiscal Year                                | 2018   | Object                | U11      | Program             | IT18220042  | Phase     |
| Major Program Program Period Program Period Program Period Program Period Program Phone Ext.: Phone   | Dept   | DOT                           | Period                                     | S)   | Appropriation         | 67201307 | TO                  |             | Activity  |
| Major Program  Program  Program Period  A  Function  Major Program  Program Period  Function  Program Period  Function  Program Period  Function  Program Period  Program Period  Program Period  Phone  Ext.:  Phone   | Line Description                               | Incr 390k for Scar<br>Phase 2 | ners,USB Hubs,                             | Cabling for SCMS   | Dept Object           |          | Function            |             |           |
| Major Program  Program  Program Period  Function  Major Program  Phone  Ext.:  Phone   | Line #29- Accoun                               | nting information             |  |  |                       |          |                     |             |           |
| Program Period A Function Program Period A Function Program Period A Phone Ext.: Phone   | Event Type                                     | PR05                          | Budget FY                                  | 2018   | Unit                  | R110     | Major Program       |             | Locatio   |
| Program Period A Function  Major Program Program Program Period A Function  Major Program Program Program Program Program Pogram Program Phone Ext.: Phone  | Line Amount                                    | 1 \$13,169.00                 | Fiscal Year                                | 2018   | Object                | U10      | Program             |             | Phase     |
| Function  Major Program Program Period Function  Major Program Program Period Phone Ext.: Phone  | Dept   | рот                           | Period                                     | 5  | Appropriation         | 60440001 | Program Period      |             | Activity  |
| Major Program Program Period Program Period A Function  Major Program Program Program Period A Function  Program Period A Function  Phone Ext.: Phone   | Line Description                               | Incr 390k for Scar<br>Phase 2 | nners,USB Hubs,                            | Cabling for SCMS   | Dept Object           |          | Function            |             |           |
| Major Program Program Program Period A Function  Major Program Program Program Period Phone Ext.: Phone  | Line #30- Accou                                | nting information             |  |  | SCOKE SPATE ALESS     |          |                     |             |           |
| Program Period A Function  Major Program Program Period Lo Program Period A Function  Program Period A Function  Por FISCAL USE ONLY Entered By Date:  (Initial)  Phone Ext.: Phone   | Event Type                                     | PR08                          | Budget FY                                  | 2019   | Unit                  | R110     | Major Program       |             | Locatio   |
| Function  Major Program  Program  Program  Program Period  Program Period  Program Period  Program Period  Au  Function  Pone  Ext.:  Phone   | Line Amount                                    | 1 \$19,753.00                 | Fiscal Year                                | 2018   | Object                | U10      | Program             |             | Phase     |
| Function  Major Program  Program Period  Program Period  Function  Function  For Fiscal use only  Entered By  (Initial)  Phone Ext.:  Phone   | Dept   | DOT                           | Period                                     | 5  | Appropriation         | 60440001 | Program Period      |             | Activit   |
| Major Program  Program Period  Program Period  Function  FOR FISCAL USE ONLY  Entered By Date:  (Initial)  Phone Ext.:  Phone   | Line Description                               | Incr 390k for Scar<br>Phase 2 | mers,USB Hubs,                             | Cabling for SCMS   | Dept Object           |          | Function            |             | ٦         |
| Major Program Program Program Program Penod A Function  FOR FISCAL USE ONLY Entered By Date: (Initial) Phone Ext.: Phone  | Line #31- Accou                                | nting Information             | Parencial Co. of Land                      |  |                       |          |                     |             |           |
| Program Period A Frunction  FOR FISCAL USE ONLY Entered By Date: (Initial)  Phone Ext.: Phone   | Event Type                                     | PR08                          | Budget FY                                  | 2020   | Unit                  | R110     | Major Program       |             | Locati    |
| For Fiscal use only Entered By: Date: (Initial) Phone Ext.: Phone   | Line Amount                                    | 1 \$19,753.00                 | Fiscal Year                                |  | Object                | U10      | Program             |             | Phase     |
| Function   Function   Function   For FISCAL USE ONLY   For Ext.:  | Dept   | DOT                           | Period                                     | 5  | Appropriation         | 60440001 | Program Period      |             | Activi    |
| FOR FISCAL USE ONLY  Entered By Date:  (Initial)  Phone Ext.:  Phone  | Line Description                               | Incr 390k for Scal            | ıners,USB Hubs,                            | Cabling for SCMS   | Dept Object           |          | Function            |             | ٦         |
| Entered By: Date:  (Initial)  Phone Ext.:  Phone  | TO THE COMPTI                                  | ROLLER OF THE                 | COMMONWEA                                  | LTH OF MASSAC  | HUSETTS               |          | FOR FISCAL USE ONLY |             | ŀ         |
| (Initial) ance Manager  | I hereby certify under the regulations thereof | he penalties of perjury (     | hat all laws of the Co<br>th and observed. | ommonwealth governing  | g disbursements of pu |          |                     | ate:        | l<br>Veni |
| Signed: Title: Title: IT Finance Manager  |  |                               | and strategy                               |  |                       |          | (Initial)           |             |           |
| Signed: Title: IT Finance Manager   | Print Name:                                    |                               | Signer                                     | 1  |                       | Title:   |                     | Phone Ext.: |           |
| Authorized Signatory EXI.   | Print Name:                                    |                               | Signe                                      | 1  |                       |          | Manager             | Phone Ext:  |           |

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# Massachusetts Office of the Comptroller Contract Commodity Encumbrance Form

| Document Name                    | t Name     | MORPHO         | TRUST DRIVER    | MORPHO TRUST DRIVERS LICENSE PRODUCTION                          | UCTION  |          |                |          | [1915457] |
|----------------------------------|------------|----------------|-----------------|--|---|----------|----------------|----------|-----------|
| Document D                       | escription | tncr 390k      | for Scanners,US | B Hubs,Cabling f   | Document Description Incr 390k for Scanners, USB Hubs, Cabling for SCMS Phase 2 |          |                |          | :         |
|                                  | 200        | 10 To 10 To 10 | Document I.D.   | LD.  |   |          |                |          |           |
| Code De                          | Dept Unit  | it             | Doc             | Document Identifier  |   | Action   |                |          |           |
| CT D                             | DOT 0287   | 7              | INTFO           | INTF00X02016J0090042   |   | Mod      |                |          |           |
| Line #32- Accounting Information | ounting Ir | ıformation     | STOCK SUDIE     | 10 Sec. 10 10 Sec. 10  |   |          |                |          |           |
| Event Type                       | PR08       |                | Budget FY       | 2021   | Unit  | R110     | Major Program  | Location |           |
| Line Amount                      | 1 \$19.    | \$19,753.00    | Fiscal Year     | 2018   | Object  | U10      | Program        | Phase    |           |
| Dept                             | DOT        | :              | Period          | 5  | Appropriation   | 60440001 | Program Period | Activity |           |
| Line Description                 |            | 90k for Scar   | nners,USB Hubs, | Incr 390k for Scanners, USB Hubs, Cabling for SCMS   Dept Object | Dept Object   |          | Function       |          |           |
|                                  | Phase 2    | 2.0            |                 |  |   |          |                |          |           |

## TO THE COMPTROLLER OF THE COMMONWEALTH OF MASSACHUSETTS

| TO THE COMPTROLLER OF THE COMMONWEALTH OF MASSACHUSETTS  | H OF MASSACHUSETTS   | FOR FISCAL USE ONLY |              |       |
|--|----------------------|---------------------|--------------|-------|
| I hereby certify under the penalties of perjury that all laws of the Commonwealth governing disbursements of public funds and the regulations thereof have been complied with and observed |                      | Entered By: Date:   | Verified By: | Date: |
| um reguladors unereor nave been complied with and observed.  |                      | (Initial)           | (Initial)    |       |
| Print Name: Signed:  | Title:               |                     | Phone Date:  | ie:   |
|  | Prepared by          |                     | Ext.:        |       |
| Print Name: Signed:  | Title: IT Finance    | IT Finance Manager  | Phone Date   | le:   |
|  | Authorized Signatory |                     | Ext          |       |



### IT PURCHASE REQUEST FORM

File Number | 2 | 95 | 3 | 2017 Initials and Date 2 11 | 3 | 2017

Requestor: Matt Donovan

Phone/Location: 368-9805/Boston

Contract/Project Info # 900 42

CommBUYS Bid #

(Lust any other person(s) to inform status of request wa email)

Description **BUSINESS JUSTIFICATION** (from drop down list) Benefit Category Other Reason Maint Svcs Hardware Hardware Hardware **Prof Svcs** Request is not processed if mis **AUTHORIZED APPROVERS FOR IT REQUEST FORM** Business Approver/Manager/Dept Head MAMM JABON - Print Nogle and Signature - IT Manager can approve up to \$2,500 Annual Mainten (nce (3.67 years) Cable Matters SuperSpeed Anker USB Hubs Installation & Cabling Honeyweel Scanners/Shipping Procurement and Installation of Scanners, USB Hubs, cabling and completion of cabling management as part of the SCMS phase 2 FY 18 CIP projects. **DESCRIPTION OF SPEND** RIOGNI Chief Information Officer Deputy CIO/ Deputy CTO\_ F48 (13/169 F7192(17,752 IT Director \ David Bedard Requestor Matt Donovan \* GODK IT Finance Coverage / Service dates (licenses, annual maint Gary Foster Omy Signature - Required for al John Primerang Bill Yee Print Name and Signature - IT Director can approve up to \$5,000 support, SOW) 4317,64) 7580 Make / Model yesh greater than \$5,000 Immerin o Quantity 350 380 360 Total IT Request Contractor Prof Svcs Maint Svcs Software Hardware Unit Cost (in \$381.66 \$26.07 \$76.67 dollars) Total Cost (in dollars) \$390,075 \$143,508 \$174,139 \$143,508 \$137,398 \$72,428 \$26,835 \$9,907 U11 Services paid on a per deliverable/task order basis
U10 Equipment integration & service and annual maintenance support

Other: U07 Equipment U03 Software licenses, annual fees 10/30/21 4/1/2 10/30/2017 Innotas Project/ Number 15750 SCMS Phase 2 SCMS Phase 2 SCMS Phase 2 SCMS Phase 2 SCM5 Phase 2 Project Name 100 - 440 S CMVOPINA 1707 CIP FY 18 11822 Source/Unit 2400 Funding

Signature - Required for all requests greater than \$50,000 or issues



### **ИОІТАТОИО**

Payment Terms: Payable within 30 days of Valid Through: 60 days from date above FQ20170712MA08R5 Cuote No: October 27, 2017 :elsQ

Involce

RMV, not planned to go Confirm schedule with

Delivery:

beyond February 2018

From:

Billerica, MA 01821 296 Concord Rd. ASU teurTorlqnoM John Corson

Cuincy, MA 02171 Registry of Motor Vehicles 25 Newport Avenue Extension Deputy Registrar for Operations Sarah Zaphiris :oT

| 84.670,096\$ |     |                 | Tojerd IstoT  |
|--------------|-----|-----------------|---|
| \$1.854,27\$ |     |                 | Total Maintenance   |
| 84,785,48    | 380 | 90.6\$          | Cable Matters SuperSpeed 3.0 type A to B USB Cable 15'    |
| 09:099'11\$  | 320 | 00'6\$          | Anker 7 Port USB 3.0 Data Hubs                            |
| 12.008,858   | 360 | \$45.84         | Honeywell Genesis 7580 - barcode scanner                  |
| *8189Y YG.E  |     |                 | Maintenance   |
| 00.802,641\$ |     |                 | Septimes latoT  |
| \$42,308.00  |     |                 | Project Management and Oversight                          |
| \$101,200.00 |     |                 | Installation and Cabling Project                          |
|              | 1   |                 | Services  |
| 0E.YET,4YT\$ |     |                 | finemqiup3 latoT  |
| 04.1SO,82    |     |                 | gniqqidS  |
| 09'906'6\$   | 380 | <b>40.85</b>    | Cable Matters SuperSpeed 3.0 type A to B USB<br>Cable 15' |
| \$56,834,50  | 320 | <b>Z9</b> '9Z\$ | Anker 7 Port USB 3.0 Data Hubs                            |
| \$131,374.80 | 360 | £6.43E\$        | Honeywell Genesis 7580 - barcode scanner                  |
|              |     |                 | Equipment   |
| lstoT        | QIÀ | eohq JinU       | Product/Service   |

<sup>\*</sup> Maintenance costs for the 3 years and 8 months remaining on the committed contract.



A schedule with this pace of sites would update 6 RMV and 5 AAA sites each week. The entire state could be visited over a 6-week schedule.

### Cable Management:

The current cabling has been secured with double sided tape and zip ties at most sites. Over time the adhesive is degrading and the heavy power strips and supplies are falling. Form 10 Group proposes the following:

- Attach power strips using the mounting screws either to the workspace wall or under the work surface.
- Attach cables and power supplies using small wood screws (#8 1/2 inch length) to secure cable clamps or zip ties with screw holes. The screws can be attached to either the walls or underside of the work area.
- If multiple cables are on the top of the work surface they will be secured together with cable clamps and secured with wood screws.
- Cabling requires MA DOT inspection and approval before being deemed complete.

### **ASSUMPTIONS:**

- This quote is dependent on agreement of final specifications with the MA RMV
- This quote requires successful testing of the peripherals with the current PC's
- MorphoTrust will invoice the MA RMV in the amount of \$174,137.30 upon receipt of the equipment ordered as a result of this program
- MorphoTrust will invoice the MA RMV the remainder of the quoted price upon delivery and installation of the equipment to the satisfaction of the MA RMV
- MorphoTrust and RMV will agree on a 6 week delivery schedule, start date to be determined.
- Delivery date not to exceed February 28, 2018
- Delivery earlier than February 28, 2018 is acceptable and preferred by the RMV
- Delivery date assumes third party hardware vendor able to deliver before December 2017
- Delivery date assumes site readiness at the agreed upon RMV locations in the "to be agreed upon" schedule
- Delays caused by the RMV site readiness is not the responsibility of MorphoTrust and may cause the delivery date to go beyond February 28, 2018.



October 27, 2017

Sarah Zaphiris Deputy Registrar for Operations Registry of Motor Vehicles 25 Newport Avenue Extension Quincy, MA 02171

### **Quotation Reference Number:**

FQ20170712MA08R5

T: +1 978-215-2400

F: +1 978-215-2500

www.morphotrust.com

Dear Ms. Zaphiris,

MorphoTrust USA, LLC ("MorphoTrust") is pleased to provide the Massachusetts Registry of Motor Vehicles ("MA RMV") with this revised quote per your instruction to supply the MA RMV with Barcode Scanning and required peripherals (USB Hubs and Cables) for use within the branch offices.

### **DESCRIPTION OF GOODS AND SERVICES:**

MA RMV has requested pricing for the purchase and installation of the following items:

- 360 Genesis 7580G Barcode Scanner MK7580-30B38-02-A
   – MS7580 1D /
   PDF17 / 2D Scanner USB Type A Cable, Power Supply, Black Honeywell
   (300 Installed, 30 Spares)
- 350 Anker 7 Port USB 3.0 Data Hubs
- 380 Cable Matters SuperSpeed 3.0 type A to B USB Cable 15'

Additionally, given positive new direction regarding our ability to properly install and secure the cabling associated with the most recent equipment rollout. MA RMV has requested a cable management project which will be handled in conjunction with the implementation of the above devices as time allows.

MorphoTrust will partner with FORM 10 on the installation and cabling project, as well as providing hardware qualification efforts and maintaining oversight for the implementation.

### Background:

Form 10 Group installed new Image Capture Wolf#(Gigns #CAtioLiCass tindet) at the And 20 AAA offices in 2016. The RMV is now interested in addition and particular and the and the particular management at these sites. The new peripherals 指点问题:

- 300 Genesis 7580G Barcode Scanners
- Additional USB Hubs and cables as necessary



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### **Background:**

Form 10 Group installed new Image Capture Worth Group ACAUDUCAS Branch and 29 AAA offices in 2016. The RMV is now interested in adding a few new perthill and improving table management at these sites. The new peripherals include:

- 300 Genesis 7580G Barcode Scanners
- Additional USB Hubs and cables as necessar₹



Associated required spares for the above devices are included in this quote.

### Scope of Work:

MorphoTrust and Form 10 expect that the following activities will have to be performed.

### **Overall Project Scope**

- Inventory management and warehousing
- Assisting in development of project schedule
- Coordinating technician schedules
- Ensuring software management and version control

### **Site Installation Scope**

- Coordinate with the office manager on plan
- Communicate with operations center
- Inventory all new assets and report them accurately
- Completely cleanup and remove all packing material

### **Workstation Task Scope**

- Load a software patch to update the computer with the proper software and drivers
- Attach up to 2 USB devices
- Functional test 2 new USB devices
- Manage cables for new devices
- Improve the current cabling

### Scheduling:

MorphoTrust and Form 10 are budgeting 2.5 tech hour per workstation and 1 hour on average to travel between offices. Form 10 proposes installing large office on Saturdays. The largest office, Haymarket, could be done over the next available long weekend to help ensure that there is no impact to customer service. Medium and small offices could be installed in the evening after the office closes. A sample week could look like this:

### Sample Schedule

|           | Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|-----------|--------|--------|---------|-----------|----------|--------|----------|
| Morning   |        |        |         |           |          |        | Large    |
| Afternoon |        | AAA    | AAA     | AAA       | AAA      | AAA    | (con't)  |
| Evening   |        | Small  | Small   | Medium    | Medium   | Large  |          |

### Note:

- -Small 5 or Fewer Workstations
- -Medium 6-12 Workstations
- Large 13 or more workstations



A schedule with this pace of sites would update 6 RMV and 5 AAA sites each week. The entire state could be visited over a 6-week schedule.

### **Cable Management:**

The current cabling has been secured with double sided tape and zip ties at most sites. Over time the adhesive is degrading and the heavy power strips and supplies are falling. Form 10 Group proposes the following:

- Attach power strips using the mounting screws either to the workspace wall or under the work surface.
- Attach cables and power supplies using small wood screws (#8 1/2 inch length) to secure cable clamps or zip ties with screw holes. The screws can be attached to either the walls or underside of the work area.
- If multiple cables are on the top of the work surface they will be secured together with cable clamps and secured with wood screws.
- Cabling requires MA DOT inspection and approval before being deemed complete.

### **ASSUMPTIONS:**

- This quote is dependent on agreement of final specifications with the MA RMV
- This quote requires successful testing of the peripherals with the current PC's
- MorphoTrust will invoice the MA RMV in the amount of \$174,137.30 upon receipt of the equipment ordered as a result of this program
- MorphoTrust will invoice the MA RMV the remainder of the quoted price upon delivery and installation of the equipment to the satisfaction of the MA RMV
- MorphoTrust and RMV will agree on a 6 week delivery schedule, start date to be determined.
- Delivery date not to exceed February 28, 2018
- · Delivery earlier than February 28, 2018 is acceptable and preferred by the RMV
- Delivery date assumes third party hardware vendor able to deliver before December 2017
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Prices specified in this quotation shall remain fixed for a period of 60 days from the date of this quotation. Prices quoted herein are based upon the information that has been provided to MorphoTrust by RMV. Changes to this information may require a requoting of the effort.

MorphoTrust standard terms and conditions which govern all purchases made pursuant to this quotation are listed below. To the extent such terms directly conflict with those set forth in this quotation, the terms in this quotation shall govern.

Please feel free to contact me with any questions you may have.

Sincerely,

John Corson IDEMIA

jcorson@us.IDEMIA.com



### QUOTATION

Date:

October 27, 2017

Quote No:

FQ20170712MA08R5 Valid Through: 60 days from date above

Payment Terms: Payable within 30 days of

Invoice

Delivery:

Confirm schedule with RMV, not planned to go

beyond February 2018

To:

Sarah Zaphiris **Deputy Registrar for Operations** Registry of Motor Vehicles 25 Newport Avenue Extension Quincy, MA 02171

### From:

John Corson MorphoTrust USA 296 Concord Rd. Billerica, MA 01821

| Product/Service  | Unit Price   | Qty    | Total        |
|--|--------------|--------|--------------|
| Equipment  |              |        |              |
| Honeywell Genesis 7580 - barcode scanner               | \$364.93     | 360    | \$131,374.80 |
| Anker 7 Port USB 3.0 Data Hubs                         | \$76.67      | 350    | \$26,834.50  |
| Cable Matters SuperSpeed 3.0 type A to B USB Cable 15' | \$26.07      | 380    | \$9,906.60   |
| Shipping   | -11          | n'en   | \$6,021.40   |
| Total Equipment  |              | Burn H | \$174,137.30 |
| Services   |              |        |              |
| Installation and Cabling Project                       |              |        | \$101,200.00 |
| Project Management and Oversight                       |              |        | \$42,308.00  |
| Total Services   | A CONTRACTOR |        | \$143,508.00 |
| Maintenance  |              |        | 3.67 Years*  |
| Honeywell Genesis 7580 - barcode scanner               | \$42.84      | 360    | \$56,600.21  |
| Anker 7 Port USB 3.0 Data Hubs                         | \$9.00       | 350    | \$11,560.50  |
| Cable Matters SuperSpeed 3.0 type A to B USB Cable 15' | \$3.06       | 380    | \$4,267.48   |
| Total Maintenance                                      |              | 7500   | \$72,428.18  |
| Total Project  |              |        | \$390,073.48 |
|  |              |        |              |

<sup>\*</sup> Maintenance costs for the 3 years and 8 months remaining on the committed contract.



### <u>NOTE:</u> This is a firm fixed quotation for goods and services.

### **PAYMENT TERMS:**

**Quote Acceptance:** 

Payable within 30 days of invoice by MA RMV. The terms and conditions associated with Contract # 90042 will apply to this change order.

| Print: | Date |
|--------|------|
| Title: |      |

### \*\*\* TO BETTER ALLOW MORPHOTRUST TO PROCESS YOUR ORDER \*\*\*

- 1) PLEASE SIGN THE ABOVE ACCEPTANCE OF THIS OFFER AND RETURN THIS DOCUMENT TO YOUR MORPHOTRUST SALESPERSON/CONTACT.
- 2) ALTERNATIVELY, IF YOU ARE PREPARING A PURCHASE ORDER OR CONTRACT AMENDMENT, PLEASE INCLUDE THIS OFFER WITH THE DOCUMENTS YOU ARE SUBMITTING.