LAN-TEL

COMMUNICATIONS, INC.

Connecting & Protecting the Future

UASI BriefCam Analytics Proposal

LAN-TEL Communications

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Project Goals:

To install and provide post forensic video processing for the existing Critical Infrastructure Monitoring System (CIMS). This will be layered upon the FLIR video management system that is currently deployed and shared within the CIMS community,

The Proposed Solution:

6 EP (Complimentary upgrade to EP+ with 50 channels) Licenses for Brookline, Chelsea (70), Everett (70), Quincy, Revere, and Winthrop. (Cambridge has no integrated cameras and Somerville is buying EP separately)

140 extra camera channels for distribution to the municipalities as needed

1 EP+ License for Boston

1 Additional Processing server for Boston

9 FS Licenses for Boston, Brookline, Cambridge, Chelsea, Everett, Quincy, Revere, Somerville, and Winthrop

5 days of professional services from BriefCam for installation and training

1 Years of Maintenance

Overview:

Brookline:

- Forensic video processing for up to 50 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs.

Chelsea:

- Forensic video processing for up to 70 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs.

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Everett:

- Forensic video processing for up to 70 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs.

Quincy:

- Forensic video processing for up to 50 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs.

Revere:

- Forensic video processing for up to 50 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs.

Winthrop:

- Forensic video processing for up to 50 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.
- One software station for processing video from external sources such as USB and DVDs. /

Cambridge:

- One software station for processing video from external sources such as USB and DVDs.

Somerville:

- Forensic video processing for up to 50 camera channels. Process video to make video investigations more efficient. Find vehicles and people based on path, color and direction of travel.*
- One software station for processing video from external sources such as USB and DVDs.

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Software and Service:

QTY	Product Name	Description	Cost to UASI
6	EP-Base	BriefCam Syndex EP+: Base site license, 50 camera channel licenses, 2 concurrent(*) client licenses Includes DVTel Integration	**$45,900**
9	EPP-CC10	10 camera licenses (up to 500 max)	**$14,580**
1	EPP-Base	Base Site License including: base SW license per site, 100 camera channels, 2 concurrent clients(*),12-month warranty Includes DVTel Integration	**$17,550**
1	EPP-PS	1 Additional Processing Server	**$5,400**
9	FS-BASE	BriefCam Syndex FS	**$76,950**
5	BSYN-PSOS	Professional Services. Price per day. Professional services include installation of software and end user training	**$9,000**
1	BSYN-MAU-1	One year of maintenance on all software @ 18% on 160,380	**$28,868.40**
		Total	**$198,248.40**

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Maintenance and Service

Inherently, the system is low maintenance by design and the proposed electronics are all solid state with minimal moving parts. Proper installation practices improve the integrity of the system and help to minimize regular maintenance.

No system is maintenance free; therefore, we have included a service and maintenance package to help maintain the deployed solution.

LAN-TEL technicians will be deployed to remedy any issues to ensure all functions are running at all times.

Regular maintenance, along with system integrity checks are included. Product warranty is included in this maintenance service as well.

Qualifications:

1. Normal working hours are between 7:00AM and 4:00PM Monday through Friday, excluding holidays, unless otherwise directed, with premium labor adjustments applied per approved change order protocol.
2. All security work is to be coordinated and completed by LAN-TEL.
3. We assume all conduits, coring, sleeves, workboxes, floor boxes, poke-thru with trim flanges, grounding backbone & bus bars, power, and rubbish removal from the central sweep point will be completed by LAN-Tel.
4. We shall fire-stop and seal only those sleeves, conduits, cores, utilized by LAN-TEL for the work specified.
5. We shall provide a one year product warranty under FAC64 against defects and on overall craftsmanship, starting from the date of substantial completion.
6. Warranty does not include any repairs of equipment damaged by vandalism, misuse, or "Acts of God".
7. Underground utilities are to be marked and located by the owner. LAN-Tel will not be responsible for any underground utilities improperly marked.
8. Job permits are included in the total proposal cost.
9. Full and uninterrupted access to all the work locations is required.
10. This proposal is in effect for 60 days unless otherwise extended by LAN-Tel.

LAN-Tel Communications, Inc.   **City Of Boston / MBHSR**

By: Eric Johnson   **By:** _____

Date 12/14/2016   **Date:** _____

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