

Subject: Re: Lobby guard
Date: Monday, December 16, 2019 at 1:27:59 PM Eastern Standard Time
From: John Lasala
To: Edward King

Awesome

Sent from my iPhone

On Dec 16, 2019, at 1:26 PM, Edward King <eking@reverek12.org> wrote:

Their Tech support CRUSHED IT! Lincoln is up and running.

From: John Lasala <jlasala@reverek12.org>
Sent: Monday, December 16, 2019 8:08 AM
To: Edward King <eking@reverek12.org>
Subject: RE: Lobby guard

Lobby guard

From: Edward King <eking@reverek12.org>
Sent: Monday, December 16, 2019 8:08 AM
To: John Lasala <jlasala@reverek12.org>
Subject: RE: Lobby guard

Call them or call you?

From: John Lasala <jlasala@reverek12.org>
Sent: Monday, December 16, 2019 8:06 AM
To: Edward King <eking@reverek12.org>
Subject: RE: Lobby guard

Ok, I have to call the support line this morning for a different issue. Can you call when you're at the machine?

From: Edward King <eking@reverek12.org>
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On Dec 13, 2019, at 8:10 AM, Edward King <eking@reverek12.org> wrote:

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Hey,
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Sent via the Samsung Galaxy S10+, an AT&T 5G Evolution capable smartphone

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Sent via the Samsung Galaxy S10+, an AT&T 5G Evolution capable smartphone

Subject: RE: Lobby guard

Date: Monday, December 16, 2019 at 12:24:49 PM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

Johnny either I'm freaking blind or it's not there.

That was the 1st place I went....

From: John Lasala

Sent: Monday, December 16, 2019 12:17 PM

To: Bob Catinazzo <bcatinazzo@reverek12.org>

Subject: RE: Lobby guard

It should be in control panel add\remove programs

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Monday, December 16, 2019 12:07 PM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby guard

The only Bomgar related file I was able to find was in the downloads folder.

From: John Lasala

Sent: Monday, December 16, 2019 10:13 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby guard

Can everyone please uninstall the bomgar jump client from the lobby guard unit?

To access the windows desktop you must click the lobby guard logo on the top right of the Sign in screen. It will prompt you for an admin password which is 12345.

Please let me know when this is complete or if you have any issues

Subject: RE: Lobby guard

Date: Monday, December 16, 2019 at 12:17:23 PM Eastern Standard Time

From: John Lasala

To: Bob Catinazzo

It should be in control panel add\remove programs

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Monday, December 16, 2019 12:07 PM

To: John Lasala <jlalasa@reverek12.org>

Subject: RE: Lobby guard

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Subject: RE: Lobby guard

Date: Monday, December 16, 2019 at 12:06:35 PM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

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To: Technology Staff <technology@reverek12.org>

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Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Monday, December 16, 2019 at 10:45:42 AM Eastern Standard Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
Attachments: SKMBT_C45419100410390.pdf

Here is the email I had sent you with it.

From: Callahan CIV Kathleen
Sent: Friday, October 04, 2019 10:38 AM
To: jferrara@reverek12.org
Subject: FW: Message from KMBT_C454

Here you go for the LobbyGuard purchase. Once you contact him and order, please let me know you have received it. Can you please send me the packing slip as well? Thanks.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [mailto:reports@reverepolice.org]
Sent: Friday, October 04, 2019 11:40 AM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: Lobby guard

Date: Monday, December 16, 2019 at 10:12:48 AM Eastern Standard Time

From: John Lasala

To: Technology Staff

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Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Ticket Closed

Date: Monday, December 16, 2019 at 8:58:21 AM Eastern Standard Time

From: noreply@raptortech.com

To: notify@ringcentral.com, jferrara@reverek12.org

Dear RingCentral,

Thank you for contacting the Help Desk for LobbyGuard Solutions. Your ticket information and its resolution is below. If you feel that the ticket has not been resolved to your satisfaction or you need additional assistance, please reply to this notification to provide additional information.

Let us know how we did! [Customer Experience Survey](#)

Case Title:

Case Number: 00380440

Date Created: 12/13/2019

Last Updated: 12/16/2019

Solution Title:

Solution Details: -Answered customer's questions over the phone

Best Regards,

The LobbyGuard Help Desk

866-905-6229, Option 2

<http://lobbyguard.com/support>

[Facebook](#) [Twitter](#) [Google+](#)

Subject: RE: Lobby guard
Date: Monday, December 16, 2019 at 8:08:51 AM Eastern Standard Time
From: Edward King
To: John Lasala

Roger

From: John Lasala <jasala@reverek12.org>
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Subject: RE: Lobby guard

Date: Monday, December 16, 2019 at 8:07:50 AM Eastern Standard Time

From: John Lasala

To: Edward King

Lobby guard

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Subject: Re: [EXTERNAL EMAIL]ACLU - Public Records Request
Date: Monday, December 16, 2019 at 7:25:41 AM Eastern Standard Time
From: Jonathan Ferrara
To: Joshua Vadala

Now is good. Be right down

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Dec 16, 2019, at 7:25 AM, Joshua Vadala <jvadala@reverek12.org> wrote:

I'm in now if it's good for you. If not we can wait until this afternoon,

Josh

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Monday, December 16, 2019 7:25 AM
To: Joshua Vadala <jvadala@reverek12.org>
Subject: Re: [EXTERNAL EMAIL]ACLU - Public Records Request

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On Dec 13, 2019, at 10:47 AM, Joshua Vadala <jvadala@reverek12.org> wrote:

Hi Jon,

I received the attached public records request from the ACLU regarding Lobby

Guard. Let's touch base next week about our response. Thank you,

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Emiliano Falcon <efalcon@aclum.org>
Sent: Friday, December 13, 2019 9:59 AM
To: Joshua Vadala <jvadala@reverek12.org>
Cc: Kade Crockford <kcrockford@aclum.org>; Jessica Lewis <jlewis@aclum.org>;
Taisha Lazare <tlazare@aclum.org>
Subject: [EXTERNAL EMAIL]ACLU - Public Records Request

Good morning,

Please see attached.

Best regards,

Emiliano

Emiliano Falcon
Pronouns: he, him, his

Policy Counsel
Technology for Liberty Program
American Civil Liberties Union of Massachusetts
211 Congress Street, Boston, MA 02110
617.482.3170 x402 | efalcon@aclum.org

[Website](#) | [Twitter](#) | [Facebook](#) | [Instagram](#) | [Youtube](#)

<ACLU PRR - Revere Public Schools.pdf>

Subject: RE: [EXTERNAL EMAIL]ACLU - Public Records Request
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From: Joshua Vadala
To: Jonathan Ferrara

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<ACLU PRR - Revere Public Schools.pdf>

Subject: BBS890 #1250233 - Backup Report - Budstower - December 13 2019 8:02PM EST (RMA-Backup)
Date: Friday, December 13, 2019 at 8:26:20 PM Eastern Standard Time
From: Barracuda Networks Technical Support
To: jferrara@reverek12.org

=====
Backup Report
=====

Account: Revere Public Schools
BBS: RMA-Backup in Massachusetts, MA, United States
Serial: 1250233
Model: Barracuda Backup Appliance 890

Schedule: Budstower
Start Time: December 13 2019 8:02PM EST
End Time: December 13 2019 8:25pm EST
Duration: 23 mins, 26 secs
Items: Added:432 Modified:60 Removed:383
Backup Size: 449.31 MB at 335.09 kB/s
Scan Rate: 875 items at 1 items/sec

=====
Server: Budstower (172.17.1.21)
Duration: December 13 2019 8:02PM to 8:25PM EST for 23 mins, 25 secs
Items: Added:432 Modified:60 Removed:383
Backup Size: 449.31 MB at 335.33 kB/s

Scan Rate: 875 items at 1 items/sec

--[Files]--

Duration: December 13 2019 8:04PM to 8:25PM EST for 20 mins, 21 secs

Items: Added:432 Modified:60 Removed:383

Backup Size: 449.31 MB at 335.09 kB/s

Scan Rate: 875 items at 1 items/sec

Modified: D:/SpedScan

Modified: D:/TechShare

Removed: D:/Appliance/BAR-SF-352615-8.0.0.001-20191203050004-G-Backup.bak

Removed: D:/Appliance/BAR-SF-352615-8.0.0.001-20191203050007-C-Backup.bak

Removed: D:/Appliance/BAR-SF-352615-8.0.0.001-20191203050007-S-Backup.bak

Removed: D:/Appliance/BAR-SF-352615-8.0.0.001-20191203050009-V-Backup.bak

Added: D:/Appliance/BAR-SF-352615-8.0.0.001-20191213050004-G-Backup.bak

Added: D:/Appliance/BAR-SF-352615-8.0.0.001-20191213050007-C-Backup.bak

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Barracuda Networks Technical Support available at 1-408-342-5300 24 hours a day 7 days a week 365 days a year.

Subject: Lobby guard

Date: Friday, December 13, 2019 at 8:12:47 PM Eastern Standard Time

From: John Lasala

To: Edward King

They called me back, reboot that and confirm network connectivity for me please

Sent from my iPhone

On Dec 13, 2019, at 8:10 AM, Edward King <eking@reverek12.org> wrote:

Give me a call @ 54726.

From: John Lasala <jlasala@reverek12.org>

Sent: Friday, December 13, 2019 8:10 AM

To: Edward King <eking@reverek12.org>

Subject: RE:

Yea what's up

From: Edward King <eking@reverek12.org>

Sent: Friday, December 13, 2019 8:09 AM

To: John Lasala <jlasala@reverek12.org>

Subject:

Hey,
Are you available?

Sent via the Samsung Galaxy S10+, an AT&T 5G Evolution capable smartphone

Subject: RE: Lobby Guard

Date: Friday, December 13, 2019 at 2:37:05 PM Eastern Standard Time

From: Richard Anastas

To: John Lasala

Crap that was me- whelan

Richard Anastas
Director of Application Development
Revere Public Schools

----- Original message -----

From: John Lasala <jlasala@reverek12.org>

Date: 12/13/19 9:52 AM (GMT-05:00)

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

What building owns the Kiosk called "Front Door"

Subject: (none)

Date: Friday, December 13, 2019 at 11:55:29 AM Eastern Standard Time

From: Matt Cogliandro

To: Val Lucien

At your convenience give me a call.

I E Lobby Guard

Subject: Re: [EXTERNAL EMAIL]ACLU - Public Records Request
Date: Friday, December 13, 2019 at 10:50:12 AM Eastern Standard Time
From: Jonathan Ferrara
To: Joshua Vadala

Ok

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Dec 13, 2019, at 10:47 AM, Joshua Vadala <jvadala@reverek12.org> wrote:

Hi Jon,

I received the attached public records request from the ACLU regarding Lobby Guard. Let's touch base next week about our response. Thank you,

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Emiliano Falcon <efalcon@aclum.org>
Sent: Friday, December 13, 2019 9:59 AM
To: Joshua Vadala <jvadala@reverek12.org>
Cc: Kade Crockford <kcrockford@aclum.org>; Jessica Lewis <jlewis@aclum.org>; Taisha Lazare <tlazare@aclum.org>
Subject: [EXTERNAL EMAIL]ACLU - Public Records Request

Good morning,

Please see attached.

Best regards,

Emiliano

Emiliano Falcon

Pronouns: he, him, his

Policy Counsel
Technology for Liberty Program
American Civil Liberties Union of Massachusetts
211 Congress Street, Boston, MA 02110
617.482.3170 x402 | efalcon@aclum.org

[Website](#) | [Twitter](#) | [Facebook](#) | [Instagram](#) | [Youtube](#)

<ACLU PRR - Revere Public Schools.pdf>

Subject: FW: [EXTERNAL EMAIL]ACLU - Public Records Request
Date: Friday, December 13, 2019 at 10:47:58 AM Eastern Standard Time
From: Joshua Vadala
To: Jonathan Ferrara
Attachments: ACLU PRR - Revere Public Schools.pdf

Hi Jon,

I received the attached public records request from the ACLU regarding Lobby Guard. Let's touch base next week about our response. Thank you,

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Emiliano Falcon <efalcon@aclum.org>
Sent: Friday, December 13, 2019 9:59 AM
To: Joshua Vadala <jvadala@reverek12.org>

Cc: Kade Crockford <kcrockford@aclum.org>; Jessica Lewis <jlewis@aclum.org>; Taisha Lazare <tlazare@aclum.org>

Subject: [EXTERNAL EMAIL]ACLU - Public Records Request

Good morning,

Please see attached.

Best regards,

Emiliano

Emiliano Falcon

Pronouns: he, him, his

Policy Counsel

Technology for Liberty Program

American Civil Liberties Union of Massachusetts

211 Congress Street, Boston, MA 02110

617.482.3170 x402 | efalcon@aclum.org

[Website](#) | [Twitter](#) | [Facebook](#) | [Instagram](#) | [Youtube](#)

Subject: [EXTERNAL EMAIL]ACLU - Public Records Request
Date: Friday, December 13, 2019 at 9:58:36 AM Eastern Standard Time
From: Emiliano Falcon
To: Jvadala@reverek12.org
CC: Kade Crockford, Jessica Lewis, Taisha Lazare
Attachments: ACLU PRR - Revere Public Schools.pdf

Good morning,

Please see attached.

Best regards,

Emiliano

Emiliano Falcon

Pronouns: he, him, his

Policy Counsel
Technology for Liberty Program
American Civil Liberties Union of Massachusetts
211 Congress Street, Boston, MA 02110

617.482.3170 x402 | efalcon@aclum.org

[Website](#) | [Twitter](#) | [Facebook](#) | [Instagram](#) | [Youtube](#)

Subject: RE: Lobby Guard

Date: Friday, December 13, 2019 at 9:54:55 AM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

Not mine – mine is RMA

From: John Lasala

Sent: Friday, December 13, 2019 9:53 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

What building owns the Kiosk called “Front Door”

Subject: Lobby Guard

Date: Friday, December 13, 2019 at 9:52:36 AM Eastern Standard Time

From: John Lasala

To: Technology Staff

What building owns the Kiosk called "Front Door"

Subject: RE: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:30:45 AM Eastern Standard Time
From: Corbett Coutts
To: Jonathan Ferrara
CC: Val Lucien, Stephen Pechinsky

Thank you

-----Original Message-----

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Friday, December 13, 2019 9:14 AM
To: Corbett Coutts <CCoutts@reverek12.org>
Cc: Val Lucien <vlucien@reverek12.org>; Stephen Pechinsky <SPechinsky@reverek12.org>
Subject: Re: Question about Lobbyguard

No idea. I forwarded your email to John Lasala. He's contacting Lobby guard to find out what it means and he will get back in touch with you.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text.
Sent by mobile phone.

> On Dec 13, 2019, at 9:10 AM, Corbett Coutts <CCoutts@reverek12.org> wrote:
>
> Jon,

>
> What are our security folks supposed to do when they get the attached message from the Lobbyguard machine?
>
> Also, we have found that Lobbyguard does not work well with passports and the majority of our families are presenting passports as their form or photo ID.
>
> Will school administrators and our security folks be getting training on how to use this machine?
>
> Thanks,
>
> Corbett
>
>
>
>
>
>
>
> -----Original Message-----
> From: GarfieldSchool@reverek12.org <GarfieldSchool@reverek12.org>
> Sent: Friday, December 13, 2019 9:10 AM
> To: Corbett Coutts <CCoutts@reverek12.org>
> Subject: [EXTERNAL EMAIL]Message from "RNP58387914EF2F"
>
> This E-mail was sent from "RNP58387914EF2F" (MP C4504ex).
>
> Scan Date: 12.13.2019 09:10:19 (-0500) Queries to:
> GarfieldSchool@reverek12.org
>
> <20191213091019906.pdf>

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Friday, December 13, 2019 at 9:19:43 AM Eastern Standard Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,NUPoRhfyNa3_uZxdY2wZVAdRiANGnXLB2zg_3ZZJuGnFL2Z6L6cF
tXygRmCh_TWLnuEkE6Vmb6uHcU902qTKZr8Ot_BLbkDaVYjFO8v3&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,NUPoRhfyNa3_uZxdY2wZVAdRiANGnXLB2zg_3ZZJuGnFL2Z6L6cFtXygRmCh_TWLnuEkE6Vmb6uHcU902qTKZr8Ot_BLbkDaVYjFO8v3&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed
Date: Friday, December 13, 2019 at 9:19:19 AM Eastern Standard Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,bsyGHpnyVMypsr4WU2Waf0rqq9kl2W2OnQmlkt-
hzLGos0XtHWIRugDOjvNEgPFISc3MXoUGxErsqxUOi4mOfLps0L-rvWA6acDx8Go87g,,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,bsyGHpnyVMypsr4WU2Waf0rqq9kl2W2OnQmlkt-hzLGos0XtHWIRugDOjvNEgPFISc3MXoUGxErsqxUOi4mOfLps0L-rvWA6acDx8Go87g,,&typo=1)

Subject: RE: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:14:02 AM Eastern Standard Time
From: John Lasala
To: Jonathan Ferrara

On it

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Friday, December 13, 2019 9:13 AM
To: John Lasala <jlasala@reverek12.org>
Subject: Fwd: Question about Lobbyguard

Can you call LobbyGuard on this soon. Contact Corbett after.

Thx

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors.
Speech to text. Sent by mobile phone.

Begin forwarded message:

From: Corbett Coutts <CCoutts@reverek12.org>
Date: December 13, 2019 at 9:10:51 AM EST

To: Jonathan Ferrara <jferrara@reverek12.org>, Val Lucien <vlucien@reverek12.org>
Cc: Stephen Pechinsky <SPechinsky@reverek12.org>
Subject: Question about Lobbyguard

Jon,

What are our security folks supposed to do when they get the attached message from the Lobbyguard machine?

Also, we have found that Lobbyguard does not work well with passports and the majority of our families are presenting passports as their form or photo ID.

Will school administrators and our security folks be getting training on how to use this machine?

Thanks,

Corbett

-----Original Message-----

From: GarfieldSchool@reverek12.org <GarfieldSchool@reverek12.org>

Sent: Friday, December 13, 2019 9:10 AM

To: Corbett Coutts <CCoutts@reverek12.org>

Subject: [EXTERNAL EMAIL]Message from "RNP58387914EF2F"

This E-mail was sent from "RNP58387914EF2F" (MP C4504ex).

Scan Date: 12.13.2019 09:10:19 (-0500)

Queries to: GarfieldSchool@reverek12.org

Subject: Automatic reply: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:14:02 AM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala

I will be out of the office tomorrow, Friday, Dec 13. I will return all emails and phone calls on Monday.

Subject: Re: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:13:37 AM Eastern Standard Time
From: Jonathan Ferrara
To: Corbett Coutts
CC: Val Lucien, Stephen Pechinsky

No idea. I forwarded your email to John Lasala. He's contacting Lobby guard to find out what it means and he will get back in touch with you.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Dec 13, 2019, at 9:10 AM, Corbett Coutts <CCoutts@reverek12.org> wrote:
>
> Jon,
>
> What are our security folks supposed to do when they get the attached message from the Lobbyguard machine?
>
> Also, we have found that Lobbyguard does not work well with passports and the majority of our families are presenting passports as their form or photo ID.
>
> Will school administrators and our security folks be getting training on how to use this machine?
>

> Thanks,
>
> Corbett
>
>
>
>
>
>

> -----Original Message-----

> From: GarfieldSchool@reverek12.org <GarfieldSchool@reverek12.org>

> Sent: Friday, December 13, 2019 9:10 AM

> To: Corbett Coutts <CCoutts@reverek12.org>

> Subject: [EXTERNAL EMAIL]Message from "RNP58387914EF2F"

>

> This E-mail was sent from "RNP58387914EF2F" (MP C4504ex).

>

> Scan Date: 12.13.2019 09:10:19 (-0500)

> Queries to: GarfieldSchool@reverek12.org

>

> <20191213091019906.pdf>

Subject: Fwd: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:13:10 AM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala
Attachments: 20191213091019906.pdf, ATT00001.htm

Can you call LobbyGuard on this soon. Contact Corbett after.

Thx

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

From: Corbett Coutts <CCoutts@reverek12.org>
Date: December 13, 2019 at 9:10:51 AM EST
To: Jonathan Ferrara <jferrara@reverek12.org>, Val Lucien <vlucien@reverek12.org>
Cc: Stephen Pechinsky <SPechinsky@reverek12.org>
Subject: Question about Lobbyguard

Jon,

What are our security folks supposed to do when they get the attached message from the Lobbyguard machine?

Also, we have found that Lobbyguard does not work well with passports and the majority of our families are presenting passports as their form or photo ID.

Will school administrators and our security folks be getting training on how to use this machine?

Thanks,

Corbett

-----Original Message-----

From: GarfieldSchool@reverek12.org <GarfieldSchool@reverek12.org>

Sent: Friday, December 13, 2019 9:10 AM

To: Corbett Coutts <CCoutts@reverek12.org>

Subject: [EXTERNAL EMAIL]Message from "RNP58387914EF2F"

This E-mail was sent from "RNP58387914EF2F" (MP C4504ex).

Scan Date: 12.13.2019 09:10:19 (-0500)

Queries to: GarfieldSchool@reverek12.org

Subject: Automatic reply: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:10:51 AM Eastern Standard Time
From: Jonathan Ferrara
To: Corbett Coutts

I will be out of the office tomorrow, Friday, Dec 13. I will return all emails and phone calls on Monday.

Subject: Question about Lobbyguard
Date: Friday, December 13, 2019 at 9:10:51 AM Eastern Standard Time
From: Corbett Coutts
To: Jonathan Ferrara, Val Lucien
CC: Stephen Pechinsky
Attachments: 20191213091019906.pdf

Jon,

What are our security folks supposed to do when they get the attached message from the Lobbyguard machine?

Also, we have found that Lobbyguard does not work well with passports and the majority of our families are presenting passports as their form or photo ID.

Will school administrators and our security folks be getting training on how to use this machine?

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Corbett

-----Original Message-----

From: GarfieldSchool@reverek12.org <GarfieldSchool@reverek12.org>

Sent: Friday, December 13, 2019 9:10 AM

To: Corbett Coutts <CCoutts@reverek12.org>

Subject: [EXTERNAL EMAIL]Message from "RNP58387914EF2F"

This E-mail was sent from "RNP58387914EF2F" (MP C4504ex).

Scan Date: 12.13.2019 09:10:19 (-0500)

Queries to: GarfieldSchool@reverek12.org

Subject: Re: Lobby Guard - False positive - confirmed

Date: Thursday, December 12, 2019 at 5:13:27 PM Eastern Standard Time

From: Jonathan Ferrara

To: Joshua Vadala

I emailed Lobby guard to find out what they have available for training sessions. It may be a matter of getting all security staff together in one place to provide the single training. When I hear back from them I'll let you know.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Dec 12, 2019, at 4:21 PM, Joshua Vadala <jvadala@reverek12.org> wrote:

Hi Jonathan,

Let's develop a plan to provide training on Lobby Guard for the security monitors in each school. Thanks,

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, December 12, 2019 9:14 AM
To: Dianne Kelly <DKelly@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

No. I set up all of the work flows and asked the techs to put everything in place physically. Setting up a training involves more authority than I have.. Getting all security staff in a single place, paying them if necessary for hours outside of scheduled work times, etc. If you want to go that route, I can get a training package from lobby guard and admin can arrange the rest.

From: Dianne Kelly
Sent: Thursday, December 12, 2019 9:08 AM
To: Jonathan Ferrara <jferrara@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

Have people not been trained? I thought that was part of the implementation?

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 8:47 AM
To: John Perella; Joseph Singer; Dianne Kelly; Joshua Vadala; Leah Tuckman
Subject: Lobby Guard - False positive - confirmed

I called Lobbyguard to determine the process for how the background check is performed.

As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

If our security people were trained with lobby guard and given access to the interface, they would have seen the screen I am seeing.

To take full advantage of this software this is what would need to happen.

Jon

<image001.png>

Subject: RE: Lobby Guard - False positive - confirmed
Date: Thursday, December 12, 2019 at 4:21:10 PM Eastern Standard Time
From: Joshua Vadala
To: Jonathan Ferrara
Attachments: image001.png

Hi Jonathan,

Let's develop a plan to provide training on Lobby Guard for the security monitors in each school. Thanks,

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, December 12, 2019 9:14 AM
To: Dianne Kelly <DKelly@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

No. I set up all of the work flows and asked the techs to put everything in place physically. Setting up a training involves more authority than I have.. Getting all security staff in a single place, paying them if necessary for hours outside of scheduled work times, etc. If you want to go that route, I can get a training package from lobby guard and admin can arrange the rest.

From: Dianne Kelly
Sent: Thursday, December 12, 2019 9:08 AM
To: Jonathan Ferrara <jferrara@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

Have people not been trained? I thought that was part of the implementation?

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 8:47 AM
To: John Perella; Joseph Singer; Dianne Kelly; Joshua Vadala; Leah Tuckman
Subject: Lobby Guard - False positive - confirmed

I called Lobbyguard to determine the process for how the background check is performed.


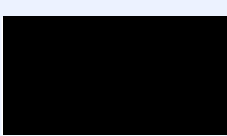




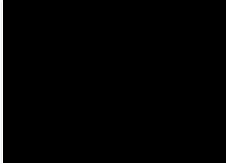



As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

If our security people were trained with lobby guard and given access to the interface, they would have seen the screen I am seeing.

To take full advantage of this software this is what would need to happen.

Jon

Denied Visitor Details

Source	Images	Name	Address	DOB	Characteristics
Visitor					Height:  Eyes:  Hair: 
Sex Offender				null	Height:  Eyes:  Hair: 
Notes:					

Subject: RE: Lobby Guard

Date: Thursday, December 12, 2019 at 2:10:41 PM Eastern Standard Time

From: Joshua Vadala

To: Percy Napier

Hi Percy,

I am meeting with Jonathan Ferrara soon to discuss training for the Lobby Guard system. As a rule of thumb, we are asking to utilize the software for anyone that you would regularly check and ID and ask to sign-in at the security desk. Anyone with that you do not ask to check their ID (district employees, etc) would not need to put an ID through Lobby Guard. I will get clarification on passports and other forms of ID.

Josh

Josh Vadala, Ed.D
Assistant Superintendent
Revere Public Schools

(p) 781-286-8226
(f) 781-286-8221

From: Percy Napier <PNapier@reverek12.org>
Sent: Thursday, December 12, 2019 8:06 AM
To: Joshua Vadala <jvadala@reverek12.org>
Subject: Lobby Guard

Hi Josh,

Our lobby guard system was just installed. It's looks great. Are there specific procedures or guidelines that the district would like to use with this? Should everyone be using this system who comes into the building? Should this be for pick up or just visitors? One issue that immediately comes to mind are the large number of people that present passports or green cards as their form of ID.

Thanks,

Percy Napier, PhD
Principal
Beachmont Veterans Memorial School
15 Everard Street
Revere MA 02151
781-286-8316

Subject: RE: Lobby Guard

Date: Thursday, December 12, 2019 at 10:19:11 AM Eastern Standard Time

From: Richard Anastas

To: John Lasala

Hey this thing is coming up with an error for registration is not connected to Wi-Fi, should that be automatic or do we connect it to something?

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: John Lasala <jlasala@reverek12.org>

Date: 12/11/19 7:46 AM (GMT-05:00)

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3

School: Name of your school

Customer Name: Revere Public Schools

Contact: Jonathan Ferrara

Phone: 78128682222

Facility: Name of your school

Kiosk Serial #: Found on the back of unit

Subject: FW: Training

Date: Thursday, December 12, 2019 at 9:42:52 AM Eastern Standard Time

From: Jonathan Ferrara

To: Rosemarie DeStefano

[You can put him through](#)

From: Jonathan Ferrara

Sent: Thursday, December 12, 2019 9:42 AM

To: 'Eric Chaplin' <eric.chaplin@lobbyguard.com>

Subject: Training

Hi Eric

I would like to inquire about training for our security staff on lobby guard and what that looks like.
781.485.8454

Jon

Jonathan Ferrara
Chief Information Officer

Revere Public Schools

101 School St

Revere, MA 02151

T 781.485.8454

F 781.333.2109

Subject: Training

Date: Thursday, December 12, 2019 at 9:42:23 AM Eastern Standard Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric

I would like to inquire about training for our security staff on lobby guard and what that looks like.
781.485.8454

Jon

Jonathan Ferrara
Chief Information Officer

Revere Public Schools
101 School St
Revere, MA 02151
T 781.485.8454
F 781.333.2109

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error, please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee, you should not disseminate, distribute or copy this email. Please notify the sender immediately by email if you have received this email by mistake and delete this email from your system. If you are not the intended recipient, you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

Subject: RE: Lobby Guard - False positive - confirmed
Date: Thursday, December 12, 2019 at 9:19:10 AM Eastern Standard Time
From: Dianne Kelly
To: Jonathan Ferrara, John Perella, Joseph Singer, Joshua Vadala, Leah Tuckman
Attachments: image001.png

Yes, please work with Josh on arranging that for the district.

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 9:14 AM
To: Dianne Kelly; John Perella; Joseph Singer; Joshua Vadala; Leah Tuckman
Subject: RE: Lobby Guard - False positive - confirmed

No. I set up all of the work flows and asked the techs to put everything in place physically. Setting up a training involves more authority than I have.. Getting all security staff in a single place, paying them if necessary for hours outside of scheduled work times, etc. If you want to go that route, I can get a training package from lobby guard and admin can arrange the rest.

From: Dianne Kelly
Sent: Thursday, December 12, 2019 9:08 AM
To: Jonathan Ferrara <jferrara@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

Have people not been trained? I thought that was part of the implementation?

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 8:47 AM
To: John Perella; Joseph Singer; Dianne Kelly; Joshua Vadala; Leah Tuckman
Subject: Lobby Guard - False positive - confirmed

I called Lobbyguard to determine the process for how the background check is performed.

As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

If our security people were trained with lobby guard and given access to the interface, they would have seen the screen I am seeing.

To take full advantage of this software this is what would need to happen.

Jon

Denied Visitor Details

Source	Images	Name	Address	DOB	Character
Visitor					
Sex Offender					
Notes:					

Subject: RE: Lobby Guard - False positive - confirmed
Date: Thursday, December 12, 2019 at 9:13:51 AM Eastern Standard Time
From: Jonathan Ferrara
To: Dianne Kelly, John Perella, Joseph Singer, Joshua Vadala, Leah Tuckman
Attachments: image001.png

No. I set up all of the work flows and asked the techs to put everything in place physically. Setting up a training involves more authority than I have.. Getting all security staff in a single place, paying them if necessary for hours outside of scheduled work times, etc. If you want to go that route, I can get a training package from lobby guard and admin can arrange the rest.

From: Dianne Kelly
Sent: Thursday, December 12, 2019 9:08 AM
To: Jonathan Ferrara <jferrara@reverek12.org>; John Perella <jperella@reverek12.org>; Joseph Singer <JSinger@reverek12.org>; Joshua Vadala <jvadala@reverek12.org>; Leah Tuckman <ltuckman@reverek12.org>
Subject: RE: Lobby Guard - False positive - confirmed

Have people not been trained? I thought that was part of the implementation?

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 8:47 AM
To: John Perella; Joseph Singer; Dianne Kelly; Joshua Vadala; Leah Tuckman
Subject: Lobby Guard - False positive - confirmed

I called Lobbyguard to determine the process for how the background check is performed.

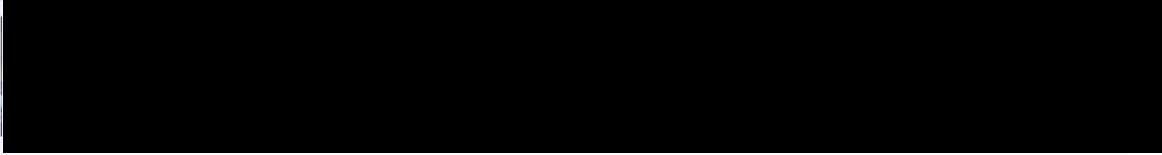
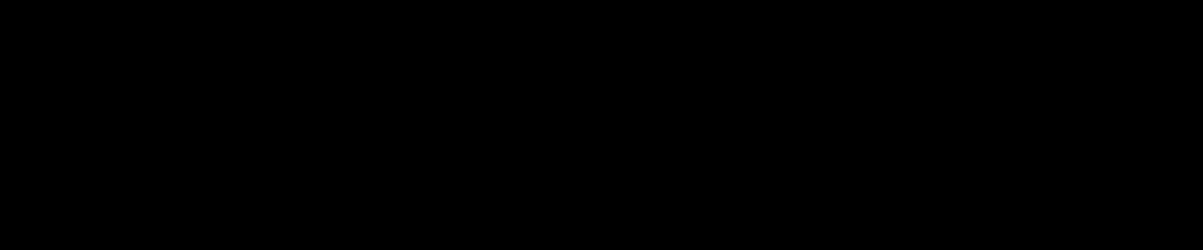
As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

If our security people were trained with lobby guard and given access to the interface, they would have seen the screen I am seeing.

To take full advantage of this software this is what would need to happen.

Jon

Denied Visitor Details

Source	Images	Name	Address	DOB	Character
Visitor					
Sex Offender					
Notes:					

Subject: RE: Lobby Guard - False positive - confirmed
Date: Thursday, December 12, 2019 at 9:07:51 AM Eastern Standard Time
From: Dianne Kelly
To: Jonathan Ferrara, John Perella, Joseph Singer, Joshua Vadala, Leah Tuckman
Attachments: image001.png

Have people not been trained? I thought that was part of the implementation?

From: Jonathan Ferrara
Sent: Thursday, December 12, 2019 8:47 AM
To: John Perella; Joseph Singer; Dianne Kelly; Joshua Vadala; Leah Tuckman
Subject: Lobby Guard - False positive - confirmed

I called Lobbyguard to determine the process for how the background check is performed.

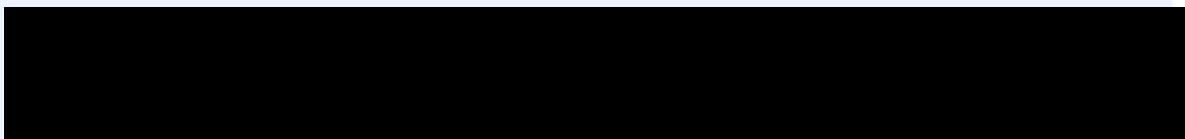
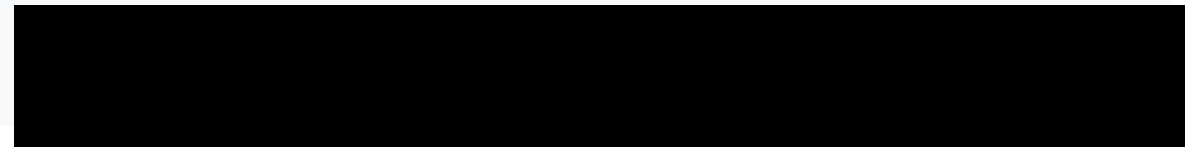
As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

If our security people were trained with lobby guard and given access to the interface, they would have seen the screen I am seeing.

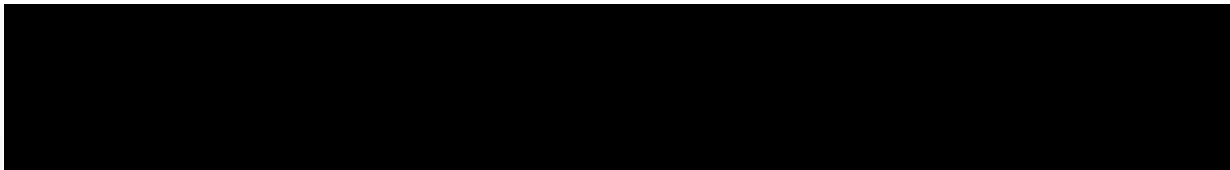
To take full advantage of this software this is what would need to happen.

Jon

Denied Visitor Details

Source	Images	Name	Address	DOB	Character
Visitor					
Sex Offender					

Notes:



Subject: Lobby Guard - False positive - confirmed
Date: Thursday, December 12, 2019 at 8:47:27 AM Eastern Standard Time
From: Jonathan Ferrara
To: John Perella, Joseph Singer, Dianne Kelly, Joshua Vadala, Leah Tuckman
Attachments: image001.png

I called Lobbyguard to determine the process for how the background check is performed.

As the database that LG connects to is a national database, it references very generic information that is available to the public across the country. See below: If the DOB of the offender was given and the DOBs didn't match, it would not have thrown a false positive. But in our case, because the offender's DOB was not given, it 'failed safe,' erring on the side of caution, with a positive match.

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To take full advantage of this software this is what would need to happen.

Jon

Denied Visitor Details

Source	Images	Name	Address	DOB	Character
Visitor					
Sex Offender					
Notes:					

Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Ticket Closed

Date: Thursday, December 12, 2019 at 8:39:56 AM Eastern Standard Time

From: noreply@raptortech.com

To: jferrara@reverek12.org

Dear ,

Thank you for contacting the Help Desk for LobbyGuard Solutions. Your ticket information and its resolution is below. If you feel that the ticket has not been resolved to your satisfaction or you need additional assistance, please reply to this notification to provide additional information.

Let us know how we did! [Customer Experience Survey](#)

Case Title: someone failed a background check and they want to know why

Case Number: 00379825

Date Created: 12/12/2019

Last Updated: 12/12/2019

Solution Title:

Solution Details: -spoke with customer on the phone

-answered questions

-advised user that the school has to have polices and procedures in place for failed background checks

Best Regards,

The LobbyGuard Help Desk

866-905-6229, Option 2

<http://lobbyguard.com/support>

[Facebook](#) [Twitter](#) [Google+](#)

Subject: Lobby Guard

Date: Thursday, December 12, 2019 at 8:06:01 AM Eastern Standard Time

From: Percy Napier

To: Joshua Vadala

Hi Josh,

Our lobby guard system was just installed. It's looks great. Are there specific procedures or guidelines that the district would like to use with this? Should everyone be using this system who comes into the building? Should this be for pick up or just visitors? One issue that immediately comes to mind are the large number of people that present passports or green cards as their form of ID.

Thanks,

Percy Napier, PhD
Principal
Beachmont Veterans Memorial School
15 Everard Street
Revere MA 02151
781-286-8316

Subject: RE: Lobbyguard
Date: Wednesday, December 11, 2019 at 3:54:57 PM Eastern Standard Time
From: Jonathan Ferrara
To: Corbett Coutts

I am going to send out ordering info and contact info for the rep. I also have some 'fade away' labels for you now. Within 24 hours they wash out so they can't be reused. I will get them to you soon.

From: Corbett Coutts
Sent: Wednesday, December 11, 2019 3:53 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Thanks, Jon. So far we love this new machine.

What is the plan for replenishing the rolls of stickers? Should we contact you or will you send ordering information to each school?

Corbett

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Wednesday, December 11, 2019 9:33 AM
To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>
Cc: Joshua Vadala <jvadala@reverek12.org>
Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: RE: Lobbyguard

Date: Wednesday, December 11, 2019 at 3:53:26 PM Eastern Standard Time

From: Corbett Coutts

To: Jonathan Ferrara

Thanks, Jon. So far we love this new machine.

What is the plan for replenishing the rolls of stickers? Should we contact you or will you send ordering information to each school?

Corbett

From: Jonathan Ferrara <jferrara@reverek12.org>

Sent: Wednesday, December 11, 2019 9:33 AM

To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>

Cc: Joshua Vadala <jvadala@reverek12.org>

Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: FW: Lobbyguard

Date: Wednesday, December 11, 2019 at 11:26:39 AM Eastern Standard Time

From: Donna Bonarrigo

To: Bianca Quirk

[Do you happen to know what this is?](#)

From: Jonathan Ferrara <jferrara@reverek12.org>

Sent: Wednesday, December 11, 2019 9:33 AM

To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>

Cc: Joshua Vadala <jvadala@reverek12.org>

Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: RE: Lobbyguard

Date: Wednesday, December 11, 2019 at 10:54:47 AM Eastern Standard Time

From: Elizabeth Daily Ortega

To: Richard Gallucci

CC: Conor O'Keefe

Wow...we have money for that? That is cool...

From: Richard Gallucci <rgallucci@reverek12.org>

Sent: Wednesday, December 11, 2019 10:51 AM

To: Elizabeth Daily Ortega <EDailyOrtega@reverek12.org>

Cc: Conor O'Keefe <cokeefe@reverek12.org>

Subject: Re: Lobbyguard

It's good, my daughter's school has it. I creates a picture sticky ID from the visitor's license.

Sent from my iPhone

On Dec 11, 2019, at 10:06 AM, Elizabeth Daily Ortega <EDailyOrtega@reverek12.org> wrote:

What the heck does this mean? LOL

We can talk in our meeting today if it is important...

From: Jonathan Ferrara <jferrara@reverek12.org>

Sent: Wednesday, December 11, 2019 9:33 AM

To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>

Cc: Joshua Vadala <jvadala@reverek12.org>

Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: Re: Lobbyguard

Date: Wednesday, December 11, 2019 at 10:51:13 AM Eastern Standard Time

From: Richard Gallucci

To: Elizabeth Daily Ortega

CC: Conor O'Keefe

It's good, my daughter's school has it. I creates a picture sticky ID from the visitor's license.

Sent from my iPhone

On Dec 11, 2019, at 10:06 AM, Elizabeth Daily Ortega <EDailyOrtega@reverek12.org> wrote:

What the heck does this mean? LOL

We can talk in our meeting today if it is important...

From: Jonathan Ferrara <jferrara@reverek12.org>

Sent: Wednesday, December 11, 2019 9:33 AM

To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>

Cc: Joshua Vadala <jvadala@reverek12.org>

Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have

different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 10:33:59 AM Eastern Standard Time

From: Richard Anastas

To: John Lasala

Roger.

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
<http://www.reverek12.org/>

From: John Lasala

Sent: Wednesday, December 11, 2019 10:34 AM

To: Richard Anastas <RAnastas@reverek12.org>

Subject: RE: Lobby Guard

I'm putting mine at the security desk's where visitors are checking in.

From: Richard Anastas <RAnastas@reverek12.org>

Sent: Wednesday, December 11, 2019 10:33 AM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby Guard

Dumb question....these go in the main offices, right? Or should these be wherever visitors to the building check in?

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
<http://www.reverek12.org/>

From: John Lasala
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 10:33:47 AM Eastern Standard Time

From: John Lasala

To: Richard Anastas

I'm putting mine at the security desk's where visitors are checking in.

From: Richard Anastas <RAnastas@reverek12.org>

Sent: Wednesday, December 11, 2019 10:33 AM

To: John Lasala <jlasala@reverek12.org>

Subject: RE: Lobby Guard

Dumb question....these go in the main offices, right? Or should these be wherever visitors to the building check in?

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
<http://www.reverek12.org/>

From: John Lasala

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 10:33:04 AM Eastern Standard Time

From: Richard Anastas

To: John Lasala

Dumb question....these go in the main offices, right? Or should these be wherever visitors to the building check in?

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
<http://www.reverek12.org/>

From: John Lasala

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara

Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: FW: Lobbyguard
Date: Wednesday, December 11, 2019 at 10:06:36 AM Eastern Standard Time
From: Elizabeth Daily Ortega
To: Richard Gallucci, Conor O'Keefe

What the heck does this mean? LOL

We can talk in our meeting today if it is important...

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Wednesday, December 11, 2019 9:33 AM
To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>
Cc: Joshua Vadala <jvadala@reverek12.org>
Subject: Lobbyguard

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: RE: Lobbyguard
Date: Wednesday, December 11, 2019 at 9:54:31 AM Eastern Standard Time
From: Percy Napier
To: Jonathan Ferrara

Hi Jon,

How is this system supposed to work? I see the box in our office, but have no details on it.

Percy Napier, PhD
Principal
Beachmont Veterans Memorial School
15 Everard Street
Revere MA 02151
781-286-8316

From: Jonathan Ferrara
Sent: Wednesday, December 11, 2019 9:33 AM
To: Principals <Principals@reverek12.org>; Asst Principals <asstprincipals@reverek12.org>
Cc: Joshua Vadala <jvadala@reverek12.org>
Subject: Lobbyguard

All

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your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 9:49:39 AM Eastern Standard Time

From: John Lasala

To: Bob Catinazzo

It should go where people sign in \ out of the building. The printed picture does suck, but we can view it online in high quality.

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Wednesday, December 11, 2019 9:48 AM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby Guard

Who is deciding where they go? Of course our secretary says the picture sucks and thinks it should go in the main office 😊

From: John Lasala

Sent: Wednesday, December 11, 2019 9:47 AM

To: Bob Catinazzo <bcatinazzo@reverek12.org>

Subject: RE: Lobby Guard

Awesome!

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Wednesday, December 11, 2019 9:39 AM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby Guard

Works great!!

From: John Lasala
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 9:47:47 AM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

Who is deciding where they go? Of course our secretary says the picture sucks and thinks it should go in the main office 😊

From: John Lasala

Sent: Wednesday, December 11, 2019 9:47 AM

To: Bob Catinazzo <bcatinazzo@reverek12.org>

Subject: RE: Lobby Guard

Awesome!

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Wednesday, December 11, 2019 9:39 AM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby Guard

Works great!!

From: John Lasala

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 9:46:43 AM Eastern Standard Time
From: John Lasala
To: Bob Catinazzo

Awesome!

From: Bob Catinazzo <bcatinazzo@reverek12.org>
Sent: Wednesday, December 11, 2019 9:39 AM
To: John Lasala <jlasala@reverek12.org>
Subject: RE: Lobby Guard

Works great!!

From: John Lasala
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school

Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 9:38:57 AM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

[Works great!!](#)

From: John Lasala

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3

School: Name of your school

Customer Name: Revere Public Schools

Contact: Jonathan Ferrara

Phone: 78128682222

Facility: Name of your school

Kiosk Serial #: Found on the back of unit

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed
Date: Wednesday, December 11, 2019 at 9:38:30 AM Eastern Standard Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,CfoBCt3PUoLn6oh2yLvH5kn-
2KO2otdNEVci6V5MMsrZm_KUGbb9IY21P8RJsNzcrSrTzB4tth8qNKARI7LUtW-8ezRwQ_96pg7hJwbD90zcyQ,,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,CfoBCt3PUoLn6oh2yLvH5kn-2KO2otdNEVci6V5MMsrZm_KUGbb9IY21P8RJsNzcrSrTzB4tth8qNKARI7LUtW-8ezRwQ_96pg7hJwbD90zcyQ,,&typo=1)

Subject: Lobbyguard

Date: Wednesday, December 11, 2019 at 9:33:20 AM Eastern Standard Time

From: Jonathan Ferrara

To: Principals, Asst Principals

CC: Joshua Vadala

All

The lobbyguard ID systems are being installed in your main lobby areas in the very near future. I am saying it tentatively because a few buildings have some wiring considerations that need to be addressed. The configuration was tested out at the RHS so you may find the need to have different workflows based upon your school. That being said, I would like to keep them as 'cookie cutter clone' as possible for ease of administration. So if you have changes that you feel need to be made (after seeing how they work, of course) let me know.

Jon

Subject: Re: Lobby Guard

Date: Wednesday, December 11, 2019 at 9:22:45 AM Eastern Standard Time

From: Bob Catinazzo

To: Technology Staff, John Lasala



This is pretty cool

Sent from Samsung Galaxy S9 Plus [Outlook for Android](#)

From: John Lasala <jlasala@reverek12.org>

Sent: Wednesday, December 11, 2019, 7:46 AM

To: Technology Staff

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3

School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Wednesday, December 11, 2019 at 8:59:38 AM Eastern Standard Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Vr5POs4EJNO5HJO3hahNoNd9ZYuA_I5qICaA_EiWa0E7o6IDdsHB
xVQOmmoZ6ZiiZpi7kDu7YHeGfaOprXtTS5tCvAM6FB_Pvp3dG76MEapn&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Vr5POs4EJNO5HJO3hahNoNd9ZYuA_I5qICaA_EiWa0E7o6IDdsHBxVQOmmoZ6ZiiZpi7kDu7YHeGfaOprXtTS5tCvAM6FB_Pvp3dG76MEapn&typo=1)

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 8:52:25 AM Eastern Standard Time

From: John Lasala

To: Edward King

Can you try restarting? You're online, correct?

If that doesn't work call 866-905-6229 – option 2 for tech support. They will remote into the machine and fix it for you

From: Edward King <eking@reverek12.org>

Sent: Wednesday, December 11, 2019 8:51 AM

To: John Lasala <jlasala@reverek12.org>

Subject: RE: Lobby Guard

I'm getting a "remote name could not be resolver" message after step 7.

From: John Lasala <jlasala@reverek12.org>

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 8:51:20 AM Eastern Standard Time

From: Edward King

To: John Lasala

I'm getting a "remote name could not be resolver" message after step 7.

From: John Lasala <jlasala@reverek12.org>
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 8:27:51 AM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

Ty!! Wasn't sure

From: John Lasala

Sent: Wednesday, December 11, 2019 8:27 AM

To: Bob Catinazzo <bcatinazzo@reverek12.org>

Subject: RE: Lobby Guard

jferrara@reverek12.org

From: Bob Catinazzo <bcatinazzo@reverek12.org>

Sent: Wednesday, December 11, 2019 8:25 AM

To: John Lasala <jasala@reverek12.org>

Subject: RE: Lobby Guard

John,

What email address should we use?

From: John Lasala
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard
Date: Wednesday, December 11, 2019 at 8:27:21 AM Eastern Standard Time
From: John Lasala
To: Bob Catinazzo

jferrara@reverek12.org

From: Bob Catinazzo <bcatinazzo@reverek12.org>
Sent: Wednesday, December 11, 2019 8:25 AM
To: John Lasala <jasala@reverek12.org>
Subject: RE: Lobby Guard

John,

What email address should we use?

From: John Lasala
Sent: Wednesday, December 11, 2019 7:47 AM
To: Technology Staff <technology@reverek12.org>
Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobby Guard

Date: Wednesday, December 11, 2019 at 8:24:50 AM Eastern Standard Time

From: Bob Catinazzo

To: John Lasala

John,

What email address should we use?

From: John Lasala

Sent: Wednesday, December 11, 2019 7:47 AM

To: Technology Staff <technology@reverek12.org>

Subject: Lobby Guard

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara

Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: Lobby Guard

Date: Wednesday, December 11, 2019 at 7:46:37 AM Eastern Standard Time

From: John Lasala

To: Technology Staff

Can everyone unbox and setup their lobby guard device?

When you first boot it, it should launch a registration process, enter the following

Group ID : HJBG3
School: Name of your school
Customer Name: Revere Public Schools
Contact: Jonathan Ferrara
Phone: 78128682222
Facility: Name of your school
Kiosk Serial #: Found on the back of unit

Subject: RE: Lobbyguard
Date: Tuesday, December 10, 2019 at 1:03:25 PM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala

thx

From: John Lasala
Sent: Tuesday, December 10, 2019 1:03 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Yea, when I go through the process tomorrow I'll take some screenshots and send them out

From: Jonathan Ferrara
Sent: Tuesday, December 10, 2019 1:03 PM
To: John Lasala <jlasala@reverek12.org>
Subject: RE: Lobbyguard

No problem. Can you walk the techs through the process for their buildings as well?

From: John Lasala
Sent: Tuesday, December 10, 2019 1:02 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: Lobbyguard

I completely forgot to deploy it at Hill. Will get it out there tomorrow morning.

Subject: RE: Lobbyguard
Date: Tuesday, December 10, 2019 at 1:03:13 PM Eastern Standard Time
From: John Lasala
To: Jonathan Ferrara

Yea, when I go through the process tomorrow I'll take some screenshots and send them out

From: Jonathan Ferrara
Sent: Tuesday, December 10, 2019 1:03 PM
To: John Lasala <jasala@reverek12.org>
Subject: RE: Lobbyguard

No problem. Can you walk the techs through the process for their buildings as well?

From: John Lasala
Sent: Tuesday, December 10, 2019 1:02 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: Lobbyguard

I completely forgot to deploy it at Hill. Will get it out there tomorrow morning.

Subject: RE: Lobbyguard
Date: Tuesday, December 10, 2019 at 1:02:35 PM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala

No problem. Can you walk the techs through the process for their buildings as well?

From: John Lasala
Sent: Tuesday, December 10, 2019 1:02 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: Lobbyguard

I completely forgot to deploy it at Hill. Will get it out there tomorrow morning.

Subject: Lobbyguard

Date: Tuesday, December 10, 2019 at 1:02:01 PM Eastern Standard Time

From: John Lasala

To: Jonathan Ferrara

I completely forgot to deploy it at Hill. Will get it out there tomorrow morning.

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Friday, December 6, 2019 at 8:00:53 AM Eastern Standard Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,ZVnfZ9nWa69gzlGh38RbaUYzcwn_NG8XgeO01rh6SssM9zw92c
81jAaQtyhpGf8cyiNMmwmuvwOMtKmKaex2pwBKAKwDSugjwm&yLw3DLL5&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,ZVnfZ9nWa69gzlGh38RbaUYzcwn_NG8XgeO01rh6SssM9zw92c81jAaQtyhpGf8cyiNMmwmuvwOMtKmKaex2pwBKAKwDSugjwm&yLw3DLL5&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Friday, December 6, 2019 at 8:00:43 AM Eastern Standard Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,zTCmVJGm6CRm754tWBics7JVYMXIQ4lhzeey6wPa9R2bic3JpzTr
bKTrLf-UvSKNbvGotoPX8MHOwxTUwcf047aABd0tAQx4GEOzefGz&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,zTCmVJGm6CRm754tWBics7JVYMXIQ4lhzeey6wPa9R2bic3JpzTrbKTrLf-UvSKNbvGotoPX8MHOwxTUwcf047aABd0tAQx4GEOzefGz&typo=1)

Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Tuesday, November 12, 2019 at 8:52:21 AM Eastern Standard Time
From: Callahan CIV Kathleen
To: Eric Chaplin, Jonathan Ferrara
Attachments: image001.jpg, image002.png, image003.png, image004.png

Hi Eric,

This is just a reminder about the invoice question: Is the 1 Year Standard Warranty the same as the item listed below which is license? And are those items the same as listed on the quote as Annual Software Support and Update Subscription?

I would like to send this to City Hall today if possible. Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Thursday, November 07, 2019 9:45 AM
To: 'Eric Chaplin'
Cc: 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I received this email from Adrianna but it's not a processing question. Please see my original email from earlier in the week. I had a question on one of the line items. Thanks.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Adrianna Mayberry [mailto:Adrianna.Mayberry@lobbyguard.com]
Sent: Thursday, November 07, 2019 9:42 AM
To: Callahan CIV Kathleen
Subject: RE: Message from KMBT_C454

Hey Kathy,

You can go to our secure web payment portal at www.lobbyguard.com/payment and process the payment or you can call me at the number below and I can process it for you over the phone.

Please let me know if you have any questions or troubles.

Thanks,

Adrianna Mayberry
Staff Accountant
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300 | Raleigh, NC 27609
Office: (919) 785-3301 Ext 516
adrianna.mayberry@lobbyguard.com

LOBBYGUARD®



From: Eric Chaplin <eric.chaplin@lobbyguard.com>
Sent: Thursday, November 7, 2019 9:00 AM
To: Adrianna Mayberry <Adrianna.Mayberry@lobbyguard.com>
Subject: Fwd: Message from KMBT_C454

Can you reach out?

Eric Chaplin
Senior Sales Representative
LobbyGuard

Begin forwarded message:

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Date: November 7, 2019 at 7:52:09 AM CST
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: FW: Message from KMBT_C454

Hi Eric,

I just left you a message on this invoice as well. I would like to process it as soon as possible.
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Tuesday, November 05, 2019 2:22 PM
To: 'Eric Chaplin'
Cc: 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I wanted to make sure you saw this since I was hoping to get this processed as soon as possible.
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337

fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Monday, November 04, 2019 12:44 PM
To: 'Eric Chaplin'; 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I had a question on the invoice for the LobbyGuard. Please see attached. Is the 1 Year Standard Warranty the same as the item listed below which is license? And are those items the same as listed on the quote as Annual Software Support and Update Subscription?
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [<mailto:reports@reverepolice.org>]
Sent: Monday, November 04, 2019 1:39 PM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Ticket Closed

Date: Friday, November 8, 2019 at 3:01:44 PM Eastern Standard Time

From: noreply@raptortech.com

To: techdept@reverek12.org, jferrara@reverek12.org

Dear Jon Ferrara,

Thank you for contacting the Help Desk for LobbyGuard Solutions. Your ticket information and its resolution is below. If you feel that the ticket has not been resolved to your satisfaction or you need additional assistance, please reply to this notification to provide additional information.

Let us know how we did! [Customer Experience Survey](#)

Case Title: 1. Machine reboots/shuts off on its own

2. Dymo printer stopped printing

Case Number: 00373738

Date Created: 11/7/2019

Last Updated: 11/8/2019

Solution Title:

Solution Details:

-Got session

-Printer appears to be working

-Set printer density to light

-Advised customer to tighten screen screw to prevent cable from getting unplugged

Best Regards,

The LobbyGuard Help Desk

866-905-6229, Option 2

<http://lobbyguard.com/support>

[Facebook](#) [Twitter](#) [Google+](#)

Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Ticket Closed
Date: Friday, November 8, 2019 at 3:01:44 PM Eastern Standard Time
From: noreply@raptortech.com
To: techdept@reverek12.org, jferrara@reverek12.org

Dear Jon Ferrara,

Thank you for contacting the Help Desk for LobbyGuard Solutions. Your ticket information and its resolution is below. If you feel that the ticket has not been resolved to your satisfaction or you need additional assistance, please reply to this notification to provide additional information.

Let us know how we did! [Customer Experience Survey](#)

Case Title: 1. Machine reboots/shuts off on its own

2. Dymo printer stopped printing

Case Number: 00373738

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Solution Title:

Solution Details:

-Got session

-Printer appears to be working

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Best Regards,

The LobbyGuard Help Desk

866-905-6229, Option 2

<http://lobbyguard.com/support>

[Facebook](#) [Twitter](#) [Google+](#)

Subject: LobbyGuard

Date: Friday, November 8, 2019 at 1:25:09 PM Eastern Standard Time

From: Julia Orellana

To: Jonathan Ferrara

Front desk is all set!

Regards,

Julia Orellana
Desktop Support Engineer
Revere Public Schools

Any questions? Create a ticket at <http://rps-web/helpdesk/>

Subject: RE: [EXTERNAL EMAIL]New Helpdesk Support request for RHS
Date: Friday, November 8, 2019 at 1:05:06 PM Eastern Standard Time
From: Julia Orellana
To: John Lasala

Not sure. At the moment I am working at the front desk with lobby guard.

From: John Lasala <jlasala@reverek12.org>
Sent: Friday, November 8, 2019 1:04 PM
To: Julia Orellana <jorellana@reverek12.org>
Subject: FW: [EXTERNAL EMAIL]New Helpdesk Support request for RHS

Possibly a hardware issue? I'm wondering if they are blue screening

From: RPS - No Reply <phpadmin@reverek12.org>
Sent: Friday, November 8, 2019 12:45 PM
To: Revere High School Techs <rhstechs@reverek12.org>
Subject: [EXTERNAL EMAIL]New Helpdesk Support request for RHS

New helpdesk ticket from Laurie Walford (51342), at RHS, in room/location LC Studio, with

the following issue:

Hi IT, I have a couple of issues/questions. 1. There are two computers in my room, one for students and one for teachers, and they both keep shutting off. 2. I am the adviser to the newspaper club. The club has been doing quite a bit of video editing lately and I was wondering if there was any software to which they could have access. Thank you, Laurie

Log in here to see the entire helpdesk: [HELPDESK](#)

Subject: Fwd: [EXTERNAL EMAIL]Lobbyguard Support
Date: Friday, November 8, 2019 at 11:06:27 AM Eastern Standard Time
From: Jonathan Ferrara
To: Julia Orellana

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

From: LobbyGuard Support <support@lobbyguard.com>
Date: November 8, 2019 at 10:38:27 AM EST
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Lobbyguard Support

Hello Johnathan,

Could you please generate a remote session from the kiosk experiencing the issue so we can investigate?

If the kiosk is on the main Lobbyguard screen: Tap in the top right hand corner of the screen, the admin password will be 12345 or 123456, then select "exit to desktop". Open up a web browser (Internet Explorer, Edge, Mozilla Firefox, or Google Chrome) and go to help.lobbyguard.com. Once there, select representative 2. Then it should download a file, which you would run once it finishes downloading.

-If the kiosk is on the windows desktop: Open up a web browser (Internet Explorer, Edge, Mozilla Firefox, or Google Chrome) and go to help.lobbyguard.com. Once there, select representative 2. Then it should download a file, which you would run once it finishes downloading.

Regards,

Eric Verbic
Help Desk
LobbyGuard Solutions LLC
866-905-6229, Option 2

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2flobbyguard.com%2fsupport%2f&c=E,1,Qn2AMtccA6hhJKn4n-
FYBlkvTUXlo_N52g5Z0tBFbm-R2WG1lfrAB5oI7DP1kjo7bv3698PB7oS94-
Ni5cq5bD2pJtoJzO9xWW4OmsU&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2flobbyguard.com%2fsupport%2f&c=E,1,Qn2AMtccA6hhJKn4n-FYBlkvTUXlo_N52g5Z0tBFbm-R2WG1lfrAB5oI7DP1kjo7bv3698PB7oS94-Ni5cq5bD2pJtoJzO9xWW4OmsU&typo=1)

[https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fhome%2f&c=E,1,Tw-
0HbqnFHnq57jhTPo-
qC6eZ0JcNdnvuhK8NpQd_GB6pvFhqUGqQGxoToiYhotYTa4_u4z6OEKfeP1J78S3NK4sq4rvYM3tPzSdQ
Ro4NedR8,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fhome%2f&c=E,1,Tw-0HbqnFHnq57jhTPo-qC6eZ0JcNdnvuhK8NpQd_GB6pvFhqUGqQGxoToiYhotYTa4_u4z6OEKfeP1J78S3NK4sq4rvYM3tPzSdQRo4NedR8,&typo=1)
ref:_00DU0HM6P._5000PoYO9t:ref

Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Request Received
Date: Friday, November 8, 2019 at 10:58:50 AM Eastern Standard Time
From: LobbyGuard Support
To: jferrara@reverek12.org

Dear Jonathan Ferrara,

Thank you for contacting the Help Desk for LobbyGuard Solutions. We have received your support request and our Technical Support team will be responding to you soon. Please note our Help Desk hours are 8:00AM – 5:00PM M-F Eastern Time excluding US Federal holidays. Solutions to most common issues are available in our FAQ and Knowledgebase. These are available 24/7/365 at www.lobbyguard.com/support. We encourage you to make use of these resources for immediate resolution to most issues and questions.

Suggested Articles:

[Resolving LobbyGuard Printer Issues](#)
[Accessing your Visitor Records and Reports](#)
[A Visitor has received a VOID badge, what should I do?](#)

Case Title:
Case Number: 00373963
Date Created: 11/8/2019
Last Updated: 11/8/2019
Contact Name: Jonathan Ferrara

Best Regards,

The LobbyGuard Help Desk
866-905-6229, Option 2
<http://lobbyguard.com/support>
[Facebook](#) [Twitter](#)

Subject: Re: [EXTERNAL EMAIL]Lobbyguard Support
Date: Friday, November 8, 2019 at 10:47:43 AM Eastern Standard Time
From: Jonathan Ferrara
To: LobbyGuard Support

i'm going to pass this off to one of our techs. Julia will be connecting in the next 10 or 15 minutes and contacting you if necessary.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Nov 8, 2019, at 10:38 AM, LobbyGuard Support <support@lobbyguard.com> wrote:
>

Subject: Fwd: [EXTERNAL EMAIL]Lobbyguard Support
Date: Friday, November 8, 2019 at 10:46:54 AM Eastern Standard Time
From: Jonathan Ferrara
To: Julia Orellana

It's relating to this email.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

From: LobbyGuard Support <support@lobbyguard.com>
Date: November 8, 2019 at 10:38:27 AM EST
To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: [EXTERNAL EMAIL]Lobbyguard Support

Subject: [EXTERNAL EMAIL]Lobbyguard Support

Date: Friday, November 8, 2019 at 10:37:20 AM Eastern Standard Time

From: LobbyGuard Support

To: jferrara@reverek12.org

Hello Johnathan,

Could you please generate a remote session from the kiosk experiencing the issue so we can investigate?

If the kiosk is on the main Lobbyguard screen: Tap in the top right hand corner of the screen, the admin password will be 12345 or 123456, then select "exit to desktop". Open up a web browser (Internet Explorer, Edge, Mozilla Firefox, or Google Chrome) and go to help.lobbyguard.com. Once there, select representative 2. Then it should download a file, which you would run once it finishes downloading.

-If the kiosk is on the windows desktop: Open up a web browser (Internet Explorer, Edge, Mozilla Firefox, or Google Chrome) and go to help.lobbyguard.com. Once there, select representative 2. Then it should download a file, which

you would run once it finishes downloading.

Regards,

Eric Verbic
Help Desk
LobbyGuard Solutions LLC
866-905-6229, Option 2

https://linkprotect.cudasvc.com/url?a=http%3a%2f%2flobbyguard.com%2fsupport%2f&c=E,1,Qn2AMtccA6hhJKn4n-FYBlnkvTUXlo_N52g5Z0tBFbm-R2WG1lfrAB5oi7DP1kjo7bv3698PB7oS94-Ni5cq5bD2pJtoJzO9xWW4OmsU&typo=1

https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fhome%2f&c=E,1,Tw-0HbqnFHng57jhTPo-qC6eZ0JcndneuvhK8NpQd_GB6pvFhqUGqQGxoToiYhotYTal4_u4z6OEKfeP1J78S3NK4sq4rvYM3tPzSdQRo4NedR8,&typo=1

ref:_00DU0HM6P_5000PoYO9t:ref

Subject: [EXTERNAL EMAIL]Lobbyguard Support

Date: Thursday, November 7, 2019 at 3:58:23 PM Eastern Standard Time

From: LobbyGuard Support

To: jferrara@reverek12.org

Hello Jonathan,

I was unable to reach you via phone. Please give us a call back at your earliest convenience. 866-905-6229 option 2. Thank you.

Regards,

Eric Verbic
Help Desk
LobbyGuard Solutions LLC
866-905-6229, Option 2

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2flobbyguard.com%2fsupport%2f&c=E,1,NfFMW1KGfGmF2obdrAQdA66pjW7iArt1ubOswbyqp7LC0
Qjyk3-vkf5qZ1xK393Gfo_SFr99Ubnw_4FpqRJ18UPKrmDZs2XIRj0BDCXd7ri6xNs2DUQLOrXe--o,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2flobbyguard.com%2fsupport%2f&c=E,1,NfFMW1KGfGmF2obdrAQdA66pjW7iArt1ubOswbyqp7LC0Qjyk3-vkf5qZ1xK393Gfo_SFr99Ubnw_4FpqRJ18UPKrmDZs2XIRj0BDCXd7ri6xNs2DUQLOrXe--o,&typo=1)

[https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fhome%2f&c=E,1,zY7-e-
iE5pWIO9QoWLIJ2DHdCDAwPqV1-bwGaWyff0rJlZ8PxO-
b98HNf5r0QwFJ2ve8FnRYQhenuCPDoT5CKi5gNix0SPYWugiTRVQ5TUTQK2o-BYKr9l0,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fhome%2f&c=E,1,zY7-e-iE5pWIO9QoWLIJ2DHdCDAwPqV1-bwGaWyff0rJlZ8PxO-b98HNf5r0QwFJ2ve8FnRYQhenuCPDoT5CKi5gNix0SPYWugiTRVQ5TUTQK2o-BYKr9l0,&typo=1)
ref:_00DU0HM6P._5000PoYO9t:ref

Subject: [EXTERNAL EMAIL]LOBBYGUARD Support Request Received
Date: Thursday, November 7, 2019 at 1:42:22 PM Eastern Standard Time
From: LobbyGuard Support
To: techdept@reverek12.org

Dear Jon Ferrara,

Thank you for contacting the Help Desk for LobbyGuard Solutions. We have received your support request and our Technical Support team will be responding to you soon. Please note our Help Desk hours are 8:00AM – 5:00PM M-F Eastern Time excluding US Federal holidays. Solutions to most common issues are available in our FAQ and Knowledgebase. These are available 24/7/365 at www.lobbyguard.com/support. We encourage you to make use of these resources for immediate resolution to most issues and questions.

Suggested Articles:

[Resolving LobbyGuard Printer Issues](#)
[Accessing your Visitor Records and Reports](#)
[A Visitor has received a VOID badge, what should I do?](#)

Case Title: 1. Machine reboots/shuts off on its own
2. Dymo printer stopped printing
Case Number: 00373738
Date Created: 11/7/2019
Last Updated: 11/7/2019
Contact Name: Jon Ferrara

Best Regards,

The LobbyGuard Help Desk
866-905-6229, Option 2
<http://lobbyguard.com/support>

[Facebook](#) [Twitter](#)



Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Thursday, November 7, 2019 at 9:44:55 AM Eastern Standard Time
From: Callahan CIV Kathleen
To: Eric Chaplin
CC: Jonathan Ferrara
Attachments: image001.jpg, image002.png, image003.png, image004.png

Hi Eric,

I received this email from Adrianna but it's not a processing question. Please see my original email from earlier in the week. I had a question on one of the line items. Thanks.

Kathy

Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Adrianna Mayberry [mailto:Adrianna.Mayberry@lobbyguard.com]
Sent: Thursday, November 07, 2019 9:42 AM
To: Callahan CIV Kathleen
Subject: RE: Message from KMBT_C454

Hey Kathy,

You can go to our secure web payment portal at www.lobbyguard.com/payment and process the payment or you can call me at the number below and I can process it for you over the phone.

Please let me know if you have any questions or troubles.

Thanks,

Adrianna Mayberry
Staff Accountant
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300 | Raleigh, NC 27609
Office: (919) 785-3301 Ext 516
adrianna.mayberry@lobbyguard.com

LOBBYGUARD®



From: Eric Chaplin <eric.chaplin@lobbyguard.com>
Sent: Thursday, November 7, 2019 9:00 AM
To: Adrianna Mayberry <Adrianna.Mayberry@lobbyguard.com>
Subject: Fwd: Message from KMBT_C454

Can you reach out?

Eric Chaplin
Senior Sales Representative
LobbyGuard

Begin forwarded message:

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Date: November 7, 2019 at 7:52:09 AM CST
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: FW: Message from KMBT_C454

Hi Eric,

I just left you a message on this invoice as well. I would like to process it as soon as possible.
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Tuesday, November 05, 2019 2:22 PM
To: 'Eric Chaplin'
Cc: 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I wanted to make sure you saw this since I was hoping to get this processed as soon as possible.
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337

fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Monday, November 04, 2019 12:44 PM
To: 'Eric Chaplin'; 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I had a question on the invoice for the LobbyGuard. Please see attached. Is the 1 Year Standard Warranty the same as the item listed below which is license? And are those items the same as listed on the quote as Annual Software Support and Update Subscription?
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [<mailto:reports@reverepolice.org>]
Sent: Monday, November 04, 2019 1:39 PM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: [EXTERNAL EMAIL]RE: LobbyGuard Inventory updated
Date: Wednesday, November 6, 2019 at 10:22:16 AM Eastern Standard Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Thank you.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Wednesday, November 06, 2019 10:06 AM
To: Callahan CIV Kathleen
Subject: LobbyGuard Inventory updated

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error, please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee, you should not disseminate, distribute or copy this email. Please notify the sender immediately by email if you have received this email by mistake and delete this email from your system. If you are not the intended recipient, you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

Subject: LobbyGuard Inventory updated
Date: Wednesday, November 6, 2019 at 10:06:11 AM Eastern Standard Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'
Attachments: LobbyGuardInventory.pdf

Subject: RE: Lobbyguard
Date: Wednesday, November 6, 2019 at 7:25:48 AM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala

Thanks

From: John Lasala
Sent: Wednesday, November 6, 2019 7:25 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: Lobbyguard

From: John Lasala
Sent: Friday, November 1, 2019 7:13 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

PRE
Lobbyguard: 5900217VS
Printer: 1750160-2356460

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: FW: Lobbyguard
Date: Wednesday, November 6, 2019 at 7:24:55 AM Eastern Standard Time
From: John Lasala
To: Jonathan Ferrara

From: John Lasala
Sent: Friday, November 1, 2019 7:13 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

PRE
Lobbyguard: 5900217VS
Printer: 1750160-2356460

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Wednesday, November 6, 2019 at 7:24:18 AM Eastern Standard Time
From: Jonathan Ferrara
To: John Lasala

Did you send me the PRE info?

From: John Lasala
Sent: Thursday, October 31, 2019 1:53 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Hill school info, will get you PRE when I'm in the building tomorrow.

Lobbyguard: 5900214VS
Printer: 1750160-2356458

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Tuesday, November 5, 2019 at 2:22:00 PM Eastern Standard Time
From: Callahan CIV Kathleen
To: Eric Chaplin
CC: Jonathan Ferrara
Attachments: SKMBT_C45419110413380.pdf

Hi Eric,

I wanted to make sure you saw this since I was hoping to get this processed as soon as possible. Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Monday, November 04, 2019 12:44 PM
To: 'Eric Chaplin'; 'Jonathan Ferrara'
Subject: FW: Message from KMBT_C454

Hi Eric,

I had a question on the invoice for the LobbyGuard. Please see attached. Is the 1 Year Standard Warranty the same as the item listed below which is license? And are those items the same as listed on the quote as Annual Software Support and Update Subscription?
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [mailto:reports@reverepolice.org]
Sent: Monday, November 04, 2019 1:39 PM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Monday, November 4, 2019 at 12:44:07 PM Eastern Standard Time
From: Callahan CIV Kathleen
To: Eric Chaplin, Jonathan Ferrara
Attachments: SKMBT_C45419110413380.pdf

Hi Eric,

I had a question on the invoice for the LobbyGuard. Please see attached. Is the 1 Year Standard Warranty the same as the item listed below which is license? And are those items the same as listed on the quote as Annual Software Support and Update Subscription?
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [mailto:reports@reverepolice.org]
Sent: Monday, November 04, 2019 1:39 PM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: RE: Lobbyguard
Date: Monday, November 4, 2019 at 11:14:59 AM Eastern Standard Time
From: Jonathan Ferrara
To: Bob Catinazzo

Thanks Bobby

From: Bob Catinazzo
Sent: Monday, November 4, 2019 11:07 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Ok buddy – just wanted to see if there was something I can do going forward to take a bit off of your plate.

From: Jonathan Ferrara
Sent: Monday, November 4, 2019 11:06 AM
To: Bob Catinazzo <bcatinazzo@reverek12.org>
Subject: RE: Lobbyguard

No. I will have to do it. Thanks

From: Bob Catinazzo
Sent: Monday, November 4, 2019 10:45 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Anything I can do to lend a hand with this Lobbyguard process Jon?

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Monday, November 4, 2019 at 11:07:29 AM Eastern Standard Time
From: Bob Catinazzo
To: Jonathan Ferrara

Ok buddy – just wanted to see if there was something I can do going forward to take a bit off of your plate.

From: Jonathan Ferrara
Sent: Monday, November 4, 2019 11:06 AM
To: Bob Catinazzo <bcatinazzo@reverek12.org>
Subject: RE: Lobbyguard

No. I will have to do it. Thanks

From: Bob Catinazzo
Sent: Monday, November 4, 2019 10:45 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Anything I can do to lend a hand with this Lobbyguard process Jon?

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Monday, November 4, 2019 at 11:06:03 AM Eastern Standard Time

From: Jonathan Ferrara

To: Bob Catinazzo

No. I will have to do it. Thanks

From: Bob Catinazzo

Sent: Monday, November 4, 2019 10:45 AM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: RE: Lobbyguard

Anything I can do to lend a hand with this Lobbyguard process Jon?

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Monday, November 4, 2019 at 10:45:09 AM Eastern Standard Time

From: Bob Catinazzo

To: Jonathan Ferrara

Anything I can do to lend a hand with this Lobbyguard process Jon?

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Monday, November 4, 2019 at 9:21:55 AM Eastern Standard Time

From: Bob Catinazzo

To: Jonathan Ferrara

Lobbyguard RMA:

Versa: 5900211VS

Printer: 1750160-2356464

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Friday, November 1, 2019 at 7:13:24 AM Eastern Daylight Time

From: John Lasala

To: Jonathan Ferrara

PRE

Lobbyguard: 5900217VS

Printer: 1750160-2356460

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Thursday, October 31, 2019 at 2:38:33 PM Eastern Daylight Time

From: Val Lucien

To: Jonathan Ferrara

BM

Label Writer- SN: 1750160-2356467

Lobbyguard- SN: 5900218VS

Logitech K400 Keyboard- SN: 1922SCF03Q99

GR

Label Writer- SN: 1750160-2356651

Lobbyguard- SN: 5900221VS

Logitech K400 Keyboard- SN: 1922SCF03R99

From: Jonathan Ferrara <jferrara@reverek12.org>

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Thursday, October 31, 2019 at 2:06:26 PM Eastern Daylight Time
From: Richard Anastas
To: Jonathan Ferrara

Sba printer – 1750160-2343930
Wh printer - 1750160-2343904

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
<http://www.reverek12.org/>

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:54 PM
To: Richard Anastas <RAnastas@reverek12.org>
Subject: RE: Lobbyguard

Printers too when able.

From: Richard Anastas
Sent: Thursday, October 31, 2019 1:52 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Sba – 5900210VS
WH – 5900219VS

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
www.reverek12.org

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: [EXTERNAL EMAIL]RE: Lobbyguard
Date: Thursday, October 31, 2019 at 2:03:34 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Thank you and no rush on my part. I just need to maintain in the file in the event of a site-visit/audit.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Thursday, October 31, 2019 1:59 PM
To: Callahan CIV Kathleen
Subject: FW: Lobbyguard

Compiling this list now and will get it to you as soon as I get the info back.

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error, please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee, you should not disseminate, distribute or copy this email. Please notify the sender immediately by email if you have received this email by mistake and delete this email from your system. If you are not the intended recipient, you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

Subject: RE: Lobbyguard
Date: Thursday, October 31, 2019 at 2:01:29 PM Eastern Daylight Time
From: Edward King
To: Jonathan Ferrara
Attachments: 20191031_135941.jpg

Dymo LabelWriter SN: 1750160-2361809

LobbyGuard : 5900222VS

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: FW: Lobbyguard

Date: Thursday, October 31, 2019 at 1:58:38 PM Eastern Daylight Time

From: Jonathan Ferrara

To: 'Callahan CIV Kathleen'

Compiling this list now and will get it to you as soon as I get the info back.

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Thursday, October 31, 2019 at 1:55:25 PM Eastern Daylight Time
From: Jonathan Ferrara
To: John Lasala

thx

From: John Lasala
Sent: Thursday, October 31, 2019 1:53 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Hill school info, will get you PRE when I'm in the building tomorrow.

Lobbyguard: 5900214VS
Printer: 1750160-2356458

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Thursday, October 31, 2019 at 1:53:54 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Richard Anastas

Printers too when able.

From: Richard Anastas
Sent: Thursday, October 31, 2019 1:52 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: Lobbyguard

Sba – 5900210VS
WH – 5900219VS

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
www.reverek12.org

From: Jonathan Ferrara
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard
Date: Thursday, October 31, 2019 at 1:52:46 PM Eastern Daylight Time
From: John Lasala
To: Jonathan Ferrara

Hill school info, will get you PRE when I'm in the building tomorrow.

Lobbyguard: 5900214VS
Printer: 1750160-2356458

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Thursday, October 31, 2019 1:49 PM
To: Technology Staff <technology@reverek12.org>
Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: Lobbyguard

Date: Thursday, October 31, 2019 at 1:51:31 PM Eastern Daylight Time

From: Richard Anastas

To: Jonathan Ferrara

Sba – 5900210VS

WH – 5900219VS

Richard Anastas
Director of Application Development
Revere Public Schools
x54901
www.reverek12.org

From: Jonathan Ferrara

Sent: Thursday, October 31, 2019 1:49 PM

To: Technology Staff <technology@reverek12.org>

Subject: Lobbyguard

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: Re: Lobbyguard

Date: Thursday, October 31, 2019 at 1:51:19 PM Eastern Daylight Time

From: Bob Catinazzo

To: Jonathan Ferrara

I'm not familiar with this Jon.

Sent from Samsung Galaxy S9 Plus [Outlook for Android](#)

On Thu, Oct 31, 2019 at 1:48 PM -0400, "Jonathan Ferrara" <jferrara@reverek12.org> wrote:

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: Lobbyguard

Date: Thursday, October 31, 2019 at 1:48:54 PM Eastern Daylight Time

From: Jonathan Ferrara

To: Technology Staff

I will need the serial number from the lobbyguard Versa and printer hardware you received along with the building in which that hardware is living. Please type them out and email it to me so I can copy and paste into a spreadsheet to give to the grant administrator for this program.

Jon

Subject: RE: [EXTERNAL EMAIL]Inventory for Lobby Guard
Date: Thursday, October 31, 2019 at 12:42:01 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

I don't necessarily need the packing slips but we need an inventory of the equipment. Thanks.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Thursday, October 31, 2019 12:41 PM
To: Callahan CIV Kathleen
Subject: Re: [EXTERNAL EMAIL]Inventory for Lobby Guard

Kathy, I will call around and see if I can find it. We picked them up and did drop offs at all the schools. I didn't know to keep the packing slip.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Oct 31, 2019, at 10:52 AM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Hi Jonathan,

Are you able to send me a inventory for the LobbyGuard equipment? I need to keep it in the SVPP file. Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

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Subject: Re: [EXTERNAL EMAIL]Inventory for Lobby Guard
Date: Thursday, October 31, 2019 at 12:40:36 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

Kathy, I will call around and see if I can find it. We picked them up and did drop offs at all the schools. I didn't know to keep the packing slip.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Oct 31, 2019, at 10:52 AM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Hi Jonathan,

Are you able to send me a inventory for the LobbyGuard equipment? I need to keep it in the SVPP file. Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

Subject: [EXTERNAL EMAIL]Inventory for Lobby Guard
Date: Thursday, October 31, 2019 at 10:52:06 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Hi Jonathan,

Are you able to send me a inventory for the LobbyGuard equipment? I need to keep it in the SVPP file.
Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

Subject: Lobby Guard

Date: Friday, October 25, 2019 at 2:28:46 PM Eastern Daylight Time

From: Percy Napier

To: Val Lucien

Hi Val,

What is going on with the lobbyguard box in our office. Are we installing this system?

Percy Napier, PhD

Principal

Beachmont Veterans Memorial School

15 Everard Street

Revere MA 02151

781-286-8316

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Tuesday, October 22, 2019 at 7:53:46 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: lghs@reverek12.org

Email: lghs@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,OaJsQaNIXbtTwhPx5dECBuY4ptRZEv5BgOt3VyT4VHyHb_z00JSzX
CHcWQfY9n23ld1Yb-LpI-Ru6qCshEIBftrtwBcQ-xlzOjCP7tUm03nPLya5Op3g-4gCtCTv&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,OaJsQaNIXbtTwhPx5dECBuY4ptRZEv5BgOt3VyT4VHyHb_z00JSzXCHcWQfY9n23ld1Yb-LpI-Ru6qCshEIBftrtwBcQ-xlzOjCP7tUm03nPLya5Op3g-4gCtCTv&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Tuesday, October 22, 2019 at 7:53:41 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: lghs@reverek12.org

Email: lghs@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,zVEUJyI0RJXf6V5G6Z53zpZABrI4GsJyIHQiwGFhcVUj5_Nu_JW-k3-
-6cn53Ta4oIQVW_wk293Q2M9gX8Odg-x8zhQ7M7FJT37pD7_h46n0mR313Cg5veQ,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,zVEUJyI0RJXf6V5G6Z53zpZABrI4GsJyIHQiwGFhcVUj5_Nu_JW-k3--6cn53Ta4oIQVW_wk293Q2M9gX8Odg-x8zhQ7M7FJT37pD7_h46n0mR313Cg5veQ,&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Tuesday, October 22, 2019 at 7:43:16 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,p5nyfjKIW1qt7SKqulxRfqODuwGrHajkBigXd2u-
IYzUUsmBCJ7sJM06Ro8crCj04aiDLY8RHNfDIR07Zq2t6b80JGkml7IKPSHVkWDiF8D7D1CozmVX5SAz&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,p5nyfjKIW1qt7SKqulxRfqODuwGrHajkBigXd2u-IYzUUsmBCJ7sJM06Ro8crCj04aiDLY8RHNfDIR07Zq2t6b80JGkml7IKPSHVkWDiF8D7D1CozmVX5SAz&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Tuesday, October 22, 2019 at 7:43:10 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,EbiCsju2H_Lrd-ZTx-HAN5Fd3Mz2GLsNGfU5HgdZ9fLwHOILFpSSI4hFOOVv3E4m1c6fISOK2n3IGqfQa8pjZE6XeC_SuTemasF8jbWSVvsr2B6Zfpwb&typo=1

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Tuesday, October 22, 2019 at 7:42:31 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: lghs@reverek12.org

Email: lghs@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,qFEUW5wtk4rzD9RiUI_hodGar9EggN2QQ1EHNnovz28vyKIJ4JkEv
vyMIXMifVQ-i4wgwdI6seOtxuKHDGAekBOZL9vBcClqy3dnYBRBAZODYrXCJJ55Ng,,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,qFEUW5wtk4rzD9RiUI_hodGar9EggN2QQ1EHNnovz28vyKIJ4JkEvvyMIXMifVQ-i4wgwdI6seOtxuKHDGAekBOZL9vBcClqy3dnYBRBAZODYrXCJJ55Ng,,&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Monday, October 21, 2019 at 10:41:24 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: lghs@reverek12.org

Email: lghs@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Q7ivQqWEWXezhT2r7tqnZd_sHoCOZ-
rzBhGl6DrSy2Vw8MUxQSVHJLwfLHQyqBNcekacY1b8Ac9Cm9b2r9eNRRUAduhLPVg1I3LKLjFk8QfO6nPA0P34VZSEpCE,
&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Q7ivQqWEWXezhT2r7tqnZd_sHoCOZ-rzBhGl6DrSy2Vw8MUxQSVHJLwfLHQyqBNcekacY1b8Ac9Cm9b2r9eNRRUAduhLPVg1I3LKLjFk8QfO6nPA0P34VZSEpCE,&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Monday, October 21, 2019 at 10:26:29 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: lghs@reverek12.org

Email: lghs@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,xkhc2zUH3Z9eTBIM0Jx9f_JxGe4_xjIYfaYzaPFrQNJ4EpzpTydwGxE
Qg68XM9CvjU5Vo7ZJh2uD7mwycbLPVEqlcwMtUqI8hyGbaaLybZWH6z40sw,,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,xkhc2zUH3Z9eTBIM0Jx9f_JxGe4_xjIYfaYzaPFrQNJ4EpzpTydwGxEQg68XM9CvjU5Vo7ZJh2uD7mwycbLPVEqlcwMtUqI8hyGbaaLybZWH6z40sw,,&typo=1)

Subject: [EXTERNAL EMAIL]A new link request has been created for your LobbyGuard group
Date: Monday, October 21, 2019 at 10:23:35 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Email: lghs@reverek12.org

Group Name: RPS_Lobbyguard
Group ID: HJBG3

For information on how to approve or deny a pending link request, please follow the link below

https://linkprotect.cudasvc.com/url?a=http%3a%2f%2fkb.lobbyguard.com%2fentries%2f98505938-Adding-New-Users-Linking-and-Rights&c=E,1,KonQBV55TWCHcGT-PFjOccExXh0v6RxUSTWo-PXPlvUKF5MLcXihevtw8Sa_gWoipN97H35DrHXT83UWfFIX_oyTySwTBKTGT5Z7nhLm4EbFYVo,&typo=1

Subject: [EXTERNAL EMAIL][Lobby Guard] Account Created
Date: Monday, October 21, 2019 at 10:23:33 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: lghs@reverek12.org

You created an account with Lobby Guard.

Username: lghs@reverek12.org

Please click here to confirm your email address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2fVIDEAJdIPwmYavVjsT7A&c=E,1,fJRpZmHkKtpBaEUalQNkpzo69-wbwN4f0TZ4fjDb_IzkXX9qRyO1HEAPo9bJtTJulTI2mVYT5eZnn9xNORlbbFaPjrAcKoo0qVr4e-_Gdf98jFIJ8AE,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2fVIDEAJdIPwmYavVjsT7A&c=E,1,fJRpZmHkKtpBaEUalQNkpzo69-wbwN4f0TZ4fjDb_IzkXX9qRyO1HEAPo9bJtTJulTI2mVYT5eZnn9xNORlbbFaPjrAcKoo0qVr4e-_Gdf98jFIJ8AE,&typo=1)

If this was in error or not requested then click to cancel the request:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2fVIDEAJdIPwmYavVjsT7A&c=E,1,MLbWhjvN5pryZBQsK-x13C-d0Rx0bkwAZ49kSytyfdZRjBQyibfap8P3DhvMa60ptBepWMjT0FZzBOugulqikiU1IDFHU1F2YYrJN5GhWUzkrVuHZCSvTCM,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2fVIDEAJdIPwmYavVjsT7A&c=E,1,MLbWhjvN5pryZBQsK-x13C-d0Rx0bkwAZ49kSytyfdZRjBQyibfap8P3DhvMa60ptBepWMjT0FZzBOugulqikiU1IDFHU1F2YYrJN5GhWUzkrVuHZCSvTCM,&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Monday, October 21, 2019 at 10:14:14 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,bzltCgYPeQSFu243okqSfS_KPpvdv7hRz4dV8JxqRGuOahbVA-
SPHyKzq4dYSsgW9gMH21g7_ccYrUiDj8l1m7xGhoV_jdvSjSjCCa7lLZl,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,bzltCgYPeQSFu243okqSfS_KPpvdv7hRz4dV8JxqRGuOahbVA-SPHyKzq4dYSsgW9gMH21g7_ccYrUiDj8l1m7xGhoV_jdvSjSjCCa7lLZl,&typo=1)

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Monday, October 21, 2019 at 10:14:10 AM Eastern Daylight Time

From: noreply@lobbyguard.com

To: techdept@reverek12.org

Email: techdept@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

[https://linkprotect.cudasvc.com/url?
a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Fx3n1vwtgPSGFTcNnyKkyQElodHI9tRnGpp7npMfZEti2-tXa4KS-
ldz9HduLc3cigz4guy7D2PfchIfdTbucl1xeVN5QAYlKDLIWDMXNLef3ofFzgHxLfdpLYY,&typo=1](https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,Fx3n1vwtgPSGFTcNnyKkyQElodHI9tRnGpp7npMfZEti2-tXa4KS-ldz9HduLc3cigz4guy7D2PfchIfdTbucl1xeVN5QAYlKDLIWDMXNLef3ofFzgHxLfdpLYY,&typo=1)

Subject: [EXTERNAL EMAIL][Lobby Guard] Email Account Verified
Date: Monday, October 21, 2019 at 10:09:05 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Your email address has been verified with Lobby Guard.

Username: techdept@reverek12.org

You can now login at this address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,h_l6UitDdP61qXUIJA3hOd2J
xMLYSYQgiLzw_hDwSFlwJj0oTKJ8AjQitZ-
2hqK4cSbgd1yLWanAzdrJxrJ0CuBRMw24og3o_l4eBHJp6arC5B2BZHQ,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,h_l6UitDdP61qXUIJA3hOd2JxMLYSYQgiLzw_hDwSFlwJj0oTKJ8AjQitZ-2hqK4cSbgd1yLWanAzdrJxrJ0CuBRMw24og3o_l4eBHJp6arC5B2BZHQ,&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL][Lobby Guard] Email Account Verified
Date: Monday, October 21, 2019 at 10:08:57 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Your email address has been verified with Lobby Guard.

Username: techdept@reverek12.org

You can now login at this address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,371SMHzXQ4U-
XPr_NZDxyULmUDBNValKggp4GyFp1EtMM0FdVYoVrRFusLcwrpE0V-YMA2a8noIUBNHFGyEA4rBDh-
YR4wX4XQti61UNca9_lp0P-iUsezUY_MYe&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,371SMHzXQ4U-XPr_NZDxyULmUDBNValKggp4GyFp1EtMM0FdVYoVrRFusLcwrpE0V-YMA2a8noIUBNHFGyEA4rBDh-YR4wX4XQti61UNca9_lp0P-iUsezUY_MYe&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL][Lobby Guard] Email Account Verified
Date: Monday, October 21, 2019 at 10:08:55 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

Your email address has been verified with Lobby Guard.

Username: techdept@reverek12.org

You can now login at this address:

https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,zujWqmdoY0d8gbL03hb7nrWssFL8cSddH4a8kLQwGaPSxf3eEAA0oqDZrVc_UT3Lo8royCv5MRF-1DoB3COrAtf5MOhqY0BYLI2hKvyJCULWFGylAkWsW4Q2hvw,&typo=1

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL][Lobby Guard] Account Created
Date: Monday, October 21, 2019 at 10:07:51 AM Eastern Daylight Time
From: noreply@lobbyguard.com
To: techdept@reverek12.org

You created an account with Lobby Guard.

Username: techdept@reverek12.org

Please click here to confirm your email address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2f3Px0fIKi76WYE4MHOSdSkA&c=E,1,MyBGXP25GCuHnzJJuk7kw0lamsfRHREd0rBTKkN4YR6njuYBlsY9V4lCN7n7jD-abZQaPsngSld7sCJgydRIKNrUIZALnMptY8OrRgXXwH_EHaVKx3o,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2f3Px0fIKi76WYE4MHOSdSkA&c=E,1,MyBGXP25GCuHnzJJuk7kw0lamsfRHREd0rBTKkN4YR6njuYBlsY9V4lCN7n7jD-abZQaPsngSld7sCJgydRIKNrUIZALnMptY8OrRgXXwH_EHaVKx3o,&typo=1)

If this was in error or not requested then click to cancel the request:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2f3Px0fIKi76WYE4MHOSdSkA&c=E,1,aX_QzjRBLVhazKiepvqmalIFV4YKaXDnl1AgMFytlmzPloWpx2X2LmFMuUptjX4WXcq4lOHA3kmLKVn3qtm2Ct9ijgV32L5lIeP5IQjTXt-PWCeRBF-ejiw&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2f3Px0fIKi76WYE4MHOSdSkA&c=E,1,aX_QzjRBLVhazKiepvqmalIFV4YKaXDnl1AgMFytlmzPloWpx2X2LmFMuUptjX4WXcq4lOHA3kmLKVn3qtm2Ct9ijgV32L5lIeP5IQjTXt-PWCeRBF-ejiw&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL]The status of your LobbyGuard account has been changed

Date: Thursday, October 17, 2019 at 3:09:22 PM Eastern Daylight Time

From: noreply@lobbyguard.com

To: jlasala@reverek12.org

Email: jasala@reverek12.org

Your pending link request has now been approved. You may now log in using the account you created during registration.

https://linkprotect.cudasvc.com/url?a=http%3a%2f%2ffrontdesk.lobbyguard.com&c=E,1,MDA4IC8fwSZPFJ9w3-CFtQ0A1w2MzTcJiJWdMC8bZvxAKNGvFe4LLiuMMwMAEXfbxdFeD5rIaLrTJn1H0rM-_wtioK2dVUa-M--zh0QE83H1JMWTGMg,&typo=1

Subject: [EXTERNAL EMAIL][Lobby Guard] Email Account Verified
Date: Thursday, October 17, 2019 at 2:48:13 PM Eastern Daylight Time
From: noreply@lobbyguard.com
To: jlasala@reverek12.org

Your email address has been verified with Lobby Guard.

Username: jasala@reverek12.org

You can now login at this address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,OvUcycesJcFtsIXGWzf-
1YCo4fTxLNUUcGvh9GhX4Q9ycnqvcbhzh-
vxCpvGrD1hpKIhc9BDJi0FxD12uaQCyU7DTgS1coH7IT5XlaYeJw05B4,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fLogOn&c=E,1,OvUcycesJcFtsIXGWzf-1YCo4fTxLNUUcGvh9GhX4Q9ycnqvcbhzh-vxCpvGrD1hpKIhc9BDJi0FxD12uaQCyU7DTgS1coH7IT5XlaYeJw05B4,&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL][Lobby Guard] Account Created
Date: Thursday, October 17, 2019 at 2:47:23 PM Eastern Daylight Time
From: noreply@lobbyguard.com
To: jlasala@reverek12.org

You created an account with Lobby Guard.

Username: jasala@reverek12.org

Please click here to confirm your email address:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2fuOm5ei2xMlt9FcrU5HJ0yQ&c=E,1,8NKociGFLIX3SefrR1CGQJSRcR60IV4Ntu3AYhk196jftJW1SK-wsX0Bq_SAsJSm8PcD5IbtSGOcxBpMOJf8pbKP8odenbxUYwdzL7dPOBx6txXn-z&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fChangeEmail%2fConfirm%2fuOm5ei2xMlt9FcrU5HJ0yQ&c=E,1,8NKociGFLIX3SefrR1CGQJSRcR60IV4Ntu3AYhk196jftJW1SK-wsX0Bq_SAsJSm8PcD5IbtSGOcxBpMOJf8pbKP8odenbxUYwdzL7dPOBx6txXn-z&typo=1)

If this was in error or not requested then click to cancel the request:

[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2fuOm5ei2xMlt9FcrU5HJ0yQ&c=E,1,Gr1ui8TIqb67MyXP9cfub_p6KEhpMEW9UMyV1uIxcWhvGJhLGuF4jsoWUFsuSZKAESrDKaa20BO3utQ0253PoaOrBDGK8ouklcITPrEjXFuEAE1Hci0qs4cmebRe&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2ffrontdesk.lobbyguard.com%3a443%2fAccountUser%2fRegister%2fCancel%2fuOm5ei2xMlt9FcrU5HJ0yQ&c=E,1,Gr1ui8TIqb67MyXP9cfub_p6KEhpMEW9UMyV1uIxcWhvGJhLGuF4jsoWUFsuSZKAESrDKaa20BO3utQ0253PoaOrBDGK8ouklcITPrEjXFuEAE1Hci0qs4cmebRe&typo=1)

Thanks!

The Lobby Guard Team

Subject: [EXTERNAL EMAIL]Your LobbyGuard VERSA order
Date: Monday, October 7, 2019 at 10:02:34 AM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

Jonathan,

Thank you for your Versa order. The order has been processed. Please allow for 3-7 business days for delivery.

In Preparation for delivery, visit the following links:

Our Support Team will assist you as you go through the process of setting it up. Please schedule time with them using the following link:

<http://lobbyguard.com/schedule/>

Versa Set Up and Install:

<https://kb.lobbyguard.com/hc/en-us/articles/360035598094-How-to-setup-and-install-a-LobbyGuard-Versa>

VERSA Site Survey:

<https://kb.lobbyguard.com/hc/en-us/articles/360026228254-LobbyGuard-Versa-Site-Survey->

Please have anyone that will be an administrator for LobbyGuard system go through our online Basic and Advanced Training prior to attempting to use or creating their FrontDesk account.

Link: <http://lobbyguard.com/training/>

We also offer live training each Wednesday at 2PM

EST: <http://lobbyguard.com/training-instructions/>

We can arrange other training times if Wednesdays don't work.

After participating in the self-paced training, each user should join the Administrators account using the Administrator's group ID number.

<http://frontdesk.lobbyguard.com/>

Subject: [EXTERNAL EMAIL]LobbyGuard Welcome Letter
Date: Friday, October 4, 2019 at 4:42:30 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

Dear Valued Customer,

The LobbyGuard Technical Support Team would like to thank you for choosing LobbyGuard as your visitor management system. LobbyGuard protects hundreds of thousands of employees, visitors and students in corporate, government and academic facilities all over the world. We are excited to have you as a customer and look forward to working with you to secure your facility.

NEXT STEP: NEW CUSTOMER TRAINING

Ensure the fast and trouble-free installation of your LobbyGuard product by completing the NEW CUSTOMER TRAINING course immediately. This online training covers 3 major areas of preparation and setup for your LobbyGuard product. **This training should be completed prior to receiving your product.**

[Click here to access New Customer Training](#)

IF YOU NEED ASSISTANCE

The focus of the LobbyGuard Technical Support Team is to provide assistance to LobbyGuard customers in the form of setup/installation assistance, training and ongoing technical support for your LobbyGuard product. Whether you purchased your LobbyGuard product direct from LobbyGuard or from an Authorized LobbyGuard Reseller please note that you should always contact our team for any technical support needs. Visit the LobbyGuard Technical Support page at <http://lobbyguard.com/support> to open a ticket with our team and to access other contact information.

Thank you again for choosing LobbyGuard!

Sincerely;

The LobbyGuard Technical Support Team

Subject: RE: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Friday, October 4, 2019 at 11:07:19 AM Eastern Daylight Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'

Thanks Kathy. Can I get a copy of the white? This is not really readable.

From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
Sent: Friday, October 4, 2019 10:38 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454

Here you go for the LobbyGuard purchase. Once you contact him and order, please let me know you have received it. Can you please send me the packing slip as well? Thanks.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: reports@reverepolice.org [mailto:reports@reverepolice.org]
Sent: Friday, October 04, 2019 11:40 AM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: [EXTERNAL EMAIL]FW: Message from KMBT_C454
Date: Friday, October 4, 2019 at 10:37:31 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: jferrara@reverek12.org
Attachments: SKMBT_C45419100410390.pdf

Here you go for the LobbyGuard purchase. Once you contact him and order, please let me know you have received it. Can you please send me the packing slip as well? Thanks.

Kathy

Kathleen A. Callahan

Public Safety Grant Manager

Revere Police and Fire Departments

400 Revere Beach Parkway

Revere, Massachusetts 02151

phone: (781)286-8337

fax: (781)286-8328

email: kcallahan@reverepolice.org

From: reports@reverepolice.org [mailto:reports@reverepolice.org]
Sent: Friday, October 04, 2019 11:40 AM
To: Callahan CIV Kathleen
Subject: Message from KMBT_C454

Subject: [EXTERNAL EMAIL]RE: LobbyGuard Quote Match for Revere Grant
Date: Tuesday, September 24, 2019 at 4:14:58 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Eric Chaplin, jferrara@reverek12.org

Thanks Eric. I just saw this. For some reason it went to my junk mail. -----Original Message-----
From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>] Sent: Friday, September 20, 2019 9:04 AM
To: jferrara@reverek12.org; Callahan CIV Kathleen
Subject: LobbyGuard Quote Match for Revere Grant

Kathy.

Write the PO off this quote. It matches the \$30,555 of the original quote, but discounting is different.

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300 Raleigh, NC 27609
866-905-6229 ext. 518
[https://linkprotect.cudasvc.com/url?
a=https%3a%2f%2fwww.LobbyGuard.com&c=E,1,VT7UCrL04_Rx8Aglfu6o3S_hU87phkXwcc_MQvA8nWmUyELI1fXj
wzMQVGgZvGLGI7wQo4XuykFUy5_3THR3SYQVplx73ntzEcS3PDP4fOtaA,,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2fwww.LobbyGuard.com&c=E,1,VT7UCrL04_Rx8Aglfu6o3S_hU87phkXwcc_MQvA8nWmUyELI1fXjwzMQVGgZvGLGI7wQo4XuykFUy5_3THR3SYQVplx73ntzEcS3PDP4fOtaA,,&typo=1)

Subject: [EXTERNAL EMAIL]LobbyGuard Quote Match for Revere Grant
Date: Friday, September 20, 2019 at 9:03:35 AM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org, kcallahan@reverepolice.org
Attachments: Q-18047-20190920-0900 Versa Revere.pdf

Kathy.

Write the PO off this quote. It matches the \$30,555 of the original quote, but discounting is different.

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518

<https://linkprotect.cudasvc.com/url?>

[a=https%3a%2f%2fwww.LobbyGuard.com&c=E,1,NsP5eqgfQkslCD08FCGpMqZGAdR9wRoTFHOMDaiGj2FhHACf_UlaRMNo90UFx3bpAyFbrsXu5IEl1Q6v5rk8ohkZ-X5P0ZOIAMkOmzMbpVNeIzdn1w,,&typo=1](https://linkprotect.cudasvc.com/url?a=https%3a%2f%2fwww.LobbyGuard.com&c=E,1,NsP5eqgfQkslCD08FCGpMqZGAdR9wRoTFHOMDaiGj2FhHACf_UlaRMNo90UFx3bpAyFbrsXu5IEl1Q6v5rk8ohkZ-X5P0ZOIAMkOmzMbpVNeIzdn1w,,&typo=1)

Subject: [EXTERNAL EMAIL]RE: American Made LobbyGuard - Revere Schools
Date: Thursday, September 19, 2019 at 4:13:15 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Eric Chaplin
CC: Jonathan Ferrara
Attachments: image001.png

Hi Eric,

Thanks for your email. I got the okay from DOJ on the American-made issue and I am working on the PO. I had a question on the pricing. It seems the pricing on the 8/20/19 quote is slightly higher than the pricing on the previous quote. I think the difference is the discount amount. I know you had mentioned in your email that you had planned to keep the pricing the same so I wanted to bring it to your attention. Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Thursday, September 19, 2019 2:48 PM
To: Callahan CIV Kathleen
Subject: RE: American Made LobbyGuard - Revere Schools

Hello Kathleen,

I am checking into see if there is anything else I can help you with.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

LOBBYGUARD®

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:49 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: American Made

Thank you.

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Thursday, September 12, 2019 2:44 PM
To: Callahan CIV Kathleen; Jonathan Ferrara
Subject: RE: American Made

Kathleen,

Here you go.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

LOBBYGUARD®

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:44 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: American Made

Hi Eric,

Can you please send me a W9? Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

Kathy,

The Versa Unit:

Tablet: Microsoft Corporation is an American multinational technology company with headquarters in Redmond, Washington. It develops, manufactures, licenses, supports and sells computer software, consumer electronics, personal computers, and related services.

Printer: DYMO Corporation is an American company that manufactures handheld label printers and thermal-transfer printing tape as accessory, embossing tape label makers, and other printers such as CD and DVD labelers and durable medical equipment.

Base Stand: Acro Print Time Recorder CO is an American Company based in Raleigh, NC. It manufactures our base and assembles our product.

All components of the LobbyGuard system are purchased from American Companies and Assembled in the US.

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

Kathy

I think the best thing to do is put you in touch with Eric at lobbyguard re: the American made component of the grant. He is CC'd.

Eric,

Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

Contact Info:

Eric Chaplin, M.A.EdL

Senior Sales Professional
LobbyGuard Solutions, LLC
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M (919) 609-2586
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Kathy

Kathleen A. Callahan

Grant Manager

Revere Police Department

400 Revere Beach Parkway

Revere, Massachusetts 02151

phone: (781)286-8337

fax: (781)286-8328

email: kcallahan@reverepolice.org

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Subject: Re: [EXTERNAL EMAIL]FW: American Made LobbyGuard - Revere Schools
Date: Thursday, September 19, 2019 at 3:56:12 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen
Attachments: image001.png

I haven't, you can give them a call. I've been tied up for two days on an email project

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Sep 19, 2019, at 3:40 PM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Hi Jonathan,

Did you mention the pricing yet to Eric or would you like me to? Thanks.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Thursday, September 19, 2019 2:48 PM
To: Callahan CIV Kathleen
Subject: RE: American Made LobbyGuard - Revere Schools

Hello Kathleen,

I am checking into see if there is anything else I can help you with.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

<image001.png>

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:49 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: American Made

Thank you.

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Thursday, September 12, 2019 2:44 PM
To: Callahan CIV Kathleen; Jonathan Ferrara
Subject: RE: American Made

Kathleen,

Here you go.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
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M (919) 609-2586
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<image001.png>

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:44 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: American Made

Hi Eric,

Can you please send me a W9? Thank you.

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From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

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The Versa Unit:

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Base Stand: Acro Print Time Recorder CO is an American Company based in Raleigh, NC. It manufactures our base and assembles our product.

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M (919) 609-2586
www.lobbyguard.com

<image001.png>

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

Kathy

I think the best thing to do is put you in touch with Eric at lobbyguard re: the American made component of the grant. He is CC'd.

Eric,

Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

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Grant Manager
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Subject: [EXTERNAL EMAIL]FW: American Made LobbyGuard - Revere Schools
Date: Thursday, September 19, 2019 at 3:40:12 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
Attachments: image001.png

Hi Jonathan,

Did you mention the pricing yet to Eric or would you like me to? Thanks.

Kathy
Kathleen A. Callahan
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From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:49 PM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: American Made

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Subject: RE: American Made

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From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 2:44 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: American Made

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Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

Kathy

I think the best thing to do is put you in touch with Eric at lobbyguard re: the American made component of the grant. He is CC'd.

Eric,

Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

Contact Info:

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Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Monday, September 16, 2019 at 3:21:55 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Hi Jonathan,

I just received the vendor number from Auditing and have completed much of the requisition. I was wondering if you had a chance to speak to Eric on the pricing as indicated below. Thank you.

Kathy

-----Original Message-----

From: Callahan CIV Kathleen
Sent: Friday, September 13, 2019 11:39 AM
To: 'Jonathan Ferrara'
Subject: RE: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

I am working on the PO for Versa and noticed the pricing is a little higher than the original quote dated 2/11/19. I believe the difference is the discount in tablet. Eric refers to keeping the pricing the same so I wanted to see if we should be paying the pricing in the original quote or on the new quote dated 8/20/19. Thanks

Kathy

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, August 21, 2019 9:59 AM
To: Callahan CIV Kathleen
Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Here it is. Thanks

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Tuesday, August 20, 2019 11:19 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL

Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

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Subject: RE: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Friday, September 13, 2019 at 11:39:10 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Jonathan,

I am working on the PO for Versa and noticed the pricing is a little higher than the original quote dated 2/11/19. I believe the difference is the discount in tablet. Eric refers to keeping the pricing the same so I wanted to see if we should be paying the pricing in the original quote or on the new quote dated 8/20/19. Thanks
Kathy

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, August 21, 2019 9:59 AM
To: Callahan CIV Kathleen
Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Here it is. Thanks

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Tuesday, August 20, 2019 11:19 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

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Subject: [EXTERNAL EMAIL]RE: American Made
Date: Thursday, September 12, 2019 at 2:44:03 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Eric Chaplin, Jonathan Ferrara
Attachments: image001.png

Hi Eric,

Can you please send me a W9? Thank you.

Kathy
Kathleen A. Callahan
Public Safety Grant Manager
Revere Police and Fire Departments
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [mailto:eric.chaplin@lobbyguard.com]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

Kathy,

The Versa Unit:

Tablet: Microsoft Corporation is an American multinational technology company with headquarters in Redmond, Washington. It develops, manufactures, licenses, supports and sells computer software, consumer electronics, personal computers, and related services.

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Base Stand: Acro Print Time Recorder CO is an American Company based in Raleigh, NC. It manufactures our base and assembles our product.

All components of the LobbyGuard system are purchased from American Companies and Assembled in the US.

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

LOBBYGUARD®

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

Kathy

I think the best thing to do is put you in touch with Eric at lobbyguard re: the American made component of the grant. He is CC'd.

Eric,

Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

Contact Info:

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Subject: [EXTERNAL EMAIL][SUSPECTED SPAM] RE: American Made
Date: Thursday, September 12, 2019 at 2:43:54 PM Eastern Daylight Time
From: Eric Chaplin
To: Callahan CIV Kathleen, Jonathan Ferrara
Attachments: image001.png, LobbyGuard 2019 W-9.pdf

Kathleen,

Here you go.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
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www.lobbyguard.com

LOBBYGUARD®

From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
Sent: Thursday, September 12, 2019 2:44 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: American Made

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Subject: American Made

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Subject: RE: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 11:19:42 AM Eastern Daylight Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'

OK. Understood

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Thursday, September 12, 2019 11:06 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: [EXTERNAL EMAIL]FW: American Made

There were no grant funds approved for the door access so I believe you were cutting down the camera purchase. I will need to put the budget modification in for the door access since that wasn't approved. Cameras cost approved: \$210,620(see quote).

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Thursday, September 12, 2019 10:58 AM
To: Callahan CIV Kathleen
Subject: Re: [EXTERNAL EMAIL]FW: American Made

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Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Sep 12, 2019, at 10:18 AM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Thursday, September 12, 2019 10:09 AM
To: Callahan CIV Kathleen

Subject: RE: [EXTERNAL EMAIL]FW: American Made

Great. Thanks. Marie already said it was OK, just FYI.

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

Sent: Thursday, September 12, 2019 10:09 AM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: [EXTERNAL EMAIL]FW: American Made

FYI-I will work on the PO and I have asked Paul Capizzi to confirm the TIPS procurement contract has the required federal language. Thanks!

From: Abramovich, Wayne (COPS) [<mailto:Wayne.Abramovich@usdoj.gov>]

Sent: Thursday, September 12, 2019 7:30 AM

To: Callahan CIV Kathleen

Subject: RE: American Made

Hello Ms. Callahan,

Thank you for your e-mail, I was out yesterday.

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Thank you for your continued efforts with this particular program criteria, I understand it has been challenging and has resulted in higher costs.

Best,

[<image001.png>](#)

Wayne R. Abramovich

Grant Program Specialist

Grant Management Section

U.S. Department of Justice

Office of Community Oriented Policing Services (COPS Office)

Two Constitution Square | 145 N Street, NE | Washington, DC 20002

202-616-5085 (PH), wayne.abramovich@usdoj.gov

WEB: www.cops.usdoj.gov

FCB: [DOJCOPS](#)

TWT: [@COPSOoffice](#)

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>

Sent: Wednesday, September 11, 2019 12:29 PM

To: Abramovich, Wayne (COPS) <wabramovich@cops.usdoj.gov>

Subject: FW: American Made

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Kathleen A. Callahan
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phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen
Sent: Wednesday, September 11, 2019 11:16 AM
To: 'Abramovich, Wayne (COPS)'
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To: Jonathan Ferrara; Callahan CIV Kathleen
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M (919) 609-2586
www.lobbyguard.com

<image002.png>

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

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Subject: RE: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 11:06:08 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

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Sent: Thursday, September 12, 2019 10:58 AM
To: Callahan CIV Kathleen
Subject: Re: [EXTERNAL EMAIL]FW: American Made

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Sent: Thursday, September 12, 2019 10:09 AM
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Subject: [EXTERNAL EMAIL]FW: American Made

FYI-I will work on the PO and I have asked Paul Capizzi to confirm the TIPS procurement contract has the required federal language. Thanks!

From: Abramovich, Wayne (COPS) [<mailto:Wayne.Abramovich@usdoj.gov>]
Sent: Thursday, September 12, 2019 7:30 AM
To: Callahan CIV Kathleen
Subject: RE: American Made

Hello Ms. Callahan,

Thank you for your e-mail, I was out yesterday.

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Thank you for your continued efforts with this particular program criteria, I understand it has been challenging and has resulted in higher costs.

Best,

[<image001.png>](#)

Wayne R. Abramovich

Grant Program Specialist

Grant Management Section

U.S. Department of Justice

Office of Community Oriented Policing Services (COPS Office)

Two Constitution Square | 145 N Street, NE | Washington, DC 20002

202-616-5085 (PH), wayne.abramovich@usdoj.gov

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From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Sent: Wednesday, September 11, 2019 12:29 PM
To: Abramovich, Wayne (COPS) <wabramovich@cops.usdoj.gov>
Subject: FW: American Made

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Thank you.

*Kathy
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Subject: Re: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 10:57:41 AM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen
Attachments: image001.png, image002.png

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202-616-5085 (PH), wayne.abramovich@usdoj.gov

WEB: www.cops.usdoj.gov

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TWT: [@COPSOoffice](#)

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>

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To: Abramovich, Wayne (COPS) <wabramovich@cops.usdoj.gov>

Subject: FW: American Made

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fax: (781)286-8328
email: kcallahan@reverepolice.org

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

Kathy,

The Versa Unit:

Tablet: Microsoft Corporation is an American multinational technology company with headquarters in Redmond, Washington. It develops, manufactures, licenses, supports and sells computer software, consumer electronics, personal computers, and related services.

Printer: DYMO Corporation is an American company that manufactures handheld label printers and thermal-transfer printing tape as accessory, embossing tape label makers, and other printers such as CD and DVD labelers and durable medical equipment.

Base Stand: Acro Print Time Recorder CO is an American Company based in Raleigh, NC. It manufactures our base and assembles our product.

All components of the LobbyGuard system are purchased from American Companies and Assembled in the US.

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC

O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

<image002.png>

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

Kathy

I think the best thing to do is put you in touch with Eric at lobbyguard re: the American made component of the grant. He is CC'd.

Eric,

Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

Contact Info:

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Kathy
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Subject: RE: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 10:18:23 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
Attachments: image001.png, image002.png

Yes. I saw her email and I will use the TIPS contract. The SVPP program requires certain language in their contracts which is why I sent it to Paul. He had to get involved in the one that Steven just did as well. However, I think the TIPS contract might already have the required language but I want him to confirm.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Thursday, September 12, 2019 10:09 AM
To: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]FW: American Made

Great. Thanks. Marie already said it was OK, just FYI.

From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
Sent: Thursday, September 12, 2019 10:09 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]FW: American Made

FYI-I will work on the PO and I have asked Paul Capizzi to confirm the TIPS procurement contract has the required federal language. Thanks!

From: Abramovich, Wayne (COPS) [mailto:Wayne.Abramovich@usdoj.gov]
Sent: Thursday, September 12, 2019 7:30 AM
To: Callahan CIV Kathleen
Subject: RE: American Made

Hello Ms. Callahan,

Thank you for your e-mail, I was out yesterday.

The information you provided from the vendor with respect to purchasing American-made is satisfactory and demonstrates purchasing American-made to the “maximum

practicable extent”.

Thank you for your continued efforts with this particular program criteria, I understand it has been challenging and has resulted in higher costs.

Best,



Wayne R. Abramovich

Grant Program Specialist

Grant Management Section

U.S. Department of Justice

Office of Community Oriented Policing Services (COPS Office)

Two Constitution Square | 145 N Street, NE | Washington, DC 20002

202-616-5085 (PH), wayne.abramovich@usdoj.gov

WEB: www.cops.usdoj.gov

FCB: [DOJCOPS](#)

TWT: [@COPSOoffice](#)

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>

Sent: Wednesday, September 11, 2019 12:29 PM

To: Abramovich, Wayne (COPS) <wabramovich@cops.usdoj.gov>

Subject: FW: American Made

Hello Mr. Abramovich,

Sorry for the additional email and typo but I meant to say: **I wanted to confirm with you that the information below from the vendor is satisfactory with respect to purchasing American-made to the “maximum practicable extent” for this item.**

Thank you.

Kathy

Kathleen A. Callahan

Public Safety Grant Manager

Revere Police and Fire Departments

400 Revere Beach Parkway

Revere, Massachusetts 02151

phone: (781)286-8337

fax: (781)286-8328

email: kcallahan@reverepolice.org

From: Callahan CIV Kathleen

Sent: Wednesday, September 11, 2019 11:16 AM

To: 'Abramovich, Wayne (COPS)'

Subject: FW: American Made

Hello Mr. Abramovich,

Hope all is well. We are working with the school department on another purchase and have again run into the American-made question. I wanted to confirm with you that the information below from the vendor is satisfy with respect to purchasing American-made to the "maximum practicable extent" for this item. The product we are looking to purchase is called the LobbyGuard Versa which is a visitor management system. Thank you.

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org

Subject: American Made

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Subject: RE: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 10:09:13 AM Eastern Daylight Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'
Attachments: image001.png, image002.png

Great. Thanks. Marie already said it was OK, just FYI.

From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
Sent: Thursday, September 12, 2019 10:09 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
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From: Abramovich, Wayne (COPS) [mailto:Wayne.Abramovich@usdoj.gov]
Sent: Thursday, September 12, 2019 7:30 AM
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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
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To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

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Subject: [EXTERNAL EMAIL]FW: American Made
Date: Thursday, September 12, 2019 at 10:08:32 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
Attachments: image004.png, image001.png

FYI-I will work on the PO and I have asked Paul Capizzi to confirm the TIPS procurement contract has the required federal language. Thanks!

From: Abramovich, Wayne (COPS) [mailto:Wayne.Abramovich@usdoj.gov]
Sent: Thursday, September 12, 2019 7:30 AM
To: Callahan CIV Kathleen
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202-616-5085 (PH), wayne.abramovich@usdoj.gov
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FCB: [DOJCOPS](#)
TWT: [@COPSOOffice](#)

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Sent: Wednesday, September 11, 2019 12:29 PM
To: Abramovich, Wayne (COPS) <wabramovich@cops.usdoj.gov>
Subject: FW: American Made

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Sent: Wednesday, September 11, 2019 9:55 AM
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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, September 11, 2019 9:48 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; kcallahan@reverepolice.org
Subject: American Made

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Subject: [EXTERNAL EMAIL]FW: American Made
Date: Wednesday, September 11, 2019 at 11:17:05 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
Attachments: image001.png

I will let you know once I hear back from the COPS Office grant manager. Thanks.

From: Callahan CIV Kathleen
Sent: Wednesday, September 11, 2019 10:40 AM
To: 'Eric Chaplin'; Jonathan Ferrara
Subject: RE: American Made

Thank you.

From: Eric Chaplin [mailto:eric.chaplin@lobbyguard.com]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

Kathy,

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Subject: [EXTERNAL EMAIL]RE: American Made
Date: Wednesday, September 11, 2019 at 10:40:02 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Eric Chaplin, Jonathan Ferrara
Attachments: image001.png

Thank you.

From: Eric Chaplin [mailto:eric.chaplin@lobbyguard.com]
Sent: Wednesday, September 11, 2019 9:55 AM
To: Jonathan Ferrara; Callahan CIV Kathleen
Subject: RE: American Made

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Subject: [EXTERNAL EMAIL][SUSPECTED SPAM] RE: American Made
Date: Wednesday, September 11, 2019 at 9:55:27 AM Eastern Daylight Time
From: Eric Chaplin
To: Jonathan Ferrara, kcallahan@reverepolice.org
Attachments: image001.png

Kathy,

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Subject: American Made

Date: Wednesday, September 11, 2019 at 9:47:34 AM Eastern Daylight Time

From: Jonathan Ferrara

To: 'Eric Chaplin', kcallahan@reverepolice.org

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Could you coordinate a time to discuss with Kathy so we can do our best to adhere to the grant requirements.

Jon

Contact Info:

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

Kathy
Kathleen A. Callahan
Grant Manager
Revere Police Department
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

Subject: RE: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Thursday, September 5, 2019 at 3:06:56 PM Eastern Daylight Time
From: Jonathan Ferrara
To: 'Eric Chaplin'
CC: kcallahan@reverepolice.org

Still working on it Eric. Hopefully soon. We will be in touch.

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 4, 2019 11:37 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: kcallahan@reverepolice.org
Subject: [SUSPECTED SPAM] RE: [EXTERNAL EMAIL]LobbyGuard Check In

Hello Jon,

Just making sure I did not miss the PO.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, August 26, 2019 6:57 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: Re: [EXTERNAL EMAIL]LobbyGuard Check In

I gave them to her and she said they should be fine. School starting this week and things are a bit crazy. I will check with her to see where we are.

Jin

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Aug 26, 2019, at 4:17 PM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:

>

> Hello Jonathon,

>

> I wanted to check in to see if the changes we made to the (SAM) took hold per Kathleen Callahan's request.

>

> Eric

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

> www.LobbyGuard.com

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Subject: FW: [EXTERNAL EMAIL]LobbyGuard: SAM and US Company
Date: Thursday, September 5, 2019 at 3:05:36 PM Eastern Daylight Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'

I thought you were on this email pertaining to American Made.

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Thursday, August 22, 2019 6:07 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]LobbyGuard: SAM and US Company

Johnanthan,

See Below. It should be in place now.

Also, when ever I try to reply to your emails, they bounce back as undelivered. The odd part is, if I send them as a new email they go through.

Activated...see if it works now

----- Forwarded message -----

From: samadmin@sam.gov
Date: Aug 21, 2019 6:46 PM
Subject: Registration Activated for Lobbyguard Solutions, LLC / 194177577 / 44F59
To: Robert Ambrose <Robert.Ambrose@lobbyguard.com>, Brian Allen <brian.allen@lobbyguard.com>
Cc: Robert Ambrose <Robert.Ambrose@lobbyguard.com>

This email was sent by an automated administrator. Please do not reply to this message.

Dear robert ambrose, brian allen,

The registration for Lobbyguard Solutions, LLC / 194177577 / 44F59 is now active in the U.S. federal government's System for Award Management (SAM). If you did not provide a Commercial and Government Entity (CAGE) Code during the registration process, one has been assigned to you by the Defense Logistics Agency (DLA) CAGE Program.

In order to remain eligible to do business with the Federal government ,you must renew your entity's registration in

SAM every year. The annual renewal date for the registration is 2020-08-20 17:35:50.077.

You may invite additional users to manage or review your entity registration by following these steps:

1. Go to www.sam.gov and log in.
2. Select Entity Users from the sub-navigation menu on the My SAM page.
3. Select Invite User from the Entity Users menu.
4. Select the desired entity from the Level List.
5. Provide invitee's email address.
6. Assign role(s) to be associated with the user account.
7. Select Submit.

All invitees will receive an email message from SAM with instructions on how to complete the process.

Remember, this process is entirely FREE to you. It is FREE to register and maintain your registration in SAM. It is FREE to get help with your registration. Contact our supporting Federal Service Desk at www.fsd.gov, or by telephone at 866-606-8220 (toll free) or 334-206-7828 (internationally), for FREE help.

In addition, if you are located in the U.S. and its outlying areas, you can also get FREE support from your local Procurement Technical Assistance Center (PTAC), an official resource for government contracting assistance. Go to <http://www.aptac-us.org/> to find your closest PTAC.

Thank you,
The System for Award Management (SAM) Administrator <https://www.sam.gov>

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: FW: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Wednesday, September 4, 2019 at 11:51:15 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

I don't see any changes on SAM. If they could forward me the information via email I will put in the file and submit the requisition. Thanks.

-----Original Message-----

From: Callahan CIV Kathleen
Sent: Wednesday, September 04, 2019 11:41 AM
To: 'Jonathan Ferrara'
Subject: FW: [EXTERNAL EMAIL]LobbyGuard Check In

I am not sure what this means. Can they send me a confirmation that Lobbyguard is made in America?

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 04, 2019 11:37 AM
To: Jonathan Ferrara
Cc: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]LobbyGuard Check In

Hello Jon,

Just making sure I did not miss the PO.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Monday, August 26, 2019 6:57 PM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>

Subject: Re: [EXTERNAL EMAIL]LobbyGuard Check In

I gave them to her and she said they should be fine. School starting this week and things are a bit crazy. I will check with her to see where we are.

Jin

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> On Aug 26, 2019, at 4:17 PM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:

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> Hello Jonathon,

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> I wanted to check in to see if the changes we made to the (SAM) took hold per Kathleen Callahan's request.

>

> Eric

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

> LobbyGuard Solutions, LLC

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Subject: FW: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Wednesday, September 4, 2019 at 11:41:00 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

I am not sure what this means. Can they send me a confirmation that Lobbyguard is made in America?

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Wednesday, September 04, 2019 11:37 AM
To: Jonathan Ferrara
Cc: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]LobbyGuard Check In

Hello Jon,

Just making sure I did not miss the PO.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, August 26, 2019 6:57 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>

Subject: Re: [EXTERNAL EMAIL]LobbyGuard Check In

I gave them to her and she said they should be fine. School starting this week and things are a bit crazy. I will check with her to see where we are.

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> Eric

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

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Subject: [SUSPECTED SPAM] RE: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Wednesday, September 4, 2019 at 11:36:47 AM Eastern Daylight Time
From: Eric Chaplin
To: Jonathan Ferrara
CC: kcallahan@reverepolice.org

Hello Jon,

Just making sure I did not miss the PO.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, August 26, 2019 6:57 PM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: Re: [EXTERNAL EMAIL]LobbyGuard Check In

I gave them to her and she said they should be fine. School starting this week and things are a bit crazy. I will check with her to see where we are.

Jin

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Sent by mobile phone.

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Subject: Re: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Monday, August 26, 2019 at 6:56:46 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Eric Chaplin

I gave them to her and she said they should be fine. School starting this week and things are a bit crazy. I will check with her to see where we are.

Jin

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Aug 26, 2019, at 4:17 PM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:
>
> Hello Jonathon,
>
> I wanted to check in to see if the changes we made to the (SAM) took hold per Kathleen Callahan's request.
>
> Eric
>
> Eric Chaplin, M.A.EdL
> Senior Sales Representative
> LobbyGuard Solutions, LLC
> 4700 Six Forks Rd Suite 300
> Raleigh, NC 27609
> 866-905-6229 ext. 518
> www.LobbyGuard.com

Subject: [EXTERNAL EMAIL]LobbyGuard Check In
Date: Monday, August 26, 2019 at 4:15:21 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

Hello Jonathon,

I wanted to check in to see if the changes we made to the (SAM) took hold per Kathleen Callahan's request.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: [EXTERNAL EMAIL]LobbyGuard Check Bounce backs
Date: Monday, August 26, 2019 at 4:09:52 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

This is the mail system at host S15-GW103.mycloudmailbox.com.

I'm sorry to have to inform you that your message could not be delivered to one or more recipients. It's attached below.

For further assistance, please send mail to postmaster.

If you do so, please include this problem report. You can delete your own text from the attached returned message.

The mail system

<jferrara@reverek12.org>: host mail.reverek12.org[209.80.140.10] said: 550
Rejecting for Sender Policy Framework (in reply to RCPT TO command)

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Re: [EXTERNAL EMAIL]LobbyGuard: SAM and US Company
Date: Thursday, August 22, 2019 at 6:27:47 AM Eastern Daylight Time
From: Jonathan Ferrara
To: Eric Chaplin

We had to change our domain name from revere.mec.edu to reverek12.org. I'm assuming that has something to do with it but it doesn't make sense if you are replying. Try to reply and check the domain name on my reply to address and see if it says revere.MEC.edu or the new one.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Aug 22, 2019, at 6:08 AM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:

>

> Johnathan,

>

> See Below. It should be in place now.

>

> Also, when ever I try to reply to your emails, they bounce back as undelivered. The odd part is, if I send them as a new email they go through.

>

> Activated...see if it works now

> ----- Forwarded message -----

> From: samadmin@sam.gov

> Date: Aug 21, 2019 6:46 PM

> Subject: Registration Activated for Lobbyguard Solutions, LLC / 194177577 / 44F59

> To: Robert Ambrose <Robert.Ambrose@lobbyguard.com>, Brian Allen <brian.allen@lobbyguard.com>

> Cc: Robert Ambrose <Robert.Ambrose@lobbyguard.com>

>

> This email was sent by an automated administrator. Please do not reply to this message.

>

> Dear robert ambrose, brian allen,

>

> The registration for Lobbyguard Solutions, LLC / 194177577 / 44F59 is now active in the U.S. federal government's

System for Award Management (SAM). If you did not provide a Commercial and Government Entity (CAGE) Code during the registration process, one has been assigned to you by the Defense Logistics Agency (DLA) CAGE Program.

>

> In order to remain eligible to do business with the Federal government ,you must renew your entity's registration in SAM every year.The annual renewal date for the registration is 2020-08-20 17:35:50.077.

>

> You may invite additional users to manage or review your entity registration by following these steps:

>

> 1. Go to www.sam.gov and log in.

> 2. Select Entity Users from the sub-navigation menu on the My SAM page.

> 3. Select Invite User from the Entity Users menu.

> 4. Select the desired entity from the Level List.

> 5. Provide invitee's email address.

> 6. Assign role(s) to be associated with the user account.

> 7. Select Submit.

>

> All invitees will receive an email message from SAM with instructions on how to complete the process.

>

> Remember, this process is entirely FREE to you. It is FREE to register and maintain your registration in SAM. It is FREE to get help with your registration. Contact our supporting Federal Service Desk at www.fsd.gov, or by telephone at 866-606-8220 (toll free) or 334-206-7828 (internationally), for FREE help.

>

> In addition, if you are located in the U.S. and its outlying areas, you can also get FREE support from your local Procurement Technical Assistance Center (PTAC), an official resource for government contracting assistance. Go to <http://www.aptac-us.org/> to find your closest PTAC.

>

> Thank you,

> The System for Award Management (SAM) Administrator

> <https://www.sam.gov>

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

> www.LobbyGuard.com

Subject: [EXTERNAL EMAIL]LobbyGuard: SAM and US Company
Date: Thursday, August 22, 2019 at 6:06:50 AM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

Johnanthan,

See Below. It should be in place now.

Also, when ever I try to reply to your emails, they bounce back as undelivered. The odd part is, if I send them as a new email they go through.

Activated...see if it works now

----- Forwarded message -----

From: sadmin@sam.gov

Date: Aug 21, 2019 6:46 PM

Subject: Registration Activated for Lobbyguard Solutions, LLC / 194177577 / 44F59

To: Robert Ambrose <Robert.Ambrose@lobbyguard.com>, Brian Allen <brian.allen@lobbyguard.com>

Cc: Robert Ambrose <Robert.Ambrose@lobbyguard.com>

This email was sent by an automated administrator. Please do not reply to this message.

Dear robert ambrose, brian allen,

The registration for Lobbyguard Solutions, LLC / 194177577 / 44F59 is now active in the U.S. federal government's System for Award Management (SAM). If you did not provide a Commercial and Government Entity (CAGE) Code during the registration process, one has been assigned to you by the Defense Logistics Agency (DLA) CAGE Program.

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Remember, this process is entirely FREE to you. It is FREE to register and maintain your registration in SAM. It is FREE to get help with your registration. Contact our supporting Federal Service Desk at www.fsd.gov, or by telephone at 866-606-8220 (toll free) or 334-206-7828 (internationally), for FREE help.

In addition, if you are located in the U.S. and its outlying areas, you can also get FREE support from your local Procurement Technical Assistance Center (PTAC), an official resource for government contracting assistance. Go to <http://www.aptac-us.org/> to find your closest PTAC.

Thank you,
The System for Award Management (SAM) Administrator
<https://www.sam.gov>

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Fwd: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Wednesday, August 21, 2019 at 2:50:25 PM Eastern Daylight Time
From: Jonathan Ferrara
To: eric.chaplin@lobbyguard.com

Eric

Any help you could provide? If you would like to discuss I will be available tomorrow morning.

Jon

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Date: August 21, 2019 at 2:37:30 PM EDT
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the only thing I could find regarding Buy American with respect to Lobbyguard. Can you please check with the vendor before I start the PO?

BUY AMERICAN CERTIFICATE (MAY 2014)
Lobbyguard Solutions, LLC has elected not to complete this provision. Information pertaining to this provision, must be submitted to the Government with individual offers/proposals.

We need to check active exclusions for vendors and the above was part of the certifications they

completed on the System For Award Mangement(SAM).

Thank you.

Kathy

-----Original Message-----

From: Callahan CIV Kathleen

Sent: Wednesday, August 21, 2019 12:54 PM

To: 'Jonathan Ferrara'

Subject: RE: [EXTERNAL EMAIL]Revised LobbyGuard Quote

I am working on the PO but I couldn't find anything on their website for the file which the supports the made in America requirement. Do you have a link to anything? They only thing I could find is that their corporate office was in NC. Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Wednesday, August 21, 2019 9:59 AM

To: Callahan CIV Kathleen

Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Here it is. Thanks

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Tuesday, August 20, 2019 11:19 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL

Senior Sales Representative

LobbyGuard Solutions, LLC

4700 Six Forks Rd Suite 300

Raleigh, NC 27609

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Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Wednesday, August 21, 2019 at 2:37:30 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

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Lobbyguard Solutions, LLC has elected not to complete this provision. Information pertaining to this provision, must be submitted to the Government with individual offers/proposals.

We need to check active exclusions for vendors and the above was part of the certifications they completed on the System For Award Mangement(SAM).

Thank you.
Kathy

-----Original Message-----

From: Callahan CIV Kathleen
Sent: Wednesday, August 21, 2019 12:54 PM
To: 'Jonathan Ferrara'
Subject: RE: [EXTERNAL EMAIL]Revised LobbyGuard Quote

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-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, August 21, 2019 9:59 AM

To: Callahan CIV Kathleen
Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Here it is. Thanks

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Tuesday, August 20, 2019 11:19 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
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Subject: RE: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Wednesday, August 21, 2019 at 12:54:11 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

I am working on the PO but I couldn't find anything on their website for the file which the supports the made in America requirement. Do you have a link to anything? They only thing I could find is that their corporate office was in NC. Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Wednesday, August 21, 2019 9:59 AM
To: Callahan CIV Kathleen
Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote

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-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Tuesday, August 20, 2019 11:19 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL

Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

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Subject: FW: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Wednesday, August 21, 2019 at 9:58:36 AM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen
Attachments: Q-18047-20190820-2317 VERSA9.pdf

Here it is. Thanks

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Tuesday, August 20, 2019 11:19 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote

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Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Lobby Guard

Date: Wednesday, August 21, 2019 at 9:51:03 AM Eastern Daylight Time

From: Rosemarie DeStefano

To: Jonathan Ferrara

Eric called regarding the updated quote that he sent to you. He can be reached at 866-905-6229 x518

Subject: [EXTERNAL EMAIL]Revised LobbyGuard Quote
Date: Tuesday, August 20, 2019 at 11:19:24 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-18047-20190820-2317 VERSA9.pdf

Jonathan,

Here is the original pricing.The optio was replaced by the Versa. I had to get it authorized.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Re: [EXTERNAL EMAIL]LobbyGuard Quotes

Date: Tuesday, August 20, 2019 at 4:55:51 PM Eastern Daylight Time

From: Jonathan Ferrara

To: Eric Chaplin

Sorry. Whatever the unit was called that you were going to give me the same price on is the one I want. We can't go over the amount of the grant. I thought the versa was the unit that was the equivalent of the discontinued unit.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

> On Aug 20, 2019, at 4:50 PM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:

>

> Jonathan,

>

> The Versa is a windows tablet on a modern stand with the software installed along with the ID scanner, printer and integrated camera. It has replaced the Optio . I applied all the same discounts, but the Versa starts at \$4200

>

> Let me know if you have any questions.

>

>

> Regards,

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

> www.LobbyGuard.com

> <Q-18047-20190820-1646 Versa 9.pdf>

Subject: [EXTERNAL EMAIL]LobbyGuard Quotes
Date: Tuesday, August 20, 2019 at 4:48:53 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-18047-20190820-1646 Versa 9.pdf

Jonathan,

The Versa is a windows tablet on a modern stand with the software installed along with the ID scanner, printer and integrated camera. It has replaced the Optio . I applied all the same discounts, but the Versa starts at \$4200

Let me know if you have any questions.

Regards,

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant
Date: Tuesday, August 20, 2019 at 3:49:15 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Thanks.

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, August 20, 2019 3:46 PM
To: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

OK

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, August 20, 2019 3:35 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

Agree on price but I want to put the actual model on the PO. At the time they didn't have that information. So I would be helpful to have a quote on what we are actually buying. Thanks.

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, August 20, 2019 3:27 PM
To: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

We spoke to them on this.. I have the email that states they will give us the newest version for the same

price. Do you still want them to update the quote.

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, August 20, 2019 3:25 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]RE: SVPP Grant

I will start the Lobbyguard PO but can you please get an updated quote. The last one has the older model and it's from February. I think we should include the new model on the PO. Thank you.

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, August 20, 2019 10:21 AM
To: Callahan CIV Kathleen
Subject: SVPP Grant

Kathy

When are we good to start ordering stuff? I would like to at least, get the visitor management system started soon.

Jon

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Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant
Date: Tuesday, August 20, 2019 at 3:46:29 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

OK

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, August 20, 2019 3:35 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

Agree on price but I want to put the actual model on the PO. At the time they didn't have that information. So I would be helpful to have a quote on what we are actually buying. Thanks.

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, August 20, 2019 3:27 PM
To: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

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Sent: Tuesday, August 20, 2019 10:21 AM

To: Callahan CIV Kathleen

Subject: SVPP Grant

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Subject: RE: LobbyGuard Quote

Date: Tuesday, August 20, 2019 at 3:46:07 PM Eastern Daylight Time

From: Jonathan Ferrara

To: Eric Chaplin

Hi Eric,

We are just getting to the purchase point now. Can you amend the quote to reflect the Versa models now? You said you were unable to do it at the time. Our grant manager would like the new product reflected in the quote if you can do so now.

Thanks

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant
Date: Tuesday, August 20, 2019 at 3:34:54 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Agree on price but I want to put the actual model on the PO. At the time they didn't have that information. So I would be helpful to have a quote on what we are actually buying. Thanks.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Tuesday, August 20, 2019 3:27 PM
To: Callahan CIV Kathleen
Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant

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Sent: Tuesday, August 20, 2019 3:25 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
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Sent: Tuesday, August 20, 2019 10:21 AM

To: Callahan CIV Kathleen
Subject: SVPP Grant

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Jon

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Subject: RE: [EXTERNAL EMAIL]RE: SVPP Grant
Date: Tuesday, August 20, 2019 at 3:27:15 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

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From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
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To: Jonathan Ferrara <jferrara@reverek12.org>
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Subject: [EXTERNAL EMAIL]RE: SVPP Grant

Date: Tuesday, August 20, 2019 at 3:24:38 PM Eastern Daylight Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

I will start the Lobbyguard PO but can you please get an updated quote. The last one has the older model and it's from February. I think we should include the new model on the PO. Thank you.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]

Sent: Tuesday, August 20, 2019 10:21 AM

To: Callahan CIV Kathleen

Subject: SVPP Grant

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disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

Subject: Emailing: School Safety and Security - SC 7.16.19
Date: Tuesday, July 16, 2019 at 2:35:02 PM Eastern Daylight Time
From: Joshua Vadala
To: Robert Fortuna (rfortuna@revere.org), Jguido@reverepolice.org
Attachments: School Safety and Security - SC 7.16.19.pptx

Chief Guido and Capt Fortuna,

Attached is my power point for tonight. I'm going to stress the collaboration of the schools with Police and Fire as well as the lessons learned from our interactions and discussions over the course of the year. Please let me know if you'd like me to add anything,

Josh

Subject: RE: [EXTERNAL EMAIL]Cameras, etc for SVPP grant
Date: Thursday, July 11, 2019 at 12:55:00 PM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

Hi Kathy

Sorry for the delay.. With all that transpired, I haven't even given this a thought in some time, I just haven't had the spare time and I have had to prioritize. I will review my stuff when I have a moment and perhaps we can set up a meeting to review and refocus on the project.

Jon

From: Callahan CIV Kathleen [mailto:kcallahan@reverepolice.org]
Sent: Wednesday, July 10, 2019 3:38 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: [EXTERNAL EMAIL]Cameras, etc for SVPP grant

Hi Jonathan,

I know you have been busy so I didn't want to reach out to you until now. I was wondering if you had a chance to look into the camera updates, etc. Also, I was thinking that maybe on some of the items that were originally approved and we are not changing, like the Lobbyguard, we should start the procurement process. Please let me know your thoughts. Hope you have had some good boating this summer! Thank you.

Kathy

Kathleen A. Callahan

Grant Manager

Revere Police Department

400 Revere Beach Parkway

Revere, Massachusetts 02151

phone: (781)286-8337

fax: (781)286-8328

email: kcallahan@reverepolice.org

Subject: RE: [EXTERNAL EMAIL]Cameras, etc for SVPP grant

Date: Thursday, July 11, 2019 at 12:54:38 PM Eastern Daylight Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Thanks for the update Jonathan!

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Thursday, July 11, 2019 12:55 PM

To: Callahan CIV Kathleen

Subject: RE: [EXTERNAL EMAIL]Cameras, etc for SVPP grant

Hi Kathy

Sorry for the delay.. With all that transpired, I haven't even given this a thought in some time, I just haven't had the spare time and I have had to prioritize. I will review my stuff when I have a moment and perhaps we can set up a meeting to review and refocus on the project.

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Sent: Wednesday, July 10, 2019 3:38 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: [EXTERNAL EMAIL]Cameras, etc for SVPP grant

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Kathleen A. Callahan

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Revere, Massachusetts 02151

phone: (781)286-8337

fax: (781)286-8328

email: kcallahan@reverepolice.org

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Subject: [EXTERNAL EMAIL]Cameras, etc for SVPP grant
Date: Wednesday, July 10, 2019 at 3:37:41 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Hi Jonathan,

I know you have been busy so I didn't want to reach out to you until now. I was wondering if you had a chance to look into the camera updates, etc. Also, I was thinking that maybe on some of the items that were originally approved and we are not changing, like the Lobbyguard, we should start the procurement process. Please let me know your thoughts. Hope you have had some good boating this summer! Thank you.

Kathy
Kathleen A. Callahan
Grant Manager
Revere Police Department
400 Revere Beach Parkway
Revere, Massachusetts 02151
phone: (781)286-8337
fax: (781)286-8328
email: kcallahan@reverepolice.org

Subject: [EXTERNAL EMAIL]Arizona schools to give vision screenings to students
Date: Wednesday, June 12, 2019 at 5:09:22 AM Eastern Daylight Time
From: DA Daily Newsletter
To: cokeefe@reverek12.org

The Two-Minute Briefing for K12 Leaders

[DA Daily logo](#)

Published by District Administration
06/12/2019

[View as web page](#)

Trending on DA

Why American education pales—and fails—on the global stage

DA

In this Q&A, Marc Tucker, president and CEO of the National Center on Education and the Economy, discusses how to create a high-performance education system.

[Read more>>](#)

Sponsored Content

Web seminar: How to Use Your Data to Drive Instruction

Sponsored by Renaissance

How can "big data" help you have regular, meaningful conversations with your

students about their specific learning needs? Watch this research-based web seminar for practical tips and essential insights. [Read more>>](#)

Are you asking the right questions about your assessments?

DA

When you're embarking on assessment audits, it's all about asking the right questions and identifying the most valuable data. [Read more>>](#)

Top News

Some Arizona kids will soon get free vision screenings at school

Arizona Republic

New legislation signed by Gov. Doug Ducey requires schools to give vision screenings to students just entering school, who receive or are being considered to receive special education services, whose teachers have requested a screening, and who are not reading at grade level by third grade. [Read more>>](#)

Sponsored Content

Video creation is for every grade level and subject

Sponsored by WeVideo & Google for Education

WeVideo on Google Chromebooks unleashes creativity in all classrooms with video editing, screencasting, green screen, podcasting and voice-over projects. Create deeper learning experiences today. [Read more>>](#)

Governor signs Texas school funding overhaul into law

Houston Chronicle

A massive overhaul of how Texas funds public education was signed into law as Republican Gov. Greg Abbott trumpeted the \$11 billion program that will mean an increase pay for teachers and lower property taxes. [Read more>>](#)

Mayor announces new diversity plans for NYC schools

New York Daily News

The New York City Department of Education will adopt 62 of 67 proposals recommended by a diversity advisory group, including the implementation of a "culturally responsive" curriculum and targeting schools with poor students for special attention. [Read more>>](#)

Air conditioning in Massachusetts schools is a hot button topic

CommonWealth Magazine

Under a proposed bill, a commission would study minimum and maximum allowable air temperatures in public school classrooms and facilities. The Massachusetts bill would also require the commission to assess the number of air conditioned public schools in the state, installation processes and indoor air quality. [Read more>>](#)

Tennessee's sweeping literacy initiative in jeopardy as funding dries up

Chalkbeat Tennessee

Tennessee's statewide network of literacy coaches is being dismantled this month after funding for that program was not renewed in the budget proposed by Gov. Bill Lee and approved by the legislature. [Read more>>](#)

Opinion & Analysis

Cost of college has the attention of more high school students, survey shows

Pittsburgh Post-Gazette

In its annual survey, College Savings Foundation found the highest percentage ever of high school sophomores, juniors and seniors who said costs will be a deciding factor in which college they attend or whether they end up going at all. [Read more>>](#)

The path to reading requires quality curriculum

Getting Smart

We cannot continue to allow students to reach high school unable to read, especially when we have the knowledge and the tools to make a difference. We must work together to empower teachers with high-quality content and professional learning opportunities to ensure these tools come alive in the classroom. [Read more>>](#)

Requiring asthma screenings for school children

Penn Live

Improving our air is a must. Yet there are steps we can take now to counter the negative health effects that come with poor air quality. One of those actions would be to mandate asthma screenings for all school children in the state. It would help

to identify problems early and improve student health and educational outcomes.

[Read more>>](#)

Industry News

Bolstering school security solutions with acquisition

Raptor Technologies

Raptor Technologies has acquired LobbyGuard Solutions, LLC, a visitor management and front office automation system provider. LobbyGuard software and products increase building security and reduce workload on front desk personnel by using the self-service convenience of kiosk and smartphone-based applications. [Read more>>](#)

Personalizing learning for Colorado agency's teachers

2gnoMe

The Colorado River BOCES and 2gnoMe are creating a custom environment that informs the development of a tailored improvement plan and personalized professional learning experiences for educators, education administrators and system-level leaders. This portal will be based on the Colorado Teacher Quality Standards. [Read more>>](#)



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35 Nutmeg Drive, Suite 205
Trumbull, CT, 06611

Subject: [EXTERNAL EMAIL]4 Things You Might Not Know About Visitor Management Systems

Date: Wednesday, May 22, 2019 at 9:04:42 AM Eastern Daylight Time

From: Eric Chaplin

To: jferrara@reverek12.org



4 THINGS YOU MIGHT NOT KNOW ABOUT VISITOR MANAGEMENT SYSTEMS

Just as students are swapping paper and pencils for iPads and laptops, many schools are replacing outdated sign-in sheets and nametags with sophisticated visitor management systems. Aside from the obvious benefits of improved safety and increased efficiency, these new systems offer some surprising features.

Automated systems are simple yet powerful solutions that streamline the visitor sign-in process, increase security and improve record keeping. They also send a message to parents, staff, students and the community that safety is a top priority for your school.

[READ MORE](#)

Image

TRENDS THAT ARE REVOLUTIONIZING SCHOOL SAFETY

Listening to the news can be a harrowing experience, especially as it relates to the safety of our children. Unfortunately, when it comes to keeping children safe, shootings are not the only problem schools have to think about and prepare for these days. As if these concerns weren't enough, schools must also take precautions for emergencies such as severe weather and natural disasters.

While our nation's schools are expected to be, and usually are, safe environments for learning, security and safety issues

must be addressed. Community leaders, parents, schools and private industry are taking matters into their own hands and making changes to help keep our kids safe. As a result, several trends have emerged to improve safety in our schools.

[**LEARN MORE**](#)

Image

5 BENEFITS OF AUTOMATED VISITOR MANAGEMENT SOFTWARE

Times have changed. Technology has become a natural part of our everyday routines, from smartphones and laptops, to virtual home assistants and vehicles with driver-aided features. And yet, studies show that approximately 80% of K-12 schools still rely on handwritten sign-in sheets to manage visitors.

Not only are these outdated “pen and paper” logs time consuming and cumbersome, they also pose an unnecessary security risk for schools. Meanwhile, effective automated visitor management software can easily remedy the complications of handwritten sign-in sheets, while offering a number of benefits for your school, your staff and your students.

If you’re still using antiquated handwritten sign-in sheets in this digital age, isn’t it time to make an upgrade and take advantage of the benefits automated visitor management software offers?

[**LEARN MORE**](#)

[**LET'S GET STARTED**](#)

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(866) 905-6229



[Unsubscribe](#)

Subject: [EXTERNAL EMAIL][SUSPECTED SPAM] [MSAA] Lobby Guard
Date: Thursday, May 9, 2019 at 10:12:03 AM Eastern Daylight Time
From: mgans@falmouth.k12.ma.us
To: dbonarrigo@reverek12.org

MSAA Member Mail

Hi Everyone -- If your school uses Lobby Guard for both students and visitors, I would greatly appreciate hearing about your experience with it (pros, cons, etc.).

Many thanks,
Mary Whalen Gans
Principal
Falmouth High School

Mary Gans - Falmouth High School (Falmouth)

[Visit us at http://www.msaa.net](http://www.msaa.net)

Subject: [EXTERNAL EMAIL][SUSPECTED SPAM] [MSAA] Lobby Guard
Date: Thursday, May 9, 2019 at 10:09:52 AM Eastern Daylight Time
From: mgans@falmouth.k12.ma.us
To: jperella@reverek12.org

MSAA Member Mail

Hi Everyone -- If your school uses Lobby Guard for both students and visitors, I would greatly appreciate hearing about your experience with it (pros, cons, etc.).

Many thanks,
Mary Whalen Gans
Principal
Falmouth High School

Mary Gans - Falmouth High School (Falmouth)

[Visit us at http://www.msaa.net](http://www.msaa.net)

Subject: Trends That Are Revolutionizing School Safety
Date: Monday, April 22, 2019 at 2:53:38 PM Eastern Daylight Time
From: Eric Chaplin
To: jferrara@reverek12.org

Image

Image

TRENDS THAT ARE REVOLUTIONIZING SCHOOL SAFETY

Listening to the news can be a harrowing experience, especially as it relates to the safety of our children. Unfortunately, when it comes to keeping children safe, shootings are not the only problem schools have to think about and prepare for these days. As if these concerns weren't enough, schools must also take precautions for emergencies such as severe weather and natural disasters.

While our nation's schools are expected to be, and usually are, safe environments for learning, security and safety issues must be addressed. Community leaders, parents, schools and private industry are taking matters into their own hands and making changes to help keep our kids safe. As a result, several trends have emerged to improve safety in our schools.

[LEARN MORE](#)

Image

5 BENEFITS OF AUTOMATED VISITOR MANAGEMENT SOFTWARE

Times have changed. Technology has become a natural part of our everyday routines, from smartphones and laptops, to virtual home assistants and vehicles with driver-aided features. And yet, studies show that approximately 80% of K-12 schools still rely on handwritten sign-in sheets to manage visitors.

Not only are these outdated "pen and paper" logs time consuming and cumbersome, they also pose an unnecessary security risk for schools. Meanwhile, effective automated visitor management software can easily remedy the complications of handwritten sign-in sheets, while offering a number of benefits for your school, your staff and your students.

If you're still using antiquated handwritten sign-in sheets in this digital age, isn't it time to make an upgrade and take

advantage of the benefits automated visitor management software offers?

[LEARN MORE](#)

[LET'S GET STARTED](#)

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Subject: 5 Benefits of Automated Visitor Management Software

Date: Monday, March 25, 2019 at 1:25:48 PM Eastern Daylight Time

From: Brian Allen

To: jferrara@reverek12.org

Image



Image



5 BENEFITS OF AUTOMATED VISITOR MANAGEMENT SOFTWARE

Times have changed. Technology has become a natural part of our everyday routines, from smartphones and laptops, to virtual home assistants and vehicles with driver-aided features. And yet, studies show that approximately 80% of K-12 schools still rely on handwritten sign-in sheets to manage visitors.

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[LEARN MORE](#)

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Subject: RE: TIPS purchasing Collaborative
Date: Thursday, February 28, 2019 at 12:44:29 PM Eastern Standard Time
From: Marie Zelandi
To: Jonathan Ferrara
CC: 'Callahan CIV Kathleen', 'Ford Capt Steven'

Jon,

The contract you wish to use appears to be acceptable.

Marie

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Thursday, February 28, 2019 8:32 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: RE: TIPS purchasing Collaborative

Marie,

Just circling back around on this. Have you made a determination?

Jon

From: Marie Zelandi [mailto:mzelandi@revere.org]
Sent: Tuesday, February 12, 2019 11:26 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

Jon,

I have the link. I need to look at their contract and how they procured it.

Marie

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, February 12, 2019 11:09 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: RE: TIPS purchasing Collaborative

Here is the link. The company is called Lobbyguard

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

From: Marie Zelandi [<mailto:mzelandi@revere.org>]
Sent: Tuesday, February 12, 2019 11:05 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

Jon,

Do you know which contract you would be using and the name of the vendor?

Thank you, Marie

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, February 12, 2019 10:13 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: TIPS purchasing Collaborative

Hi Marie

I am looking to purchase a particular product for visitor management for all schools through the SVPP grant that RPS is working on with the RPD. When a visitor arrives at a school, the system will scan their ID against databases to make sure they are not someone that is prohibited on school property. I looked at several products and decided on one in particular based upon it's scalability, longevity in this space and management of the product. I asked if they were on a state contract and they said they were on TIPS collaborative. I had never heard of it and asked for more information. Their rep called me back and said many Massachusetts municipalities are purchasing from it and they directed me to their site to review it. They also sent me a list of other municipalities that use TIPS as a vendor source (list below). Please let me know what you think at your convenience. I am CC'ing Kathy Callahan and Captain Ford as I am working with them on this project. I have also put in a call to Tewksbury and am waiting for call back to ask them about their experience with TIPS. Please let me know what you think when you have a moment.

Thank You

Jon

Amherst Pelham Public Schools	Amherst	MA	1002	09/29/2014
Attleboro (City of)	Attleboro	MA	2703	02/26/2018
Auburn (Town of)	Auburn	MA	1501	06/19/2018
Bedford Ma (Town Of) / Bedford Public Schools	Bedford	MA	1730	06/23/2014
Bridgewater-Raynham Rsd	Bridgewater	MA	2324	02/09/2012
Brockton Public Schools	Brockton	MA	2301	03/18/2013
Cambridge Public Schools	Cambridge	MA	2141	01/24/2013
Canton Public Schools	Canton	MA	2021	06/01/2015
Cape Cod Community College	Hyannis	MA	2668	04/29/2015
Clinton (Town of)	Clinton	MA	1510	08/17/2017
Clinton Ma Public Schools	Clinton	MA	1510	07/02/2014
Dudley (Town of)	Dudley	MA	1571	02/08/2017
East Longmeadow Public Schools	East Longmeadow, Ma	MA	1028	07/18/2013
First Evangelical Lutheran Church (MA)	Brockton	MA	2301	09/26/2018
Foxborough (Town of)	Foxborough	MA	2035	09/19/2018
Foxborough Regional Charter School	Foxborough	MA	2035	02/06/2017
Framingham (Town Of)	Framingham	MA	1702	01/25/2017
Franklin County Technical School	Turners Falls	MA	1376	11/15/2017
Holyoke (City of)	Holyoke	MA	01040-5836	08/14/2018
Lawrence (City Of)	Lawrence	MA	1840	08/04/2016
Lexington Public Schools	Lexington	MA	2420	01/08/2013
Lowell Housing Authority	Lowell	MA	1853	01/03/2017
Lunenburg (Town of)	Lunenburg	MA	1462	07/25/2017
Mansfield Public Schools	Mansfield	MA	2048	04/01/2013
Medfield Public Schools	Medfield	MA	2052	10/28/2013
Monson (Town of)	Monson	MA	1057	04/04/2017
Monson Public Schools	Monson	MA	1057	03/14/2017
Monson Water & Sewer Department	Monson	MA	1057	03/30/2017
My Father's House	Thorndike	MA	1079	06/21/2017
Needham Public Schools	Needham	MA	2492	05/18/2011
New Bedford (City of)	New Bedford	MA	2746	04/19/2018
Norfolk Ma Public Schools	Norfolk	MA	2056	01/25/2016
North Adams Public Schools	North Adams	MA	1247	07/01/2015
North Attleboro Fire	North Attleboro	MA	2760	09/05/2018
North Attleborough (Town of)	North Attleboro	MA	2760	05/01/2018
Northampton Public Schools	Northampton	MA	1060	06/01/2015
Northbridge Public Schools	Whitinsville	MA	1588	10/13/2015
Northeast Metropolitan Regional Vocational School District	Wakefield	MA	1880	06/18/2018
Norton (Town of)	Norton	MA	2766	02/26/2018
Norton (Town of)	Norton	MA	2766	07/25/2018

Palmer (Town of)	Palmer	MA	1069	06/21/2017
Palmer Public Schools	Palmer	MA	1069	12/04/2018
Pathfinder Regional Vocational Technical HS District	Palmer	MA	1069	06/21/2017
Pioneer Valley Transit Authority	Springfield	MA	1107	06/20/2017
Plymouth Public Schools	Plymouth	MA	2360	06/02/2015
Quest Homeschool Studies	South Yarmouth	MA	2664	04/19/2018
Reading Public Schools	Reading	MA	1867	06/21/2011
Springfield (City of)	Springfield	MA	1104	08/10/2018
St. Peter's Episcopal Church	South Dartmouth	MA	2748	12/13/2018
Sterling (Town of)	Sterling	MA	01564-0537	07/25/2017
Sterling (Town of)	Sterling	MA	1564	09/15/2017
Tewksbury Public Schools	Tewksbury	MA	1876	05/03/2017
The Livestock Institute	Westport	MA	2790	01/31/2019
Town Of Weymouth	Weymouth	MA	2191	11/03/2015
United States Federal Bureau of Investigation	Chelsea	MA	2150	03/28/2018
University Of Massachusetts	Amherst	MA	1003	10/21/2016
Wachusett Regional School District	Jefferson	MA	1522	03/23/2016
Ware Fire Department	Ware	MA	1082	06/26/2017
Whaling City Youth Baseball League Inc	New Bedford	MA	2746	10/16/2018
Wilbraham (Town of) Department of Public Works	Wilbraham	MA	1095	08/16/2017
Wrentham (Town of)	Wrentham	MA	2093	09/28/2018

Jonathan Ferrara
Chief Information Officer

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Subject: RE: TIPS purchasing Collaborative
Date: Thursday, February 28, 2019 at 8:31:55 AM Eastern Standard Time
From: Jonathan Ferrara
To: 'Marie Zelandi'
CC: 'Callahan CIV Kathleen', 'Ford Capt Steven'

Marie,

Just circling back around on this. Have you made a determination?

Jon

From: Marie Zelandi [mailto:mzelandi@revere.org]
Sent: Tuesday, February 12, 2019 11:26 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

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From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Tuesday, February 12, 2019 11:09 AM
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Subject: RE: TIPS purchasing Collaborative

Here is the link. The company is called Lobbyguard

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Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

Jon,

Do you know which contract you would be using and the name of the vendor?

Thank you, Marie

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, February 12, 2019 10:13 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: TIPS purchasing Collaborative

Hi Marie

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Thank You

Jon

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	South			

St. Peter's Episcopal Church	Dartmouth	MA	2748	12/13/2018
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Wrentham (Town of)	Wrentham	MA	2093	09/28/2018

Jonathan Ferrara
Chief Information Officer

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Subject: Re: TIPS purchasing Collaborative
Date: Tuesday, February 26, 2019 at 5:29:51 PM Eastern Standard Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

Just got the additional door access quotes back. Will touch base with you tomorrow on that.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Feb 26, 2019, at 5:28 PM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

No rush since we still need to put in budget modification.

Sent from my iPhone

On Feb 26, 2019, at 5:26 PM, Jonathan Ferrara <jferrara@reverek12.org> wrote:

No. I will email her again tomorrow

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Feb 26, 2019, at 4:51 PM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Hi Jonathan,

Did Marie get back to you on this? If she approves using this

contract, we will need to verify there is certain contract language that is included per the award letter. I have been working with solicitor on the ones under MA state contract. If not, we will need to add an addendum once we get to that point. Thanks.
Kathy

From: Marie Zelandi [<mailto:mzelandi@revere.org>]
Sent: Tuesday, February 12, 2019 11:26 AM
To: Jonathan Ferrara
Cc: Callahan CIV Kathleen; Ford Capt Steven
Subject: RE: TIPS purchasing Collaborative

Jon,

I have the link. I need to look at their contract and how they procured it.

Marie

From: Jonathan Ferrara [<mailto:jferrara@revere12.org>]
Sent: Tuesday, February 12, 2019 11:09 AM
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To: Jonathan Ferrara <jferrara@revere12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

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From: Jonathan Ferrara [<mailto:jferrara@revere12.org>]
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To: Marie Zelandi
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Thank You

Jon

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Attleboro (City of)	Attleboro	MA	2703	(
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Northampton Public Schools	Northampton	MA	1060	(
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Jonathan Ferrara
Chief Information Officer

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Subject: Re: TIPS purchasing Collaborative
Date: Tuesday, February 26, 2019 at 5:28:17 PM Eastern Standard Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

No rush since we still need to put in budget modification.

Sent from my iPhone

On Feb 26, 2019, at 5:26 PM, Jonathan Ferrara <jferrara@reverek12.org> wrote:

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Sent: Tuesday, February 12, 2019 11:26 AM
To: Jonathan Ferrara

Cc: Callahan CIV Kathleen; Ford Capt Steven
Subject: RE: TIPS purchasing Collaborative

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Sent: Tuesday, February 12, 2019 11:09 AM
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Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
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Date: Tuesday, February 26, 2019 at 5:26:32 PM Eastern Standard Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen

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Date: Tuesday, February 26, 2019 at 4:50:55 PM Eastern Standard Time
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Subject: RE: TIPS purchasing Collaborative
Date: Tuesday, February 12, 2019 at 12:17:26 PM Eastern Standard Time
From: Jonathan Ferrara
To: 'Marie Zelandi'
CC: 'Callahan CIV Kathleen', 'Ford Capt Steven'

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I am looking to purchase a particular product for visitor management for all schools through the SVPP grant that RPS is working on with the RPD. When a visitor arrives at a school, the system will scan their ID against databases to make sure they are not someone that is prohibited on school property. I looked at several products and decided on one in particular based upon it's scalability, longevity in this space and management of the product. I asked if they were on a state contract and they said they were on TIPS collaborative. I had never heard of it and asked for more information. Their rep called me back and said many Massachusetts municipalities are purchasing from it and they directed me to their site to review it. They also sent me a list of other municipalities that use TIPS as a vendor source (list below). Please let me know what you think at your convenience. I am CC'ing Kathy Callahan and Captain Ford as I am working with them on this project. I have also put in a call to Tewksbury and am waiting for call back to ask them about their experience with TIPS. Please let me know what you think when you have a moment.

Thank You

Jon

Amherst Pelham Public Schools	Amherst	MA	1002	09/29/2014
Attleboro (City of)	Attleboro	MA	2703	02/26/2018
Auburn (Town of)	Auburn	MA	1501	06/19/2018
Bedford Ma (Town Of) / Bedford Public Schools	Bedford	MA	1730	06/23/2014
Bridgewater-Raynham Rsd	Bridgewater	MA	2324	02/09/2012

Brockton Public Schools	Brockton	MA	2301	03/18/2013
Cambridge Public Schools	Cambridge	MA	2141	01/24/2013
Canton Public Schools	Canton	MA	2021	06/01/2015
Cape Cod Community College	Hyannis	MA	2668	04/29/2015
Clinton (Town of)	Clinton	MA	1510	08/17/2017
Clinton Ma Public Schools	Clinton	MA	1510	07/02/2014
Dudley (Town of)	Dudley	MA	1571	02/08/2017
East Longmeadow Public Schools	East Longmeadow, Ma	MA	1028	07/18/2013
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Foxborough Regional Charter School	Foxborough	MA	2035	02/06/2017
Framingham (Town Of)	Framingham	MA	1702	01/25/2017
Franklin County Technical School	Turners Falls	MA	1376	11/15/2017
Holyoke (City of)	Holyoke	MA	01040-5836	08/14/2018
Lawrence (City Of)	Lawrence	MA	1840	08/04/2016
Lexington Public Schools	Lexington	MA	2420	01/08/2013
Lowell Housing Authority	Lowell	MA	1853	01/03/2017
Lunenburg (Town of)	Lunenburg	MA	1462	07/25/2017
Mansfield Public Schools	Mansfield	MA	2048	04/01/2013
Medfield Public Schools	Medfield	MA	2052	10/28/2013
Monson (Town of)	Monson	MA	1057	04/04/2017
Monson Public Schools	Monson	MA	1057	03/14/2017
Monson Water & Sewer Department	Monson	MA	1057	03/30/2017
My Father's House	Thorndike	MA	1079	06/21/2017
Needham Public Schools	Needham	MA	2492	05/18/2011
New Bedford (City of)	New Bedford	MA	2746	04/19/2018
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North Adams Public Schools	North Adams	MA	1247	07/01/2015
North Attleboro Fire	North Attleboro	MA	2760	09/05/2018
North Attleborough (Town of)	North Attleboro	MA	2760	05/01/2018
Northampton Public Schools	Northampton	MA	1060	06/01/2015
Northbridge Public Schools	Whitinsville	MA	1588	10/13/2015
Northeast Metropolitan Regional Vocational School District	Wakefield	MA	1880	06/18/2018
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Norton (Town of)	Norton	MA	2766	07/25/2018
Palmer (Town of)	Palmer	MA	1069	06/21/2017
Palmer Public Schools	Palmer	MA	1069	12/04/2018
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Plymouth Public Schools	Plymouth	MA	2360	06/02/2015
Quest Homeschool Studies	South Yarmouth	MA	2664	04/19/2018

Reading Public Schools	Reading	MA	1867	06/21/2011
Springfield (City of)	Springfield	MA	1104	08/10/2018
St. Peter's Episcopal Church	South Dartmouth	MA	2748	12/13/2018
Sterling (Town of)	Sterling	MA	01564- 0537	07/25/2017
Sterling (Town of)	Sterling	MA	1564	09/15/2017
Tewksbury Public Schools	Tewksbury	MA	1876	05/03/2017
The Livestock Institute	Westport	MA	2790	01/31/2019
Town Of Weymouth	Weymouth	MA	2191	11/03/2015
United States Federal Bureau of Investigation	Chelsea	MA	2150	03/28/2018
University Of Massachusetts	Amherst	MA	1003	10/21/2016
Wachusett Regional School District	Jefferson	MA	1522	03/23/2016
Ware Fire Department	Ware	MA	1082	06/26/2017
Whaling City Youth Baseball League Inc	New Bedford	MA	2746	10/16/2018
Wilbraham (Town of) Department of Public Works	Wilbraham	MA	1095	08/16/2017
Wrentham (Town of)	Wrentham	MA	2093	09/28/2018

Jonathan Ferrara
Chief Information Officer

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Subject: RE: TIPS purchasing Collaborative
Date: Tuesday, February 12, 2019 at 11:25:51 AM Eastern Standard Time
From: Marie Zelandi
To: Jonathan Ferrara
CC: 'Callahan CIV Kathleen', 'Ford Capt Steven'

Jon,

I have the link. I need to look at their contract and how they procured it.

Marie

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Tuesday, February 12, 2019 11:09 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: RE: TIPS purchasing Collaborative

Here is the link. The company is called Lobbyguard

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

From: Marie Zelandi [mailto:mzelandi@revere.org]

Sent: Tuesday, February 12, 2019 11:05 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

Jon,

Do you know which contract you would be using and the name of the vendor?

Thank you, Marie

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, February 12, 2019 10:13 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: TIPS purchasing Collaborative

Hi Marie

I am looking to purchase a particular product for visitor management for all schools through the SVPP grant that RPS is working on with the RPD. When a visitor arrives at a school, the system will scan their ID against databases to make sure they are not someone that is prohibited on school property. I looked at several products and decided on one in particular based upon it's scalability, longevity in this space and management of the product. I asked if they were on a state contract and they said they were on TIPS collaborative. I had never heard of it and asked for more information. Their rep called me back and said many Massachusetts municipalities are purchasing from it and they directed me to their site to review it. They also sent me a list of other municipalities that use TIPS as a vendor source (list below). Please let me know what you think at your convenience. I am CC'ing Kathy Callahan and Captain Ford as I am working with them on this project. I have also put in a call to Tewksbury and am waiting for call back to ask them about their experience with TIPS. Please let me know what you think when you have a moment.

Thank You

Jon

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Monson (Town of)	Monson	MA	1057	04/04/2017
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Springfield (City of)	Springfield	MA	1104	08/10/2018
St. Peter's Episcopal Church	South Dartmouth	MA	2748	12/13/2018
Sterling (Town of)	Sterling	MA	01564-0537	07/25/2017
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Tewksbury Public Schools	Tewksbury	MA	1876	05/03/2017
The Livestock Institute	Westport	MA	2790	01/31/2019

Town Of Weymouth	Weymouth	MA	2191	11/03/2015
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Jonathan Ferrara
Chief Information Officer

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Subject: RE: TIPS purchasing Collaborative
Date: Tuesday, February 12, 2019 at 11:08:35 AM Eastern Standard Time
From: Jonathan Ferrara
To: 'Marie Zelandi'
CC: 'Callahan CIV Kathleen', 'Ford Capt Steven'

Here is the link. The company is called Lobbyguard

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

From: Marie Zelandi [mailto:mzelandi@revere.org]
Sent: Tuesday, February 12, 2019 11:05 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>; 'Ford Capt Steven' <sford@reverepolice.org>
Subject: RE: TIPS purchasing Collaborative

Jon,

Do you know which contract you would be using and the name of the vendor?

Thank you, Marie

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]

Sent: Tuesday, February 12, 2019 10:13 AM
To: Marie Zelandi
Cc: 'Callahan CIV Kathleen'; 'Ford Capt Steven'
Subject: TIPS purchasing Collaborative

Hi Marie

I am looking to purchase a particular product for visitor management for all schools through the SVPP grant that RPS is working on with the RPD. When a visitor arrives at a school, the system will scan their ID against databases to make sure they are not someone that is prohibited on school property. I looked at several products and decided on one in particular based upon it's scalability, longevity in this space and management of the product. I asked if they were on a state contract and they said they were on TIPS collaborative. I had never heard of it and asked for more information. Their rep called me back and said many Massachusetts municipalities are purchasing from it and they directed me to their site to review it. They also sent me a list of other municipalities that use TIPS as a vendor source (list below). Please let me know what you think at your convenience. I am CC'ing Kathy Callahan and Captain Ford as I am working with them on this project. I have also put in a call to Tewksbury and am waiting for call back to ask them about their experience with TIPS. Please let me know what you think when you have a moment.

Thank You

Jon

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Subject: RE: LobbyGuard Quote

Date: Tuesday, February 12, 2019 at 9:13:53 AM Eastern Standard Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Thanks Jonathan.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]

Sent: Tuesday, February 12, 2019 9:14 AM

To: Callahan CIV Kathleen

Subject: Re: LobbyGuard Quote

Yes. I am looking into a contract that they are on. It's called 'Tips.' I have to find out if Marie will accept that as a valid vendor source.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Feb 12, 2019, at 9:10 AM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Yes, it was the subscription issue. I will go with the quote you sent me. Just as reminder, when it comes to time to purchase we need the 2 additional quotes. I think you said you were working on them. Thank you.

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]

Sent: Monday, February 11, 2019 2:36 PM

To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

Kathy

Are you talking about the 9 devices but 8 support subscriptions? Sorry, I thought we discussed this. The 2 items below (circled in red) were in question. See the item in blue.. Because 2 of the devices are located at 107 Newhall (SBA and Whelan) they are both covered by 1 subscription.

If this isn't what you are talking about, let me know. As for the badges, it is not even worth the time or effort to tweak. I will be ordering more out of our security budget anyway, but I only wanted to order enough to get us started because there are many variants of this and I wanted to try a few before going full bore with the ones we ultimately decide upon.

Jon

<image001.png>

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

Sent: Monday, February 11, 2019 2:18 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: Re: LobbyGuard Quote

Thanks but you needed to review the updated quote since it wasn't consistent with the original items. Please see my previous email.

Thanks

Sent from my iPhone

> On Feb 11, 2019, at 2:11 PM, Jonathan Ferrara <jferrara@reverek12.org> wrote:

>

> Hi Kathy,

>

> You should already have the lobby guard information and I am walking the buildings with BCM to get updated door access quotes, etc.

>

> Jon

>

> -----Original Message-----

> From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

> Sent: Monday, February 11, 2019 10:28 AM

> To: Jonathan Ferrara <jferrara@reverek12.org>

> Subject: FW: LobbyGuard Quote

>

> Hi Jonathan,

>

> I just wanted to remind you about this. I know you and Steven are also working on updating the other quotes so we can revisit the budget modification with the Chief.

>

> Thank you.

> Kathy

>

> -----Original Message-----

> From: Callahan CIV Kathleen

> Sent: Tuesday, January 29, 2019 2:54 PM

> To: 'Jonathan Ferrara'

> Subject: RE: LobbyGuard Quote

>

> Okay sounds good. Thanks.

>

> -----Original Message-----

> From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

> Sent: Tuesday, January 29, 2019 2:51 PM

> To: Callahan CIV Kathleen

> Subject: RE: LobbyGuard Quote

>

> OK. I will Look. I thought it was the other way around.. 9 units worth of consumables and 8 devices. I will review Thurs. I am out tomorrow.

>

> Jon

>

> -----Original Message-----

> From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

> Sent: Tuesday, January 29, 2019 2:51 PM

> To: Jonathan Ferrara <jferrara@reverek12.org>

> Subject: RE: LobbyGuard Quote

>

> But you have quoted 9 on everything else such as the software, printer, shipping etc. It's only the support and expiring badges that have 8 listed. The 8 on the badges were fine you said since you could share them amongst the schools. If you only want 8 then we should get a quote for only 8 and that would actually free up some money for the door access. Thanks.

>

> -----Original Message-----

> From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

> Sent: Tuesday, January 29, 2019 2:33 PM

> To: Callahan CIV Kathleen

> Subject: RE: LobbyGuard Quote

>

> Because we have only 8 monitored entrances (security on location to process visitors) I am going to stick with the 8. If that ever changes, I will get another one out of our regular budget. Thanks for the reminder though.

>

> -----Original Message-----

> From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

> Sent: Tuesday, January 29, 2019 9:41 AM

> To: Jonathan Ferrara <jferrara@reverek12.org>

> Subject: RE: LobbyGuard Quote

>

> Also, just as an FYI, I think you had wanted 9 Annual Software Subscriptions for the Visitor Management System. If so, then I think the quote should reflect this. I believe you said to leave

the amount of expiring badges alone since that should be enough for all the schools. Thanks!

>

> -----Original Message-----

> From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

> Sent: Monday, January 28, 2019 1:12 PM

> To: Callahan CIV Kathleen

> Subject: FW: LobbyGuard Quote

>

> Kathy,

>

> The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

>

> Jon

>

> -----Original Message-----

> From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

> Sent: Monday, January 28, 2019 1:08 PM

> To: Jonathan Ferrara <jferrara@reverek12.org>

> Subject: FW: LobbyGuard Quote

>

> Jon,

> Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

>

> Eric Chaplin, M.A.EdL

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

> www.LobbyGuard.com

>

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Subject: Re: LobbyGuard Quote
Date: Tuesday, February 12, 2019 at 9:13:40 AM Eastern Standard Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen
Attachments: image001.png

Yes. I am looking into a contract that they are on. It's called 'Tips.' I have to find out if Marie will accept that as a valid vendor source.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Feb 12, 2019, at 9:10 AM, Callahan CIV Kathleen <kcallahan@reverepolice.org> wrote:

Yes, it was the subscription issue. I will go with the quote you sent me. Just as reminder, when it comes to time to purchase we need the 2 additional quotes. I think you said you were working on them. Thank you.

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, February 11, 2019 2:36 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

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> Subject: FW: LobbyGuard Quote

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> Hi Jonathan,

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> Sent: Monday, January 28, 2019 1:12 PM

> To: Callahan CIV Kathleen

> Subject: FW: LobbyGuard Quote

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Date: Tuesday, February 12, 2019 at 9:09:24 AM Eastern Standard Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara
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QTY	ITEM NAME	DESCRIPTION	UNIT PRICE	SUB TOTAL	DISCOUNT	TOTAL
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9.00	LobbyGuard Dual Spool Printer	Dymo Dual Spool printer.	\$375.00	\$3,375.00	\$0.00	\$1,575.00
8.00	Expiring Badges	LobbyGuard Expiring Badges are available in lots of 1000 and will ensure that no one wears out their welcome. A void warning will appear on these badges after 24 hours which makes identifying reused badges obvious to your security. Exclusive one-piece activation is the easiest expiring badge available. This order includes 1000 Expiring Badges. Note: This product requires a special setting to operate on the LobbyGuard system.	\$350.00	\$2,800.00	\$1,400.00	\$1,400.00
9.00	Shipping Kiosk	All LobbyGuard products are shipped Ground and are insured for damage and loss.	\$120.00	\$1,080.00	\$0.00	\$1,080.00
8.00	Annual Software Support and Update Subscription	LobbyGuard Visitor Management Software Site License Renewal Yearly Subscription. This fee covers up to 5 LobbyGuard products per physical street address. Unlimited LobbyGuard Data Hosting. Access to LobbyGuard Technical Support. Access to the LobbyGuard Background Checking Services. New Product Features and Releases.	\$500.00	\$4,000.00	\$0.00	\$4,000.00
SUBTOTAL:						\$45,455.00
DISCOUNT:						\$16,700.00
TOTAL:						\$30,555.00

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Date: Monday, February 11, 2019 at 2:36:08 PM Eastern Standard Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'
Attachments: image001.png

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> From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
> Sent: Monday, January 28, 2019 1:08 PM
> To: Jonathan Ferrara <jferrara@reverek12.org>
> Subject: FW: LobbyGuard Quote

>
> Jon,
> Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

>
> Eric Chaplin, M.A.EdL
> Senior Sales Representative
> LobbyGuard Solutions, LLC
> 4700 Six Forks Rd Suite 300
> Raleigh, NC 27609
> 866-905-6229 ext. 518
> www.LobbyGuard.com

>
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Subject: RE: LobbyGuard Quote

Date: Monday, February 11, 2019 at 2:11:36 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Callahan CIV Kathleen'

Hi Kathy,

You should already have the lobby guard information and I am walking the buildings with BCM to get updated door access quotes, etc.

Jon

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

Sent: Monday, February 11, 2019 10:28 AM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Hi Jonathan,

I just wanted to remind you about this. I know you and Steven are also working on updating the other quotes so we can revisit the budget modification with the Chief.

Thank you.
Kathy

-----Original Message-----

From: Callahan CIV Kathleen
Sent: Tuesday, January 29, 2019 2:54 PM
To: 'Jonathan Ferrara'
Subject: RE: LobbyGuard Quote

Okay sounds good. Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 2:51 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

OK. I will Look. I thought it was the other way around.. 9 units worth of consumables and 8 devices. I will review Thurs. I am out tomorrow.

Jon

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, January 29, 2019 2:51 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: LobbyGuard Quote

But you have quoted 9 on everything else such as the software, printer, shipping etc. It's only the support and expiring badges that have 8 listed. The 8 on the badges were fine you said since you could share them amongst the schools. If you only want 8 then we should get a quote for only 8 and that would actually free up some money for the door access. Thanks.

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 2:33 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

Because we have only 8 monitored entrances (security on location to process visitors) I am going to stick with the 8. If that ever changes, I will get another one out of our regular budget. Thanks for the reminder though.

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, January 29, 2019 9:41 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: LobbyGuard Quote

Also, just as an FYI, I think you had wanted 9 Annual Software Subscriptions for the Visitor Management System. If so, then I think the quote should reflect this. I believe you said to leave the amount of expiring badges alone since that should be enough for all the schools. Thanks!

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, January 28, 2019 1:12 PM
To: Callahan CIV Kathleen
Subject: FW: LobbyGuard Quote

Kathy,

The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

Jon

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From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
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Subject: FW: LobbyGuard Quote

Date: Monday, February 11, 2019 at 10:28:02 AM Eastern Standard Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Hi Jonathan,

I just wanted to remind you about this. I know you and Steven are also working on updating the other quotes so we can revisit the budget modification with the Chief.

Thank you.

Kathy

-----Original Message-----

From: Callahan CIV Kathleen

Sent: Tuesday, January 29, 2019 2:54 PM

To: 'Jonathan Ferrara'

Subject: RE: LobbyGuard Quote

Okay sounds good. Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 2:51 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

OK. I will Look. I thought it was the other way around.. 9 units worth of consumables and 8 devices. I will review Thurs. I am out tomorrow.

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From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
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Subject: RE: LobbyGuard Quote

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To: Callahan CIV Kathleen
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Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

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Subject: TIPS: LobbyGuard Quote
Date: Thursday, January 31, 2019 at 2:36:10 PM Eastern Standard Time
From: Frank Meyran
To: Jonathan Ferrara
CC: Eric Chaplin
Attachments: 2019 JAN 31 TIPS MEMBER LIST - CUSTOMER COPY MASSACHUSETTS.xlsx

Hello Jon,

I appreciate you taking my call this afternoon. As discussed, I've attached the list of MA / TIPS members.

Should your Purchasing Agent need additional information, please have her contact me at her convenience.

Regards,

Frank

Frank Meyran
Program Manager, East Region
TIPS-USA (The Interlocal Purchasing System)
Athens, GA
Frank.Meyran@tips-usa.com
C 706-372-0359

Web: www.tips-usa.com

Territory: AL, CT, DE, DC, FL, GA, ME, MD
MA, NH, NJ, NY, NC, PA, RI, SC
VT, VA, WV

"Better to remain silent and be thought a fool than to speak out and remove all doubt" Abraham Lincoln

From: Jonathan Ferrara <jferrara@reverek12.org>
Sent: Tuesday, January 29, 2019 2:28 PM
To: Frank Meyran; Eric Chaplin
Subject: RE: LobbyGuard Quote

Hi Frank,

Just called but got your VM. Call back when able @ 781.485.8454

From: Frank Meyran [<mailto:frank.meyran@tips-usa.com>]
Sent: Tuesday, January 29, 2019 11:27 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>
Subject: Re: LobbyGuard Quote

Jon,
I just left message w your associate. Call when it suits.
Frank Meyran
706 372 0259

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----
From: Eric Chaplin <eric.chaplin@lobbyguard.com>
Date: 1/29/19 10:48 AM (GMT-05:00)
To: Jonathan Ferrara <jferrara@reverek12.org>
Cc: Frank Meyran <frank.meyran@tips-usa.com>

Subject: RE: LobbyGuard Quote

Jonathan,

Here is our Link and Contact for tips. Frank Meyran will be able to answer the questions about TIPS with more detail.

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

Frank Meyran
Program Manager, East Region
TIPS-USA (The Interlocal Purchasing System)
Athens, GA
Frank.Meyran@tips-usa.com
C 706-372-0359

Web: www.tips-usa.com

Territory: AL, CT, DE, DC, FL, GA, ME, MD
MA, NH, NJ, NY, NC, PA, RI, SC
VT, VA, WV

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 9:06 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

Jon,

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Subject: RE: LobbyGuard Quote
Date: Tuesday, January 29, 2019 at 2:53:38 PM Eastern Standard Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara

Okay sounds good. Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 2:51 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

OK. I will Look. I thought it was the other way around.. 9 units worth of consumables and 8 devices. I will review Thurs. I am out tomorrow.

Jon

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, January 29, 2019 2:51 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: LobbyGuard Quote

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From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 2:33 PM
To: Callahan CIV Kathleen
Subject: RE: LobbyGuard Quote

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From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]
Sent: Tuesday, January 29, 2019 9:41 AM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: LobbyGuard Quote

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To: Callahan CIV Kathleen
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Kathy,

The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 2:51:21 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Callahan CIV Kathleen'

OK. I will Look. I thought it was the other way around.. 9 units worth of consumables and 8 devices. I will review Thurs. I am out tomorrow.

Jon

-----Original Message-----

From: Callahan CIV Kathleen [<mailto:kcallahan@reverepolice.org>]

Sent: Tuesday, January 29, 2019 2:51 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: RE: LobbyGuard Quote

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To: Callahan CIV Kathleen
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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 2:51:06 PM Eastern Standard Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

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Subject: RE: LobbyGuard Quote
Date: Tuesday, January 29, 2019 at 2:33:04 PM Eastern Standard Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'

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Subject: RE: LobbyGuard Quote

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Subject: FW: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 2:28:45 PM Eastern Standard Time

From: Jonathan Ferrara

To: Rosemarie DeStefano

If you get the call first, you can put him through.

From: Jonathan Ferrara

Sent: Tuesday, January 29, 2019 2:28 PM

To: 'Frank Meyran' <frank.meyran@tips-usa.com>; Eric Chaplin <eric.chaplin@lobbyguard.com>

Subject: RE: LobbyGuard Quote

Hi Frank,

Just called but got your VM. Call back when able @ 781.485.8454

From: Frank Meyran [mailto:frank.meyran@tips-usa.com]

Sent: Tuesday, January 29, 2019 11:27 AM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>

Subject: Re: LobbyGuard Quote

Jon,

I just left message w your associate. Call when it suits.

Frank Meyran

706 372 0259

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Eric Chaplin <eric.chaplin@lobbyguard.com>

Date: 1/29/19 10:48 AM (GMT-05:00)

To: Jonathan Ferrara <jferrara@reverek12.org>

Cc: Frank Meyran <frank.meyran@tips-usa.com>

Subject: RE: LobbyGuard Quote

Jonathan,

Here is our Link and Contact for tips. Frank Meyran will be able to answer the questions about TIPS with more detail.

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

Frank Meyran

Program Manager, East Region

TIPS-USA (The Interlocal Purchasing System)

Athens, GA

Frank.Meyran@tips-usa.com

C 706-372-0359

Web: www.tips-usa.com

Territory: AL, CT, DE, DC, FL, GA, ME, MD
MA, NH, NJ, NY, NC, PA, RI, SC

VT, VA, WV

Eric Chaplin, M.A.EdL
Senior Sales Professional
LobbyGuard Solutions, LLC
O (919) 785-3301 x518
M (919) 609-2586
www.lobbyguard.com

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 9:06 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 2:28:19 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Frank Meyran', Eric Chaplin

Hi Frank,

Just called but got your VM. Call back when able @ 781.485.8454

From: Frank Meyran [mailto:frank.meyran@tips-usa.com]

Sent: Tuesday, January 29, 2019 11:27 AM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>; Jonathan Ferrara <jferrara@reverek12.org>

Subject: Re: LobbyGuard Quote

Jon,

I just left message w your associate. Call when it suits.

Frank Meyran

706 372 0259

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Eric Chaplin <eric.chaplin@lobbyguard.com>

Date: 1/29/19 10:48 AM (GMT-05:00)

To: Jonathan Ferrara <jferrara@reverek12.org>

Cc: Frank Meyran <frank.meyran@tips-usa.com>

Subject: RE: LobbyGuard Quote

Jonathan,

Here is our Link and Contact for tips. Frank Meyran will be able to answer the questions about TIPS with more detail.

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

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Eric Chaplin, M.A.EdL

Senior Sales Professional

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O (919) 785-3301 x518

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-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Tuesday, January 29, 2019 9:06 AM
To: Eric Chaplin <eric.chaplin@lobbyguard.com>
Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

Jon,

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Subject: Re: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 11:27:17 AM Eastern Standard Time

From: Frank Meyran

To: Eric Chaplin, Jonathan Ferrara

Jon,

I just left message w your associate. Call when it suits.

Frank Meyran

706 372 0259

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Eric Chaplin <eric.chaplin@lobbyguard.com>

Date: 1/29/19 10:48 AM (GMT-05:00)

To: Jonathan Ferrara <jferrara@reverek12.org>

Cc: Frank Meyran <frank.meyran@tips-usa.com>

Subject: RE: LobbyGuard Quote

Jonathan,

Here is our Link and Contact for tips. Frank Meyran will be able to answer the questions about TIPS with more detail.

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

Frank Meyran

Program Manager, East Region

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-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Tuesday, January 29, 2019 9:06 AM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>

Subject: RE: LobbyGuard Quote

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Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 10:48:36 AM Eastern Standard Time

From: Eric Chaplin

To: Jonathan Ferrara

CC: frank.meyran@tips-usa.com

Jonathan,

Here is our Link and Contact for tips. Frank Meyran will be able to answer the questions about TIPS with more detail.

<https://www.tips-usa.com/vendorProfile.cfm?RecordID=6D5D276A66986E2BDF38644139F9CCEF>

Frank Meyran

Program Manager, East Region

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-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Tuesday, January 29, 2019 9:06 AM

To: Eric Chaplin <eric.chaplin@lobbyguard.com>

Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 9:41:10 AM Eastern Standard Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Also, just as an FYI, I think you had wanted 9 Annual Software Subscriptions for the Visitor Management System. If so, then I think the quote should reflect this. I believe you said to leave the amount of expiring badges alone since that should be enough for all the schools. Thanks!

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Monday, January 28, 2019 1:12 PM

To: Callahan CIV Kathleen

Subject: FW: LobbyGuard Quote

Kathy,

The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 9:06:55 AM Eastern Standard Time

From: Rosemarie DeStefano

To: Jonathan Ferrara

Will do..

-----Original Message-----

From: Jonathan Ferrara

Sent: Tuesday, January 29, 2019 9:06 AM

To: Rosemarie DeStefano

Subject: FW: LobbyGuard Quote

Rosemarie

If Eric calls you can put him through.

Jon

-----Original Message-----

From: Jonathan Ferrara

Sent: Tuesday, January 29, 2019 9:06 AM

To: 'Eric Chaplin' <eric.chaplin@lobbyguard.com>

Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: FW: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 9:06:11 AM Eastern Standard Time

From: Jonathan Ferrara

To: Rosemarie DeStefano

Rosemarie

If Eric calls you can put him through.

Jon

-----Original Message-----

From: Jonathan Ferrara

Sent: Tuesday, January 29, 2019 9:06 AM

To: 'Eric Chaplin' <eric.chaplin@lobbyguard.com>

Subject: RE: LobbyGuard Quote

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 9:05:52 AM Eastern Standard Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric

Could you call me at your convenience? 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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www.LobbyGuard.com

Subject: RE: LobbyGuard Quote

Date: Tuesday, January 29, 2019 at 8:41:21 AM Eastern Standard Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Thanks Jonathan. Is this vendor under MA state contract? If not, I think we will need 2 additional quotes? I think it's a process though. What is sent to obtain the quotes needs to be the same for all three prospect vendors?

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Monday, January 28, 2019 1:12 PM

To: Callahan CIV Kathleen

Subject: FW: LobbyGuard Quote

Kathy,

The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, January 28, 2019 1:08 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Subject: FW: LobbyGuard Quote
Date: Monday, January 28, 2019 at 1:12:16 PM Eastern Standard Time
From: Jonathan Ferrara
To: 'Callahan CIV Kathleen'
Attachments: Q-14299-20190125-1008 Optio.pdf

Kathy,

The price quote will stay status quo. The original product is being phased out for a newer model/style, but they will honor the original quote; newer model, same price.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Senior Sales Representative
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4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: LobbyGuard Quote
Date: Monday, January 28, 2019 at 1:10:32 PM Eastern Standard Time
From: Jonathan Ferrara
To: 'Eric Chaplin'

Thank You Eric, Much Appreciated.

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]
Sent: Monday, January 28, 2019 1:08 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: FW: LobbyGuard Quote

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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Senior Sales Representative
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4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: FW: LobbyGuard Quote
Date: Monday, January 28, 2019 at 1:08:20 PM Eastern Standard Time
From: Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-14299-20190125-1008 Optio.pdf

Jon,

Attached you will find a quote for 9 Optio units. The Optio unit is undergoing a design change. As a part of the new design the Optio will be renamed the Versa. You will receive the same pricing presented in the attached quote, Q-14299, when the Versa is released.

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866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: LobbyGuard Quote

Date: Monday, January 28, 2019 at 1:07:26 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric,

Just a gentle reminder on the email with the verbiage we discussed about pricing on the Versa vs Optio pricing for updated budgetary purposes.

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Friday, January 25, 2019 10:23 AM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: LobbyGuard Quote

Jon,

Currently, we are phasing out the Optio and replacing it with a newer look and feel, the Versa. The Versa will not be available until the end of March. The pricing for the Versa would be \$500 more per unit.

Currently we only have 12 black Optios.

The quote does say white, but they will need to be black, if you decide to move forward the Optio.

If you desire is the Optio time is of the essence.

I have included a heavily discounted quote for the Defender as well. The Defender has a longer hardware life (6-10 years) compared to the Optio (3-5 years) and comes with a 3 year manufacturer's warranty vs. 1 year warranty.

Give me call when you have a moment to discuss this.

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Defender quote
Date: Friday, January 25, 2019 at 10:23:59 AM Eastern Standard Time
From: on behalf of Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-15896-20190125-1021 Defender.pdf

Attached is the Defender quote

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: LobbyGuard Quote
Date: Friday, January 25, 2019 at 10:23:23 AM Eastern Standard Time
From: on behalf of Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-14299-20190125-1008 Optio.pdf

Jon,

Currently, we are phasing out the Optio and replacing it with a newer look and feel, the Versa. The Versa will not be available until the end of March. The pricing for the Versa would be \$500 more per unit.

Currently we only have 12 black Optios. The quote does say white, but they will need to be black, if you decide to move forward the Optio. If you desire is the Optio time is of the essence.

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Senior Sales Representative
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www.LobbyGuard.com

Subject: RE: LobbyGuard Checking In

Date: Thursday, January 24, 2019 at 1:15:40 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric

We are interested. There were some internal meetings about the project we are doing which delayed the project. We are ready to move forward again. They have asked me to get updated quotes. Would you mind sending me an updated quote for everything you quoted me previously?

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Thursday, January 3, 2019 12:30 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: LobbyGuard Checking In

Jonathan,

A while back Revere Public Schools reached out to LobbyGuard regarding our visitor management solution.

I am circling back around to see if you are still interested or would like to learn more about LobbyGuard.

Kindly, let me know.

Regards,

Eric

Eric Chaplin, M.A.EdL
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: LobbyGuard Checking In

Date: Thursday, January 3, 2019 at 12:33:34 PM Eastern Standard Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Eric

Grant funding has been approved and we are meeting soon (meeting date is TBD) to discuss. I will call you when I know more.

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Thursday, January 3, 2019 12:30 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: LobbyGuard Checking In

Jonathan,

A while back Revere Public Schools reached out to LobbyGuard regarding our visitor management solution.

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Kindly, let me know.

Regards,

Eric

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Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: LobbyGuard Checking In

Date: Thursday, January 3, 2019 at 12:30:06 PM Eastern Standard Time

From: on behalf of Eric Chaplin

To: jferrara@reverek12.org

Jonathan,

A while back Revere Public Schools reached out to LobbyGuard regarding our visitor management solution.

I am circling back around to see if you are still interested or would like to learn more about LobbyGuard.

Kindly, let me know.

Regards,

Eric

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Senior Sales Representative
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Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: [psug-ma:24954] LobbyGuard

Date: Thursday, December 13, 2018 at 12:04:23 PM Eastern Standard Time

From: on behalf of Julie Payne

To: PSUG-MA

Hi...

Does anyone use LobbyGuard? Does it integrate with PowerSchool? Do you use it to check in your late students?

Thanks for any info you can provide.

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--

You received this message because you are subscribed to the Google Groups "PSUG-MA" group.

To unsubscribe from this group and stop receiving emails from it, send an email to psug-ma+unsubscribe@googlegroups.com.

To post to this group, send email to psug-ma@googlegroups.com.

Visit this group at <https://groups.google.com/group/psug-ma>.

For more options, visit <https://groups.google.com/d/optout>.

Subject: FW: SVPP Grant
Date: Wednesday, October 17, 2018 at 2:41:48 PM Eastern Daylight Time
From: Dianne Kelly
To: 'heiserr@amesburyma.gov'
Attachments: Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Hi Robin,
My apologies for this taking so long. I first had to get a copy from our police department and then I was out of district.
Thanks,
Dk

Dianne K. Kelly, Ed.D.
Superintendent
Revere Public Schools
101 School Street, Revere, MA 02151
781-286-8226

Subject: Fwd: SVPP Grant
Date: Saturday, October 13, 2018 at 12:18:07 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: DKelly@reverek12.org
CC: Guido Chief James
Attachments: Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Forwarding to this email as well since not sure which is the most recent. Thanks!

Kathy

Sent from my iPhone

Begin forwarded message:

From: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Date: October 13, 2018 at 12:06:01 PM EDT
To: "dkelly@revere.mec.edu" <dkelly@revere.mec.edu>
Cc: Guido Chief James <jguido@reverepolice.org>
Subject: Fwd: SVPP Grant

Hello Dianne,
Here you go on the SVPP grant. The Chief plans to reach out to you on Monday.
Best,
Kathy Callahan
Revere Police

Sent from my iPhone

Begin forwarded message:

From: Kerry Wolfgang <kwolfgang@capicinc.org>
Date: October 4, 2018 at 8:40:38 AM EDT
To: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Subject: FW: SVPP Grant

Hi Kathy,
Per my previous email, attached is the narrative and budget components of the SVPP grant application.
Kerry

Subject: Fwd: SVPP Grant
Date: Saturday, October 13, 2018 at 12:06:01 PM Eastern Daylight Time
From: Callahan CIV Kathleen
To: dkelly@revere.mec.edu
CC: Guido Chief James
Attachments: Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Hello Dianne,
Here you go on the SVPP grant. The Chief plans to reach out to you on Monday.
Best,
Kathy Callahan
Revere Police

Sent from my iPhone

Begin forwarded message:

From: Kerry Wolfgang <kwolfgang@capicinc.org>
Date: October 4, 2018 at 8:40:38 AM EDT
To: Callahan CIV Kathleen <kcallahan@reverepolice.org>
Subject: **FW: SVPP Grant**

Hi Kathy,
Per my previous email, attached is the narrative and budget components of the SVPP grant application.
Kerry

Subject: FW: Narrative
Date: Tuesday, October 9, 2018 at 9:09:53 AM Eastern Daylight Time
From: Jonathan Ferrara
To: Dianne Kelly
Attachments: FAC64 Price Summary- Revere Schools Grant Camera Additions072718.pdf, FAC64 Price Summary- Revere Schools Grant LPR Cameras 072718.pdf, SVPP Questions.docx, SVPPSustainability20180718.doc, Visitor ManagementOptio.pdf

This is a brief narrative I was asked to send. Also see attached:

From: Jonathan Ferrara
Sent: Thursday, July 12, 2018 8:26 AM
To: 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>
Cc: sford@reverepolice.org; Guido Chief James <jguido@reverepolice.org>
Subject: Narrative

Kathy,

Per our discussion, here is a breakdown of what we hope to accomplish with the grant. I met with our security vendor after our meeting yesterday and walked him around the school properties to build a quote on the items below. I informed of the grant deadline and he said it wouldn't be a problem to provide a quote in that timeframe. Capt. Ford will have an additional submittal from the RPD side

- Visitor Management system
- **[Jonathan Ferrara] Removed from Grant** Door Access to allow emergency responders to access all school buildings during as emergency response
- **[Jonathan Ferrara] Removed from Grant** Backup "Blue knock boxes"
- Additional School Cameras in all buildings
- Visitor management system that looks up sex offender registry and blacklist in real time

Visitor management

-
All schools have a security desk at the main entrance whereby visitors are ID'd and given a visitor sticker and escorted to a location or in the case of vendors, given a liaison to facilitate their work in the building. The software would scan a visitor's ID into the system and print an ID that fades after a period of time to prevent admittance at a later date without authorization. It would also reference the visitor against an internal blacklist of persons that are prohibited from entering the building, run checks against the sex offender registry and import data from our student information system to identify other prohibited persons for various reasons (209A, non-custodial parent, etc.). The system would then notify the appropriate people immediately if a violation is detected.

Door Access system

Revere Public Schools currently has a district wide door access system implemented across its fiber optic network. We still have 3 buildings that need to be added to the system and we would like to add additional doors in buildings where this is currently implemented. After this implementation the plan would be to import the card keys of all Revere Police officers so that they have access to all buildings 24 hours per day. During any event requiring police response, they would have access to the building from all sides and not just main entrances. In addition we would like to install blue “knock boxes” for police use only at these location for backup to the card key system.

Surveillance Cameras

- Revere has invested heavily over the years in its surveillance systems. The School department currently has about 300 cameras that can be viewed from any location around the municipal network. In addition, implementing the mobile component to the system to allow camera viewing would aid first responders to get a view inside and outside of all buildings while on scene. We would like to install more cameras in locations that are currently not covered. To do this we will also add 2 new servers and additional storage arrays to accommodate the increase in cameras.

License plate Reader

- In conjunction with the police department we would like to install license place readers on the entrance and exit to the school property would aid in being a first line of defense to identify unwanted people the enter the school grounds. Similar to the visitor management system, the license plate reader software would utilize a blacklist and import from student information system would aid in identifying potential threats before they gain access to the school building.

- **Jonathan Ferrara**
Director of IT

Revere Public Schools
101 School St
Revere, MA 02151
T 781.485.8454
F 781.333.2109

Subject: FW: SVPP Grant
Date: Wednesday, August 1, 2018 at 8:52:30 AM Eastern Daylight Time
From: Callahan CIV Kathleen
To: Jonathan Ferrara, Ford Capt Steven
Attachments: Project Narrative - SVPP.docx, COPS School Violence Prevention Program Grant BudgetNarrative.docx, COPS School Violence Prevention Program Budget Worksheet.docx

Jonathan and Steven,

Kerry at CAPIC needed to submit the SVPP application without our review given the tight timeline. I noticed she included the door access and blue knock boxes which were taken out at the last minute. This was included in the narrative but not the budget. Can you please review the information I included above to make sure nothing else was inadvertently added that we didn't have a quote on. Thanks.
Kathy

From: Kerry Wolfgang [mailto:kwolfgang@capicinc.org]
Sent: Wednesday, August 01, 2018 7:57 AM
To: Callahan CIV Kathleen
Subject: SVPP Grant

Hi Kathy,
I never had a chance to send this yesterday. Attached is the program narrative, budget, and budget narrative that I had to upload to the SVPP application. I am still trying to print out the full application.
Kerry

Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip
Date: Monday, July 30, 2018 at 2:16:55 PM Eastern Daylight Time
From: David Higgins
To: Jonathan Ferrara
Attachments: image001.png

Thank you

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, July 30, 2018 12:57 PM
To: David Higgins
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Lobbyguard. Online review by the majority of our staff reviewing the solutions agreed on lobbyguard. It also can highly recommended from peers in other districts.

From: David Higgins [<mailto:diii@higgins3.com>]
Sent: Monday, July 30, 2018 12:47 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hello Jonathan.

Would you mind sharing with me which one you went with? Any specific reason?

Thank you.
David

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]
Sent: Monday, July 30, 2018 12:42 PM
To: David Higgins
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hi David,

We were evaluating several solutions and after some internal deliberation ended up deciding on a different product. Thank you for your quote.

Jon

From: David Higgins [<mailto:diii@higgins3.com>]
Sent: Friday, July 27, 2018 12:21 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Happy Friday Jonathan.

Please find attached to my email your quote for an eight school building Visitor Management (Professional) Solution. Our solution will check visitors against sex offender list, Integration with SIS, Student Pickup and much more.

Scholarchip software is a Software as a Service (SaaS) Solution. Our pricing is a three year SaaS solution. When reviewing our pricing please consider the 3 year cost when comparing it to other solution.

We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David
207.329.2456 cell #



David R Higgins III

CEO

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

www.higgins3.com

From: David Higgins

Sent: Wednesday, July 25, 2018 3:09 PM

To: Jonathan Ferrara

Subject: HIGGINS

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



David R Higgins 999

CEO

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

www.higgins3.com

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Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip
Date: Monday, July 30, 2018 at 12:56:42 PM Eastern Daylight Time
From: Jonathan Ferrara
To: 'David Higgins'
Attachments: image001.png

Lobbyguard. Online review by the majority of our staff reviewing the solutions agreed on lobbyguard. It also can highly recommended from peers in other districts.

From: David Higgins [mailto:diii@higgins3.com]
Sent: Monday, July 30, 2018 12:47 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hello Jonathan.

Would you mind sharing with me which one you went with? Any specific reason?

Thank you.
David

From: Jonathan Ferrara [mailto:jferrara@reverek12.org]
Sent: Monday, July 30, 2018 12:42 PM
To: David Higgins
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hi David,

We were evaluating several solutions and after some internal deliberation ended up deciding on a different product. Thank you for your quote.

Jon

From: David Higgins [mailto:diii@higgins3.com]
Sent: Friday, July 27, 2018 12:21 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Happy Friday Jonathan.

Please find attached to my email your quote for an eight school building Visitor Management (Professional) Solution. Our solution will check visitors against sex offender list, Integration with SIS, Student Pickup and much more.

Scholarchip software is a Software as a Service (SaaS) Solution. Our pricing is a three year SaaS solution. When reviewing our pricing please consider the 3 year cost when comparing it to other solution.

We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David
207.329.2456 cell #



David R Higgins III

CEO

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

www.higgins3.com

From: David Higgins
Sent: Wednesday, July 25, 2018 3:09 PM
To: Jonathan Ferrara
Subject: HIGGINS

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Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



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South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

www.higgins3.com

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Subject: RE: LobbyGuard Quotes

Date: Thursday, July 26, 2018 at 12:20:11 PM Eastern Daylight Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

The quote says 9 of some items and 8 of others. Are there 9 schools? And on the support, it that only for the 2 years since I don't believe you and purchase support beyond that(must only be within the grant period). Thanks.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Tuesday, July 24, 2018 9:00 AM

To: Callahan CIV Kathleen

Subject: FW: LobbyGuard Quotes

Kathy,

Here is a quote for the visitor ID system for budgetary purposes.

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Monday, July 23, 2018 2:07 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: LobbyGuard Quotes

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin

Senior Sales Representative

LobbyGuard Solutions, LLC

4700 Six Forks Rd Suite 300

Raleigh, NC 27609

866-905-6229 ext. 518

www.LobbyGuard.com

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notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

Subject: RE: LobbyGuard Quotes

Date: Tuesday, July 24, 2018 at 9:11:42 AM Eastern Daylight Time

From: Callahan CIV Kathleen

To: Jonathan Ferrara

Thanks Jonathan.

-----Original Message-----

From: Jonathan Ferrara [<mailto:jferrara@reverek12.org>]

Sent: Tuesday, July 24, 2018 9:00 AM

To: Callahan CIV Kathleen

Subject: FW: LobbyGuard Quotes

Kathy,

Here is a quote for the visitor ID system for budgetary purposes.

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Monday, July 23, 2018 2:07 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: LobbyGuard Quotes

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin

Senior Sales Representative

LobbyGuard Solutions, LLC

4700 Six Forks Rd Suite 300

Raleigh, NC 27609

866-905-6229 ext. 518

www.LobbyGuard.com

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strictly prohibited. This email is the property of the Revere Public School Department.

Subject: FW: LobbyGuard Quotes
Date: Tuesday, July 24, 2018 at 8:59:39 AM Eastern Daylight Time
From: Jonathan Ferrara
To: Callahan CIV Kathleen
Attachments: Q-14299-20180723-1405 OPTIO.pdf

Kathy,

Here is a quote for the visitor ID system for budgetary purposes.

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin
Sent: Monday, July 23, 2018 2:07 PM
To: Jonathan Ferrara <jferrara@reverek12.org>
Subject: LobbyGuard Quotes

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: LobbyGuard Quotes
Date: Monday, July 23, 2018 at 2:07:01 PM Eastern Daylight Time
From: on behalf of Eric Chaplin
To: jferrara@reverek12.org
Attachments: Q-14299-20180723-1405 OPTIO.pdf

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: RE: LobbyGuard Inquiry

Date: Monday, July 23, 2018 at 12:58:40 PM Eastern Daylight Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric,

If you are available, can you call me at 781.485.8454.

Jon

-----Original Message-----

From: Eric Chaplin [<mailto:eric.chaplin@lobbyguard.com>]

Sent: Monday, July 23, 2018 12:51 PM

To: Jonathan Ferrara <jferrara@reverek12.org>

Subject: Re: LobbyGuard Inquiry

I can do any time after 11AM pacific.

Eric Chaplin

Senior Sales Representative

LobbyGuard

> On Jul 23, 2018, at 12:27 PM, Jonathan Ferrara <jferrara@reverek12.org> wrote:

>

> Hi Eric,

>

> What is your availability today prior to 2 PM? If not available today, what is your availability tomorrow?

>

> Jon

>

> -----Original Message-----

> From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

> Sent: Tuesday, July 17, 2018 9:17 AM

> To: Jonathan Ferrara <JFerrara@revere.mec.edu>

> Subject: LobbyGuard Inquiry

>

> Hello ,

>

> Thank you for your interest in LobbyGuard.

>

> Please let me know a good time to give you a call.

>

> I look forward to working with you.

>

> Kind Regards,

>

> Eric

>

> Eric Chaplin

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

> www.LobbyGuard.com

>

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Subject: Re: LobbyGuard Inquiry

Date: Monday, July 23, 2018 at 12:51:04 PM Eastern Daylight Time

From: Eric Chaplin

To: Jonathan Ferrara

I can do any time after 11AM pacific.

Eric Chaplin
Senior Sales Representative
LobbyGuard

> On Jul 23, 2018, at 12:27 PM, Jonathan Ferrara <jferrara@reverek12.org> wrote:

>

> Hi Eric,

>

> What is your availability today prior to 2 PM? If not available today, what is your availability tomorrow?

>

> Jon

>

> -----Original Message-----

> From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

> Sent: Tuesday, July 17, 2018 9:17 AM

> To: Jonathan Ferrara <JFerrara@revere.mec.edu>

> Subject: LobbyGuard Inquiry

>

> Hello ,

>

> Thank you for your interest in LobbyGuard.

>

> Please let me know a good time to give you a call.

>

> I look forward to working with you.

>

> Kind Regards,

>

> Eric

>

> Eric Chaplin

> Senior Sales Representative

> LobbyGuard Solutions, LLC

> 4700 Six Forks Rd Suite 300

> Raleigh, NC 27609

> 866-905-6229 ext. 518

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>

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Subject: RE: LobbyGuard Inquiry

Date: Monday, July 23, 2018 at 12:16:02 PM Eastern Daylight Time

From: Jonathan Ferrara

To: 'Eric Chaplin'

Hi Eric,

What is your availability today prior to 2 PM? If not available today, what is your availability tomorrow?

Jon

-----Original Message-----

From: noreply@salesforce.com [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin

Sent: Tuesday, July 17, 2018 9:17 AM

To: Jonathan Ferrara <JFerrara@revere.mec.edu>

Subject: LobbyGuard Inquiry

Hello ,

Thank you for your interest in LobbyGuard.

Please let me know a good time to give you a call.

I look forward to working with you.

Kind Regards,

Eric

Eric Chaplin
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: LobbyGuard Inquiry

Date: Tuesday, July 17, 2018 at 9:17:14 AM Eastern Daylight Time

From: on behalf of Eric Chaplin

To: jferrara@revere.mec.edu

Hello ,

Thank you for your interest in LobbyGuard.

Please let me know a good time to give you a call.

I look forward to working with you.

Kind Regards,

Eric

Eric Chaplin
Senior Sales Representative
LobbyGuard Solutions, LLC
4700 Six Forks Rd Suite 300
Raleigh, NC 27609
866-905-6229 ext. 518
www.LobbyGuard.com

Subject: Re: Interested in Lobby Guard

Date: Thursday, July 12, 2018 at 5:16:34 PM Eastern Daylight Time

From: Jonathan Ferrara

To: Eric Chaplin

Eric, feel free to try me anytime on Monday. I'm out and about constantly but should be near my office most of the day.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 4:16 PM, Eric Chaplin <eric.chaplin@lobbyguard.com> wrote:

Jonathan,
What is the best time to reach you on Monday?

Eric

Eric Chaplin
Senior Sales Representative
LobbyGuard

On Jul 12, 2018, at 1:57 PM, Jonathan Ferrara <JFerrara@revere.mec.edu> wrote:

Hello

I would like to request a call from a sales associate. I will be out of the office tomorrow but will be back in the office on Monday.

Thank You

Jonathan Ferrara
Director of IT

Revere Public Schools
101 School St
Revere, MA 02151
T 781.485.8454
F 781.333.2109

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Subject: Re: Interested in Lobby Guard

Date: Thursday, July 12, 2018 at 4:16:10 PM Eastern Daylight Time

From: Eric Chaplin

To: Jonathan Ferrara

Jonathan,
What is the best time to reach you on Monday?

Eric

Eric Chaplin
Senior Sales Representative
LobbyGuard

On Jul 12, 2018, at 1:57 PM, Jonathan Ferrara <JFerrara@revere.mec.edu> wrote:

Hello

I would like to request a call from a sales associate. I will be out of the office tomorrow but will be back in the office on Monday.

Thank You

Jonathan Ferrara
Director of IT

Revere Public Schools
101 School St
Revere, MA 02151
T 781.485.8454
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Subject: Interested in Lobby Guard

Date: Thursday, July 12, 2018 at 1:43:08 PM Eastern Daylight Time

From: Jonathan Ferrara

To: 'sales@lobbyguard.com'

Hello

I would like to request a call from a sales associate. I will be out of the office tomorrow but will be back in the office on Monday.

Thank You

Jonathan Ferrara
Director of IT

Revere Public Schools
101 School St
Revere, MA 02151
T 781.485.8454
F 781.333.2109

Subject: Re: [psug-ma:21637] Visitor Check in/Badges
Date: Monday, March 12, 2018 at 6:15:19 AM Eastern Daylight Time
From: on behalf of Sneed, Tracie
To: PSUG-MA

We use the same systems that Dianne uses. LifeTouch is great and we have also been able to download pictures to duplicate student and staff badges when necessary.

As for RAPTOR, we have mixed reviews on this one. For us, the system goes down at least 2-3 times per month.

Tracie Sneed
Data Analyst
Stonington Public Schools
49 N. Stonington Road
Old Mystic, CT 06372

Phone: [860-572-0506 ext. 2121](tel:860-572-0506)
Fax: [860-572-9967](tel:860-572-9967)

On Thu, Mar 8, 2018 at 1:57 PM, Sean Moroney <smoroney@mpspk12.org> wrote:

I'm looking at TPASS K12 and Lobbyguard for badge creation and security, anyone already using either or something else?

--

Sean Moroney
Director of Technology
Mashpee Public Schools
[500 Old Barnstable Road](http://www.mpspk12.org)
[Mashpee, MA 02649](http://www.mpspk12.org)
P: [508-539-3600 x1315](tel:508-539-3600)
F: [508-539-3607](tel:508-539-3607)
smoroney@mpspk12.org
www.mpspk12.org

--

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Subject: Re: [psug-ma:21627] Visitor Check in/Badges
Date: Friday, March 9, 2018 at 7:49:40 AM Eastern Standard Time
From: on behalf of Dolan, Dianne
To: psug-ma@googlegroups.com

Sean

Our student badges with student barcodes for their student number are made by our picture taker - Lifetouch, At our high school students who arrive after the start of school and are tardy, sign in at our attendance window using with their badges by scanning the bar code reader. This takes our attendance person right to the student in PowerSchool where their attendance codes can be entered. This has worked for us for quite a few years.

We do use Raptor for our visitor input/badges. This program actually connects and checks information at the sex offender registry by scanning a person's license. It will then make a badge that can be printed out with the person's name and picture from the license on it. We have also used this program for many years.

Hope this helps.

Dianne Dolan
Data Management
Stoughton Public Schools
232 Pearl Street
Stoughton, MA 02072
781-344-4000 X1233
d_dolan@stoughtonschools.org

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Subject: [psug-ma:21626] Visitor Check in/Badges

Date: Thursday, March 8, 2018 at 1:57:04 PM Eastern Standard Time

From: on behalf of Sean Moroney

To: psug-ma

I'm looking at TPASS K12 and Lobbyguard for badge creation and security, anyone already using either or something else?

--

Sean Moroney

Director of Technology

Mashpee Public Schools

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Subject: [psug-ma:21626] Visitor Check in/Badges

Date: Thursday, March 8, 2018 at 1:57:04 PM Eastern Standard Time

From: on behalf of Sean Moroney

To: psug-ma

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Sean Moroney

Director of Technology

Mashpee Public Schools

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Subject: Secure Check in Process Webinar

Date: Tuesday, December 5, 2017 at 10:51:26 AM Eastern Standard Time

From: John Ferola

To: dkelly@revere.mec.edu

Hello Dianne

As follow up to my previous email, I would like to invite you to attend one of webinars regarding the LobbyGuard product. I believe that this webinar would be of great value to Revere.

Installing a school visitor management in your school sends a message to all visitors that safety is a top priority. These security systems are simple yet powerful solutions that streamline the visitor sign-in process. Track everyone who enters your school/campus and help stop threats at the door. The system will make it easy for you to track sign in time, sign out time, reason for visit, who was visited, and much more.

Run Background Checks on all Visitors

Our kiosks and sign-in solutions come equipped with Visitor Management software, which runs background checks on all who attempt to sign in to your school. Stop sex offenders, criminals, or make a custom list of banned individuals for your school.

Simplify School Visitor Management

Get rid of your paper sign in and visitor logging system. We offer a faster, smarter way to manage visitors and know who is in your school.

Students

Students who check in late or leave early are easy to record, process, and report on. Multiple export options make it easy to import this data into your Student Information System, reducing your school's labor costs.

Guests

Instant background checks work with national sexual offender databases and customized lists of known local offenders and unwanted guests. Tracking volunteers and parents is easy, with records available from anywhere on

the web.

Please join us for a webinar to learn more about how we can help protect your students and staff.

[Webinar Registration Link](#)

Regards,

JOHN FEROLA

Senior Account Executive - Government and Education

Konica Minolta Business Solutions U.S.A., Inc.

10 High Street Suite 900 Boston, MA 02110

Office: [781-478-8636](tel:781-478-8636)

Visit us: [Count on Konica Minolta](#)

[Disclaimer](#)

Subject: Secure Check in Process for School Districts
Date: Tuesday, October 31, 2017 at 2:17:03 PM Eastern Daylight Time
From: John Ferola
To: dkelly@revere.mec.edu
Attachments: ii_15f737c97e690a73, ii_15f737d071d6a023, LobbyGuard to Protect your School.pdf

Hello Dianne Kelly

I am your Konica Minolta Education Account manager. I visit school districts across the commonwealth and one thing I have noticed is that the check in process varies from district to district and sometimes school to school in a district. I would like you to review the information below, as this solution will streamline and standardize your check in process. This process also ensure that they visitors coming to your location, are vetted and are cleared to be in your facilities.

I would like to spend a few minutes with you discussing how Konica Minolta can help Revere. Please feel free to reach out to me directly to schedule time to review the capabilities of this product.

LOBBYG u a r d
Sign In. Sign Out. Secure.

KONICA MINOLTA

NEOPOST

Wireless
A Revolution in Visitor Management

LobbyGuard Optio

The LobbyGuard Optio Visitor Management Kiosk contains everything you need to track visitors entering and leaving your building in an attractive design that can be installed anywhere in minutes.

The Optio provides the flexibility of WiFi and battery power plus a broad range of product colors and mounting options to blend into any school, lobby or front office environment.

Increase building security and reduce workload on front desk personnel with the self-service convenience of the LobbyGuard Optio.

Wireless Visitor Badges
Quickly print personalized badges to easily identify visitors. The LobbyGuard Optio's included WiFi visitor badge printer provides "install-anywhere" flexibility.

High-Res Camera
Photograph your visitors for an accurate record of the visitor's appearance the day of the visit.

Driver License Scanning is Built-In
LobbyGuard Optio scans any state driver license with 100% accuracy in less than one second with the included bar code scanner.



LOBBYG u a r d . o
Sign In. Sign Out. Secure.

Customize your Optio to blend in with your office setting.



Choose from a selection of 7 different colors to match your organization logo or school colors, or to simply stand out so visitors take notice.

Need to save desk space? Floor and wall mounting options are also available for the LobbyGuard-Optio.

LobbyGuard Installed.

The LobbyGuard Optio is pre-installed with the LobbyGuard Visitor Management System, the most powerful and flexible visitor tracking software on the market today. LobbyGuard brings a wide range of security and front-office automation features to your lobby environment, including instant visitor background checks, 24/7/365 access to your visitor records from anywhere on the web via the LobbyGuard FrontDesk web site, the ability to design your own visitor sign-in workflows and much, much more.

Hardware Specifications

Camera: 8MP High-Definition
: 11"H x 13"W x
Dimensions: 10.5"D
: 9 lbs.
Weight: Windows 8.1 64-bit Professional
OS: 1 year depot warranty on all parts and labor.
Warranty: Optional 3-year overnight replacement warranty available.
Data: Unlimited data storage provided with LobbyGuard
Storage: Cloud Services powered by Microsoft Azure
Screen: 10.4" resistive touchscreen
Printer: Prints self-adhesive visitor
Scanner: badges on 4.5" w x 2.75" h stock via WiFi
Barcode scanner reads 1D and 2D (PDF417) bar codes found on the reverse of all US state driver licenses.



Contact us today

for a no-obligation demonstration of the LobbyGuard Optio and the LobbyGuard Visitor Management System:

Konica Minolta Business Solutions

Please contact— John Ferola
781-478-8636

jferola@kmbs.konicaminolta.us

Regards,

[Redacted signature line]

[Redacted contact information]

JOHN FEROLA

Senior Account Executive - Government and Education

Konica Minolta Business Solutions U.S.A., Inc.

10 High Street Suite 900 Boston, MA 02110

Office: [781-478-8636](tel:781-478-8636)

Visit us: Count on Konica Minolta

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Subject: Re: Visitor Management Systems
Date: Wednesday, May 24, 2017 at 2:56:11 PM Eastern Daylight Time
From: on behalf of Sheri Matthews
To: DOECOAL@list1.doe.mass.edu

We use Raptor in Tewksbury

Sheri L. Matthews
Director of Business Services
Tewksbury Public Schools
139 Pleasant Street
Tewksbury, MA 01876
(978) 640-7800 x216
(978) 640-7808 fax
(978) 408-4100 cell

On Wed, May 24, 2017 at 2:17 PM, Larry Azer <azerl@dy-regional.k12.ma.us> wrote:

We switched from Easy Lobby to Raptor this year in Dennis-Yarmouth.

Larry Azer
Director of Finance & Operations
Dennis-Yarmouth Regional School District
Office: [\(508\) 398-7610](tel:5083987610)
Mobile: [\(781\) 366-4790](tel:7813664790)

On May 24, 2017, at 2:15 PM, Elia, Joseph <jelia@woburnps.com> wrote:

We use Raptor in Woburn.

Joe Elia

Joseph V. Elia
Asst. Superintendent for Finance
& Operations
Woburn School District
55 Locust Street
Woburn, MA 01801

[781-937-8233 x11202](tel:7819378233x11202)

On Wed, May 24, 2017 at 2:03 PM, Savoie, Jeanne <jsavoie@nashobatech.net> wrote:

We are currently using Lobbyguard/Pitney Bowes in our front lobby and our lease is due to expire soon. Is anyone using something else?

Thank you

Jeanne Savoie
Business Manager
Nashoba Valley Technical School District
100 Littleton Road
Westford, MA 01886
(978) 692-4711 ext. 1174

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Subject: Re: Visitor Management Systems
Date: Wednesday, May 24, 2017 at 2:17:24 PM Eastern Daylight Time
From: on behalf of Larry Azer
To: DOECO@list1.doe.mass.edu

We switched from Easy Lobby to Raptor this year in Dennis-Yarmouth.

Larry Azer
Director of Finance & Operations
Dennis-Yarmouth Regional School District
Office: (508) 398-7610
Mobile: (781) 366-4790

On May 24, 2017, at 2:15 PM, Elia, Joseph <jelia@woburnps.com> wrote:

We use Raptor in Woburn.

Joe Elia

Joseph V. Elia
Asst. Superintendent for Finance
& Operations
Woburn School District
55 Locust Street
Woburn, MA 01801

781-937-8233 x11202

On Wed, May 24, 2017 at 2:03 PM, Savoie, Jeanne <jsavoie@nashobatech.net> wrote:

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Thank you

Jeanne Savoie
Business Manager
Nashoba Valley Technical School District

100 Littleton Road
Westford, MA 01886
 [\(978\) 692-4711 ext. 1174](tel:9786924711)

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Subject: Re: Visitor Management Systems
Date: Wednesday, May 24, 2017 at 2:14:57 PM Eastern Daylight Time
From: on behalf of Elia, Joseph
To: DOECO@list1.doe.mass.edu

We use Raptor in Woburn.

Joe Elia

Joseph V. Elia
Asst. Superintendent for Finance
& Operations
Woburn School District
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Subject: Visitor Management Systems

Date: Wednesday, May 24, 2017 at 2:03:22 PM Eastern Daylight Time

From: on behalf of Savoie, Jeanne

To: ESE List Serve

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*Jeanne Savoie
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Subject: How do you judge a school? Mass. looks to expand the criteria
Date: Tuesday, December 6, 2016 at 6:43:30 AM Eastern Standard Time
From: DA Daily Newsletter
To: SMEIER@REVERE.MEC.EDU

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[image] DA Daily Newsletter, a District Administration publication

Published by: District Administration

12/6/2016

Top News

[How do you judge a school? Mass. looks to expand the criteria](#)

The Boston Globe

State officials are looking to broaden the way school performances are judged to comply with new federal standards, moving beyond test scores and graduation rates to other measures, such as the atmosphere a school creates and the availability of art, music, and college-level courses. [Read more>>](#)

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[Sole bid for Chicago charter school dropped](#)

Chicago Tribune

Chicago Public Schools won't be advancing any plans for new privately operated schools this year after the sole remaining applicant for an additional charter campus abandoned its effort. [Read more>>](#)

[Will high school football be banned?](#)

ABC News

With growing concerns about the long-term effects of concussions due to football, the medical community, especially pediatricians, are grappling with how to turn early scientific studies into real-world advice for parents, coaches and school boards.

[Read more>>](#)

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From DA Magazine

Which incentives prevent teacher absences?

Abby Spegman

It's no surprise that students suffer when their teacher is absent. Substitutes often lack familiarity with the curriculum and class dynamics. What is surprising to learn is how often it happens. Twenty-seven percent of teachers missed 10 or more school days in the 2013-14 year. [Read more>>](#)

Maryland School Board of Education accepts governor's waiver process

WBAL

Several Maryland school districts are going along with the governor's program to start school after Labor Day. Schools that have closed 10 days per year any two of the last five years because of natural disasters or civil disasters, or severe weather would qualify. Another reason would be if a school adopted an innovative school schedule for low-performing, at-risk or charter schools. [Read more>>](#)

Continued work on Nevada's school choice program draws a legal threat

Las Vegas Sun

Lawyers on the side of parents who successfully sued to block the Nevada's education savings account law are promising further legal action if state officials continue to accept applications for the program. [Read more>>](#)

Obama administration tries to smooth path back to school for jailed students

Huffington Post

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From: Jeff Skinder on behalf of Jeff Skinder
To: Matthew

Asset Tracking for 1:1 initiative, Tag printing, RFID, Bar Code Solutions, Handheld Devices & Applications, POS Systems, ID card Printers, Visitor Management & Incoming Package Tracking

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Matthew

AIDC Solutions:

We are working with some local school districts and county governments & want to introduce you to our company! Here are some of the AIDC technology solutions we offer to initiate productivity & savings.

AIDC = Automatic ID and data capture

Although we do offer turnkey solutions, we don't try and reinvent the wheel, rather find a solution to meet your needs.

- ***Bar code solutions:*** Software, Printers, Asset tags, labels and ribbons.

Are you purchasing expensive asset tags ? *"In past we used pre-printed asset tags which were expensive and we had to re-assign new numbers if the tags were ever removed or destroyed. We now have a solution in place to create custom asset tags for up to 15,000 asset tags along with a high volume printer for the same cost I would normally pay for just 1000 pre-printed labels. If tags are ever removed we can simply reprint them with the same number which helps keep our inventory system in check. Big time and money saver!!!"*

Dennis Roche - Natick School Department

- **Student ID Card Systems:** Software, Printers, HID, Mag Stripe or Barcoded, with integrated software to a host database
- **Mobility Software / Hardware:** We offer A line of enterprise level handheld devices, both barcode and RFID to proliferate tasks like Physical Inventory, Check in / Check out, Asset Tracking, & Attendance, Integration to other asset Programs like Web help Desk & Schooldude. Custom applications are available.
- **Inbound Package tracking:** is a complete stand-alone solution that tracks the movement of packages from receipt into your mailroom to the final disposition, which includes delivery, pickup at pickup window, forward to another address or return to sender. Campus is used by colleges & universities, K-12, federal & state government, and medium to large companies. Any entity with a central package receiving area can benefit from Campus.
- **Asset Software:** Web or PC based, RFID or Barcode edition of fixed asset tracking software is a complete fixed asset database with the ability to collect data on RFID / Barcode enabled mobile computers. The software includes RFID reader licenses for compatible mobile computer models. Keep asset records up to date and periodically take a physical inventory of assets. Data fields include RFID tag ID, barcode ID, location, department, maintenance, purchasing, warranty, lease, depreciation, information technology, reservations, Service tickets, check-in Check-outs and other user definable fields.
- **Pos Systems:** for your Cafe or Bookstore
- **LobbyGuard:** Visitor Management Solution

Jeff Skinder 407-476-3390

RFID Technologies

RFID Asset tracking, bar code systems, POS solutions and Postage supplies

Skinny@rfidtof.com www.rfidtof.com [skype jeff.skinder](https://www.skype.com/jeff.skinder)

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Interest in tracking Hardware for 1:1 Initiative

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Subject: Visitor Management remains Crucial

Date: Tuesday, March 29, 2016 at 11:07:41 AM Eastern Daylight Time

From: School Safety Advocacy Council on behalf of School Safety Advocacy Council

To: jflynn@revere.mec.edu

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July 25-29, 2016

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Orlando, FL.

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From: School Safety Advocacy Council on behalf of School Safety Advocacy Council

To: lparker@revere.mec.edu

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Subject: Visitor Management remains Crucial

Date: Tuesday, March 29, 2016 at 11:00:36 AM Eastern Daylight Time

From: School Safety Advocacy Council on behalf of School Safety Advocacy Council

To: cjoaquim@revere.mec.edu

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A Look Back at the Tornado Disaster in Joplin, MO

Visitor Management remains Crucial in overall School Safety Strategy

Curtis S. Lavarello, Executive Director SSAC

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The management of who comes and goes at a school seems like such a basic strategy, yet in many of our assessments, we see schools that don't make visitor management a priority, or lack any real management of visitors at all.

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We continue to see schools that are still operating in the old sign in/sign out sheets for visitors, which as many of us know, just isn't doing a great job of safeguarding our children and staff. I often say when I speak at conferences and conventions, that even Walt Disney World made visitor management a priority and they are the "Happiest Place on Earth", yet its a reminder that times have changed and schools MUST adapt to that change.

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