

Walsh, James F (SDA)

From: Sean G. Mullin [REDACTED]
Sent: Monday, March 15, 2010 12:31 PM
To: 'Walsh, James F (SDA)'
Cc: Michael McCormack, Sheriff; Bellotti, Michael; 'Peter Flynn'; 'George Connolly'; [REDACTED]
Subject: RE: Upgrade and Expansion of Facial Recognition System: MSA AWARD LETTER and Two Proposed (DRAFT) Related Documents

Dear Jim,

First, I hope you are beginning to feel better. Thanks for preparing and sending the draft contract documents. We have received your drafts and will revise the documents with our proposed dates, etc. I will send our revised drafts for your review and approval.

I'll talk to you soon.

Best wishes,

Sean

Sean G. Mullin
President & CEO
BI2 Technologies
488 State Road
Plymouth, Massachusetts 02360
Office - [REDACTED] 00 ext. 17
Fax - [REDACTED] 01
Cell - [REDACTED] 44

From: Walsh, James F (SDA) [mailto:[REDACTED]]
Sent: Monday, March 15, 2010 12:00 PM
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Cc: Michael McCormack, Sheriff; Bellotti, Michael
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Sean:

Good Morning:

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- a) U.S. DOJ COPS Non-Hiring Technology Award end date, and
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I will call you at 12:15 p.m. today per our original plan to meet at this time.

Thank you, as always,

James F. Walsh, Executive Director
Massachusetts Sheriffs' Association
271 Cambridge St., Suite 202
Cambridge, MA 02141

(617) [REDACTED]

(617) [REDACTED] direct

[REDACTED] fax

My new email address:

[REDACTED]@is

No virus found in this incoming message.

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James F. Walsh, Executive Director
Massachusetts Sheriffs' Association
(617) 503-3230

[REDACTED] direct
[REDACTED] fax
[REDACTED]

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[REDACTED]@js

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[REDACTED]
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[REDACTED]
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Dennis,

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Jim

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[REDACTED]

[REDACTED] direct

[REDACTED] fax

[REDACTED]

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[james.\[REDACTED\]@js](mailto:james.[REDACTED]@js)

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[REDACTED] direct

(617) [REDACTED] fax

[REDACTED]

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james.f. [REDACTED]@us

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[REDACTED]
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[REDACTED]

My new email address:

[james.f.wa\[REDACTED\]](mailto:james.f.wa[REDACTED])

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail by mistake and delete this e-mail from your system. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited.

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[REDACTED]

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Massachusetts Sheriffs' Association

271 Cambridge Street, Suite 202

Cambridge, MA 02141

[Redacted] / Fax: (781) [Redacted]

www.mass.gov/msa



March 11, 2010

President

Michael G. Bellotti
Norfolk County

Vice President

Joseph D. McDonald, Jr.
Plymouth County

Vice President for

Information and Technology
Michael A. McCormack
Past President
Dukes County

Vice Presidents for

Re-Entry and Aftercare
Michael J. Ashe, Jr.
Past President
Hampden County

Frank G. Cousins, Jr.
Past President
Essex County

Vice Presidents for Training and

Leadership Development
James M. Cummings
Past President
Barnstable County

Robert J. Garvey
Past President
Hampshire County

State Director to NS.A

James V. DiPaola
Past President
Middlesex County

Executive Director

James F. Walsh

Members

Richard M. Bretschneider
Nantucket County

Andrea J. Cabral
Suffolk County
Immediate Past President

Guy W. Glodis
Worcester County

Thomas M. Hodgson
Bristol County

Frederick B. Macdonald
Franklin County

Carmen C. Massimiano, Jr.
Past President
Berkshire County

Mr. Sean G. Mullin
President & CEO
BI2 Technologies, LLC
488 State Road
Plymouth, Massachusetts 02360

**RE: INVITATION FOR RESPONSES (IFR)
UPGRADE AND EXPANSION OF FACIAL RECOGNITION SYSTEM FOR THE
MASSACHUSETTS SHERIFFS' ASSOCIATION**

Dear Mr. Mullin:

The staff of Massachusetts Sheriffs' Association (MSA), in conjunction with the procurement staff of the Essex County Sheriff's Department, has now completed a thorough review of the BI2 Technologies, LLC, Bid Submission dated January 20, 2010 in response to the above referenced Invitation for Responses. Subsequently, I presented thirteen (13) of the fourteen (14) Massachusetts Sheriffs my Memorandum of February 09, 2010, in which I stated the very same exact recommendation(s) that I presented in my Memorandum of February 05, 2010 to Sheriff Michael A. McCormack, MSA Vice President of Information & Technology, e.g. my specific recommendation(s), per my standing as Executive Director, that the Massachusetts Sheriffs now proceed with final approval of my recommendation to award and execute a Contract with BI2 Technologies, LLC, for acceptance of your above-referenced noted Bid Submission.

In response to my specific recommendation(s) I then subsequently engaged ten (10) of the fourteen Sheriffs during the period of February 09 thru February 18 and obtained from each of the ten (10) a specific stated and/or written response to my noted recommendations. I am very pleased to report each of the ten (10) specifically approved my recommendation(s) to award and execute a Contract with BI2 Technologies in connection with this matter. I have documented these specific, individual-Sheriff approvals in a series of e-mail communication to Sheriff McCormack and, therefore, I am pleased to convey and confirm the Massachusetts Sheriffs' Association specific acceptance the BI2 Technologies Bid Submission for this Program.

Accordingly, I will look forward to meeting with you on Monday, March 15, 2010 in Plymouth, MA to take up this discussion and commence planning for the processing of the required contract.

Very truly yours,

JAMES F. WALSH
Executive Director

cc: Sheriff Michael G. Bellotti, President, MSA
Sheriff Michael A. McCormack, VP for Information & Technology
Massachusetts Sheriffs

March 11, 2010

Mr. Sean G. Mullin
President & CEO
BI2 Technologies, LLC
488 State Road
Plymouth, Massachusetts 02360

**RE: INVITATION FOR RESPONSES (IFR)
UPGRADE AND EXAPNSION OF FACIAL RECOGNITION SYSTEM FOR THE
MASSACHUSETTS SHERIFFS' ASSOCIATION**

Dear Mr. Mullin:

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JAMES F. WALSH
Executive Director

cc: Sheriff Michael G. Bellotti, President, MSA
Sheriff Michael A. McCormack, VP for Information & Technology
Massachusetts Sheriffs

Walsh, James F (SDA)

From: Dennis Daly [REDACTED]
Sent: Tuesday, March 16, 2010 1:49 PM
To: Walsh, James F (SDA)
Subject: RE: PROPOSED DRAFT Goods & Services Agreement Between MSA and BI2 Technologies

On page three, second line you have iris biometric language.

From: Walsh, James F (SDA) [mailto:[REDACTED]]
Sent: Sunday, March 14, 2010 4:57 PM
To: Dennis Daly
Cc: Barbara Maher; Rick Jeffery
Subject: PROPOSED DRAFT Goods & Services Agreement Between MSA and BI2 Technologies

Hello Dennis:

Good Morning:

I am sending this from the MSA Office on Sunday, March 14.

[I am still planning to drop by to see you Monday Morning, March 15, to review and discuss a Contract document for expansion of the Facial Recognition Technology system. **Right now, however, I am dealing with a horrible cold and if I think common-sense dictates that I talk to you by phone and/or e-mail tomorrow morning, I may choose that option.]**

Attached is my attempt to edit a required Goods & Services Agreement w/ BI2 Technologies. I used the final version of the Agreement we had used and signed for the Iris Biometric Identification Program, i.e., "The Child Project", and modified it accordingly. Please let me know what you think.

I remain grateful, as always, for your specific assistance during this Project.

James F. Walsh, Executive Director
Massachusetts Sheriffs' Association
271 Cambridge St., Suite 202
Cambridge, MA 02141

(617) [REDACTED]
[REDACTED] direct
[REDACTED] fax
[REDACTED]

My new email address:

[REDACTED]@[REDACTED].com

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail by mistake and delete this e-mail from your system. If you are not the intended recipient you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited.

Walsh, James F (SDA)

From: Walsh, James F (SDA)
Sent: Tuesday, March 16, 2010 3:43 PM
To: Daly, Dennis(SDE)
Subject: RE: PROPOSED DRAFT Goods & Services Agreement Between MSA and BI2 Technologies

Ty will fix same.

James F. Walsh, Executive Director
Massachusetts Sheriffs' Association

direct

fax

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[REDACTED]
[REDACTED] direct
[REDACTED] fax
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(617) [REDACTED]
[REDACTED] direct
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[REDACTED]

My new email address:

[REDACTED] JS

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Walsh, James F (SDA)

From: Sean G. Mullin [REDACTED]
Sent: Wednesday, March 17, 2010 12:12 AM
To: 'Walsh, James F (SDA)'
Cc: [REDACTED]
Subject: RE: Upgrade and Expansion of Facial Recognition System: MSA AWARD LETTER and Two Proposed (DRAFT) Related Documents
Attachments: BI2 Revised FACIALRECTECH EXPAN ProjImplemenPlanSched DRAFT 03142010.doc

Dear Jim,

I hope you're starting to feel better. No offense, buddy, but you sounded terrible!

I have started to revise the drafts you sent me following our planning meeting yesterday. I have completed - and attached - my revisions to the Draft Implementation Plan. Please review and let me know what you think. I'm traveling this week but will complete the other two documents and send them for your review and consideration as time permits.

Talk to you soon.

Best wishes,

Sean

Sean G. Mullin
President & CEO
BI2 Technologies
488 State Road
Plymouth, Massachusetts 02360
Office - [REDACTED] 00 ext. 17
Fax - [REDACTED] 01
Cell - [REDACTED] 44

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Sent: Monday, March 15, 2010 12:00 PM
To: Sean G. Mullin
Cc: Michael McCormack, Sheriff; Bellotti, Michael
Subject: RE: Upgrade and Expansion of Facial Recognition System: MSA AWARD LETTER and Two Proposed (DRAFT) Related Documents

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Attached to this e-mail, you will find **three (03)** specific sub-documents that you will see in a **pending** Final Contract document; **the first is the Acceptance and Award Letter: This is out in the U.S. Mail to you.** The Second attachment is **a proposed (DRAFT) "Goods & Services Agreement"** and the Third Attachment is **a proposed (DRAFT) "Project Implementation Plan and Payment Schedule."**

PLEASE NOTE – and, be absolutely re-assured -- what I am presenting here is just a set of DRAFT(s) to guide our discussions in finalizing the content of these two key documents. You will see that I have basically taken the structure, format and content of the documents we signed for the prior "Iris Biometric Identification Program" in 2007 and modified them, accordingly, to reflect the MSA IFR Facial Recognition Technology objectives. So, you will see that I am proposing we go with a "chunking" of scheduled Project Activity, and a correlating plan to pay invoices on completion of each "chunk" of the Project. **BUT, please note:** This is just an approach to start the discussion; **I am quite willing to pursue an alternate approach if you have a proposal for same.**

Two additional points that I kindly ask we discuss off-line, please:

- a) U.S. DOJ COPS Non-Hiring Technology Award end date, and
- b) Initial Award to the MSA

I will call you at 12:15 p.m. today per our original plan to meet at this time.

Thank you, as always,

James F. Walsh, Executive Director
Massachusetts Sheriffs' Association
271 Cambridge St., Suite 202
Cambridge, MA 02141

██████████
██████████ direct
██████████ fax
(617) ██████████

My new email address:

████████████████████@ms

No virus found in this incoming message.
Checked by AVG - www.avg.com
Version: 8.5.436 / Virus Database: 271.1.1/2748 - Release Date: 03/15/10 07:33:00

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488 State Road
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Office - [REDACTED] 00 ext. 17
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James F. Walsh, Executive Director
Massachusetts Sheriffs' Association
271 Cambridge St., Suite 202
Cambridge, MA 02141

[REDACTED]

[REDACTED] direct

[REDACTED] fax

[REDACTED]

My new email address:

[REDACTED]

No virus found in this incoming message.

Checked by AVG - www.avg.com

Version: 8.5.436 / Virus Database: 271.1.1/2748 - Release Date: 03/15/10 07:33:00

[DRAFT No. 2 – Revised by BI2 Technologies]

PROJECT IMPLEMENTATION PLAN and PAYMENT SCHEDULE

**RE: Upgrade and Expansion of Facial Recognition System for the
Massachusetts Sheriffs' Association**

March 22, 2010 — *change*

The Massachusetts Sheriffs' Association (MSA) and BI2 Technologies, LLC (BI2), agree to the following Project implementation plan (deliverables) and payment schedule:

BI2 will convene an implementation plan Meeting/final project scope session on with the MSA on March 22, 2010. At the conclusion of the implementation Meeting, the MSA and BI2 will agree to a final Project implementation schedule provided that the project will be completed, and all deliverables installed, no later than July 31, 2010. The MSA will make a payment equal to twenty (20%) percent of the contract amount of One Hundred and Forty-Eight Thousand Five Hundred and Thirty Dollars (\$148,530.00) upon successful completion of the Meeting and presentation of and invoice.

Also upon agreement to the Final Project Implementation Schedule, the MSA will return to BI2 the Certified Bid Deposit check in the amount of Seven Thousand Four Hundred and Twenty-Six Dollars and Fifty Cents (\$7,426.50) BI2 submitted with its Bid Response.

I. BI2 Technologies, LLC, with the assistance of the MSA, agree to the following implementation plan and schedule:

Joint MSA/BI2 Meeting – March 22, 2010

MSA and BI2 meet at BI2's offices to finalize and sign contract documents and implementation plan

BI2 – March 29, 2010

BI2 provides MSA with draft letter for MSA to send to all Sheriffs' Offices and Departments explaining the project in detail — including key dates, deadlines, milestones and Sheriffs' Office responsibilities

MSA and BI2 – March 30, 2010

Deadline for MSA and BI2 to discuss and decide on location for Statewide Project Overview Meeting and Detailed System Review and Discussion

BI2 – April 2, 2010

Deadline for BI2 to confirm date, time, location and all arrangements (except final number of attendees) for Statewide Project Overview Meeting and Detailed System Review and Discussion

*BI2 meeting
agenda
add*

forward a presentation centered

*MSA
Plan*

BI2 – May 24 through June 4, 2010

BI2 will analyze the received inventory of existing digital images and prepare a detailed, county-by-county report on the number of useable images that can be converted and imported into new statewide database.

BI2 – June 11, 2010

Based on its analysis of the digital image data received from individual Sheriffs, BI2 will prepare and submit the required report

BI2 – June 4 through June 18, 2010

BI2 will complete conversion of useable digital booking images and properly load and test imported images on central server

BI2 – June 15, 2010

BI2 prepares and presents to MSA upon completion of conversion of useable digital booking images and properly loading and testing imported images on central server a milestone invoice for 10% of contract amount or \$14,853.

BI2 and MSA – June 28, 2010

BI2, in conjunction with the MSA, will inform each participating Sheriffs' Office or Department, and the participating Police Department in the respective County, of their confirmed installation and training date

BI2 and Individual Sheriffs' Offices and Departments – July 12 through August 13, 2010

Installation and training will be completed in all participating Sheriffs' Offices and Departments, as well as participating Police Departments

BI2 – August 15, 2010

BI2 prepares and presents to MSA milestone invoice upon completion of all installations, training and implementations for 33% of contract amount or \$47,862.

BI2 – August 15, 2011

BI2 prepares and presents to MSA annual maintenance invoice for Year 2 support for \$11,550.

- II. BI2 Technologies, LLC, will compile and present progress report(s) to the MSA on June 15, 2010, January 15, 2011 and August 15, 2011. The third (3rd) of these requested reports will constitute a Final and Close-Out Report of all agreed-upon Project Activity.
- III. BI2 Technologies, LLC, will re-visit and conduct / update individual staff training and/or system training as required, and conduct further system "de-bugging" as required per any request by Sheriffs at locales as necessary in 2010 and 2011. Year 2 of this Implementation Plan and Payment Schedule shall mean "Calendar

Year 2011” for the provision of System Support & Services during 2011 to the MSA, including the Sheriffs Offices that subsequently participate in the noted Upgrade and Expansion of Facial Recognition System for the Massachusetts Sheriffs’ Association.

Agreed: March 22, 2010

JAMES F. WALSH
Executive Director,
Massachusetts Sheriffs’ Association (MSA)

SEAN G. MULLIN
President and CEO,
BI2 Technologies, LLC



Massachusetts Sheriff's Association

271 Cambridge St., Suite 202
Cambridge, MA 02141

Phone: [redacted] / Fax: (617) [redacted]
www.mass.gov/msa



1

NOTE TO FILE.

Spoke to
JM — BTZ.

@ Approximate ly 12:40pm.

Indicated basic

Agreement of concepts
in BTZ proposed
Revision of Draft Prop.

Implementation &
Payment schedule



Massachusetts Sheriff's Association

271 Cambridge St., Suite 202
Cambridge, MA 02141

Phone: [redacted] / Fax: (617) 503-3240
www.mass.gov/msa



②

I noted concern
About BI 2 request/
proposal for immediate
(at Kerk-90) returning
BA Bond. I'm noted
BA IFR/ addendum (P) Ask
for BA - but not a performance
Bond that explained the
difference. Noted.

We agreed to strike
the reference to this —
I agreed to Ask
govt for Rtn of Bond Bond
@ 1/3rd of Project
Timeline.



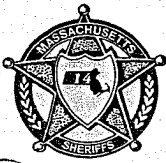
Massachusetts Sheriff's Association

271 Cambridge St., Suite 202

Cambridge, MA 02141

Phone: (617) [redacted] / Fax: (617) [redacted]

www.mass.gov/msa



(3)

Setup Kick-off
meeting for Newby,

March 27, 2010

@ 11⁰⁰ AM @

BILL TEACH - 488

STATE Rd, Plymouth

JFW
3/24/2010
@ 12:50 PM

(2) Revisions to proposed Project Implementation Plan and Payment Schedule:

- a. Change Date to March 29, 2010
- b. Can we consider March 29 the Implementation Plan Meeting / Final Project Scope Session? *yes oh*
- c. Let's move the Project end date out to closer to the Grant end date and spread out the invoices over same. *December 1 - December 21, 2010*
- d. First invoice payment of 15% instead of 20%; \$22,279.50 instead of \$29,706. *(15%)*
- (i) Invoice 1 = Final Project Implementation Plan / Final Project Scope session and Initial Project Kick-Off Meeting(s) with Sheriffs' Staff
 - (ii) Invoice 2 = Hardware/Software systems related purchases
 - (iii) Invoice 3 = Submission of report, e.g. "regarding the usability of the existing digital booking images" from each Sheriff's Office existing booking system
 - (iv) Invoice 4 = Off-site testing of the BI 2 application and database - (05/17-06/18)
 - (v) Invoice 5 = Load and test imported images on Central Server
 - (vi) Invoice 6 = On-site installation(s) / training/ de-bugging / completion of
 - (vii) Invoice 7 = On-site installation(s)
 - (viii) Invoice 8 = On-site installation(s)
 - (ix) Invoice 9 = Project Report Submission(s)
 - (x) Invoice 10 = Close-Out and Year 2 Maintenance \$11,550
- e. Delete the reference to return of the Bid Deposit; pursue side-bar verbal Agreement that has MSA instructing/requesting ECCF to return the Deposit at the 1/3rd mark of the Project - estimated to be June 30, 2010.
- f. Change the Date of the "Joint MSA/BI 2 Meeting to March 29, 2010.
- g. RE: BI 2 Draft Letter submission to MSA: Change milestone date for executed submission to April 01, 2010.
- (i) BI 2 asks MSA to provide a list of designated Project contacts per Office.
 - (ii) BI 2 asks MSA to provide estimate of annual/fiscal Year total number of intakes

yes
7/8

BI 2 and MSA to jointly proceed with the desired Upgrade and expansion.

(See BI 2 response – Pages 7/8)

BI 2 will explain to MSA for forward presentation to the individual Sheriff's/staff the precise technology requirements/capacity that must be in place prior to Project Implementation – for the selection of 2 Police Departments – in order for BI 2 and MSA to jointly proceed with the desired Upgrade and expansion. (See BI 2 response – Pages 7/8)

(vi)

(vii) Is BI 2 married to one Project Implementation Meeting? Can we do more than 1?

(i) MSA will set location of Project Implementation Meeting(s)

--Plymouth or Barnstable for:

Nantucket/Dukes/ Barnstable/Bristol/Plymouth/Norfolk/Suffolk

--WCSO for:

Essex/Middlesex/Worcester/Hampden/Hampshire/Franklin/

Berkshire

--Hampden for Berkshire/Franklin/Hampshire/Hampden/

Worcester

--Essex for Middlesex/Essex/Suffolk/Norfolk

--Plymouth or Barnstable for Bristol/Plymouth/Barnstable/

Dukes/Nantucket

Change page
Kirk
5/4/2010
WCSO - CTR

h. Can the final PIP/Payment Schedule make specific references to various milestones/intended actions cited in the BI 2 response to the IFR? Critical need is to make sure a 3rd Party read of the PIP can reasonably interpret it and see that it correlates to all the intended actions cited in the BI 2 response.

i. Is the 20% milestone payment cited for April 15, 2010 the same 20% proposed in p.1, paragraph 2?

j. Central Server location is not a decision-item: It needs to be in ECCF. "Upgrade and Expansion" requires the server location to be ECCF.

Upgrade and Expansion
Critical Decision

k. Needs to be Invoicing specific to installation and system de-bugging and less invoicing for planning, i.e., May 15, 2010 proposed Milestone invoice.

l. RE: Year 2 support payment/Invoice for August 15, 2011: Is this a typo?

NO
last pay in 2010

o. Extra purchases within available Program budget: What could MSA buy at under delegated authority level?

Re: Notes for JFW phone call to LB

Sammy Dwyer

Concerns about location: Denver -

Team for 33300 - but QFI to cover
Dwight / Anthony / Dennis. to
determine.

Party end date / Party Ground
December 22, 2015,
make sure the last invoice
is submitted pursuant to
ground end date.

Please department info / contact / advice
Department / Group by contact.