

**Subject:** How Safe is Your Campus?

**Date:** Friday, December 30, 2016 at 1:01:40 PM Eastern Standard Time

**From:** Campus Security & Life Safety

**To:** jgennodie@revere.mec.edu

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# Campus Security and Life Safety Newsletter

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## TOP STORY

### How Safe is Your Campus?

**By Minu Youngkin**

Effective campus security consists of more than just a budget line-item and the proverbial "knocking on wood" in today's day and age.

Today, administrators are inundated with marketing that touts the latest and greatest security products whether it be: cameras, wireless devices, alarm systems, etc. These all might boast advanced technological characteristics and outstanding performance, but to what end?

Failure to consider things such as engineering specifications, efficiencies, and maintenance issues can result in buyer's remorse. Prudent choices follow careful planning, and careful planning begins with a focus on the protection of people first.

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## NEWS

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### [Extraordinary Protection](#)

**By Alan Morris**

Following several high-profile incidents alleging abuse special needs students (including some non-communicative students), and the activism of a number of parent groups in the State of Texas, Governor Greg Abbott signed Texas Senate Bill 507, requiring districts to install audio and video surveillance equipment into select

special education classrooms when requested.

The new law, which followed a similar, failed attempt at similar mandates in 2013, requires the installation of cameras and recorders in classrooms meeting certain criteria, if and when a parent, school board member, or school staff requests them from the 2016-2017 school year forward. Surveillance must cover all areas in a classroom, with bathrooms and changing areas excepted, and recorded footage must be retained for a minimum of six months.

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**Subject:** How Safe is Your Campus?

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**From:** Campus Security & Life Safety

**To:** jwillett@revere.mec.edu

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**Subject:** Security Layers are the smart way to protect your school assets

**Date:** Wednesday, December 28, 2016 at 10:01:06 AM Eastern Standard Time

**From:** Sielox

**To:** MCOGLIANDRO@REVERE.MEC.EDU



## **Security Layers are the smart way to protect your school assets**

With many security and safety choices to select from, K-12 school administrators can be overwhelmed with which technology or solution to deploy first. Adding to the dilemma is the major consideration of initial purchase price, operating cost and system management.

Most experts agree that a layered security approach works best when schools are faced with budget constraints. Communication, perimeter management and access control are the key elements to the layers. Preparing for an emergency or even daily incident requires a communication solution to immediately share what is happening internally and with first responders. Private communication solutions significantly improve the safety and security of locked-down building occupants and the ability for first responders to maintain order, even as they attend to the most critical situations first.

Securing the perimeter of the school and even interior doors is important to ensure that no unwanted visitors enter the building. Lockdown of all perimeter doors is a powerful feature that saves lives. With electronic wireless locks, schools can now afford to control all of their interior doors also. Access control provides critical information on who has entered your school and when, and clearly identifies both staff and visitors. The access control system can be integrated with a visitor management solution that checks the background of each potential visitor.

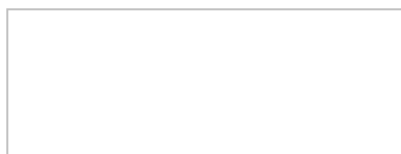
Sielox Class - Crisis Lockdown Alert Status System - is a cost effective, easily deployed, daily incident and

crisis management communication solution using existing devices and networks. Class reduces notification time to responders using chat and email alerts, and provides instant visibility using dynamic floor plans for All Hazards. Sielox Class provides critical instant communications and notification for daily incidents and crisis events. Alert levels are pushed to teachers and staff who select condition color status for their location. Both internal and external responders view a dynamic floorplan with color conditions, chat with and monitor events.

Sielox LLC and Technology Partner HID Global Security have long been recognized as leaders in the physical security industry. Sielox Pinnacle advanced access control software and 1700 intelligent controllers integrate with HID readers and credentials, Easy Lobby visitor management and Fargo credential printers to provide multiple layers of security for your students, teachers, staff and assets. Choosing proven and reliable Sielox and HID Global solutions ensure that your limited security dollars are well spent and garner a strong return on investment.

The unfortunate reality is that school safety and security concerns are only going to increase and it is incumbent upon schools to make sure their students and staff are well-prepared for an emergency situation. By layering proven solutions every school can afford to deploy important safeguards to communicate, control access, and secure all doors instantly.

Sielox LLC and HID Global are two industry leaders you can trust to get your layers on.



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**Subject:** [SUSPECTED SPAM] [MKTG] End of year 25% Off Postage supplies until 12/31 !

**Date:** Tuesday, December 27, 2016 at 12:56:13 PM Eastern Standard Time

**From:** RFID Technologies

**To:** Jsicuso@revere.mec.edu

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**From:** RFID Technologies

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**To:** mcosta@revere.mec.edu

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**Subject:** Going for the Gold

**Date:** Tuesday, December 20, 2016 at 1:02:33 PM Eastern Standard Time

**From:** Security Products

**To:** jwillett@revere.mec.edu

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Tuesday, December 20, 2016

## TOP STORY

### Going for the Gold

By Raleigh Gerber

When the Olympic Games come to town, the welfare of people and property are of paramount importance in both the planning process and during the event. The 2016 Summer Olympics in Rio de Janeiro drew 500,000 foreign visitors and sold \$7.5 million tickets to people who watched 10,500 athletes compete. There were 85,000 security staff on hand, and the overall budget for security totaled \$895 million.

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## NEWS

### [Holiday Security Fears](#)

The older I get the more I realize one thing: holidays are stressful. If it isn't making sure you've got a gift for everyone in your extended family making you crazy, then it is scheduling Christmas with in-laws and avoiding your crazy uncle.

There are also the fears that keep you up late at night, what if a burglar visits your home while you are out? What if you get stuck in line at the airport's security check point and miss your flight? What if half your presents from Amazon have been mysteriously disappearing from your porch?

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If you've been looking for a better way to access and manage real-time information about your service calls, installation and site activity-be sure to check out eSuite 2.0 and eSuite 2.0 Mobile. These versatile tools raise the bar for user-application portals with intuitive functionality, transparent data reporting and groundbreaking design. [Learn More >>](#)



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**Subject:** A Glimpse Into The Future Of IP Video

**Date:** Thursday, December 15, 2016 at 1:02:40 PM Eastern Standard Time

**From:** Security Products

**To:** jwillett@revere.mec.edu

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Thursday, December 15, 2016

## TOP STORY

### A Glimpse Into The Future Of IP Video

By Fredrik Nilsson

This year marks the 20th anniversary of the world's first IP network camera, a technology that eventually revolutionized the video surveillance landscape. When IP video was still an emerging technology skeptics wondered whether it would gain any traction, let alone take over the whole video surveillance market. A decade ago video analytics was discussed as the biggest promise for the industry, with estimates that it would become a billion dollar market on its own within a few years. Cloud services were rarely talked about in the context of physical security. IT security and physical security were mentioned in the context of "convergence," but no one really considered the cyber threat that IP video equipment on a corporate network could potentially present to a large organization.

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ValidiKey 2 vaults offer the benefits of a stand-alone server and communicator with secure CyberKey storage. Access is granted with an RFID card or keypad number entered on its LCD touch-display. Combining with a PIN ensures the highest security. CyberKey audits are downloaded when the key returns to the vault. [Learn more](#)

## NEWS

## Innovations, Solutions and a Renewed Sense of Pride

**By Sharad Shekhar**

It's an exciting time to be in the security industry, as evidenced by the successful year we have seen in regards to technology innovations, mergers and acquisitions, and a renewed sense of pride in the industry. As we look toward the future, several trends are emerging that will have a significant impact on how products go to market, serve specific market segments and provide end users with overarching value.

Today, there is a renewed focus on the quality being delivered to end users through technology innovations. Those companies that spend significant time developing products will be the most successful. In the past, we've seen companies market products using strategies that were only considered "shell" strategies, which include various marketing and product development plans presented on a surface level. Now, however, we see a shift in focus to the development of core strategies, implementing significant changes to the innermost workings of the company.

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**Subject:** Check out this week's cutting edge facility management solutions

**Date:** Wednesday, December 14, 2016 at 11:00:00 AM Eastern Standard Time

**From:** Facility Executive

**To:** CARL SVENDSEN

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Take a look at the most cutting-edge facility management solutions that will help you run your facility more efficiently and effectively.

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### LG Introduces Sensor Connect Light

New LG Sensor Connect fixtures feature daylight and occupancy sensing via an embedded sensor in the fixture lens. Sensor Connect uses the LG LED Lighting commissioning app for Android, allowing the facility manager to customize light levels, set daylight harvest levels and program occupancy settings. [Click here for more information.](#)

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This email was sent by: **Facility Executive/Group C Media**  
44 Apple Street Suite #3  
Tinton Falls, NJ 07724

**Subject:** [SUSPECTED SPAM] [MKTG] Schools need to identify every visitor.

**Date:** Thursday, December 1, 2016 at 1:11:42 PM Eastern Standard Time

**From:** ScholarChip on behalf of ScholarChip

**To:** slivote@revere.mec.edu

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- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Visitor Management Estimate

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**Date:** Thursday, December 1, 2016 at 1:09:54 PM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
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No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
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**Date:** Thursday, December 1, 2016 at 1:09:54 PM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** dkelly@revere.mec.edu

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**Subject:** Terrorism Suspected in Ohio State Attack

**Date:** Wednesday, November 30, 2016 at 12:16:32 PM Eastern Standard Time

**From:** Campus Security & Life Safety

**To:** jgennodie@revere.mec.edu

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**By Sydney Shepard**

It's been more than since 18-year-old Abdul Razak Ali Artan rammed his car into a group of people on Ohio State's campus before exited his car wielding a butcher knife injuring 11 people, within a minute he was shot dead.

Police have searched through surveillance footage, talked to witnesses and have obtained a search warrant to view the Artan's residence, but they are still looking for any clues that might provide them with information about the motive behind this violent incident.

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Video analytics enable schools to proactively recognize behaviors to create an efficient and safe environment with minimal disruption. The ability to capture behavior patterns and track a scene, both retroactively and in real time, make it easier than ever before to recognize trends and patterns. This analysis can be critical in the case of a security investigation, but it can also be used to improve operations. For example, densely populated areas of a school can present a challenge for administrators in the event of a serious emergency. Video analytics help pinpoint potential issues proactively and allow administrators to make these areas safer for students.

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**Subject:** Bullying Hinders School Security

**Date:** Wednesday, November 30, 2016 at 11:02:34 AM Eastern Standard Time

**From:** Security Today

**To:** jgennodie@revere.mec.edu

Bullying Hinders School Security

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Join us in making your school a more secure and a positive place for everyone, creating a culture of kindness.

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Speaker:

Pam Hayes has been a long-standing advocate for children. In 2011 she founded the Student Services program which ensures that children have a voice in preventing bullying and violence in our communities through the means of technology and education. She worked diligently to see this grow into the Student Safety Alliance. Pam was key in growing the Stand4Kind initiative through which school assemblies are performed to empower students to stop bullying with kindness.

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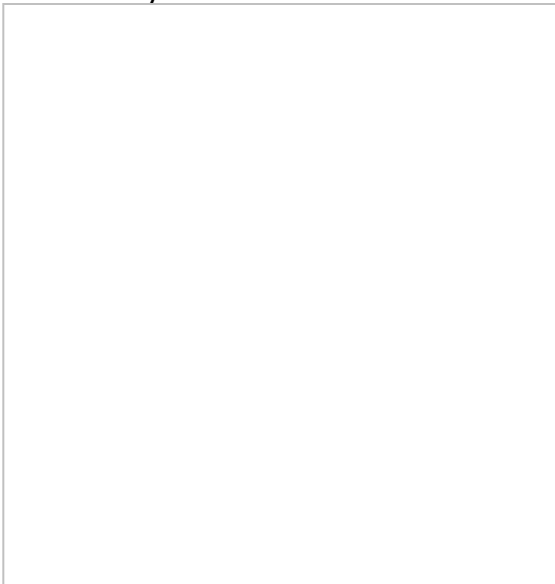
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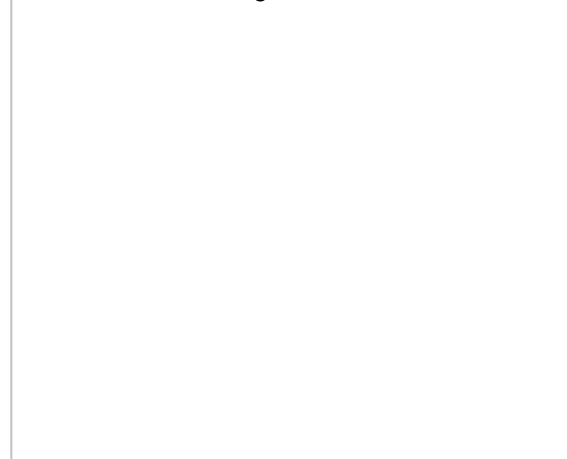
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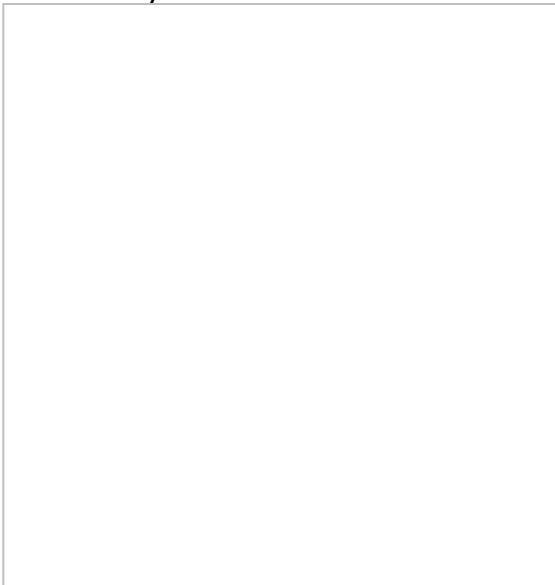
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We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "PreK - 12 Schools" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

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**Subject:** Order your badges today – we pay for shipping

**Date:** Wednesday, November 30, 2016 at 10:37:20 AM Eastern Standard Time

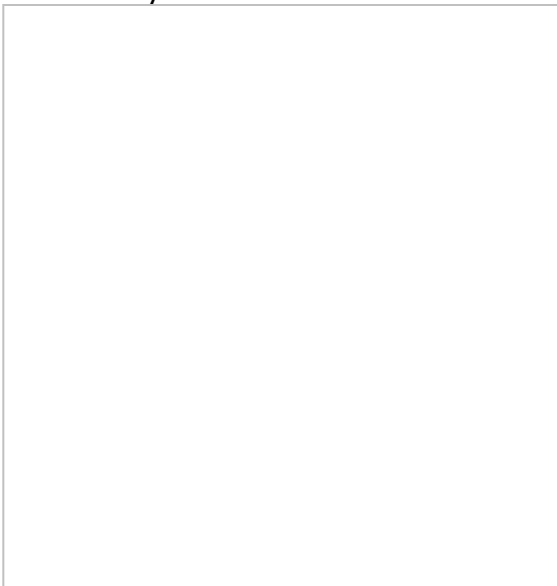
**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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...whether you use **BOOKS**



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**Subject:** 5 Best Practices for Video Surveillance in Municipalities

**Date:** Tuesday, November 29, 2016 at 1:02:36 PM Eastern Standard Time

**From:** Security Products

**To:** jwillett@revere.mec.edu

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Tuesday, November 29, 2016

## NEWS BRIEF

### Security Today Academy: CCTV + Digital Video Online Training Course

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## NEWS

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### [5 Best Practices for Video Surveillance in Municipalities](#)

**By Todd Dodrill**

There is perhaps no other vertical market as fraught with as many challenges when it comes to deploying video surveillance technology as that of the municipal sector. Not only are the technical hurdles immense - building out and maintaining network infrastructures that can span hundreds or, in some cases, thousands of square miles - but all of the political and legal wrangling that come with installing a publicly funded camera system are just as daunting. Unlike a private enterprise where a select group of executives can decide whether or not they're going to make a capital investment in security cameras and implement them throughout a company, installing a city video surveillance network is a process that requires buy-in from the community and local lawmakers, soliciting bids from various systems integrators and finally developing the network.

---

### [Sponsored - Time, Energy, Money, Quality: Total Cost of Ownership and your security success](#)

**By Steve Surfaro**

Total cost of ownership, or TCO, is a way to assess direct and indirect costs and benefits related to the purchase of any IT component. The goal is to create a total estimate of fixed and variable costs that may be used for budget development.

The American Automobile Association (AAA) says that, on average, it

costs 52.2 cents to drive one mile. To drive a Ford Focus 20K miles per year, the average cost is 37.6 cents per mile.

Based on J.D. Roth's vehicle purchase price (\$16,500), interest paid (\$1,300), actual mileage (82K over 5 ½ years), fuel (\$1,650, \$0.0812 per mile), insurance (\$765, \$0.0376 per mile) and service (\$507.07, \$0.0250 per mile), the actual TCO/mile is 36 cents, pretty much the same as the AAA estimate.

In The Millionaire Next Door, one of the best-performing groups in terms of personal net worth were "quality used car prone" people. These folks buy a car with an excellent service record that is 3 to 5 years old and drives it for many years, contributing to very high net worth.

---

## [Free Webinar on Wednesday: Bullying Hinders School Security](#)

Bullying can threaten students' physical and emotional safety at school and can negatively impact their ability to learn. The best way to address bullying is to stop it before it starts. There are a number of things school staff can do to make schools safer and more secure, and prevent bullying. Conduct assessments in your school to determine how often bullying occurs, where it happens, how students and adults intervene, and whether your prevention efforts are working. Create a mission statement, code of conduct, school-wide rules, and a bullying reporting system. These establish a climate in which bullying is not acceptable. Disseminate and communicate widely.

Bullying in school occurs when one student or a group of students intentionally hurt another student. This abuse may be physical, psychological, or emotional. The last type is one of the most common forms of bullying in schools, and one of the least recognized by parents. Reasons for bullying vary almost as much as its types.

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**Date:** Tuesday, November 29, 2016 at 12:39:30 PM Eastern Standard Time  
**From:** RFID Technologies  
**To:** mcosta@revere.mec.edu

***Scanning & Data Collection solutions***  
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### The MS9535

Voyager BT is a wireless handheld scanner and is among the first of its kind to employ the emerging Bluetooth wireless technology standard. Designed for use in POS or light

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Scanner: Excellent applications for Student ID Cards in the Bookstore and Cafe.  
ORBIT 7120 is small in size, but BIG in

Presentation Scanner

warehousing applications, VoyagerBT can communicate with its own base station or with other already-equipped Bluetooth devices such as PC's, laptops and barcode printers.

**\$ 133.00 Until 12/9/2016**

[Link to 9535](#)

performance. ORBIT 7120 is Honeywell's first Point-of Sale barcode scanner to utilize holographic technology to precisely focus the scanner's laser and therefore increase performance and efficiency. ORBIT 7120 is perfect for retail applications where counter space is at a premium and its unique contoured design allows it to be picked up to scan large, bulky items.

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**\$ 1099.00 Until 12/9/2016**

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Scanning Solution Sale

Presentation and Wireless Scanners \$ 36.00 off

The MS9535

Presentation

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Voyager BT is a wireless handheld scanner and is among the first of its kind to employ the emerging Bluetooth wireless technology standard. Designed for use in POS or light warehousing applications, VoyagerBT can communicate with its own base station or with other already-equipped Bluetooth devices such as PC's, laptops and barcode printers.

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**From:** RFID Technologies

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This solution provides you with the printer, Software, 2600 tags, Ribbons and 2 hours Support. Visit our website to redeem coupon. This offer is targeted to IT departments tasked with not only tracking IT assets now having to tag and track hardware for the 1:1 initiative. The benefit is you don't have to purchase expensive metal asset tags , and can customize the tags when you print, adding things like erate / funding info and student name. Our software offers integration to Excel or a database. With this offer you are essentially getting a free scanner, and media. Check out the link below for the special promo. Add to cart and enter in the coupon code shown below.

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The Package includes 2.36 resin enhanced Ribbons, Labeling software & 2 Hours Professional services

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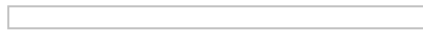
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**Subject:** Bullying Hinders School Security

**Date:** Monday, November 28, 2016 at 9:02:32 AM Eastern Standard Time

**From:** Security Today

**To:** jvadala@revere.mec.edu

Bullying Hinders School Security

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=====

Overview:

Bullying can threaten students' physical and emotional safety at school and can negatively impact their ability to learn. The best way to address bullying is to stop it before it starts. There are a number of things school staff can do to make schools safer and more secure, and prevent bullying. Conduct assessments in your school to determine how often bullying occurs, where it happens, how students and adults intervene, and whether your prevention efforts are working. Create a mission statement, code of conduct, school-wide rules, and a bullying reporting system. These establish a climate in which bullying is not acceptable. Disseminate and communicate widely.

Bullying in school occurs when one student or a group of students intentionally hurt another student. This abuse may be physical, psychological, or emotional. The last type is one of the most common forms of bullying in schools, and one of the least recognized by parents. Reasons for bullying vary almost as much as its types.

#### Spread Acts of Kindness

Join us in making your school a more secure and a positive place for everyone, creating a culture of kindness.

=====

Speaker:

Pam Hayes has been a long-standing advocate for children. In 2011 she founded the Student Services program which ensures that children have a voice in preventing bullying and violence in our communities through the means of technology and education. She worked diligently to see this grow into the Student Safety Alliance. Pam was key in growing the Stand4Kind initiative through which school assemblies are performed to empower students to stop bullying with kindness.

In April of 2014 Pam helped to form the Utah Anti Bullying Coalition. As a board member and Program Director, Pam works to bring assemblies to help stop bullying to Utah schools. She has devoted her work to promoting awareness of bullying and the approaches proven to prevent it. She advocates for prevention of bullying and works to bring students, parents, teachers, and the community together in supporting school- and community-based bullying prevention initiatives. The Utah Anti-Bullying Coalition provides a teaching kick-off assembly, anonymous text or call tip line, training for students, parents, school staff and sets up student-led Ambassador Clubs which create competitions to promote kindness in the school. 2015 Pam provided technology and assist for the first state mobile app and web crisis line for Utah serving over 600,000 students. Pam works with leaders in technology and corporations to promote kindness and help students.

=====

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Arecont Vision is based in Glendale, California, and is a leading manufacturer with its video surveillance products. The company's products use image processing technology. It is best known for its MegaVideo and MegaDome series cameras that consist of 1.3-, 2-, 3-, 5-, and 10 megapixel H.264 and MJPEG single- and dual-sensor cameras. The SurroundVideo series consists of 8-megapixel and 20-megapixel H.264 and MJPEG cameras with 180 degree and 360-degree panoramic views. <http://click.1105info.com/?qs=dc19bfc63d5130cddb79782171cdb7c159965a9aa2dcd789229b58a42a68ba619bc8613a4d94d0b1>

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**Subject:** Bullying Hinders School Security  
**Date:** Monday, November 28, 2016 at 9:02:28 AM Eastern Standard Time  
**From:** Security Today  
**To:** jsicuso@revere.mec.edu

Bullying Hinders School Security

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Overview:

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**Subject:** Bullying Hinders School Security

**Date:** Monday, November 28, 2016 at 9:02:27 AM Eastern Standard Time

**From:** Security Today

**To:** kcerasale-messina@revere.mec.edu

Bullying Hinders School Security

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**Subject:** Bullying Hinders School Security  
**Date:** Monday, November 28, 2016 at 9:02:26 AM Eastern Standard Time  
**From:** Security Today  
**To:** mcaporale@revere.mec.edu

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**Subject:** Bullying Hinders School Security

**Date:** Monday, November 28, 2016 at 9:02:26 AM Eastern Standard Time

**From:** Security Today

**To:** jmitchell@revere.mec.edu

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**Date:** Monday, November 28, 2016 at 9:02:18 AM Eastern Standard Time

**From:** Security Today

**To:** jflynn@revere.mec.edu

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**Subject:** Bullying Hinders School Security

**Date:** Monday, November 28, 2016 at 9:02:15 AM Eastern Standard Time

**From:** Security Today

**To:** pdigregorio@revere.mec.edu

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**Subject:** Bullying Hinders School Security  
**Date:** Monday, November 28, 2016 at 9:02:15 AM Eastern Standard Time  
**From:** Security Today  
**To:** jferrara@revere.mec.edu

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**Date:** Monday, November 28, 2016 at 9:02:15 AM Eastern Standard Time  
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**Subject:** Bullying Hinders School Security  
**Date:** Monday, November 28, 2016 at 9:02:13 AM Eastern Standard Time  
**From:** Security Today  
**To:** dkelly@revere.mec.edu

Bullying Hinders School Security

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**Subject:** Bullying Hinders School Security

**Date:** Monday, November 28, 2016 at 9:02:12 AM Eastern Standard Time

**From:** Security Today

**To:** jtheriault@revere.mec.edu

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**Subject:** Bullying Hinders School Security  
**Date:** Monday, November 28, 2016 at 9:01:57 AM Eastern Standard Time  
**From:** Security Today  
**To:** bkelly@revere.mec.edu

Bullying Hinders School Security

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**Subject:** Raptor Information

**Date:** Tuesday, November 22, 2016 at 11:11:14 AM Eastern Standard Time

**From:** Jose Pineda

**To:** mcogliandro@revere.mec.edu

Matthew,

Below you will find some attachment and videos. I hope they help spark an interest. Keep me posted and let me know if I can help in anyway.

THanks.

How Raptor Visitor Management Works - Video

Why We Do What We Do - Video

Leading and Innovating the School Safety Industry - Video

Raptor Visitor Management White Paper.pdf

Raptor Visitor & Volunteer Management.pdf

Jose Pineda

Sales Engineer  
Raptor Technologies, LLC  
631 W. 22nd St.  
Houston, TX 77008  
O: 713-880-8902 x109  
jpineda@raptortech.com

**Subject:** Bullying Hinders School Security

**Date:** Thursday, November 17, 2016 at 1:02:43 PM Eastern Standard Time

**From:** Security Today

**To:** jgennodie@revere.mec.edu

Please join: NAPCO Security Technologies, Salient Systems, HID Global, Arecont Vision, Security Today, Security Products, and Campus Security & Life Safety  
Webinar topic: Bullying Hinders School Security

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**Subject:** Bullying Hinders School Security

**Date:** Thursday, November 17, 2016 at 1:02:23 PM Eastern Standard Time

**From:** Security Today

**To:** jwillett@revere.mec.edu

Please join: NAPCO Security Technologies, Salient Systems, HID Global, Arecont Vision, Security Today, Security Products, and Campus Security & Life Safety  
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Overview:

Bullying can threaten students' physical and emotional safety at school and can negatively impact their ability to

learn. The best way to address bullying is to stop it before it starts. There are a number of things school staff can do to make schools safer and more secure, and prevent bullying. Conduct assessments in your school to determine how often bullying occurs, where it happens, how students and adults intervene, and whether your prevention efforts are working. Create a mission statement, code of conduct, school-wide rules, and a bullying reporting system. These establish a climate in which bullying is not acceptable. Disseminate and communicate widely.

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#### Spread Acts of Kindness

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#### Speaker:

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**Date:** Tuesday, November 15, 2016 at 10:01:45 AM Eastern Standard Time

**From:** Campus Security & Life Safety

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## Speaker

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**Subject:** Bullying Hinders School Security

**Date:** Tuesday, November 15, 2016 at 10:01:43 AM Eastern Standard Time

**From:** Campus Security & Life Safety

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**Subject:** Bullying Hinders School Security

**Date:** Tuesday, November 15, 2016 at 10:01:40 AM Eastern Standard Time

**From:** Campus Security & Life Safety

**To:** sstaff@revere.mec.edu

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**DATE: Wednesday, November 30, 2016**

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**From:** ScholarChip on behalf of ScholarChip

**To:** smeier@revere.mec.edu

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**Date:** Monday, November 7, 2016 at 9:21:29 AM Eastern Standard Time

**From:** Facilities Daily

**To:** dmokaba@revere.mec.edu

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Building Operating Management, 2100 W. Florist Ave., Milwaukee, WI 53209

**Subject:** Achieving Energy Efficiency in Hospitals

**Date:** Monday, November 7, 2016 at 9:20:20 AM Eastern Standard Time

**From:** Facilities Daily

**To:** mcosta@revere.mec.edu

## FROM THE FIELD

### A Brighter Shade of Green for One University

*When La Verne University embarked on a sustainability plan in 2015, it originally committed to spending \$400,000 over five years to reach its goals. Instead, the university, located east of Los Angeles, spent much more than that.*

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**Subject:** Expanding the Role of Security in Healthcare

**Date:** Thursday, November 3, 2016 at 1:02:21 PM Eastern Daylight Time

**From:** Security Products

**To:** jwillett@revere.mec.edu

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Thursday, November 3, 2016

## TOP STORY

### How to Check for Updates Within Your Security System

**By Phil Lake**

According to a recent report from the FBI, businesses account for 28.4 percent of all reported burglary offenses in 2015. And with 1.5 million annual burglaries occurring in the United States, it's all the more important that you're using a proactive, reliable security system so that you experience the least amount of downtime. With that in mind, here are our top four methods to check your security system for updates so that you don't have to worry.

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### CYBERLOCK FLASHLOCK

FlashLock is a keyless access control system that uses serial optical communications technology combined with any hand-held device with a web browser to give and gain access to any lock retrofitted with the FlashLock system. Users can grant one-time or multi-use access.

There is no app to download and no Bluetooth to pair. [Learn more](#)

## NEWS

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### [Expanding the Role of Security in Healthcare](#)

**By Samuel Shanes**

Security is a vital function that has become a major part of healthcare organizations' day-to-day operations. Recognizing this reality, hospitals and other providers have invested heavily in video surveillance, access control, visitor management and other technologies and systems to maintain the highest possible level of protection for patients, staff, visitors, prescription drugs and other assets.

Protection is the main function of security, but this is not its only contribution to providers' operations. Traditional security solutions can also deliver additional value to other areas of an organization using some of the same technologies. This includes the ability to streamline operations and ensure compliance with the many regulations that govern the healthcare industry and more, which can transform security into a valuable organizational partner.

---

### [Upcoming Webinar: Leveraging Innovative Technologies to Overcome Security Challenges with Identity Management on Your Campus](#)

Colleges and universities have the ultimate responsibility to provide a safe learning environment for all campus goers including students, faculty, staff, contractors, vendors, and visitors, while also providing a user-friendly experience throughout the campus.

Provisioning and de-provisioning these identities and respective access levels to a wide range of campus assets/areas presents a unique challenge for campus security.

Join Quantum Secure and HID Global for a FREE webinar to understand how higher education institutions are taking steps to ensure a safe learning environment for all campus goers while leveraging innovative technology solutions.

This free, one-hour webinar will take place on Wednesday, Nov. 9.

---

## NEW PRODUCTS



### Smart access means seamless integration

Keyscan Aurora V 1.0.14 Access Control Management software seamlessly integrates with Kaba E-Plex® wireless locks and most other popular brands of wireless locking systems to provide a single software platform solution. New interface features include: Webcam support; Multilingual support in four languages; Suprema Biometric reader integration and Easy Lobby Visitor Management integration

Smart access means Aurora - total system control you can trust. [Learn more.](#)

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### SEM's 2 in 1 Crusher Destroys Both SSDs & HDDs

SEM's new Model 0101 Crusher with SSD Kit features dual destruction capability for both HDD and SSD media.

SSDs are destroyed by a flat anvil which has 292 razor sharp spikes to ensure catastrophic damage to every chip on SSD boards. A conical steel punch is also supplied for destroying traditional HDDs. The anvils can be swapped in a matter of seconds. - [Learn more.](#)

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**Subject:** Securing the Third Presidential Debate

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**From:** Security Products

**To:** jwillett@revere.mec.edu

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Thursday, October 27, 2016

## NEWS BRIEF

### Federal Trade Commission Chooses AMAG Technology's Symmetry Homeland Security System

The Federal Trade Commission (FTC) has selected AMAG Technology and its Symmetry Homeland Access Control System to secure its headquarter building, Office of the Executive Director. AMAG Technology is a security solution provider specializing in access control, intrusion detection, video management, policy-based identity solutions and visitor management.

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## NEWS

## Events Calendar

### November 16-17

#### ISC East 2016 New York

ISC East is the Northeast's largest physical security trade show. At ISC East you will have the chance to meet with technical reps from over 225 leading brands in the security industry, allowing you to find out about new products and stay ahead of the competition. Encompassing everything from Video Surveillance and Access

## [Securing the Third Presidential Debate](#)

SpotterRF, a provider of low-cost, compact surveillance radar (CSR), is collaborating with Milestone Systems through an integration of the NMS SpotterXP plugin that was used to secure both air and ground perimeter at the U.S. Presidential Debate held on October 19th at the UNLV Thomas & Mack Center in Las Vegas, Nevada. This was the first such debate monitored not only for ground threats but also aerial threats, by using SpotterRF's new award-winning A2000 CSR created especially for monitoring low-flying UAVs (Unmanned Aerial Vehicles or drones). The U.S. Department of Homeland Security (DHS) deems presidential debates to be National Special Security Events (NSSE), as they may be a potential target for terrorism or other criminal activity.

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## [Active 4G LTE Vulnerability Allows Hackers to See Texts, Track Location](#)

Your phone may not be as secure as you thought it once was.

Zhang Wanqiao, a Chinese researcher from Qihoo has demonstrated how a hacker could eavesdrop on conversations, read texts and see a smartphone's location all through a 4G LTE vulnerability.

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## [Free Webinar Today: Principles of Border Security](#)

This presentation covers the key concepts of how border security/control are achieved, regardless of geographic location. These principles have been field-proven and time-tested by our US Border Patrol as well as other border security agencies worldwide.

The concepts of deterrence, detection and the value of physical barriers are discussed using real world examples. The target audience for this presentation is anyone who wants to understand what it takes to achieve border control and may be particularly interesting to technology firms that develop systems for border security. Join us for this free, one-hour Webinar at 2 p.m. EST today.

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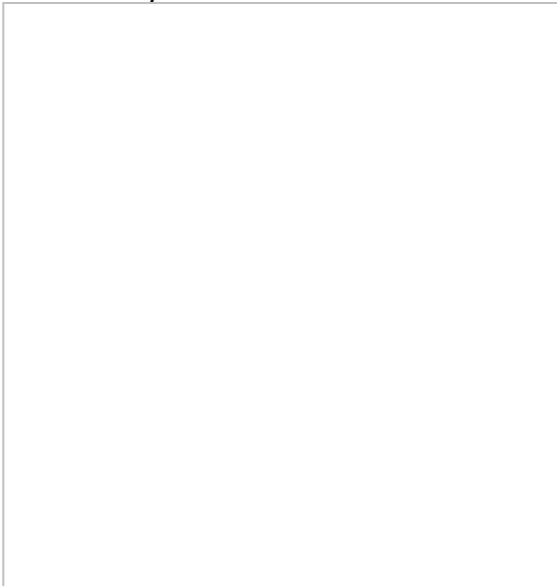
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**Date:** Thursday, October 27, 2016 at 10:17:33 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

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...whether you use **BOOKS**



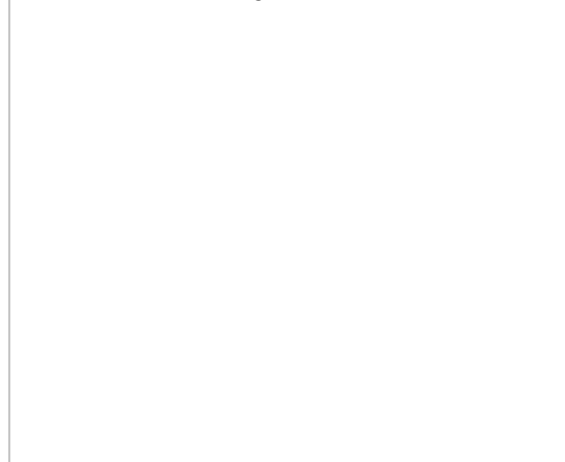
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You can even [design your own](#) badge!

**SCHOOLS HAVE FOUND** that personalization not only promotes school spirit, but it adds an extra layer of security by deterring badge forgery.

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Our eVisitorPass systems provide the same security and ease of use as our sign-in books.

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**By popular demand, we now offer FREE SHIPPING to our PreK-12 school customers!**

We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "PreK - 12 Schools" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

Visitor Pass Solutions by Data Management, Inc.

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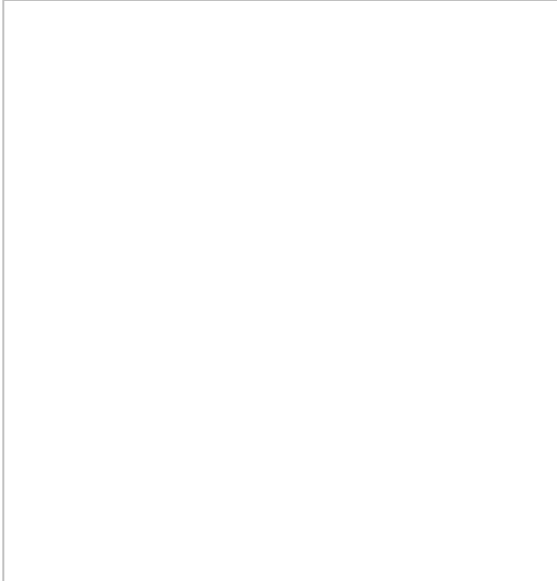


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**To:** mdiaz@revere.mec.edu

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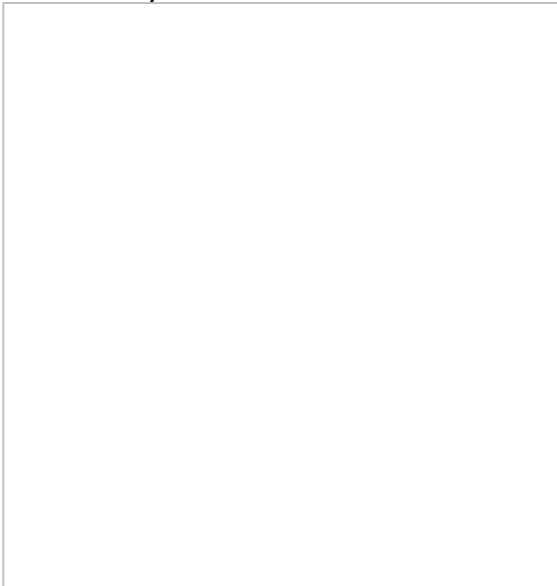
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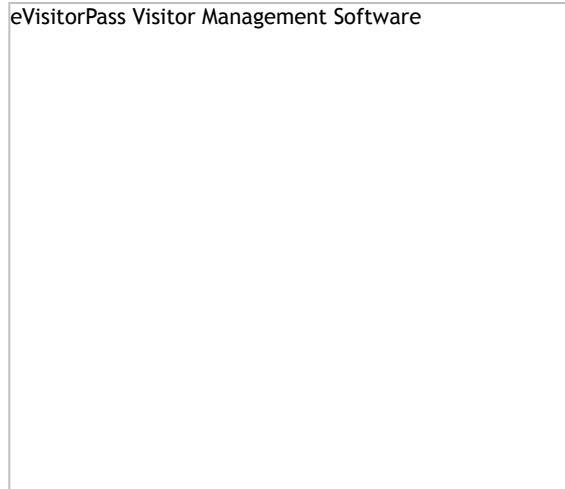
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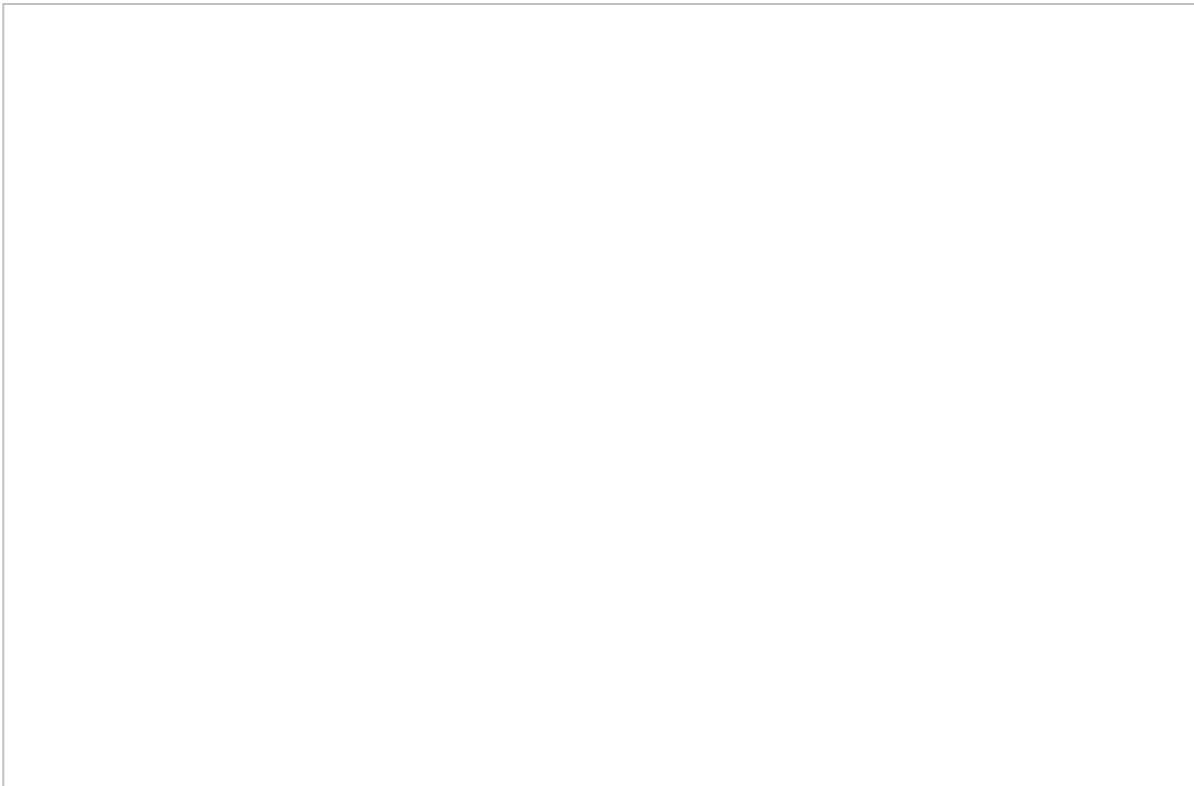
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**Subject:** Security Layers are the smart way to protect your school assets

**Date:** Tuesday, October 25, 2016 at 3:41:16 PM Eastern Daylight Time

**From:** Sielox

**To:** MCOGLIANDRO@REVERE.MEC.EDU



## **Security Layers are the smart way to protect your school assets**

With many security and safety choices to select from, K-12 school administrators can be overwhelmed with which technology or solution to deploy first. Adding to the dilemma is the major consideration of initial purchase price, operating cost and system management.

Most experts agree that a layered security approach works best when schools are faced with budget constraints. Communication, perimeter management and access control are the key elements to the layers. Preparing for an emergency or even daily incident requires a communication solution to immediately share what is happening internally and with first responders. Private communication solutions significantly improve the safety and security of locked-down building occupants and the ability for first responders to maintain order, even as they attend to the most critical situations first.

Securing the perimeter of the school and even interior doors is important to ensure that no unwanted

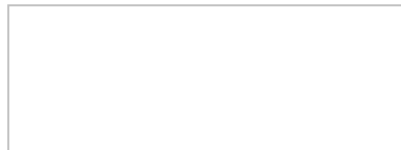
visitors enter the building. Lockdown of all perimeter doors is a powerful feature that saves lives. With electronic wireless locks, schools can now afford to control all of their interior doors also. Access control provides critical information on who has entered your school and when, and clearly identifies both staff and visitors. The access control system can be integrated with a visitor management solution that checks the background of each potential visitor.

Sielox Class - Crisis Lockdown Alert Status System - is a cost effective, easily deployed, daily incident and crisis management communication solution using existing devices and networks. Class reduces notification time to responders using chat and email alerts, and provides instant visibility using dynamic floor plans for All Hazards. Sielox Class provides critical instant communications and notification for daily incidents and crisis events. Alert levels are pushed to teachers and staff who select condition color status for their location. Both internal and external responders view a dynamic floorplan with color conditions, chat with and monitor events.

Sielox LLC and Technology Partner HID Global Security have long been recognized as leaders in the physical security industry. Sielox Pinnacle advanced access control software and 1700 intelligent controllers integrate with HID readers and credentials, Easy Lobby visitor management and Fargo credential printers to provide multiple layers of security for your students, teachers, staff and assets. Choosing proven and reliable Sielox and HID Global solutions ensure that your limited security dollars are well spent and garner a strong return on investment.

The unfortunate reality is that school safety and security concerns are only going to increase and it is incumbent upon schools to make sure their students and staff are well-prepared for an emergency situation. By layering proven solutions every school can afford to deploy important safeguards to communicate, control access, and secure all doors instantly.

Sielox LLC and HID Global are two industry leaders you can trust to get your layers on.



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**Date:** Thursday, October 20, 2016 at 12:10:09 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** Samantha

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# Visitor Management, it's an important decision.

Visitor Management can add a layer of security to a school - there are many features to consider.

**Accurate Visitor Identity:** It's up to you to know who these people are, if they should be in your school, and if they should be picking up a particular student. It's up to you to make sure that your system has accurate information and works, every day, every time.

**School Safety:** One of the most vital aspects of safety is knowing who is in your school at any given time. Schools can have hundreds of visitors every day: vendors, volunteers, and those who are picking students up. Visitor Management is an incredibly important part of school safety and not something that should be left to chance.

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**To:** Christopher

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**School Safety:** One of the most vital aspects of safety is knowing who is in your school at any given time. Schools can have hundreds of visitors every day: vendors, volunteers, and those who are picking students up. Visitor Management is an incredibly important part of school safety and not something that should be left to chance.

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**Subject:** [SUSPECTED SPAM] [MKTG] Visitor Management - What to consider before purchasing...  
**Date:** Thursday, October 20, 2016 at 12:08:48 PM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** Dianne

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# Visitor Management, it's an important decision.

Visitor Management can add a layer of security to a school - there are many features to consider.

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**Date:** Thursday, October 20, 2016 at 12:08:48 PM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** Jessica

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**Date:** Thursday, October 20, 2016 at 12:08:48 PM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** Steve

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**Subject:** Why consider signing in your visitors electronically?

**Date:** Thursday, October 13, 2016 at 10:16:45 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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# Pro's and Con's of an Electronic Visitor Management System

Before you choose a visitor management system, think about what you want your system to do - such as identify visitors, track visitors, access background information, and/or issue reports. [See our blog post](#) to learn more about the Pro's and Con's to having an electronic visitor management system.

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**Subject:** Why consider signing in your visitors electronically?

**Date:** Thursday, October 13, 2016 at 10:16:42 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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**Subject:** Why consider signing in your visitors electronically?

**Date:** Thursday, October 13, 2016 at 10:04:33 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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**Subject:** Schools, Police Respond to Clown Hysteria; Police Kill Man with Knife on Colo. Campus

**Date:** Tuesday, October 11, 2016 at 11:35:40 AM Eastern Daylight Time

**From:** Campus Safety Magazine

**To:** MCOGLIANDRO@REVERE.MEC.EDU

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[Clown Hysteria Disrupts Schools, Occupies Police](#)

Clown Hysteria Disrupts Schools,  
Occupies Police

The clown scares have ranged from humorous to dangerous and criminal.

[Police Kill Man with Large Knife on Univ. of Colorado Campus](#)

Police Kill Man with Large Knife  
on Univ. of Colorado Campus

The man allegedly threatened students with the knife and refused to drop the weapon.

[Waiting Is Unacceptable to Visitors, Too](#)

Waiting Is Unacceptable to Visitors, Too

How visitor management solutions add security and

minimize wait times.

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The denial shows school policy bans must be limited in order to comply with the law.

[Student Stabbed Repeatedly with Pencil in Colo. School](#)

[Student Stabbed Repeatedly with Pencil in Colo. School](#)

The attack occurred in a middle school hallway during classes.

[Study Finds Hunger Issues among College Students](#)

[Study Finds Hunger Issues among College Students](#)

The authors say food insecurity is more widespread on college campuses than most people think.

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**Subject:** [SUSPECTED SPAM] [MKTG] Only students & staff should have access to the building.

**Date:** Thursday, October 6, 2016 at 1:09:07 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** spechinsky@revere.mec.edu

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## Improve School Safety in 3 steps.

Students tap their card for attendance on the bus, at the school door and in the classroom.

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**Date:** Thursday, October 6, 2016 at 1:06:46 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** cmalone@revere.mec.edu

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**To:** smagno@revere.mec.edu

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**Date:** Thursday, October 6, 2016 at 1:06:46 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** dkelly@revere.mec.edu

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**To:** jtheriault@revere.mec.edu

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**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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**To:** slivote@revere.mec.edu

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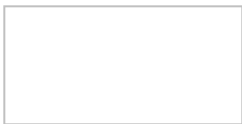
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**Subject:** College Shootings on the Rise; Video Brings Charges for School Security Officer  
**Date:** Thursday, October 6, 2016 at 11:52:01 AM Eastern Daylight Time  
**From:** Campus Safety Magazine  
**To:** MCOGLIANDRO@REVERE.MEC.EDU

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October 6, 2016



### [Study Finds Increase in School Shootings at Colleges in U.S.](#)

The researchers also compiled data on the shooters' relationship with the college and the demographic of the shooting victims.

### [Texas School Security Officer Charged After Breaking Up Fight](#)

### [Texas School Security Officer Charged After Breaking Up Fight](#)

The charges come after cell phone video footage of the incident gained attention online.

### [S.C. District Adopts A New Approach to Visitor Management](#)

### [S.C. District Adopts A New Approach to Visitor Management](#)

Infrastructure upgrades and improved training have made Rock Hill Schools a more secure district.

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## Concerns Raised with Repurposing Public Safety 700 MHz Narrowband Radio Channels

The National Regional Planning Council says that repurposing public safety 700 MHz spectrum for broadband use could decrease radio effectiveness.

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### The Benefits of Integrating Hospital Security and Safety Technologies

#### Technologies

A trusted security integrator can help your healthcare campus make the most of its video, access control, intrusion, fire, emergency notification, HVAC, lighting, elevator, smoke detection and panic alarm systems.

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### The Benefits of Integrating Hospital Security and Safety



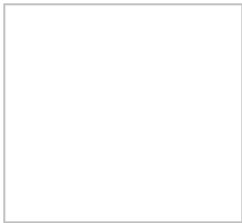
## Justice Department Pressed for Data on Fatal Police Shootings

The ACLU and many other organizations have asked the Department of Justice to release more information on the shootings.



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## Minimizing the Financial Impact of Emergency Work

According to the National Centers for Environmental Information, since 1980, there have been 188 weather and climate disasters that resulted in at least \$1 billion in damages each across the U.S.

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**Subject:** The Google Apps Admin Cheat Sheet  
**Date:** Thursday, October 6, 2016 at 11:02:08 AM Eastern Daylight Time  
**From:** K-12 TechDecisions  
**To:** kcerasale-messina@revere.mec.edu

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## The Google Apps Admin Cheat Sheet

Check out our list of 5 things that IT admins in school must complete even after the school year starts.

[The Google Apps Admin Cheat Sheet](#)

[Back to School: 25 Popular Educational Solutions for This School Year](#)

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### Back to School: 25 Popular Educational Solutions for This School Year

From interactive whiteboards to full-range ceiling speakers and laser projectors, there are plenty of new education solutions on the market to help schools and

### Accessing the Power of Mobile Device Management

Whether you're issuing students mobile devices or allowing them to bring their own devices into the classroom, mobile device management (MDM) is a critical tool for schools.

universities solve learning challenges during the 2016-2017 school year.

need a way to keep track of them and keep

#### [5 Questions on the Future of Writing Assessment Answered](#)

#### **5 Questions on the Future of Writing Assessment Answered**

As technology continues to improve, the way we assess our students' work will change. Here are some questions about the future of writing assessment answered.

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#### **PixelFLEX Creates Slime Time with FLEX Licensing Expo**

TLS Productions provides a complete turnkey entertainment brand using FLEXLite Plus

#### [4 Tips for Improving Visitor Management in K-12](#)

#### **4 Tips for Improving Visitor Management in K-12**

The right policies, building design and electronic security solutions can overcome many of the weaknesses associated with paper logs and low-tech visitor name tags.

#### **Two Major Reasons to Switch from Interactive Whiteboards to Interactive Panels**

The technology leaders of a Florida district explain why they upgraded their front-of-class solutions



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**Subject:** How to inform parents & visitors about visitor management procedures

**Date:** Wednesday, October 5, 2016 at 10:16:41 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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# How to inform parents & visitors about visitor management procedures

Hello,

We just wanted to share with you a recent blog post.

[Visitor procedures - how to inform parents & school staff about what is expected](#)

Schools occasionally have a hard time getting visitors to comply with their manual sign-in or electronic registration protocol. Parents, in particular, might not feel the need to comply because their children are students and they don't consider themselves "visitors". So, parents (your most common visitors) and school staff (who will enforce this process) need to know what is expected of them ... [\[click to continue\]](#)

Please let us know what you think.

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**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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**Subject:** How to inform parents & visitors about visitor management procedures

**Date:** Wednesday, October 5, 2016 at 10:01:26 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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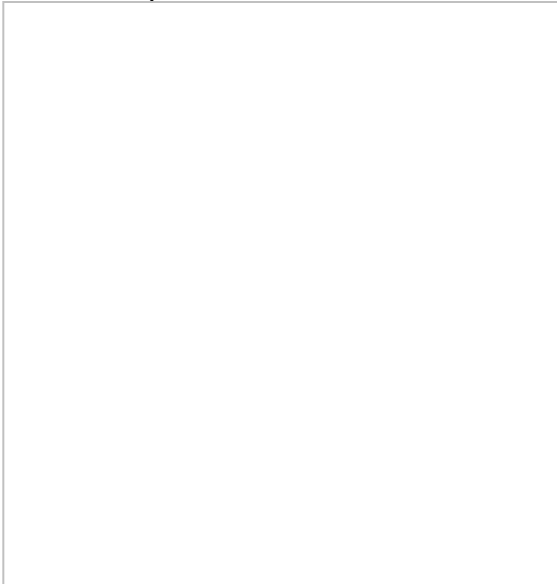


**Subject:** Order your badges today – we pay for shipping  
**Date:** Thursday, September 29, 2016 at 10:31:26 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

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**Make sure your visitor sign-in needs will be met for this school year.**

...whether you use **BOOKS**



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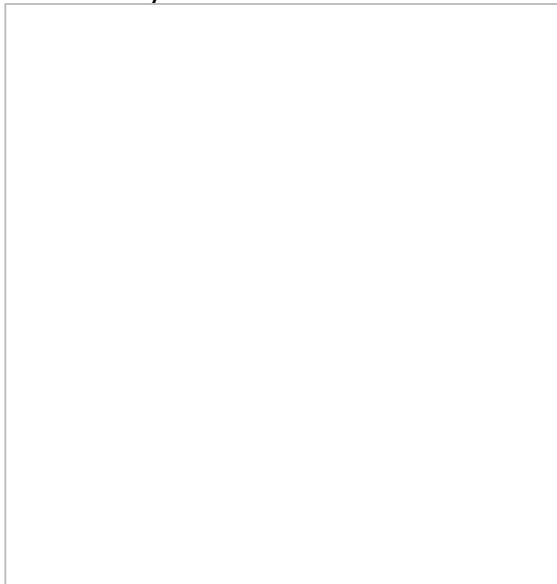
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**Subject:** Order your badges today – we pay for shipping  
**Date:** Thursday, September 29, 2016 at 10:31:22 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** mdiaz@revere.mec.edu

## It's back to school season!

**Make sure your visitor sign-in needs will be met for this school year.**

...whether you use **BOOKS**



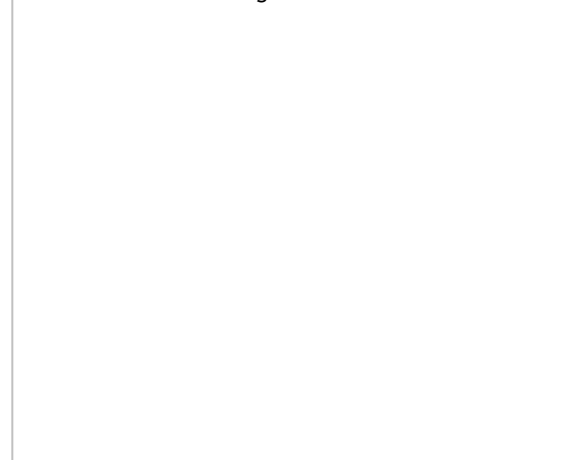
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You can even [design your own](#) badge!

**SCHOOLS HAVE FOUND** that personalization not only promotes school spirit, but it adds an extra layer of security by deterring badge forgery.

... or **SOFTWARE**

eVisitorPass Visitor Management Software



Our eVisitorPass systems provide the same security and ease of use as our sign-in books.

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[See our online catalog.](#) **Already know what you need?**

- You can [order here today](#), and we will ship and bill when you are ready.
- Customers: See our [guide to online reordering](#) in 3 easy steps.

If you have any problems, we offer **LIVE CHAT** on our web site.

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## **ANNOUNCEMENT**

**By popular demand, we now offer FREE SHIPPING to our PreK-12 school customers!**

We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "PreK - 12 Schools" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

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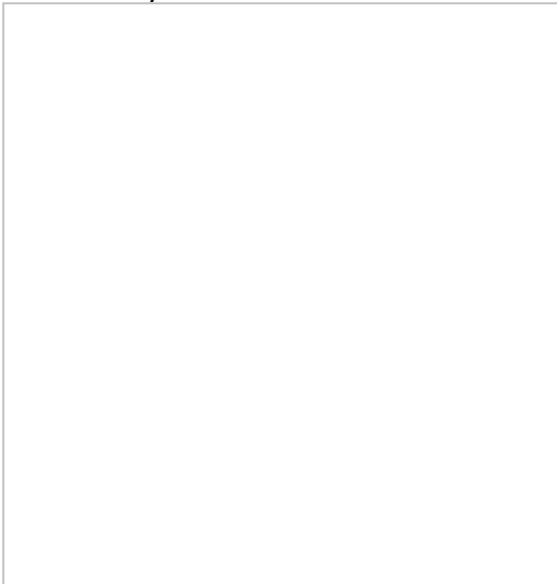
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**Subject:** Order your badges today – we pay for shipping  
**Date:** Thursday, September 29, 2016 at 10:03:10 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** ameriano@revere.mec.edu

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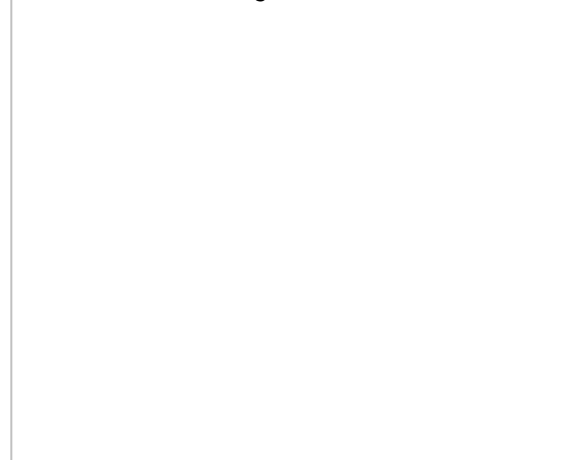
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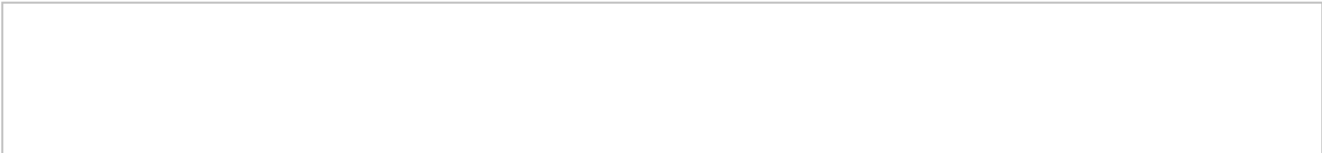
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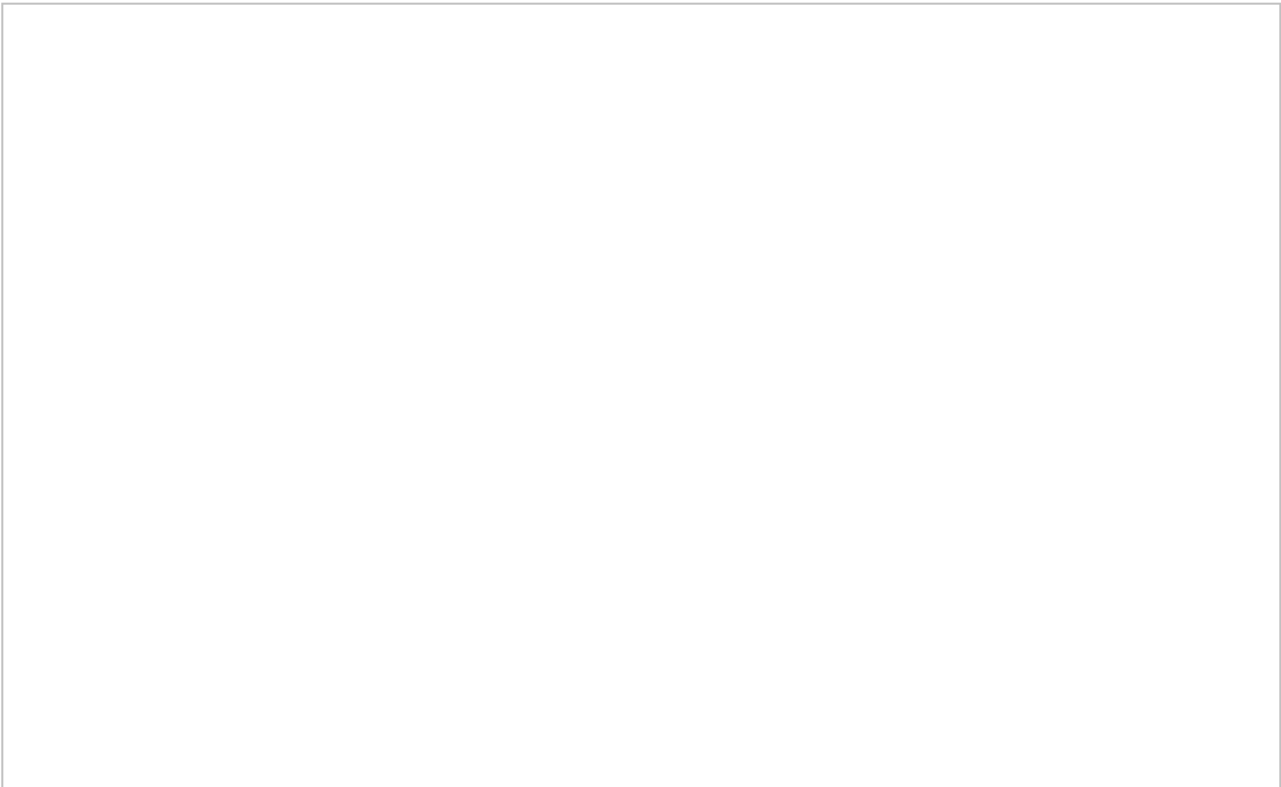
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**Subject:** Security Layers Are the Smart Way to Protect Your School Assets  
**Date:** Monday, September 26, 2016 at 10:05:03 AM Eastern Daylight Time  
**From:** Campus Safety Featured  
**To:** MCOGLIANDRO@REVERE.MEC.EDU



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Security Layers Are the Smart Way to Protect Your School Assets



It can be overwhelming to select which security technology or solution to deploy first. Experts agree that a layered security approach works best for schools.

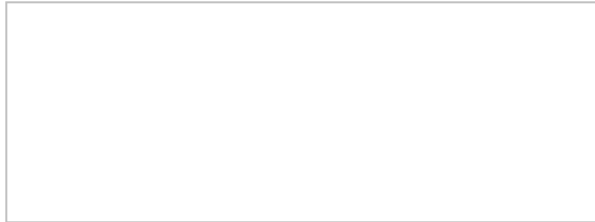
Start with a communication solution to notify First Responders, significantly improving the safety and security of locked-down building occupants and the Responders ability to attend to the most critical situations first.

Lockdown of all perimeter doors is a powerful feature that saves lives. And an access control system provides critical alerts and can be integrated with a background check visitor management solution.

Choosing proven and reliable Sielox and HID Global solutions ensure that your security dollars are well spent to provide multiple layers of security for your students, teachers, staff and assets.

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**Sielox LLC and HID Global - Two industry leaders you can trust to get your layers on.**



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**Subject:** ASIS Security Solutions Awards Announced

**Date:** Wednesday, September 21, 2016 at 10:32:54 AM Eastern Daylight Time

**From:** Campus Safety Products

**To:** MCOGLIANDRO@REVERE.MEC.EDU

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## Product News

[ASIS Security Solutions Awards Announced](#)

TOP STORY

### ASIS Security Solutions Awards Announced

The awards program highlights solutions in categories such as access control, security monitoring, video surveillance and more.

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Delivering a powerful, single-source solution for integrating a facility's access control technologies, digital video and alarm monitoring systems, the Vanderbilt Security Management System (SMS) is a campus' go-to solution. Systems are scalable so that security teams can meet their security requirements today, and expand to meet growing business needs tomorrow - all while keeping budgets at top of mind. SMS provides unparalleled flexibility by supporting an unlimited number of devices and cardholders, making it perfect for large, multi-site or global organizations. It also allows users to manage alarms, photo ID badging, visitor management, elevator control, online and offline locks, advanced reporting and much more - all from a single software platform.

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**Subject:** When visitors (and parents) don't comply, use this

**Date:** Wednesday, September 21, 2016 at 10:31:42 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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We just wanted to share with you an informative blog post that addresses the challenge of getting visitors to follow your security processes.

[What's a Visitor Pass Security Kit and why do I get one free with my first order?](#)

At Visitor Pass Solutions, we know it can be difficult to introduce a new visitor management protocol, particularly for visitors who may never have been to your facility before. Even if you've always asked your visitors to stop and sign

in, let's face it – they don't always comply. To help our customers enlist cooperation from their visitors, we've created Security Kits ... [\[click to continue\]](#)

Please let us know what you think.

Thank you,  
Your Education Specialists  
at Visitor Pass Solutions

P.S. See our suggested [sample communications to parents and staff](#) as you implement your new visitor management processes.

LEARN MORE

See how we can help with your school's visitor management process.

The Education Sales Team

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**Subject:** When visitors (and parents) don't comply, use this

**Date:** Wednesday, September 21, 2016 at 10:31:37 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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**Subject:** When visitors (and parents) don't comply, use this

**Date:** Wednesday, September 21, 2016 at 10:04:19 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:38:27 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** EMOCCIA@REVERE.MEC.EDU

Providing a safe learning environment for students is on everyone's mind these days. Read how **Billerica Public Schools** and **Lowell Public Schools** help ensure the safety of their students, faculty and staff by [implementing the Raptor Visitor Management System](#).

Raptor's mission is to protect every child, every school, every day. With the Raptor system, schools can:

- Know who is in your school at all times
- Screen out registered sex offenders from entering your schools
- Receive custom alerts for custody issues, banned visitors, restraining orders, and more
- Manage volunteers and events, and record volunteer hours
- Verify approved guardians for student early dismissals

To learn more about Raptor's integrated school safety technologies for K-12 schools, contact me at 713-880-8902 x109. I look forward to speaking with you.

Best,

Jose Pineda  
Sales  
Raptor Technologies, LLC  
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O: 713-880-8902 x109  
jpineda@raptortech.com

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:38:13 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** PCELLA@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:38:05 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** MCOYLE@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:38:04 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** SLIVOTE@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:37:44 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** AMCLAUGHLIN@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:37:28 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** JKENNEDY@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:37:22 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** DKELLY@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:37:06 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** JWILLET@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:37:03 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** JMITCHELL@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:36:57 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** CSVENDSEN@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
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**From:** Jose Pineda  
**To:** BKELLY@REVERE.MEC.EDU

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- Verify approved guardians for student early dismissals

To learn more about Raptor's integrated school safety technologies for K-12 schools, contact me at 713-880-8902 x109. I look forward to speaking with you.

Best,

Jose Pineda  
Sales  
Raptor Technologies, LLC  
631 W. 22nd St.  
Houston, TX 77008  
O: 713-880-8902 x109  
jpineda@raptortech.com

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:36:36 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** MCAPOALE@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:36:19 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** SPECHINSKY@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:36:15 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** ATRINGALE@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:57 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** LROCKWOOD@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:35:52 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** ESVENDSEN@REVERE.MEC.EDU

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[jpineda@raptortech.com](mailto:jpineda@raptortech.com)

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:52 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** BQUIRK@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:35:31 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** JVADALA@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:26 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** NMARTEL@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:13 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** EORTEGA@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:12 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** MMALFITANO@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:35:10 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** GLAMOTHE@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:35:05 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** CMALONE@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:34:50 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** RGALLUCCI@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:34:37 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** CCOUTTS@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:34:09 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** CFLAHIVE@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:33:36 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** TAMISCI@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:32:52 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** SMEIER@REVERE.MEC.EDU

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**Subject:** Local MA Schools Step Up Security with Raptor

**Date:** Tuesday, September 20, 2016 at 10:31:52 AM Eastern Daylight Time

**From:** Jose Pineda

**To:** DMOKABA@REVERE.MEC.EDU

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**Subject:** Billerica and Lowell School Districts Increase Safety with Raptor  
**Date:** Tuesday, September 20, 2016 at 10:31:11 AM Eastern Daylight Time  
**From:** Jose Pineda  
**To:** JFLYNN@REVERE.MEC.EDU

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**Subject:** [SUSPECTED SPAM] [MKTG] New Higgins Corp Blog!

**Date:** Thursday, September 15, 2016 at 6:19:37 AM Eastern Daylight Time

**From:** Higgins Identification Solutions on behalf of Higgins Identification Solutions

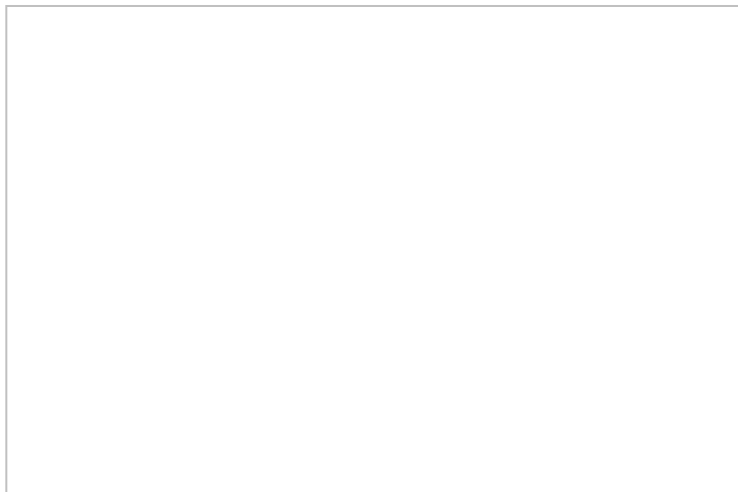
**To:** emoccia@revere.mec.edu

## Higgins Corporation Has a New Blog!

Higgins Corporation recently launched a new blog on our website at <https://www.higgins3.com/news/category/blog/>. Stay tuned for new articles and fresh content! The first post was on the very relevant topic of school safety.

Here is a snippet:

### **Incorporating Modern Technologies in School Safety**





*The Importance of Implementing Modern Technology into School Safety  
Visitor Management, Student Tracking, Access Control and Photo ID's*

School Safety is continuously a growing concern. Too many frightening headlines of shootings bring to mind the importance of access control, visitor management and photo identification. Screening people before they enter a building is imperative for many different reasons. Knowing who is sharing the school building with students and staff is important to protect physical well-being. This is also essential for matters of unwanted visitants, such as sex offenders posing as a parent or relative. Custody disputes and parental kidnapping are other causes for worry. Ensuring someone is legally in their rights or is a safe individual to pick up a child from school, is something that should be confirmed.

Keeping track of everyone in the case of any type of emergency, even environmental, is critical. Being able to identify at a moment's notice where every student and faculty member is, stands crucial when every second matters. Thesetrepidations are significant, but sadly tend to be addressed only after an incident occurs.

[Read More!](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] New Higgins Corp Blog!

**Date:** Thursday, September 15, 2016 at 6:19:31 AM Eastern Daylight Time

**From:** Higgins Identification Solutions on behalf of Higgins Identification Solutions

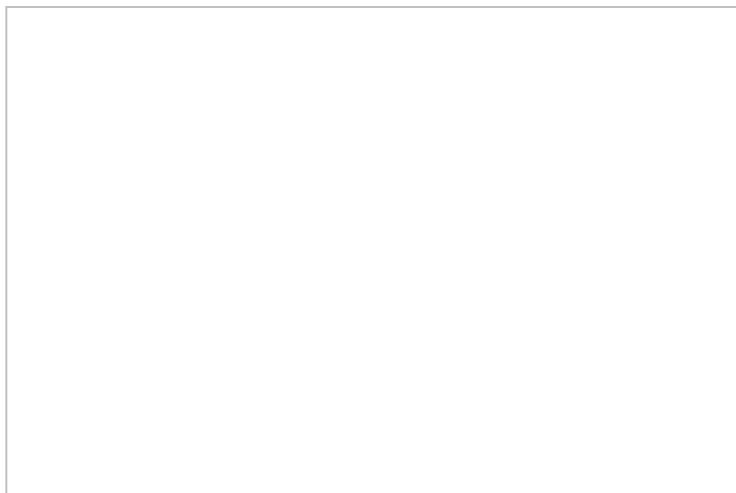
**To:** jwillett@revere.mec.edu

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**From:** Higgins Identification Solutions on behalf of Higgins Identification Solutions

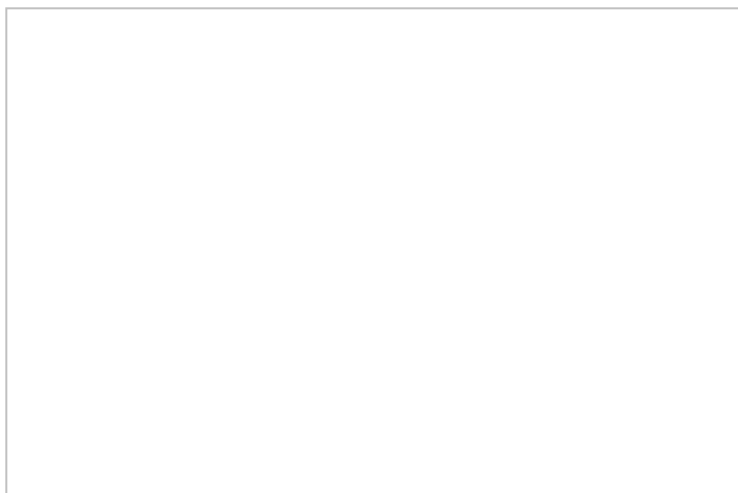
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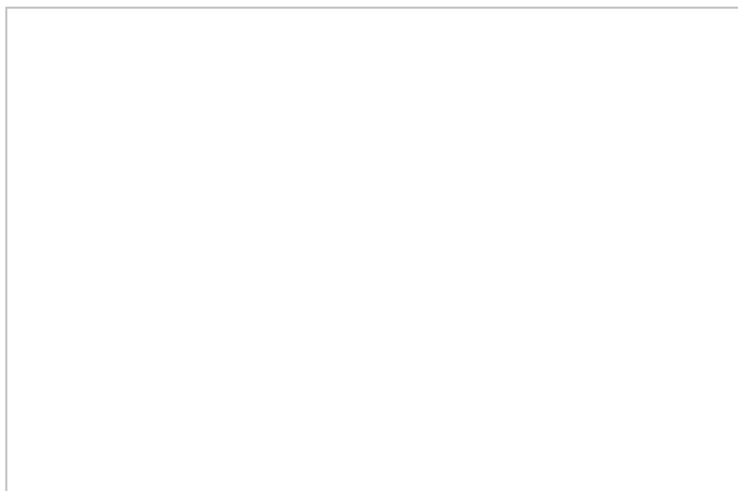
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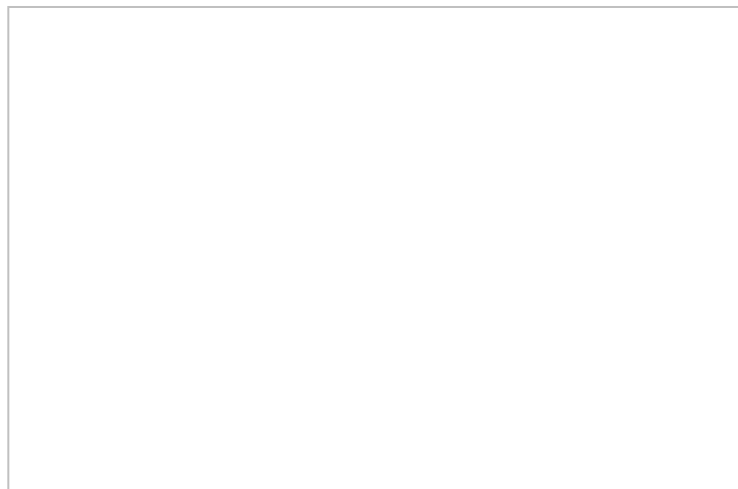
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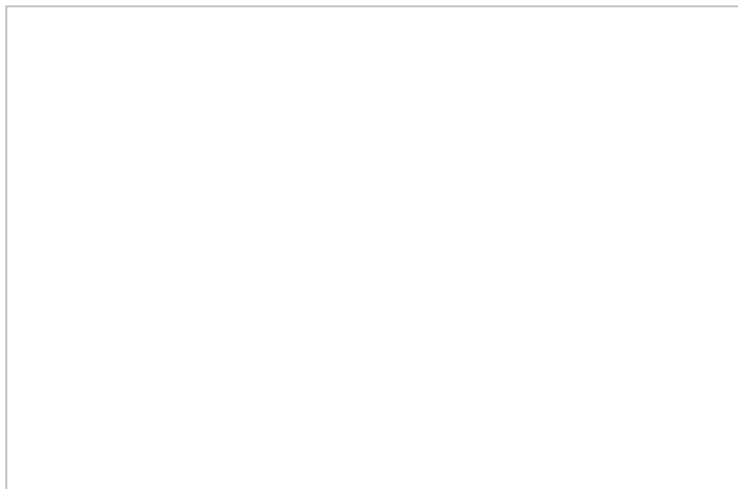
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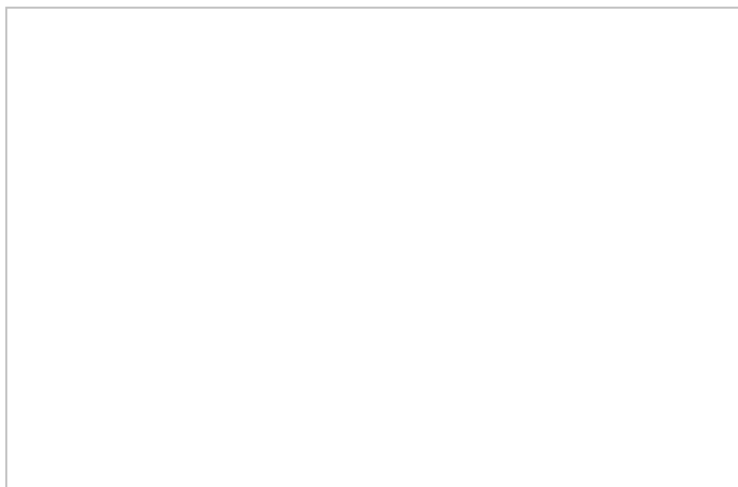
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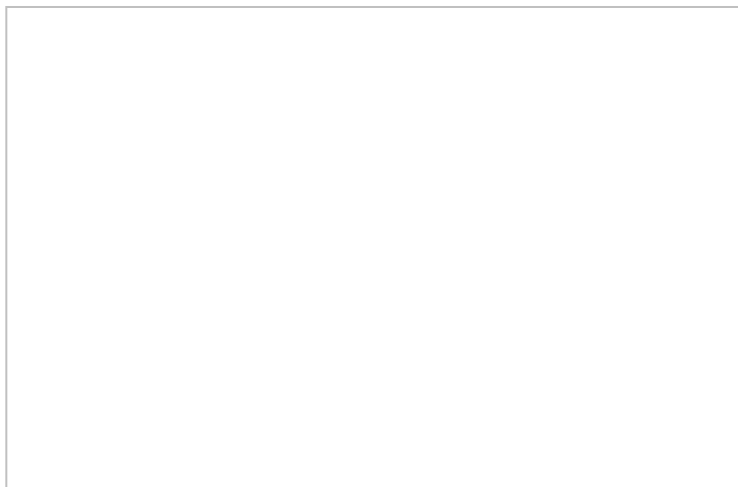
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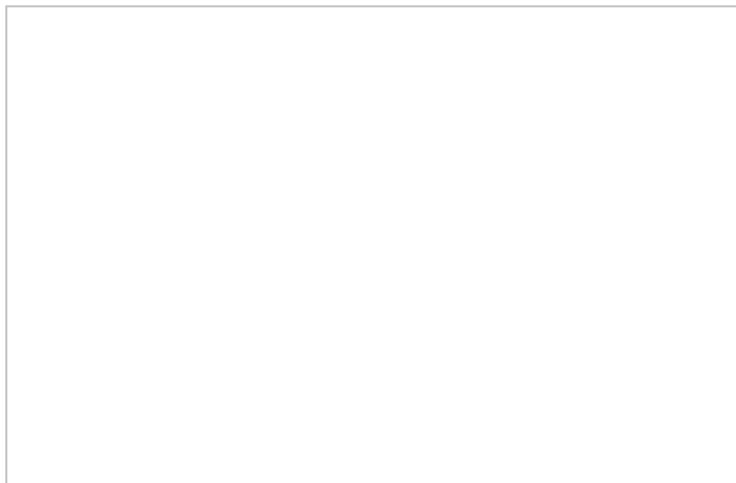
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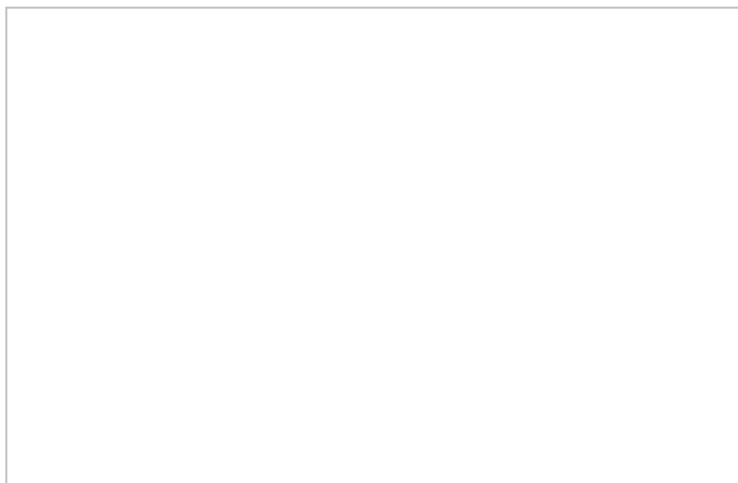
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**Date:** Tuesday, September 13, 2016 at 11:31:25 AM Eastern Daylight Time  
**From:** K-12 TechDecisions  
**To:** kcerasale-messina@revere.mec.edu

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### **Back to School: 25 Popular Educational Solutions for This School Year**

From interactive whiteboards to full-range ceiling speakers and laser projectors, there are plenty of new education solutions on the market to help schools and universities solve learning challenges during the 2016-2017 school year.

### **Sandy Hook Elementary School F Enhancements**

The new school will be ready for the upcoming entrance, video surveillance camera

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**4 Tips for Improving Visitor Management in K-12**

The right policies, building design and electronic security solutions can overcome many of the weaknesses associated with paper logs and low-tech visitor name tags.

**Two Major Reasons to Switch from Flat Panels**

The technology leaders of a Florida district solution.



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**Date:** Wednesday, September 7, 2016 at 1:05:16 PM Eastern Daylight Time

**From:** Campus Safety Products

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### TOP STORY

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New from Alarm Lock, the Trilogy T2 DL2700LD with LocDown™ is ideal for K-12 and campus security. This standalone wireless keyless access lock includes a keyfob and a bright visual lockdown indicator bar on the inner door, to confirm lock-down security activation; while on the outside a small indicator light flashes and/or optionally beeps. Its compact pocket-sized lockdown keyfob, can control up to 4 locks, for remote lockdown activation, up to 100' away.

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**Date:** Wednesday, September 7, 2016 at 12:39:34 PM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** smeier@revere.mec.edu

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No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

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**To:** dkelly@revere.mec.edu

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**Date:** Wednesday, September 7, 2016 at 10:49:40 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** spechinsky@revere.mec.edu

[ScholarChip Visitor Management](#)

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**The 1st Step to a safer school is  
Visitor Management.**

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] Safe schools identify every visitor.

**Date:** Wednesday, September 7, 2016 at 10:49:40 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** slivote@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Safe schools identify every visitor.

**Date:** Wednesday, September 7, 2016 at 10:44:52 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jtheriault@revere.mec.edu

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**Subject:** Pro's and Con's of an Electronic Visitor Management System  
**Date:** Wednesday, September 7, 2016 at 10:16:45 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** ameriano@revere.mec.edu

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# Pro's and Con's of an Electronic Visitor Management System

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## [Pro's and Con's of an Electronic Visitor Management System](#)

Before you choose a visitor management system, think about what you want your system to do — such as identify visitors, track visitors, access background information, and/or issue reports. Electronic visitor management systems (VMS) are used to sign-in and track visitors who come to visit a facility ... [\[click to continue\]](#)

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**Subject:** Pro's and Con's of an Electronic Visitor Management System  
**Date:** Wednesday, September 7, 2016 at 10:01:39 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** mdiaz@revere.mec.edu

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**Subject:** Pro's and Con's of an Electronic Visitor Management System  
**Date:** Wednesday, September 7, 2016 at 10:01:31 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Only students & staff should have access to the building.

**Date:** Wednesday, August 31, 2016 at 8:08:46 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smagno@revere.mec.edu

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## Improve School Safety in 3 steps.

Students tap their card for attendance on the bus, at the school door and in the classroom.

Safety begins with smart ID cards that automate attendance at the building, classroom and bus! Identify and record who wants

school access with visitor management. Authorized staff simply tap their card to gain access to secure doors.

It all starts with a smart ID card - the ScholarChip One Card.

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**Subject:** [SUSPECTED SPAM] [MKTG] Only students & staff should have access to the building.

**Date:** Wednesday, August 31, 2016 at 8:06:42 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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**Date:** Wednesday, August 31, 2016 at 8:06:42 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** dkelly@revere.mec.edu

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**From:** ScholarChip on behalf of ScholarChip

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**Date:** Wednesday, August 31, 2016 at 8:06:42 AM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** smeier@revere.mec.edu

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**Date:** Wednesday, August 31, 2016 at 8:06:42 AM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** cmalone@revere.mec.edu

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**Subject:** 4 criteria for tracking early dismissals effectively

**Date:** Wednesday, August 24, 2016 at 10:17:07 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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## 4 criteria for tracking early dismissals effectively

Hello,

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One of the security goals that all schools should have is to keep track of students who sign out early. Sometimes students need to sign out early to go to a doctor appointment, because they are feeling ill, or just have an off-site meeting during school hours. It is important for schools to document those instances as this is a liability concern ... [\[click to continue\]](#)

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**Subject:** 4 criteria for tracking early dismissals effectively

**Date:** Wednesday, August 24, 2016 at 10:17:04 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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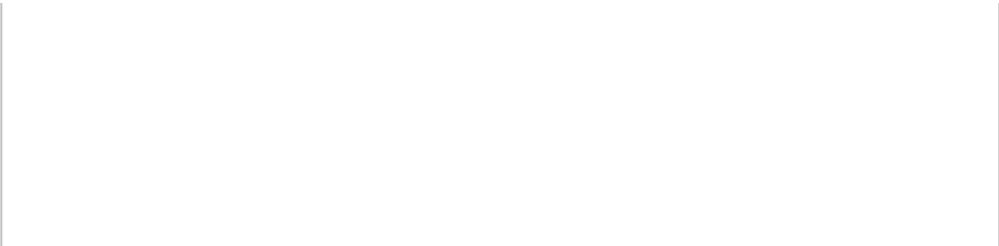
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**Subject:** 4 criteria for tracking early dismissals effectively

**Date:** Wednesday, August 24, 2016 at 10:01:29 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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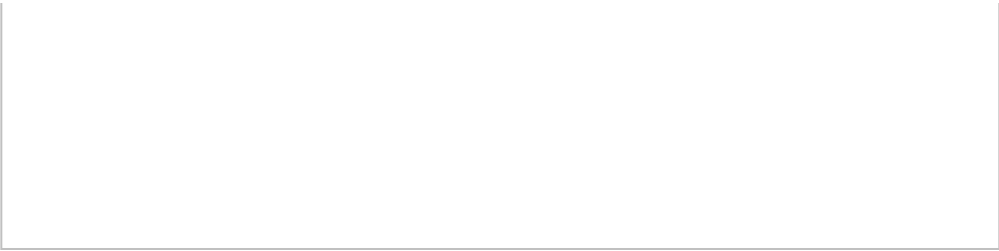
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**Subject:** [SUSPECTED SPAM] [MKTG] Asset Tagging: Open now for \$ 600.00 Savings

**Date:** Thursday, August 18, 2016 at 4:47:43 PM Eastern Daylight Time

**From:** RFID Technologies

**To:** mcosta@revere.mec.edu

*Asset Tagging solution with a \$ 600 Coupon, listed below !*

## Asset Tagging Solution Sale

Barcode Printer, Software, Tags, Ribbons,  
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This solution provides you with the printer, Software, 2600 tags, Ribbons and 2 hours Support. Visit our website to redeem coupon. This offer is targeted to IT departments tasked with not only tracking IT assets now having to tag and track hardware for the 1:1 initiative. The benefit is you don't have to purchase expensive metal asset tags , and can customize the tags when you print, adding things like erate / funding info and student name. Our software offers integration to Excel or a database. With this offer you are essentially getting a free scanner, and media. Check out the link below for the special promo. Add to cart and enter in the coupon code shown below.

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**Subject:** 5 Steps to Safely Manage School Visitors

**Date:** Wednesday, August 17, 2016 at 1:31:11 PM Eastern Daylight Time

**From:** Seton US

**To:** csvendsen@revere.mec.edu



Hi Carl,

Looking for ways to take some stress out of visitor management? Here are 5 tips to help you improve your visitor management practices, and keep your students and staff safe.

1. **It starts in the parking lot.** Funnel visitors to one location. Make sure that you have clearly marked visitor parking areas, and [signage that directs visitors](#) to your designated visitor reception area. Go outside and pretend you are a visitor. Can you tell exactly where to go? Look for other doors that a newcomer might mistake as the primary entrance and ensure they are locked and marked with [signage directing them to the correct location](#).
2. **Introduce self-expiring visitor badges** to ensure that a visitor can not use the badge for more than one day. After 24 hours, red lines appear on the badge, clearly showing that it is no longer valid.
3. **Provide parents & frequent visitors with permanent badges** to reduce the check-in line at busy drop-off and pick-up times.
4. **Adopt upgraded video surveillance systems** and post [signage](#) indicating that the property is under surveillance.
5. **Train your parents & staff that security is everyone's job!** Everybody must do their part to keep your school environment safe and secure. Plan time in the new school year to communicate to parents and train your staff on visitor policy. One school we work with makes it fun and ignites the competitive spirit of its staff by issuing a brief quiz. First one with all the correct answers wins!

Give our safety experts a call at 888-672-0604 or visit [www.seton.com](http://www.seton.com). We can help you select the right access control products for your school so that you are ready when your students arrive.

Regards,

**Sam Iverson**

Strategic Account Sales Manager

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**Subject:** [SUSPECTED SPAM] [MKTG] Is your workplace outdated?  
**Date:** Tuesday, August 16, 2016 at 4:25:52 PM Eastern Daylight Time  
**From:** Konica Minolta Business Solutions  
**To:** MCOSTA@REVERE.MEC.EDU

**The Workplace of the Future™ is here. And everywhere.**

Work is becoming less about where you go, and more about what you do. That's why Konica Minolta is reshaping the Workplace of the Future™, creating a workplace without geographic limitations. It's one that empowers your employees to work smarter, more productively, and more collaboratively.

Photo



**ALICE Receptionist**

ALICE is a virtual visitor management system that uses a touch screen and live video technology to greet and assist visitors at the entrance.

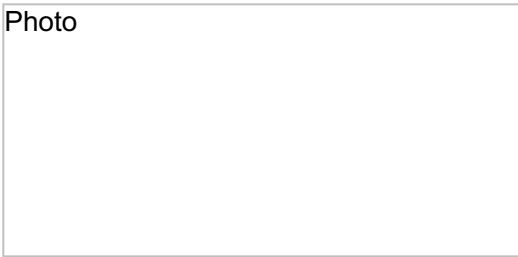


technology to greet and interact with visitors when they approach your front desk:

- Visitor check-in/check-out
- Employee notification of visitor's arrival
- Active visitor reports
- Maps and building events calendar
- 2-way or 1-way video communications
- Security features

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**Subject:** 4 Tips for Improving Visitor Management in K-12

**Date:** Thursday, August 11, 2016 at 4:02:24 PM Eastern Daylight Time

**From:** K-12 TechDecisions

**To:** kcerasale-messina@revere.mec.edu

[K-12 TechDecisions](#)

## 4 Tips for Improving Visitor Management in K-12

The right policies, building design and electronic security solutions can overcome many of the weaknesses associated with paper logs and low-tech visitor name tags.

[4 Tips for Improving Visitor Management in K-12](#)

[Best Practices for School Communications and Compliance with Federal Regulations](#)

[Interactive Whiteboard Lessons](#)

### Best Practices for School Communications and Compliance with Federal Regulations

There are a ton of regulations that fall on school systems in a number of ways. One that is sometimes overlooked covers school communication. Here are some tips to help you improve compliance.

### Interactive Whiteboard Lessons

The new JTouch interact seamlessly into the classroom with web content.

[3 Classroom-Changing](#)

[Salt Lake City School District Overhauls Risk Management Program](#)

### Salt Lake City School District Overhauls Risk Management Program

Salt Lake City School District was only in search of an online training and SDS management solution, but chose to implement the entire EmployeeSafe Suite from PublicSchoolWORKS to improve overall processes.

### 3 Classroom-Chang

As schools adopt more c  
approach teaching and l  
evolve.

### How Does Classroom Lighting Affect the Students? Part I

### How Does Classroom

### How Does Classroom Lighting Affect the Students? Part I

In the first of a three part series, we explore how classroom lighting can help keep students alert

### How Does Classroc Part II

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lighting can help keep st



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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.

**Date:** Wednesday, August 10, 2016 at 10:34:32 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** slivote@revere.mec.edu

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**Date:** Wednesday, August 10, 2016 at 10:29:34 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

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**Subject:** 3 questions you must ask before buying visitor badges

**Date:** Wednesday, August 10, 2016 at 10:17:07 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

[Read our School Security Blog](#)

VisitorPass Solutions - Security You Can See

Badges

Software

Books

## How to choose the right visitor badge for a manual sign-in system

Hello,

We just wanted to share with you a recent blog post.

[How to choose the right visitor badge for a manual sign-in system](#)

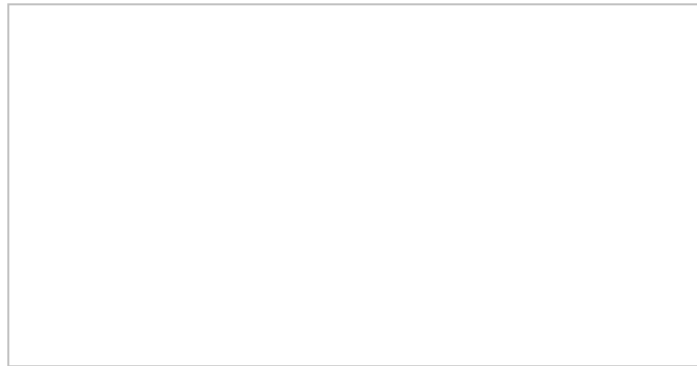
Selecting the right visitor management system is an important security decision for any facility. Knowing who comes to visit your facility, how long they stayed, and who they visited are important components to know in order to keep a building secure. Regardless of the type of facility ...  
[\[click to continue\]](#)

Please let us know what you think.

Thank you,  
Your Education Specialists  
at Visitor Pass Solutions

LEARN MORE

See how we can help with your school's visitor management process.



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Data Management, Inc. Since 1961  
800-243-1969 [VisitorPassSolutions.com](http://VisitorPassSolutions.com)

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Visitor Pass Solutions | [customercareteam@datamanager.com](mailto:customercareteam@datamanager.com) | Data Management Inc | P.O. Box 789 |  
Farmington, CT 06034

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**Subject:** 3 questions you must ask before buying visitor badges

**Date:** Wednesday, August 10, 2016 at 10:17:01 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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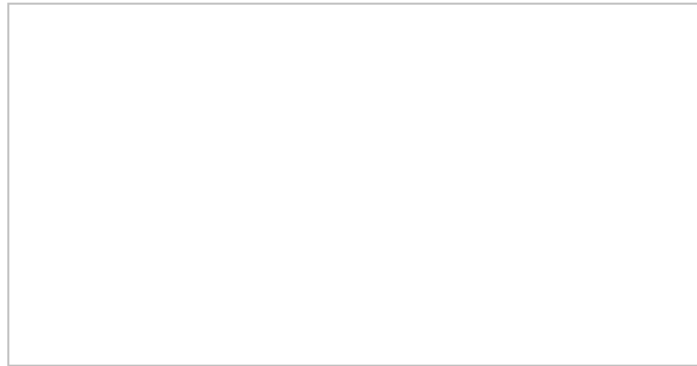
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**Subject:** 3 questions you must ask before buying visitor badges

**Date:** Wednesday, August 10, 2016 at 10:02:45 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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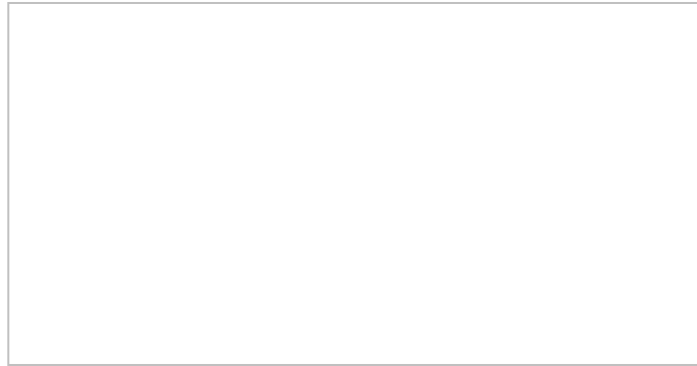
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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.

**Date:** Wednesday, August 10, 2016 at 9:44:34 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** spechinsky@revere.mec.edu

[ScholarChip Visitor Management](#)

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## The 1st Step to a safer school is Visitor Management.

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.

**Date:** Wednesday, August 10, 2016 at 9:40:35 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jtheriault@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.

**Date:** Wednesday, August 10, 2016 at 9:34:42 AM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smagno@revere.mec.edu

[ScholarChip Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.  
**Date:** Wednesday, August 10, 2016 at 9:19:32 AM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** smeier@revere.mec.edu

[ScholarChip Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.  
**Date:** Wednesday, August 10, 2016 at 9:01:15 AM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** cmalone@revere.mec.edu

[ScholarChip Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] All schools need to Identifying school visitors.  
**Date:** Wednesday, August 10, 2016 at 9:01:15 AM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** dkelly@revere.mec.edu

[ScholarChip Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] AIDC intro Asset tag printing, Mobility, 1:1 initiative

**Date:** Saturday, August 6, 2016 at 12:03:00 PM Eastern Daylight Time

**From:** Jeff Skinder on behalf of Jeff Skinder

**To:** Matthew

***Asset Tracking for 1:1 initiative, Tag printing, RFID, Bar Code Solutions, Handheld Devices & Applications, POS Systems, ID card Printers, Visitor Management & Incoming Package Tracking***

[View this email in your browser](#)

***Matthew***

***AIDC Solutions:***

***We are working with some local school districts and county governments & want to introduce you to our company! Here are some of the AIDC technology solutions we offer to initiate productivity & savings.***

***AIDC = Automatic ID and data capture***

Although we do offer turnkey solutions, we don't try and reinvent the wheel, rather find a solution to meet your needs.

- ***Bar code solutions:*** Software, Printers, Asset tags, labels and ribbons.

***Are you purchasing expensive asset tags ? ""In past we used pre-printed asset tags which were expensive and we had to re-assign new numbers if the tags were ever removed or destroyed. We now have a solution in place to create custom asset tags for up to 15,000 asset tags along with a high volume printer for the same cost I would normally pay for just 1000 pre-printed labels. If tags are ever removed we can simply reprint them with the same number which helps keep our inventory system in check. Big time and money saver!!!"***

Dennis Roche - Natick School Department

- **Student ID Card Systems:** Software, Printers, HID, Mag Stripe or Barcoded, with integrated software to a host database
- **Mobility Software / Hardware:** We offer A line of enterprise level handheld devices, both barcode and RFID to proliferate tasks like Physical Inventory, Check in / Check out, Asset Tracking, & Attendance, Integration to other asset Programs like Web help Desk & Schooldude. Custom applications are available.
- **Inbound Package tracking:** is a complete stand-alone solution that tracks the movement of packages from receipt into your mailroom to the final disposition, which includes delivery, pickup at pickup window, forward to another address or return to sender. Campus is used by colleges & universities, K-12, federal & state government, and medium to large companies. Any entity with a central package receiving area can benefit from Campus.
- **Asset Software:** Web or PC based, RFID or Barcode edition of fixed asset tracking software is a complete fixed asset database with the ability to collect data on RFID / Barcode enabled mobile computers. The software includes RFID reader licenses for compatible mobile computer models. Keep asset records up to date and periodically take a physical inventory of assets. Data fields include RFID tag ID, barcode ID, location, department, maintenance, purchasing, warranty, lease, depreciation, information technology, reservations, Service tickets, check-in Check-outs and other user definable fields.
- **Pos Systems:** for your Cafe or Bookstore
- **LobbyGuard:** Visitor Management Solution

Jeff Skinder 407-476-3390

**RFID Technologies**

**RFID Asset tracking, bar code systems, POS solutions and Postage supplies**

[Skinny@rfidtof.com](mailto:Skinny@rfidtof.com) [www.rfidtof.com](http://www.rfidtof.com) [skype jeff.skinder](https://www.skype.com/join/jeff.skinder)

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Interest in tracking Hardware for 1:1 Initiative

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RFID Technologies  
po box 1120  
Goldenrod, FL 32733

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**Subject:** Pinnacle v.10 available now!

**Date:** Thursday, August 4, 2016 at 10:57:01 AM Eastern Daylight Time

**From:** Sielox

**To:** dkelly@revere.mec.edu

[Trouble viewing? Click here.](#)

**Sielox**

## ***Pinnacle v.10 Access Control Platform is Available!***

***More Powerful Functionality.  
Increased Operational Efficiencies.***

Our newly enhanced **Pinnacle v.10 Access Control Platform** is now available and includes more than 30 upgrades/features designed to help users improve access control management.

### **Notable enhancements to Pinnacle v.10 include:**

- New look and feel with responsive design
- Latest software support for Windows 10, SQL Express 2008 R2 and SQL Express Management Studio
- Two-Man Rule moved to controller for decisions – no longer server-based
- Detailed privilege access levels / reports
- Data Sharing for sharing manual additions of new cardholders to partitions
- Increased programming capabilities include:
  - Time zone summaries
  - 1700 Controller programming
  - Property configurations
  - Daily reboot
  - Lockdown programming
- Upgraded biometrics capability and integrations with

Easy Lobby visitor management as well as Otis,  
Thyssen Krupp and Schindler elevator systems

**CONTACT US**


**Subject:** Pinnacle v.10 available now!

**Date:** Thursday, August 4, 2016 at 10:56:45 AM Eastern Daylight Time

**From:** Sielox

**To:** ACosta@revere.mec.edu

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**Sielox**

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**Subject:** Pinnacle v.10 available now!

**Date:** Thursday, August 4, 2016 at 10:56:43 AM Eastern Daylight Time

**From:** Sielox

**To:** cmalone@revere.mec.edu

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**Sielox**

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**CONTACT US**


**Subject:** Order your visitor badges today - we'll ship and bill when you're ready

**Date:** Wednesday, August 3, 2016 at 10:16:57 AM Eastern Daylight Time

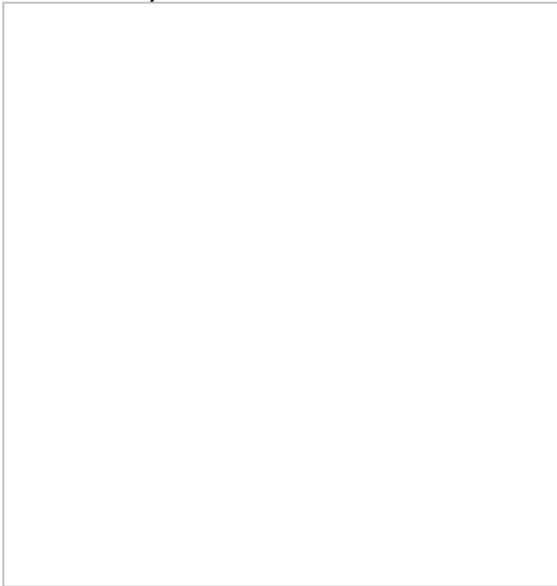
**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

## It's school budget planning season!

**Make sure your visitor sign-in needs will be met for the next school year.**

...whether you use **BOOKS**



... or **SOFTWARE**

eVisitorPass Visitor Management Software



[Request a quote and proof.](#)

You can even [design your own](#) badge!

**SCHOOLS HAVE FOUND** that personalization not only promotes school spirit, but it adds an extra layer of security by deterring badge forgery.

Our eVisitorPass systems provide the same security and ease of use as our sign-in books.

[Learn more.](#)

---

**[See our online catalog.](#) Already know what you need?**

- You can [order here today](#), and we will ship and bill when you are ready.
- Customers: See our [guide to online reordering](#) in 3 easy steps.

If you have any problems, we offer **LIVE CHAT** on our web site.

---

### **ANNOUNCEMENT**

**By popular demand, we now offer FREE SHIPPING to our PreK-12 school customers!**

We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "PreK - 12 Schools" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

Visitor Pass Solutions by Data Management, Inc.

This message was sent to mdiaz@revere.mec.edu from:

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**Subject:** Order your visitor badges today - we'll ship and bill when you're ready

**Date:** Wednesday, August 3, 2016 at 10:16:50 AM Eastern Daylight Time

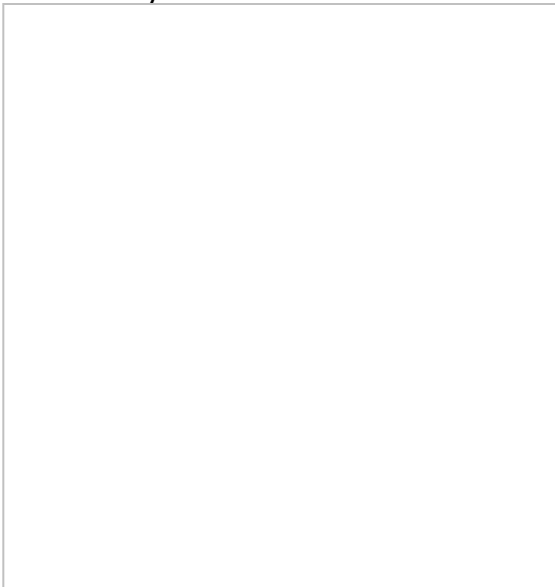
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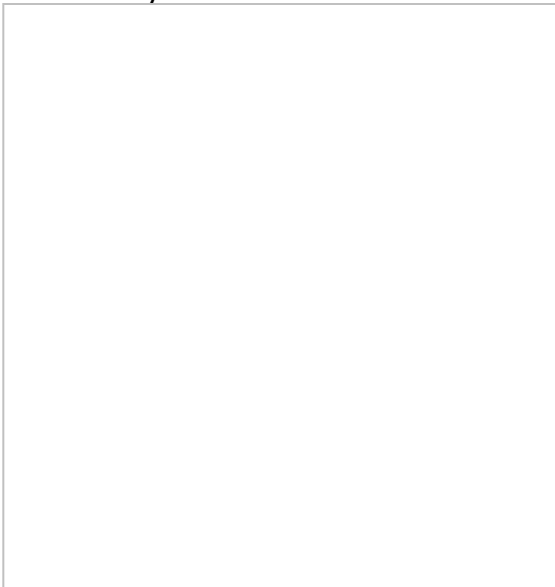
**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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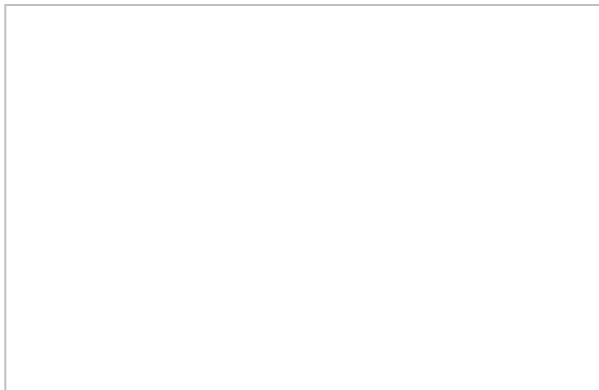
**Subject:** Guarding the Front Door: School Visitor Management Best Practices

**Date:** Monday, August 1, 2016 at 1:33:29 PM Eastern Daylight Time

**From:** Campus Safety

**To:** MCOGLIANDRO@REVERE.MEC.EDU

[Campus Safety Trending Now](#)



**[Guarding the Front Door: School Visitor Management Best Practices](#)**

K-12 campuses should combine building design, video surveillance, guest management systems, policies, procedures, and staff training.

**[Mitigating Workplace Violence at Ambulatory Care Sites](#)**

Healthcare organizations often overlook the security needs of freestanding clinics and offices. These best practices will help you address the risks.

---

**[Campus Safety Announces Director of the Year Winners](#)**

Directors from Claremont University Consortium, Rock Hill Schools (S.C.) and UNC Healthcare come out on top.

---

**[Coercive Control on Campus Can Have Deadly Consequences: Do You Know the Signs?](#)**

Common dangers include emotional abuse, stalking and sexual coercion.

---

**[Security Company Asks for \\$1.3M on Top of \\$2.3M Lawsuit with School District](#)**

The company is asking for the school district to pay attorney fees and other costs in a discrimination lawsuit won.

---

**[Video Surveillance Makes the Grade](#)**

An overwhelming majority of universities, hospitals and schools have adopted video surveillance systems, with most planning on acquiring more in the next three years. Campus Safety breaks down survey results taken from over 900 hospital, schools and university security, public safety and technology professionals in over 20 categories.

---

[Sign up now for a free subscription to Campus Safety](#) magazine and start receiving essential articles like this.

---

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111 Speen St Framingham, MA 01701

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**Subject:** Gift #3...as promised

**Date:** Saturday, July 30, 2016 at 12:18:11 PM Eastern Daylight Time

**From:** on behalf of Robin Hattersley

**To:** MCOGLIANDRO@REVERE.MEC.EDU

Yesterday you received:

Gift #1: [Guarding the Front Door: School Visitor Management Best Practices](#)

Gift #2: [Managing the Unimaginable: Crisis Communications After An Active Shooter Incident](#)

...along with a picture of me recognizing the exceptional campus safety efforts John Venuti, Chief of Police at Virginia Commonwealth University.

So, if you missed those, you might want to do a search in your inbox for this subject line: Here's the gift I promised

Go ahead and do it now, I'll wait :)

Now that you're caught back up, you need to check this out:

[9 Tips for More Effective School Lockdowns](#)

I truly saved the best for last.

You're about to access insights from Chris Dorn, an analyst for Safe Havens International. He discusses nine critical considerations in developing your school lockdown procedures.

This was one of the top stories on our site last month, so I know you'll love it too.

Even if you don't work in a school environment, the tips are equally applicable in a hospital, college or worship setting.

So what are you waiting for? Go read it now!

Talk soon,  
Robin Hattersley

P.S. Like what you've seen in these last few messages?

Then good news!

Twice a week I send out even more content just like this, so there's even more good stuff coming your way.

You can also see more of my archived content here:  
<http://www.campussafetymagazine.com/topic/category/news>

But here's the BIGGIE...

You need to make sure you whitelist my email address: [csreply@ehpub.net](mailto:csreply@ehpub.net)

...and mark all my mails as "Important" if you're using Gmail.

Also, make sure you're following me on [Facebook](#) and [Twitter](#) because I also announce new content updates on those platforms, and wouldn't want you to miss out.

---

Sent to: MCOGLIANDRO@REVERE.MEC.EDU

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EH Publishing, 111 Speen Street, Framingham, Massachusetts 01701, United States



**Subject:** Here's the gift I promised

**Date:** Friday, July 29, 2016 at 12:17:14 PM Eastern Daylight Time

**From:** on behalf of Robin Hattersley

**To:** MCOGLIANDRO@REVERE.MEC.EDU

I promised yesterday that I would send you one of our most popular campus safety articles...but before that, I wanted to tell you a little more about myself.

This is a picture of me at last year's Campus Safety Conference presenting an award for Director of the Year to John Venuti, Chief of Police at Virginia Commonwealth University. This is one of the things I love most about my job – learning about what campus safety leaders are doing every day to keep students, staff and visitors safe. Then recognizing that exceptional effort on a national platform so that others can also benefit.

OK, now that we know each other a bit better...check this out:

[Guarding the Front Door: School Visitor Management Best Practices](#)

This is the top article that I promised to send you. You're going to find it really valuable. It delves into leading strategies for controlling visitor access.

Go read it now, because there's more coming your way tomorrow...

Talk to you soon,  
Robin Hattersley

P.S. OK, so I changed my mind...

Since I like to always under-promise and over-deliver, I'm going to go ahead and

give you your second gift today instead of having to wait until tomorrow. (See, it pays to read these messages from beginning to end.) :)

Here you go:

[Managing the Unimaginable: Crisis Communications After An Active Shooter Incident](#)

Tomorrow your third gift will hit your inbox, so keep an eye out for this subject line: Gift #3...as promised

---

Sent to: MCOGLIANDRO@REVERE.MEC.EDU

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EH Publishing, 111 Speen Street, Framingham, Massachusetts 01701, United States

**Subject:** Welcome to the Campus Safety Family

**Date:** Thursday, July 28, 2016 at 12:08:06 PM Eastern Daylight Time

**From:** on behalf of Robin Hattersley

**To:** MCOGLIANDRO@REVERE.MEC.EDU

My name is Robin Hattersley and I am Executive Editor of Campus Safety magazine and CampusSafetyMagazine.com. I wanted to take a second and say hello and welcome you to the family. Our mission is to provide campus safety professionals, IT personnel and executive administrators with the information you need to keep your campus safe – whether at a hospital, school or university.

We recently partnered with Safe Havens International to provide you with five free audios that describe emergencies that can occur on any type of campus with scenarios that cover medical emergencies, weapons, lockdowns, emergency notification and more: [How to Use Scenarios in Training to Improve Campus Safety and Security](#).

I hope that you find this podcast useful. I would also love to hear from you as I am planning our upcoming articles. If you have a minute, please email me at rhattersley@ehpub.com and let me know what about your job keeps you up at night. What are the challenges that are hardest to solve and what information would make your job easier?

Thanks for joining the Campus Safety family. Be sure to also connect with us on [Facebook](#), [Twitter](#) and [LinkedIn](#) so we can share the latest news with you.

Have a great day,

Robin Hattersley

P.S. I almost forgot to tell you to keep an eye out for an article I will be sending tomorrow about how to drastically improve visitor management on your campus.

---

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**Subject:** Re: [psug-ma:16762] School Visitor Management Software and Monitoring Student Late Arrivals and Early Dismissals  
**Date:** Thursday, July 28, 2016 at 10:57:46 AM Eastern Daylight Time  
**From:** on behalf of Dolan, Dianne  
**To:** psug-ma@googlegroups.com

Jean

Stoughton has used Raptor for the last 5 years for visitors. It actually checks a person's (not sure, but believe that we are only connected to the MA registry) license against the sex offender registry by scanning it. Don't believe that it works with PowerSchool.

We use a bar code reader with our student ID's (Lifetouch puts the bar code on the ID for us) to track students late arrivals through our attendance office. This goes directly into PowerSchool. Attendance office puts the time in the comment field. Works well.

Dianne Dolan  
Data Management  
Stoughton Public Schools  
232 Pearl Street  
Stoughton, MA 02072  
781-344-4000 X1233

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On Thu, Jul 28, 2016 at 10:34 AM, jzilewicz <[jzilewicz@arlington.k12.ma.us](mailto:jzilewicz@arlington.k12.ma.us)> wrote:

We are beginning to look at products to monitor school visitor identification and also track student late arrivals and dismissals. Raptor is one product being reviewed. Does anyone have any information/experience on this product's integration with PowerSchool or advice on another product? Thanks for your help! Jean

--

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**Subject:** [psug-ma:16762] School Visitor Management Software and Monitoring Student Late Arrivals and Early Dismissals  
**Date:** Thursday, July 28, 2016 at 10:34:32 AM Eastern Daylight Time  
**From:** on behalf of jzilewicz  
**To:** PSUG-MA

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Visit this group at <https://groups.google.com/group/psug-ma>.  
For more options, visit <https://groups.google.com/d/optout>.



**Subject:** 6 questions schools should ask before buying visitor software

**Date:** Wednesday, July 27, 2016 at 10:16:35 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

Hello,

We just wanted to share with you a recent blog post.

[What schools should ask before purchasing a Visitor Management System](#)

School security is serious business. In light of some horrifying incidents over the past 15 years, schools across America have made the security of their students and staff a top priority. Schools need to know ... [\[click to continue\]](#)

Please let us know what you think.

Thank you,  
Your Education Specialists  
at Visitor Pass Solutions



P.S. If you want to see how we can help with your school's visitor management process, [go here](#).

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**Subject:** 6 questions schools should ask before buying visitor software

**Date:** Wednesday, July 27, 2016 at 10:03:00 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

Hello,

We just wanted to share with you a recent blog post.

[What schools should ask before purchasing a Visitor Management System](#)

School security is serious business. In light of some horrifying incidents over the past 15 years, schools across America have made the security of their students and staff a top priority. Schools need to know ... [\[click to continue\]](#)

Please let us know what you think.

Thank you,  
Your Education Specialists  
at Visitor Pass Solutions



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**Subject:** 6 questions schools should ask before buying visitor software  
**Date:** Wednesday, July 27, 2016 at 10:02:55 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

Hello,

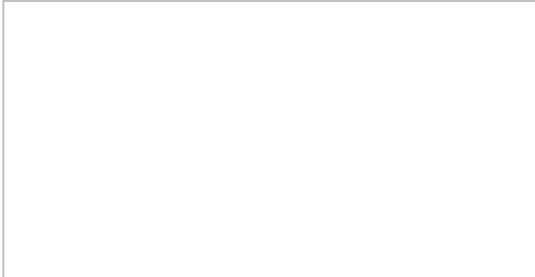
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Farmington, CT 06034

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**Subject:** Is Your VMS as Smart as Your Phone?

**Date:** Monday, July 25, 2016 at 1:01:16 PM Eastern Daylight Time

**From:** Security C-Suite e-news

**To:** cmalone@revere.mec.edu

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## TOP STORY

### Is Your VMS as Smart as Your Phone?

By Ken LaMarca

Is your software up to date? Years ago, that question was probably intended for your desktop computer, but today it could also refer to your laptop, tablet, smartphone and much, much more. Professional security systems are no different in terms of their dependence on software. Access control, identity management, video surveillance, communications and every other critical security and safety function in some way relies on software to operate properly and effectively.

[More...](#)

■ ■

## NEWS

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### [Sponsored: From Intelligence and Data to Dollars](#)

By Steve Surfaro

The largest device market in the world will no longer be smartphones, according to Gartner's November 2015 study. In fact, by 2020, 28.1 billion devices, will offer connectivity and data, from smartphones and vehicles to embedded microcomputers and security devices according to an IDC forecast. This is the Internet of Things.

---

### [Upcoming Webinar: Filling Your Pipeline: 3](#)

## Keys to Landing More Consistent New Business

This webinar is set up to help you learn three tactics you can employ today and every day to drive more business in the door. Stop struggling with inconsistent deal flow and project-to-project business. Use these methods to build truly predictable revenue. Join us for this free, one-hour Webinar on July 28.

---

## **NEW PRODUCTS**

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### **SAFE Visitor Kiosk**

Quantum Secure's SAFE Visitor Kiosk proves organizations don't sacrifice security for convenience and speed when implementing a kiosk-based visitor management system. Ideal for reception areas and unmanned lobbies, SAFE Visitor Kiosk's easy-to-use interface and on-board support allows visitors to quickly check-in without assistance.

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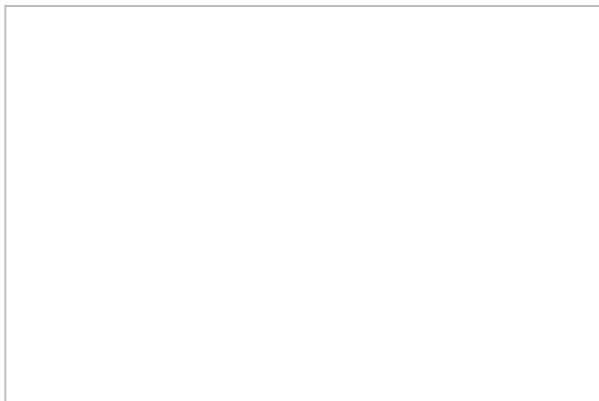
**Subject:** 11 Components of a Secure School Front Entrance

**Date:** Monday, July 18, 2016 at 10:23:57 AM Eastern Daylight Time

**From:** Campus Safety

**To:** MCOGLIANDRO@REVERE.MEC.EDU

[Campus Safety Trending Now](#)



### **11 Components of a Secure School Front Entrance**

Fences, access control, visitor management, panic alarms, video intercoms are just a few of the solutions that can help prevent unwanted guests from accessing your campus.

### **5 Steps to Consider When Reviewing the New Clery Act Handbook**

Here are some action plans for schools dissecting the changes in the new version of the Handbook for Campus Safety and Security Reporting.

### **Case Western Reserve Univ. to Drastically Reduce Operations During RNC**

The university's decision to host police officers on campus during the Republican National Convention sparked outrage and fear among students following the shooting deaths of two black men in Minneapolis and Louisville.

### **N.Y. Hospital Uses Video Surveillance to Help Staff**

The footage is evaluated in real time to improve staff performance.

### **Are Your Outdated Security Devices Falling Behind?**

Sometimes security personnel unknowingly disconnect older devices like cameras from their network during security upgrades.

security upgrades.

---

### **[Video Surveillance Makes the Grade](#)**

An overwhelming majority of universities, hospitals and schools have adopted video surveillance systems, with most planning on acquiring more in the next three years. Campus Safety breaks down survey results taken from over 900 hospital, schools and university security, public safety and technology professionals in over 20 categories.

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**Subject:** Is your visitor management process as secure as it was three months ago?

**Date:** Thursday, July 14, 2016 at 11:17:59 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

Hello,

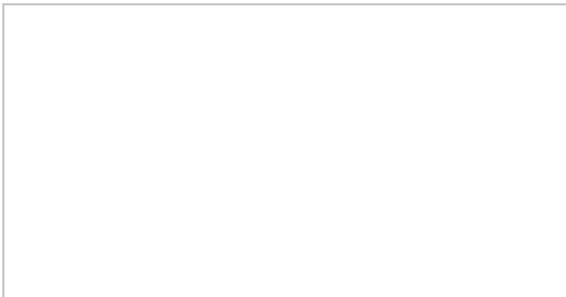
We just wanted to share with you a recent blog post. Please let us know what you think.

[Visitor Management Protocol should be updated regularly](#)

Organizations that have a procedure to sign-in visitors know that it is a good security practice. Why? So that they know now, and months later, who was in their facility, for what purpose, and for how long.

But are your current visitor management protocols still the best way to accomplish the goals they were intended for? Visitor management security tools are always evolving with new functionality. A tool that didn't seem to fit a few months ago might now be the perfect visitor management instrument for your facility. [[click to continue](#)]

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**Subject:** It's time to go beyond the sign-in sheet.

**Date:** Thursday, July 14, 2016 at 11:03:57 AM Eastern Daylight Time

**From:** IDenticard

**To:** jsicuso@revere.mec.edu

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## Visitor Management is a key step toward a safer school

### Secure your students and staff with an upgraded system in September

The safety of your students and staff is too important to be left to a simple sheet of paper or an outdated log book!

Your students and staff deserve better: they deserve the enhanced sense of security that comes with an IDenticard Visitor Management solution.

Not sold on the need for a system? Learn [four ways a Visitor Management system will help secure your school](#).

	WhosOnLocation™	PassagePoint™
<b>Expiring Badges</b>	<b>WhosOnLocation™</b>	<b>PassagePoint™</b>
TEMPbadge™ expiring visitor badges show an expiration indicator after a predetermined amount of time, providing easy, visual verification that a guest is no longer welcome on-site.	Easy set-up and a wealth of features, including watch lists and pre-registration, makes WhosOnLocation an excellent guest software solution for schools of all sizes.	With the ability to check guests against sex offender lists, store student custodial information and pre-register guests, PassagePoint enhances all aspects of the visitor process.
<a href="#">Shop now</a>	<a href="#">Get a free trial</a>	<a href="#">Take a guided tour</a>

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**Subject:** It's time to go beyond the sign-in sheet.

**Date:** Thursday, July 14, 2016 at 11:03:53 AM Eastern Daylight Time

**From:** IDenticard

**To:** pdigiulio@revere.mec.edu

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#### WhosOnLocation™

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#### PassagePoint™

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**Subject:** Is your visitor management process as secure as it was three months ago?

**Date:** Thursday, July 14, 2016 at 11:02:55 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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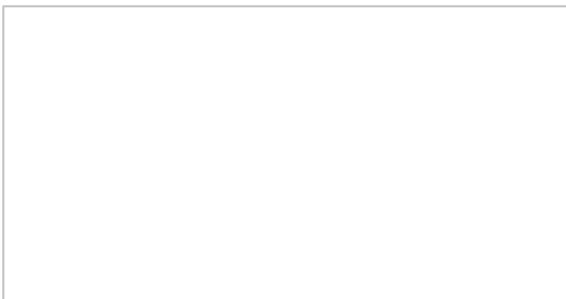
[Visitor Management Protocol should be updated regularly](#)

Organizations that have a procedure to sign-in visitors know that it is a good security practice. Why? So that they know now, and months later, who was in their facility, for what purpose, and for how long.

But are your current visitor management protocols still the best way to accomplish the goals they were intended for? Visitor management security tools are always evolving with new functionality. A tool that didn't seem to fit a few months ago might now be the perfect visitor management instrument for your facility.

[\[click to continue\]](#)

Thank you,  
Your Education Specialists  
at Visitor Pass Solutions



P.S. If you want to see how we can help with your school's visitor management process, [go here](#).

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**Subject:** Is your visitor management process as secure as it was three months ago?

**Date:** Thursday, July 14, 2016 at 11:02:51 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** [jwillett@revere.mec.edu](mailto:jwillett@revere.mec.edu)

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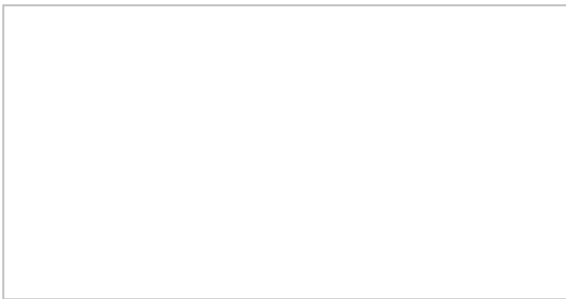
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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 3:24:34 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** [dkelly@revere.mec.edu](mailto:dkelly@revere.mec.edu)

[ScholarChip Visitor Management](#)

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## The 1st Step to a safer school is Visitor Management.

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

ScholarChip Corporate Website

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 3:19:27 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jtheriault@revere.mec.edu

[ScholarChip Visitor Management](#)

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## The 1st Step to a safer school is Visitor Management.

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 2:54:28 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** spechinsky@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 2:49:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** slivote@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 2:44:28 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 1:54:31 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** cmalone@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying school visitors is a must.

**Date:** Wednesday, July 13, 2016 at 1:44:35 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smeier@revere.mec.edu

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**Subject:** 2 Campus Cops Injured in Dallas Ambush; Scandals Deter Students from Applying to Colleges

**Date:** Tuesday, July 12, 2016 at 10:41:00 AM Eastern Daylight Time

**From:** Campus Safety Magazine

**To:** MCOGLIANDRO@REVERE.MEC.EDU

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July 12, 2016

[dallas college still reeling from police shooting](#)

## Dallas College Still Reeling From Police Shooting

The tragic shooting left five police officers dead and injured seven others.

[study shows campus scandals deter prospective students from applying to colleges](#)

## Study Shows Campus Scandals Deter

### Prospective Students from Applying to Colleges

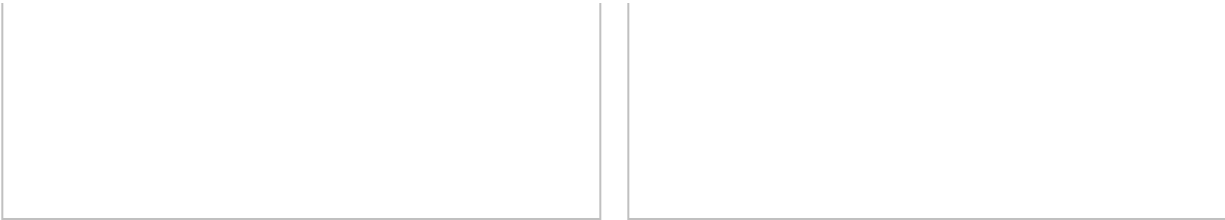
Incidents of sexual assault, murder, cheating and hazing hurt a university's new student recruitment efforts when the scandals receive a lot of media coverage.

[federal government backs students' lawsuit claim against ksu](#)

## Federal Government Backs Students' Lawsuit Claim Against KSU

The government's stance counters claims made in court by the university's lawyers.

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[several calif. school districts adopt visitor management system](#)

## Several Calif. School Districts Adopt Visitor Management System

The system runs visitor information through all 50 states' sex offender databases.

[ocr reaches resolution agreement with n.d. university](#)

## OCR Reaches Resolution Agreement with N.D. University

The university agreed to take several steps to correct the violations discovered by the Office for Civil Rights.

[study: school disciplinary procedures, policies add to lgbtq student struggles](#)

## Study: School Disciplinary Procedures, Policies Add to

### LGBTQ Student Struggles

The report offered several explanations for LGBTQ students' high discipline rate.

[campus safety conference k-12 panel to discuss assessments, funding, partnerships and more](#)

## Campus Safety

### Conference K-12 Panel to Discuss Assessments, Funding, Partnerships and More

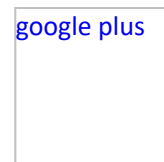
Five of the nation's top school safety experts will participate in Campus Safety Conference East and West opening sessions.

#### **Campus Safety Conference Content**

[univ. of tennessee adds 7 positions after sexual assaults](#)

## Univ. of Tennessee Adds 7 Positions after Sexual Assaults

The additions come as the Office for Civil Rights investigates the university for possible Title IX violations.



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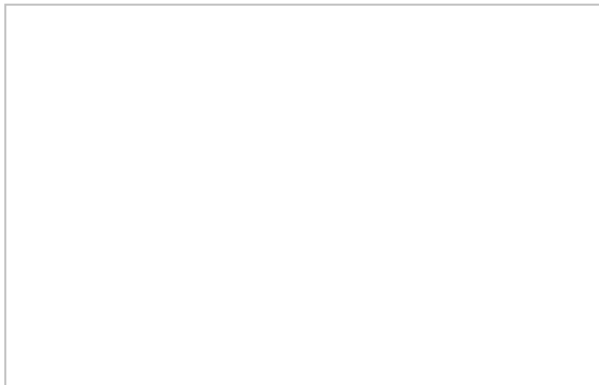
**Subject:** Campus Security Pros Offer Comments and Concerns About Video Surveillance

**Date:** Monday, July 11, 2016 at 2:23:41 PM Eastern Daylight Time

**From:** Campus Safety

**To:** MCOGLIANDRO@REVERE.MEC.EDU

[Campus Safety Trending Now](#)



**[Campus Security Pros Offer Comments and Concerns About Video Surveillance](#)**

Here's some comments and advice provided by Campus ! magazine's video surveillance survey participants.

**[Study: Students Often Don't Report Suspicious or Threatening Behaviors](#)**

Students were more likely to report behaviors if they had a positive relationship with campus police.

---

**[Univ. of Tennessee Settles \\$2.5M Title IX Lawsuit](#)**

The lawsuit alleged unfairness in the school's disciplinary hearings involving student athletes.

---

**[2 URI Officers Recognized for Saving Man's Life](#)**

Victim had crashed his car and suffered a heart attack.

---

### **Mobile Visitor Management Systems Can Improve Efficiency on Campus**

Mobile functionality in visitor management systems allow security managers to register new visitors and connect with a central visitor management location from anywhere.

---

### **Video Surveillance Makes the Grade**

An overwhelming majority of universities, hospitals and schools have adopted video surveillance systems, with most planning on acquiring more in the next three years. Campus Safety breaks down survey results taken from over 900 hospital, schools and university security, public safety and technology professionals in over 20 categories.

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**Subject:** Univ. of Tennessee Settles Title IX Lawsuit; Few Take Advantage of Tenn. Campus Carry Law  
**Date:** Thursday, July 7, 2016 at 1:54:20 PM Eastern Daylight Time  
**From:** Campus Safety Magazine  
**To:** MCOGLIANDRO@REVERE.MEC.EDU

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July 7, 2016

[Univ. of Tennessee Settles \\$2.5M Title IX Lawsuit](#)

[Univ. of Tennessee Settles \\$2.5M Title IX Lawsuit](#)

The lawsuit alleged unfairness in the school's disciplinary hearings involving student athletes.

[Few Take Advantage of Tenn. Campus Carry Law](#)

[Few Take Advantage of Tenn. Campus Carry Law](#)

The law requires employees to register their weapons with campus or local police before bringing them on campus.



### [Terrorism Threats: When Should Your School Cancel Classes?](#)

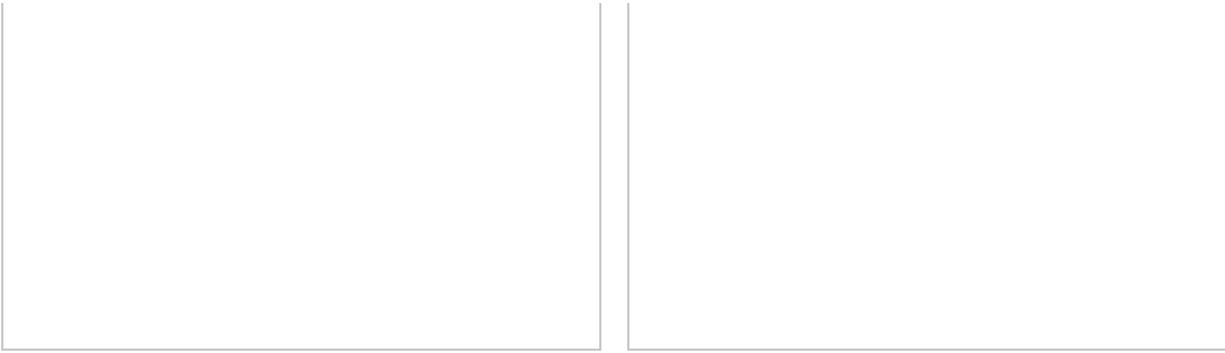
At Campus Safety Conference West this summer, Steve Zipperman of the Los Angeles School Police Department will discuss the decision-making process behind the LAUSD's district-wide shut-down last year.

[Campus Safety Conference Content](#)

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[Mobile Visitor Management Systems Can Improve Efficiency on Campus](#)

## Mobile Visitor Management Systems

### Can Improve Efficiency on Campus

Mobile functionality in visitor management systems allow security managers to register new visitors and connect with a central visitor management location from anywhere.

[School Shooter Sentenced to Juvenile Detention Until Age 21](#)

## School Shooter Sentenced to Juvenile Detention Until Age 21

The 15-year-old will spend six years in the custody of the Ohio Department of Youth Services.

[Suspect Arrested in Rome after American Student's Death](#)

## Suspect Arrested in Rome after American Student's Death

A homeless man was arrested as Italian authorities continue to investigate the incident.

[Ct. School District to Invest \\$200K in Security Cameras](#)

## Ct. School District to Invest \$200K in Security Cameras

The cameras represent the district's latest investment in school security.

[Campus Security Pros Offer Comments and Concerns About Video Surveillance](#)

## Campus Security Pros Offer

### Comments and Concerns About Video Surveillance

Here's some comments and advice provided by Campus Safety magazine's video surveillance survey participants.

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**Subject:** Stay informed by subscribing to IDenticard Insights

**Date:** Thursday, July 7, 2016 at 11:10:40 AM Eastern Daylight Time

**From:** IDenticard

**To:** jsicuso@revere.mec.edu

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- [4 Real-World Examples of How a Visitor Management System Helped Our Customers](#)
- [What is HL7 & Why Is It Important for Healthcare Visitor Management?](#)
- [3 Ways the PremiSys™ Dashboard Makes It](#)

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**Subject:** Stay informed by subscribing to IDenticard Insights

**Date:** Thursday, July 7, 2016 at 11:10:39 AM Eastern Daylight Time

**From:** IDenticard

**To:** pdigiulio@revere.mec.edu

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**Subject:** Aruba ClearPass Account Details: Revere Schools - Sales Order: 0005421299

**Date:** Thursday, July 7, 2016 at 8:13:10 AM Eastern Daylight Time

**From:** Aruba Networks Licensing Manager

**To:** jferrara@revere.mec.edu

Revere Schools(jferrara@revere.mec.edu),

Thank you for choosing the **Aruba ClearPass** visitor management appliance.

<b>Subscription ID</b>	:	[REDACTED]
<b>Sales Order</b>	:	0005421299
<b>Purchase Order</b>	:	3504082057
<b>Expiry Date</b>	:	5/27/2017 12:00:00 AM
<b>Policy Manager license</b>	:	[REDACTED]
<b>Version</b>	:	6.X.X.X

Thank you once again for choosing **Aruba ClearPass** solutions and please do not hesitate in contacting your local Hewlett Packard Enterprise/Aruba partner or our [support](#) if you have any questions during your installation.

Kind Regards,

The Aruba team

<http://www.arubanetworks.com>

**Subject:** Aruba ClearPass Account Details: Revere Public Schools - Sales Order: 0005421299

**Date:** Tuesday, July 5, 2016 at 11:00:54 AM Eastern Daylight Time

**From:** Aruba Networks Licensing Manager

**To:** jferrara@revere.mec.edu

Revere Public Schools(jferrara@revere.mec.edu),

Thank you for choosing the **Aruba ClearPass** visitor management appliance.

**Virtual Appliance Download Area**

<https://clearpass.arubanetworks.com/vm/index.php>

<b>Subscription ID</b>	:	[REDACTED]
<b>Sales Order</b>	:	0005421299
<b>Purchase Order</b>	:	3504082057
<b>Expiry Date</b>	:	5/27/2017 12:00:00 AM
<b>Policy Manager license</b>	:	[REDACTED]
<b>Version</b>	:	6.X.X.X

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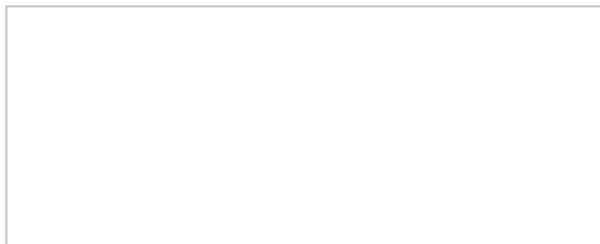
Kind Regards,

The Aruba team

<http://www.arubanetworks.com>

**Subject:** U.S. Dept. of Ed Releases 2016 Campus Safety Handbook  
**Date:** Monday, June 27, 2016 at 1:01:44 PM Eastern Daylight Time  
**From:** Campus Safety  
**To:** MCOGLIANDRO@REVERE.MEC.EDU

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**[U.S. Dept. of Ed Releases 2016 Campus Safety Handbook](#)**

This edition includes guidance on how institution higher education can comply with the Violence Against Women Reauthorization Act.

**[Low-Cost Ways to Improve Your Campus Security](#)**

Here's six ways to bolster your campus' security measures at little to no cost.

### [Orlando Shooter Had History of Behavioral Issues at School](#)

Suspect displayed discipline problems and academic challenges in elementary school and middle school.

### [IAHSS Recognizes Heroic Hospital Security Officers and Contributors to Healthcare Security](#)

IAHSS Foundation recognition program honors excellence in healthcare security, safety and risk management.

### [4 Ways to Improve School Visitor Management](#)

The right policies, building design and electronic security solutions can overcome many of the weaknesses associated with paper logs and low-tech visitor name tags.

### [The Power of Partnerships](#)

In 2016, dealing with some of the most challenging times in history in terms of threats to safety, the top administrators of the University of West Georgia have designed a security system to create a safe environment to help students succeed. Campus Safety breaks down this university's holistic approach to safety through extensive use of equipment, partnerships and planning.

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**Subject:** [MA-TechDirs] Hall Pass ID  
**Date:** Thursday, June 23, 2016 at 2:50:39 PM Eastern Daylight Time  
**From:** Carr, Julian  
**To:** MA-TechDirs@lists.additionnetworks.net  
**Attachments:** attachment.txt

Does anyone have an opinion of the Hall Pass ID visitor management system?

**Julian Carr**  
Network Manager

---

Reading Public Schools  
62 Oakland Road  
Reading, MA 01867

O: 781-670-2891  
M: 301-335-6121

**Subject:** [SUSPECTED SPAM] [MKTG] 6 Steps to Improve School Safety  
**Date:** Wednesday, June 22, 2016 at 7:49:30 AM Eastern Daylight Time  
**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀  
**To:** smagno@revere.mec.edu

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## Improve School Safety & Operations

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### 6 Steps to Improve School Safety and Operations:

#### #1. Start With "Smart" Student ID Card

Smart IDs are the starting point to automate student safety and attendance. The One Card is highly secure. (It has a chip in it like the new credit cards.)

#### #2. Take Attendance

Students simply tap their One Card onto a reader and attendance is taken. Automate attendance taking on the bus, entering the building, cafeteria and classrooms.

#### #3. Mobile Monitoring

Use tablets/phones to identify students, visitors, and hallway monitoring - as well as to

#### #4. Secure Door Access

Centrally manage door access for all card holders. Now with emergency lock-down.

#### #5. Visitor Management

Identify, track and issue badges to adult visitors. Validate their status against public and school district records. (Also manages student pick-up.)

#### #6. Review on Management Site

Administrators review all data via a secure website. Attendance and safety issues can be quickly identified and acted upon.

access student info and capture attendance.

*"Recently we implemented ScholarChip to replace employee and student ID badges at Richland School District One. The implementation went rather quickly...and we were impressed with the company and the multiple uses they provided with a single badge and look forward to utilizing it to improve business efficiencies in the district."*

- Richland School District One, Columbia, SC.

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**Date:** Wednesday, June 22, 2016 at 7:29:33 AM Eastern Daylight Time  
**From:** ScholarChip 🍄 on behalf of ScholarChip 🍄  
**To:** smeier@revere.mec.edu

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**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀  
**To:** jtheriault@revere.mec.edu

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*"Recently we implemented ScholarChip to replace employee and student ID badges at Richland School District One. The implementation went rather quickly...and we were impressed with the company and the multiple uses they provided with a single badge and look forward to utilizing it to improve business efficiencies in the district."*

- Richland School District One, Columbia, SC.

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**Subject:** [SUSPECTED SPAM] [MKTG] 6 Steps to Improve School Safety  
**Date:** Wednesday, June 22, 2016 at 7:04:53 AM Eastern Daylight Time  
**From:** ScholarChip 🍄 on behalf of ScholarChip 🍄  
**To:** lgarcia@revere.mec.edu

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## Improve School Safety & Operations

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### 6 Steps to Improve School Safety and Operations:

#### #1. Start With "Smart" Student ID Card

Smart IDs are the starting point to automate student safety and attendance. The One Card is highly secure. (It has a chip in it like the new credit cards.)

#### #2. Take Attendance

Students simply tap their One Card onto a reader and attendance is taken. Automate attendance taking on the bus, entering the building, cafeteria and classrooms.

#### #3. Mobile Monitoring

Use tablets/phones to identify students,

#### #4. Secure Door Access

Centrally manage door access for all card holders. Now with emergency lock-down.

#### #5. Visitor Management

Identify, track and issue badges to adult visitors. Validate their status against public and school district records. (Also manages student pick-up.)

#### #6. Review on Management Site

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**Date:** Wednesday, June 22, 2016 at 6:49:28 AM Eastern Daylight Time  
**From:** ScholarChip 🍄 on behalf of ScholarChip 🍄  
**To:** spechinsky@revere.mec.edu

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**From:** ScholarChip 🍄 on behalf of ScholarChip 🍄  
**To:** slivote@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] 6 Steps to Improve School Safety  
**Date:** Wednesday, June 22, 2016 at 6:19:25 AM Eastern Daylight Time  
**From:** ScholarChip 🌿 on behalf of ScholarChip 🌿  
**To:** dkelly@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying all school visitors is a must.

**Date:** Friday, June 10, 2016 at 2:39:32 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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## The 1st Step to a safer school is Visitor Management.

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying all school visitors is a must.

**Date:** Friday, June 10, 2016 at 2:14:34 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jtheriault@revere.mec.edu

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**From:** ScholarChip on behalf of ScholarChip

**To:** spechinsky@revere.mec.edu

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**Date:** Friday, June 10, 2016 at 2:14:34 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** dkelly@revere.mec.edu

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**To:** smeier@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying all school visitors is a must.

**Date:** Friday, June 10, 2016 at 2:09:28 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** cmalone@revere.mec.edu

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**Date:** Friday, June 10, 2016 at 2:09:28 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smagno@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identifying all school visitors is a must.

**Date:** Friday, June 10, 2016 at 1:59:57 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** slivote@revere.mec.edu

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**Subject:** Solid ROI Metrics Support Case for PIAM

**Date:** Monday, June 6, 2016 at 4:01:27 PM Eastern Daylight Time

**From:** Security C-Suite e-news

**To:** [cmalone@revere.mec.edu](mailto:cmalone@revere.mec.edu)

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## NEWS BRIEF

### Federal Reserve Victim to Over 50 Cybersecurity Breaches

By Sydney Shepard

The U.S. Federal Reserve has detected more than 50 cybersecurity breaches between 2011 and 2015. The central bank's staff suspected hackers or spies as several of the incidents were described internally as "espionage," according to the records.

The Fed's computer systems play a major role in global banking and hold confidential information on discussions about monetary policy that drives financial markets.

Reuters reported that the cybersecurity reports, obtained through a Freedom of Information Act request, were heavily edited by Fed officials to keep security procedures secret.

[More...](#)

### [Solid ROI Metrics Support Case for PIAM](#)

**By Don Campbell**

ROI metrics, both tangible and intangible, are commonly used throughout organizations to justify the need for new expenditures or support for an existing program. More recently they have become increasingly important in organizations' security divisions as those departments transition from cost centers to revenue centers. While conventional technologies such as video surveillance and even video management systems can be more easily valued, newer technologies such as Physical Identity and Access Management (PIAM) may have fewer case precedents to rely on but are no less critical for improving security's effectiveness.

---

### [Upcoming Webinar: Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges](#)

While visitor management is recognized as a crucial facet of physical security, traditionally security departments haven't recognized it as a crucial part of their organization's brand experience. A visitor, whether they are a customer, potential employee, or VIP begins their experience with your organization the moment they're invited to your facility. While for your organization's employees, visitor management is a key aspect of their experience with your department. Slow, manual, error-prone processes for registering and checking-in visitors creates a poor experience for both the host and the visitor and results in a negative impression of your organization and the security department.

Join Quantum Secure and HID Global to learn how you can implement a customer centric approach to visitor management that will enhance security while also creating a positive customer experience for your visitors and employees.

Join us for this free, one-hour Webinar on Wednesday, June 8.

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**Subject:** Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges  
**Date:** Wednesday, June 1, 2016 at 12:32:11 PM Eastern Daylight Time  
**From:** SecurityToday.com  
**To:** [cmalone@revere.mec.edu](mailto:cmalone@revere.mec.edu)

Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

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Please join: Quantum Secure and Security Products

Date: Wednesday, June 8, 2016

Time: 2:00 PM (ET), 11:00 AM (PT)

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Overview:

While visitor management is recognized as a crucial facet of physical security, traditionally security departments haven't recognized it as a crucial part of their organization's brand experience. A visitor, whether they are a customer, potential employee, or VIP begins their experience with your organization the moment they're invited to your facility. While for your organization's employees, visitor management is a key aspect of their experience with your department. Slow, manual, error-prone processes for registering and checking-in visitors creates a poor experience for both the host and the visitor and results in a negative impression of your organization and the security department.



Join Quantum Secure and HID Global to learn how you can implement a customer centric approach to visitor management that will enhance security while also creating a positive customer experience for your visitors and employees.

Key takeaways you don't want to miss:

- \* How the role of security is changing from inhibitor to a service organization
- \* Managing the visitor lifecycle to deliver a high-end visitor experience while also enhancing security
- \* Creating a service portal to make it easy for internal customers to engage security

---

SPEAKERS:

Don Campbell, Vice President of Product Management at Quantum Secure

Don began his career as a United State Marine Corps officer where he ran a 13 person team with responsibilities ranging from managing the 35 building/5000 user network. Upon leaving the Marine Corps, Don held a number of positions with technology companies ranging from LE satellite communication to directory systems, to IT Security management building sales in the federal government and commercial spaces. In 2003, Don joined the physical security space as PSIM products began to arrive on the market. Don received his BS in Electrical Engineering from Duke University.

Nils Wahlander, Senior Product Marketing Manager at HID Global

Nils Wahlander, a Senior Product Marketing Manager at HID Global, a leading provider of secure identity and access control solutions. With more than 10 years of experience in the secure issuance and card printing industry, Nils works with customers to continuously evaluate and improve their safety and security strategies. He received his BS in Mechanical Engineering from Mississippi State University and an MBA from the Carlson School of Management at the University of Minnesota.

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A Q&A session will be held during the last 15 minutes of the Webinar.

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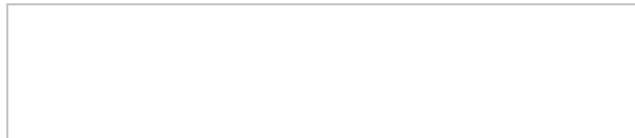
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**Subject:** Friday Funny: North Korea's Weird Architecture  
**Date:** Friday, May 27, 2016 at 10:18:00 AM Eastern Daylight Time  
**From:** Facility Executive  
**To:** CARL SVENDSEN

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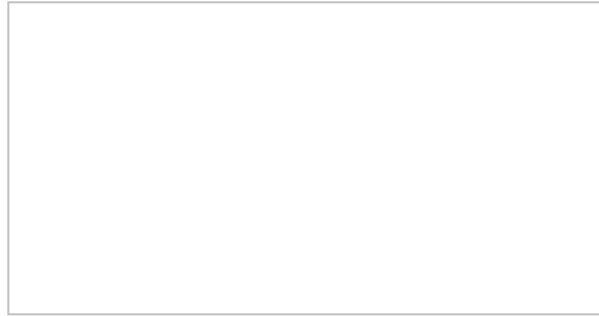


**FRIDAY FUNNY**



## North Korea's Weird Architecture

North Korea boasts some of the most impressive — and weird — architecture in the world.  
Take a tour from the comfort of your own laptop.



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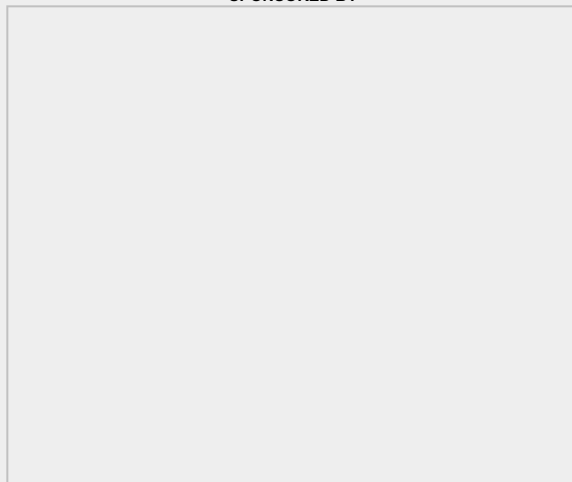
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### ***Facility Executive* Products of the Week**

**PassagePoint Visitor Management Software Integrations by STOPware**  
**Amici MPTS From Amici Enterprises**  
**Wireless Bridge Kit by ZKAccess**  
**OSQ Series By Cree**  
**Infection Control System by E-Mist & Next Level 11**

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732-842-7433

**Subject:** Why should our customers pay for shipping?

**Date:** Friday, May 27, 2016 at 9:04:36 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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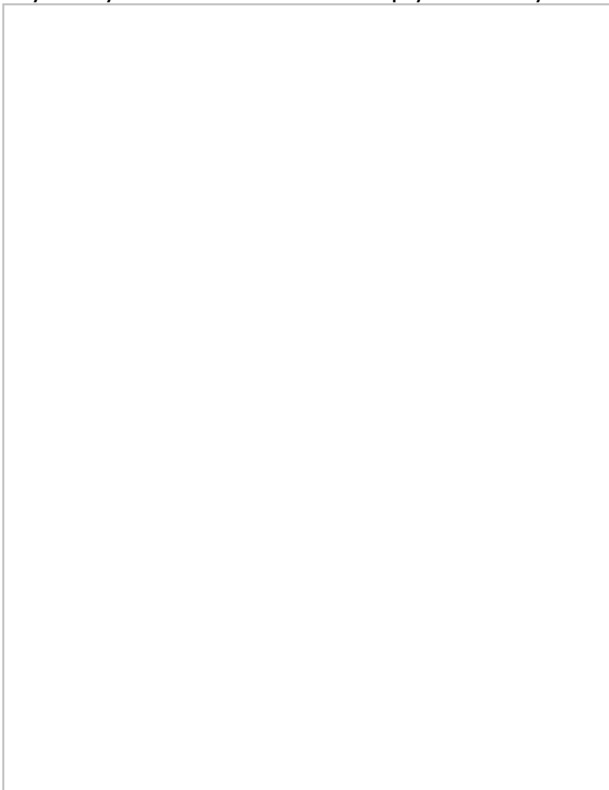
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We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "Education" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

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### Free guide explains how to assess your visitor management process

Our [free guide](#) was written to help organizations decide what kind of visitor management system to buy. But you can also use it to help you asses your current system.



#### **This guide includes:**

- The basic criteria most organizations should concern themselves with.
- Three fundamental questions that organizations should answer.
- The pro's and con's of signing in visitors by hand vs. signing them in with a computer.

You may download your free guide by [clicking this link](#).

Visitor Pass Solutions by Data Management, Inc.

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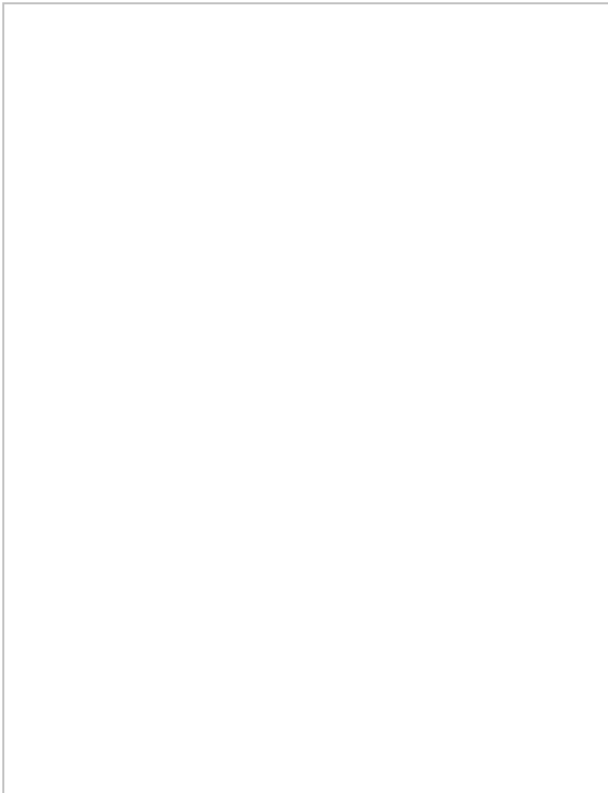
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**Subject:** How to manage the visitors to your school – see guide  
**Date:** Thursday, May 26, 2016 at 2:03:49 PM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

## **Free guide explains how to manage the visitors to your school ...**

- Whether you already have a process in place
- Or you are thinking of implementing a new process

Our [free guide](#) was written to help organizations decide what kind of “visitor management system” to buy. But you can also use it to help you **re-evaluate your current system.**



### **This guide includes:**

- The basic criteria most organizations should concern themselves with.
- Three fundamental questions that organizations should answer.
- The pro's and con's of signing in visitors by hand vs. signing them in with a computer.

You may download your free guide by [clicking this link](#).

Visitor Pass Solutions, the product line produced in the United States by 55-year old Data Management, Inc., of Farmington, Connecticut, includes both manual and electronic systems. As you consider your own solution, please keep us in mind. **Whether you end up using us or not, we hope this little guide helps you in your evaluation.**

-----

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**Subject:** How to manage the visitors to your school – see guide

**Date:** Thursday, May 26, 2016 at 2:03:47 PM Eastern Daylight Time

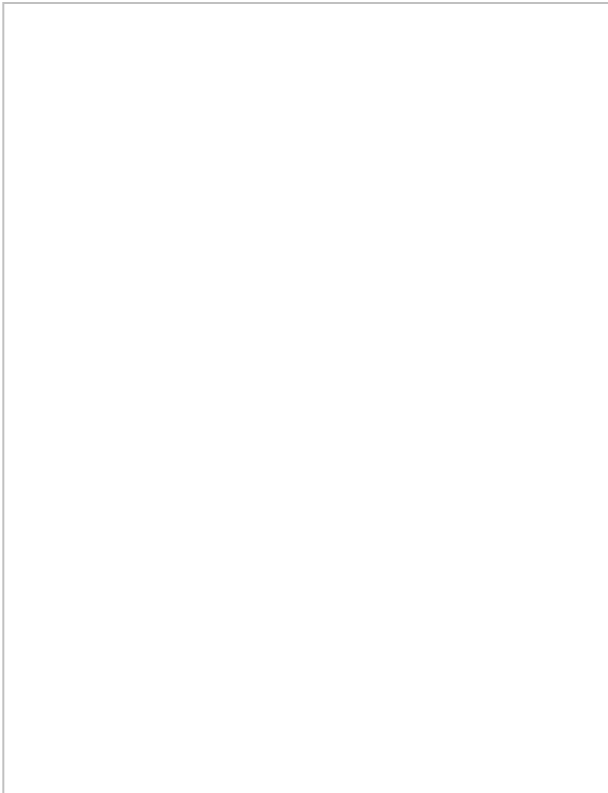
**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

## **Free guide explains how to manage the visitors to your school ...**

- Whether you already have a process in place
- Or you are thinking of implementing a new process

Our [free guide](#) was written to help organizations decide what kind of “visitor management system” to buy. But you can also use it to help you **re-evaluate your current system.**



### **This guide includes:**

- The basic criteria most organizations should concern themselves with.
- Three fundamental questions that organizations should answer.
- The pro's and con's of signing in visitors by hand vs. signing them in with a computer.

You may download your free guide by [clicking this link](#).

Visitor Pass Solutions, the product line produced in the United States by 55-year old Data Management, Inc., of Farmington, Connecticut, includes both manual and electronic systems. As you consider your own solution, please keep us in mind. **Whether you end up using us or not, we hope this little guide helps you in your evaluation.**

-----

## **ANNOUNCEMENT**

**By popular demand, we now offer FREE SHIPPING to our school customers all the time!**

We know how tight budgets can be, so this may help you to maintain this important layer of security for your school — and make it easier to complete your purchase order without the uncertainty of added shipping charges! While ordering online, just choose "Education" when asked, "Which industry best describes your facility?" Thank you for the opportunity to serve you.

Visitor Pass Solutions by Data Management, Inc.

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**Subject:** School Safety: Are More Expensive Technology Products Really Needed?  
**Date:** Thursday, May 26, 2016 at 12:23:23 PM Eastern Daylight Time  
**From:** Brittany Havranek  
**To:** pdakin@revere.mec.edu  
**Attachments:** image001.gif

## School Safety: Are More Expensive Technology Products Really Needed?

*With limited budgets, how are schools prioritizing technology and related needs to improve school safety?*

Schools have implemented a variety of programs and spent thousands of dollars on new security products to prevent violence. PBIS, zero tolerance policies, visitor management systems, anonymous reporting tools, cameras, locks, active shooter drills and security guards are all approaches used to improve student safety. However, it can be difficult to measure the ROI on these efforts and students and their families are always asking if more can be done.

A recent [report](#) from Rand.org reviewed the key challenges associated with keeping schools safe and examined the wide variety of technologies that schools use. This report can be a great resource as you plan your budgets for next school year!

The panelists from the report ranked highly two types of technological needs.

1. Better data collection and analytics to understand the problems that schools encounter and could be used for internal and external accountability for preventing, reducing, and responding to school violence.
2. Staff members need easier and faster access to information on school safety. Improved access is key to preventing, reducing, and responding to the entire spectrum of school violence.

Leading schools across the Nation are using Awareity's TIPS Prevention Program to more effectively determine what types of safety concerns their students, parents and staff might have, where issues are occurring more often, if risks are escalating, and if current programs and processes are working. TIPS is helping schools address all 6 Essential Steps of Prevention and saving lives, reputations and bottom lines.

Best of all, the TIPS platform will cost only a fraction of your school's security budget!

Reacting is expensive, start preventing today! **To schedule an online demonstration for your school, [click here](#).**

Thank you,

Brittany Havranek

[www.awareity.com](http://www.awareity.com)

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Twitter: <http://twitter.com/Awareity>



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**Subject:** Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

**Date:** Wednesday, May 25, 2016 at 11:32:02 AM Eastern Daylight Time

**From:** Security Products

**To:** cmalone@revere.mec.edu

Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

Please join: Quantum Secure and Security Products

Date: Wednesday, June 8, 2016

Time: 2:00 PM (ET), 11:00 AM (PT)

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Overview:

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Key takeaways you don't want to miss:

- \* How the role of security is changing from inhibitor to a service organization
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SPEAKERS:

Don Campbell, Vice President of Product Management at Quantum Secure

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All School Visitors  
**Date:** Tuesday, May 24, 2016 at 1:07:13 PM Eastern Daylight Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** spechinsky@revere.mec.edu

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## The 1st Step to a safer school is Visitor Management.

No other Visitor management system is this connected or offers so many K12 safety functions..

- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports School defined alerts.
- Student pick-up.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

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**Subject:** Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

**Date:** Thursday, May 19, 2016 at 10:35:06 AM Eastern Daylight Time

**From:** Security Products

**To:** cmalone@revere.mec.edu

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**Free webinar registration:**

**[Rethinking the Visitor Experience:](#)**

**Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges**

**Overview:**

While visitor management is recognized as a crucial facet of physical security, traditionally security departments haven't recognized it as a crucial part of their organization's brand experience. A visitor, whether they are a customer, potential employee, or VIP begins their experience with your organization the moment they're invited to your facility. While for your organization's employees, visitor management is a key aspect of their experience with your department. Slow, manual, error-prone processes for registering and checking-in visitors creates a poor experience for both the host and the visitor and results in a negative impression of your organization and the security department.

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- Managing the visitor lifecycle to deliver a high-end visitor experience while also enhancing security
- Creating a service portal to make it easy for internal customers to engage security

**Date: Wednesday, June 8, 2016**

**Time:** 2:00PM ET - 1:00PM CT - 11:00AM PT (duration: 1-hour)

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**Presented by:**

**Don Campbell, Vice President of Product Management at Quantum Secure**

Don began his career as a United State Marine Corps officer where he ran a 13 person team with responsibilities ranging from managing the 35 building/5000 user network. Upon leaving the Marine Corps, Don held a number of positions with technology companies ranging from LE satellite communication to directory systems, to IT Security management building sales in the federal government and commercial spaces. In 2003, Don joined the physical security space as PSIM products began to arrive on the market. Don received his BS in Electrical Engineering from Duke University.

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**A Q&A session will be held during the last 15 minutes of the Webinar.**

**Date: Wednesday, June 8, 2016**

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**Subject:** Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

**Date:** Thursday, May 12, 2016 at 11:11:52 AM Eastern Daylight Time

**From:** Security Products

**To:** cmalone@revere.mec.edu

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Webinar Topic: Rethinking the Visitor Experience: Implementing a Customer Centric Solution to Solve Your Visitor Management Challenges

Date: Wednesday, June 8, 2016

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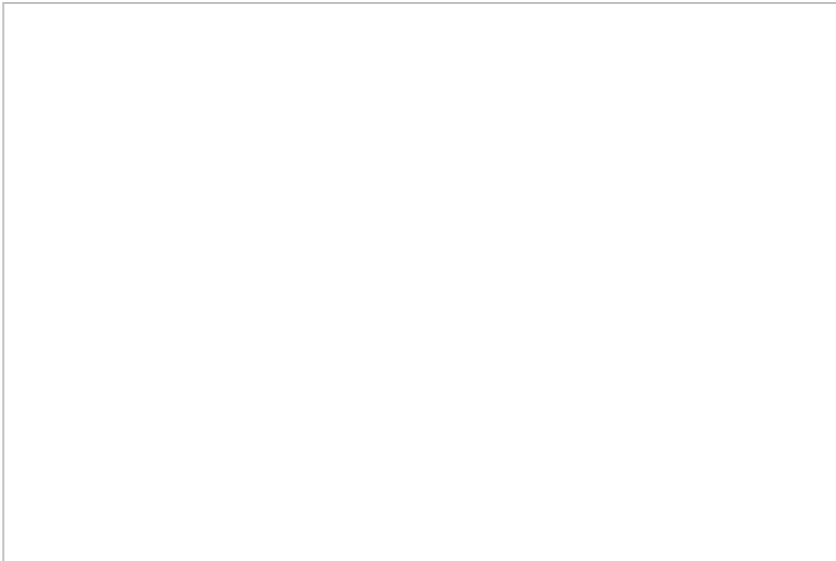
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**Subject:** eVisitorPass webinar recording, poll results, and special offer  
**Date:** Wednesday, May 11, 2016 at 11:18:30 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** ameriano@revere.mec.edu

## **eVisitorPass software for schools**

*Webinar recording, poll results, and special offer*



Last Friday we hosted a webinar about our popular visitor management system, called "eVisitorPass." If you missed it, you can still see [the recording we made](#), as well as [download the slide show](#) that we used during the presentation.

-----

### **Poll Results**

When people registered for the webinar, they were asked to answer a multiple-choice poll question. Here are the results:

### **In your opinion, what is the most important reason for having a visitor management system?**

Identify visitors with a badge.	<b>67%</b>
Keep track of visitors during their visit.	<b>17%</b>
Have a record of visitors after their visit.	<b>8%</b>

**Note:** to make sure the webinar presentation was ready in time, we tallied the results of the poll before every registrant had finished voting. These are the final results.

As you can see, two-thirds of the respondents think that identifying visitors with a badge is the most important reason for having a visitor management system. Fortunately, our Visitor Pass Solutions satisfy all three reasons, so you don't have to choose!

-----

**We offer our eVisitorPass system three ways:**

**Basic** Package                      **\$250** (regularly \$490)  
(software, printer, one roll of labels)

Basic Package **Plus**                **\$990** (regularly \$1,279)  
(software, printer, one roll of labels, driver's license reader, camera, USB hub)

**Build Your Own**                    You choose the components you want  
You may [download this flyer](#) for all the details. Shipping is always free!

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Please [contact us today](#) to schedule a free personal demonstration of eVisitorPass at your convenience! We look forward to serving you.

Visitor Pass Solutions by Data Management, Inc.

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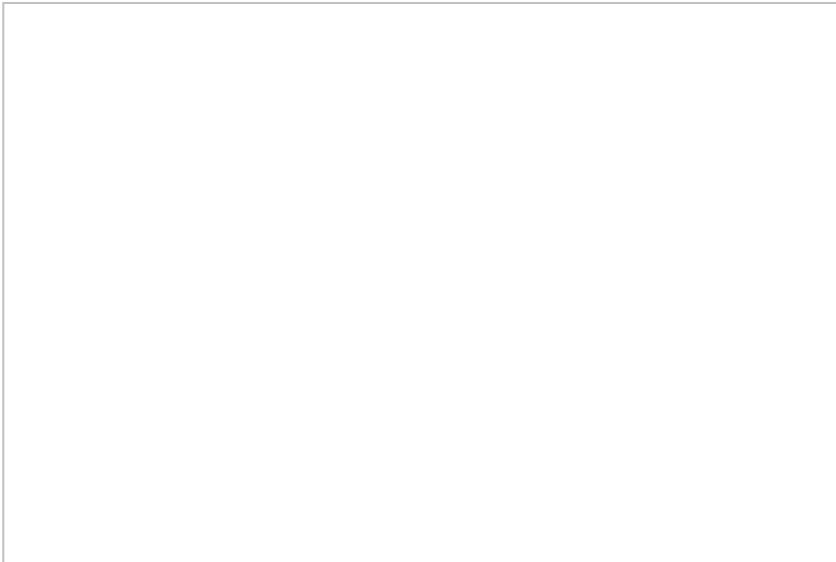
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**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

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(software, printer, one roll of labels)

Basic Package **Plus**                **\$990** (regularly \$1,279)  
(software, printer, one roll of labels, driver's license reader, camera, USB hub)

**Build Your Own**                    You choose the components you want  
You may [download this flyer](#) for all the details. Shipping is always free!

-----

Please [contact us today](#) to schedule a free personal demonstration of eVisitorPass at your convenience! We look forward to serving you.

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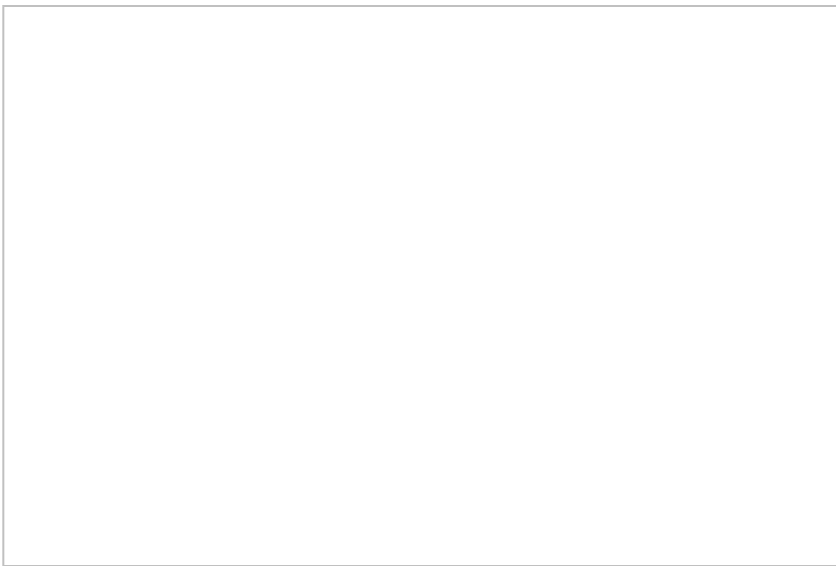
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**Subject:** eVisitorPass webinar recording, poll results, and special offer  
**Date:** Wednesday, May 11, 2016 at 11:03:59 AM Eastern Daylight Time  
**From:** Visitor Pass Solutions  
**To:** mdiaz@revere.mec.edu

## **eVisitorPass software for schools**

*Webinar recording, poll results, and special offer*



Last Friday we hosted a webinar about our popular visitor management system, called "eVisitorPass." If you missed it, you can still see [the recording we made](#), as well as [download the slide show](#) that we used during the presentation.

-----

### **Poll Results**

When people registered for the webinar, they were asked to answer a multiple-choice poll question. Here are the results:

#### **In your opinion, what is the most important reason for having a visitor management system?**

Identify visitors with a badge.	<b>67%</b>
Keep track of visitors during their visit.	<b>17%</b>
Have a record of visitors after their visit.	<b>8%</b>

**Note:** to make sure the webinar presentation was ready in time, we tallied the results of the poll before every registrant had finished voting. These are the final results.

As you can see, two-thirds of the respondents think that identifying visitors with a badge is the most important reason for having a visitor management system. Fortunately, our Visitor Pass Solutions satisfy all three reasons, so you don't have to choose!

-----

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**Basic** Package                      **\$250** (regularly \$490)  
(software, printer, one roll of labels)

Basic Package **Plus**                **\$990** (regularly \$1,279)  
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**Subject:** Free webinar this Friday about visitor badging software for schools

**Date:** Tuesday, May 3, 2016 at 10:33:48 AM Eastern Daylight Time

**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

**FREE WEBINAR:**

**“eVisitorPass” software for schools — how it works and why it's different**

Your visitor management experts for Schools and School Districts will explain our easy-to-use and economical “eVisitorPass” software in a free webinar on Friday, May 6, 2016, at 1 p.m. ET.



During this webinar you will learn about:

- Our 54-year-old company, Data Management, Inc., and our flagship product line, Visitor Pass Solutions
- "eVisitorPass," our easy and economical visitor management system, specifically: what it is, what it does, who it's for, and why it's different
- How eVisitorPass works

This presentation will be followed by questions from the audience.

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— Your Visitor Pass Solutions Team

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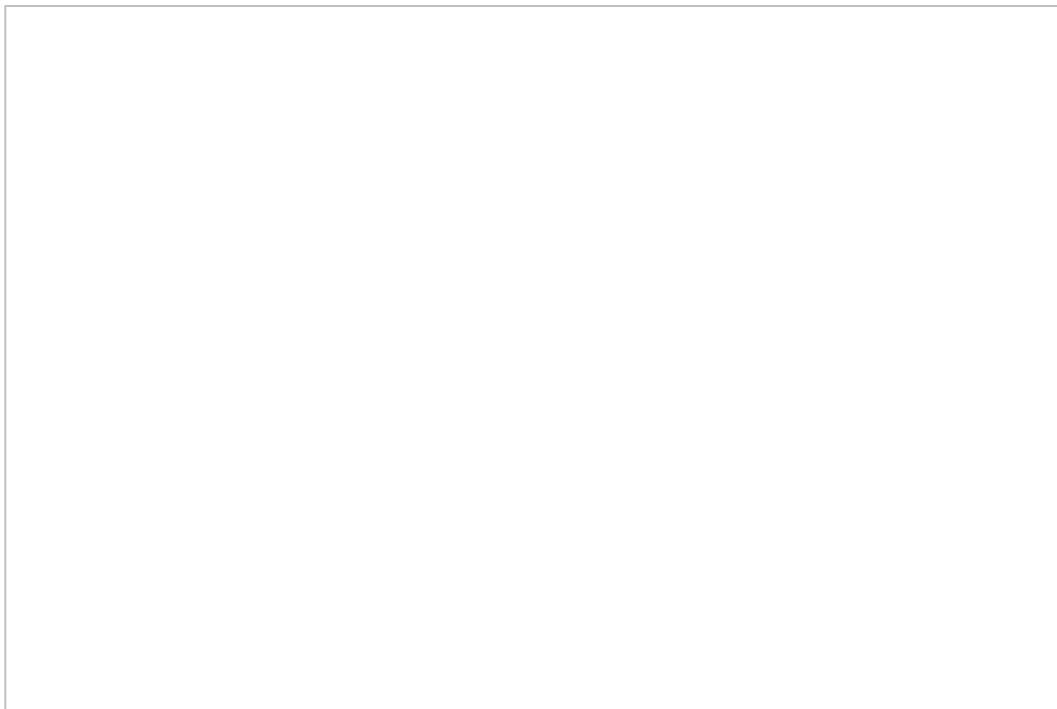
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**To:** mdiaz@revere.mec.edu

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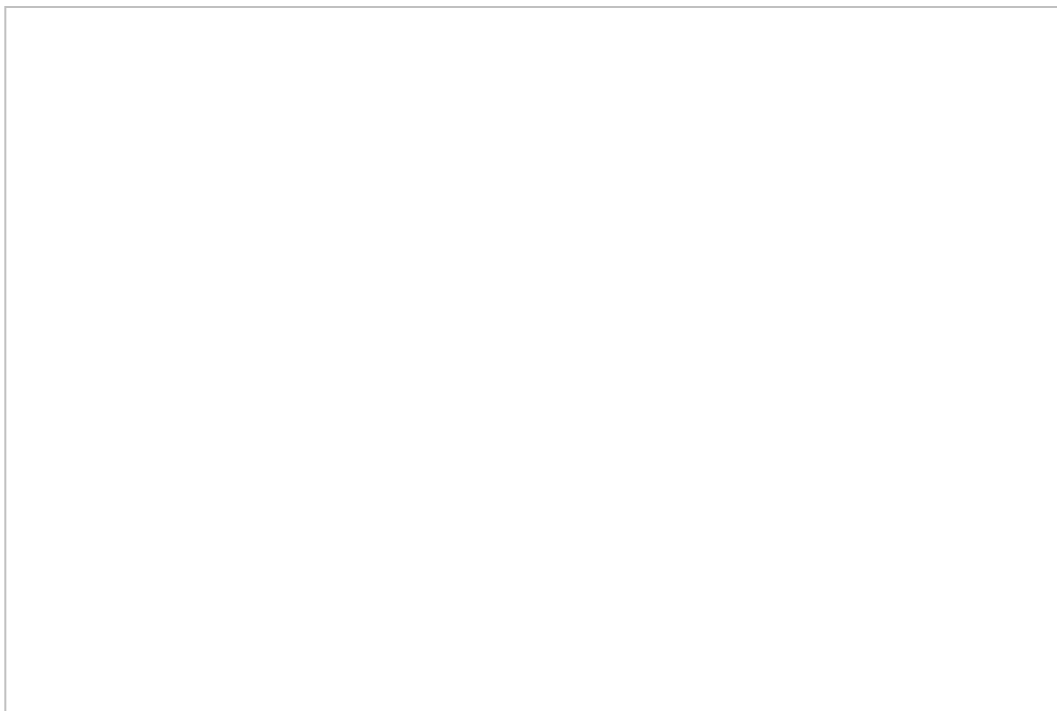
**From:** Visitor Pass Solutions

**To:** ameriano@revere.mec.edu

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**Subject:** School Safety: Are More Expensive Technology Products Really Needed?  
**Date:** Wednesday, April 27, 2016 at 1:53:41 PM Eastern Daylight Time  
**From:** Brittany Havranek  
**To:** pdakin@revere.mec.edu  
**Attachments:** image001.gif

## School Safety: Are More Expensive Technology Products Really Needed?

*With limited budgets, how are schools prioritizing technology and related needs to improve school safety?*

Schools have implemented a variety of programs and spent thousands of dollars on new security products to prevent violence. PBIS, zero tolerance policies, visitor management systems, anonymous reporting tools, cameras, locks, active shooter drills and security guards are all approaches used to improve student safety. However, it can be difficult to measure the ROI on these efforts and students and their families are always asking if more can be done.

A recent [report](#) from Rand.org reviewed the key challenges associated with keeping schools safe and examined the wide variety of technologies that schools use. This report can be a great resource as you plan your budgets for next school year!

The panelists from the report ranked highly two types of technological needs.

1. Better data collection and analytics to understand the problems that schools encounter and could be used for internal and external accountability for preventing, reducing, and responding to school violence.
2. Staff members need easier and faster access to information on school safety. Improved access is key to preventing, reducing, and responding to the entire spectrum of school violence.

Leading schools across the Nation are using Awareity's TIPS Prevention Program to more effectively determine what types of safety concerns their students, parents and staff might have, where issues are occurring more often, if risks are escalating, and if current programs and processes are working. TIPS is helping schools address all 6 Essential Steps of Prevention and saving lives, reputations and bottom lines.

Best of all, the TIPS platform will cost only a fraction of your school's security budget!

Reacting is expensive, start preventing today! **To schedule an online demonstration for your school, [click here](#).**

Thank you,

Brittany Havranek

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Connecting the Dots Blog: <http://blog.awareity.com>

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**Subject:** Are you doing enough to secure your school?  
**Date:** Thursday, April 21, 2016 at 10:02:58 AM Eastern Daylight Time  
**From:** IDenticard  
**To:** jsicuso@revere.mec.edu

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## School Visitor Management: Invest in the safety of your students and staff

**Ditch the sign-in sheet and provide peace of mind by securing your facility**

Unfortunately, it's something most parents, teachers and staff members have wondered at some point: *"Is my school safe enough?"*

Today's schools can't cut corners when it comes to security. It's time to face facts: that sign-in sheet or notebook left at the front desk is no longer good enough.

A Visitor Management system will help create a safer, more secure learning environment for your school.

School Visitor Management

[Read our Visitor Management post »](#)

Our recent blog post, [4 Ways a Visitor Management System Helps Secure Your School](#), details the benefits your school will see from adopting such a system.

- Learn how detailed reporting leads to better tracking of guests.
- Find out how a Visitor Management system can stop guest problems before they arise.
- Get free trials of multiple Visitor Management systems.

Check out our post and try out the system that intrigues you most, free of charge.

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**Subject:** A sign-in sheet is no longer good enough

**Date:** Thursday, April 21, 2016 at 10:02:50 AM Eastern Daylight Time

**From:** IDenticard

**To:** pdigiulio@revere.mec.edu

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**Subject:** 6 Things You Can Learn From School Security Experts

**Date:** Wednesday, April 20, 2016 at 12:22:39 PM Eastern Daylight Time

**From:** Resource Roundup

**To:** pamato@revere.mec.edu

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## **6 Things You Can Learn From School Security Experts**

Keeping students safe is top priority for educators across the country. A top-tier security system combined with well crafted policies can go a long way toward ensuring safety and preventing property damage and theft.

Download this paper and discover how a visitor management plan can help to improve overall campus security. Putting a plan together doesn't have to be complicated or expensive. This guide provides the six essential components of access control. Read on and learn how to develop, implement and enforce visitor management protocols that will add a new layer or protection.

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**Subject:** Free webinar: "eVisitorPass" software for schools – how it works and why it's different

**Date:** Wednesday, April 20, 2016 at 11:46:35 AM Eastern Daylight Time

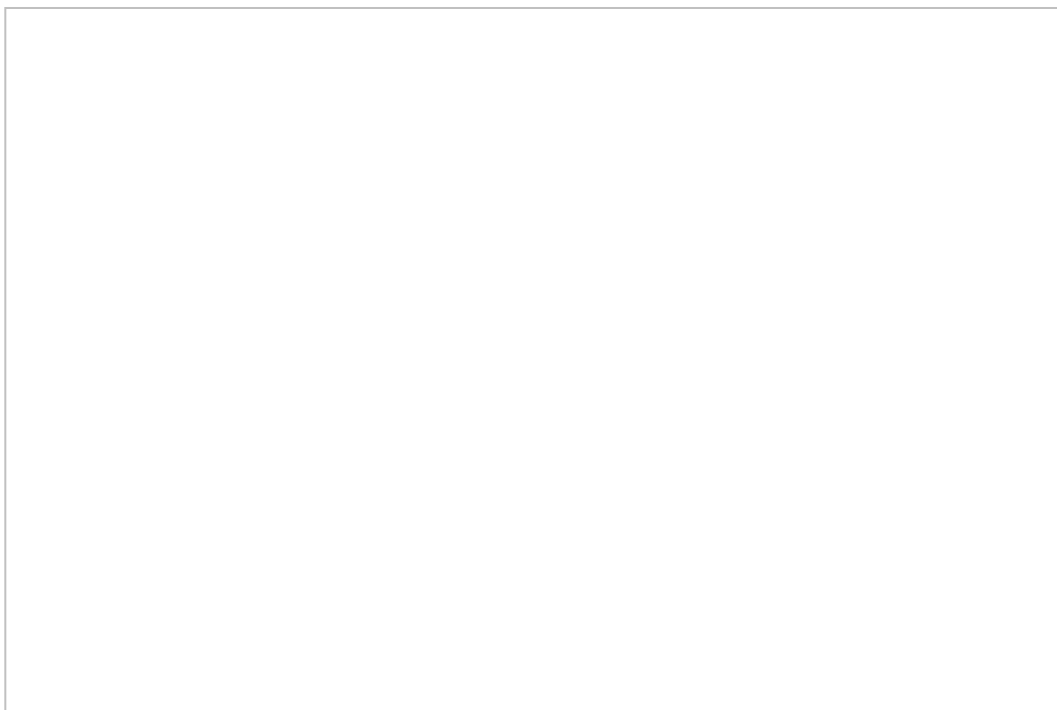
**From:** Visitor Pass Solutions

**To:** jwillett@revere.mec.edu

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- How eVisitorPass works

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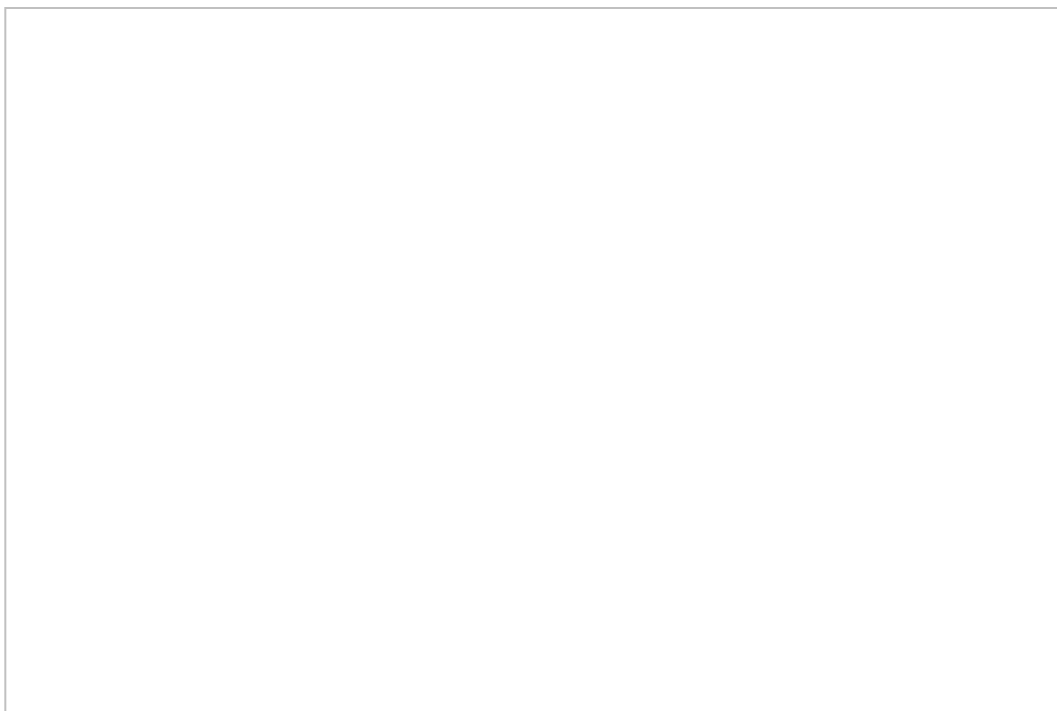
**From:** Visitor Pass Solutions

**To:** mdiaz@revere.mec.edu

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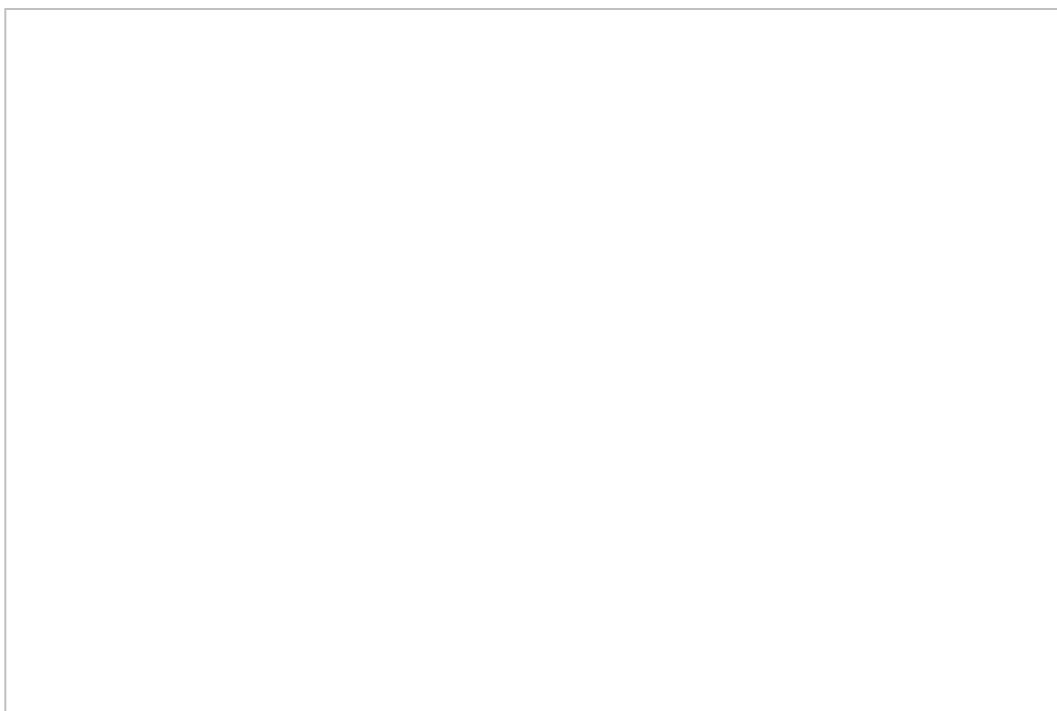
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**Subject:** Keep up to date with identification and access trends

**Date:** Thursday, April 14, 2016 at 10:08:24 AM Eastern Daylight Time

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**Our blog on all things identification, access control and Visitor Management**

We really like talking about the identification and security industries. You know — you get our email!

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In fact, we like covering the industry so much that we've **started a blog** to do just that.

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- [2 Ways to Diversify Your Access Control Program](#)
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**Subject:** Keep up to date with identification and access trends  
**Date:** Thursday, April 14, 2016 at 10:08:16 AM Eastern Daylight Time  
**From:** IDenticard  
**To:** pdigiulio@revere.mec.edu

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**Subject:** Visitor Management remains Crucial

**Date:** Tuesday, March 29, 2016 at 11:07:41 AM Eastern Daylight Time

**From:** School Safety Advocacy Council on behalf of School Safety Advocacy Council

**To:** jflynn@revere.mec.edu

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LobbyGuard has been providing visitor management to schools since 2003 and currently services the needs of thousands of schools around the country. LobbyGuard provides a visitor management platform that gives you a choice of the best approach to addressing your specific visitor management needs, including self-service kiosks, staff-operated web-based products and mobile products that allow your visitors and staff to sign in via a mobile device. The platform is scalable and is managed from any web-enabled PC, laptop, tablet or smartphone from anywhere in the world. Key features to the product include instant sex offender and red flag checks, student custody management, student attendance, volunteer hours management and much more. LobbyGuard offers more options and more product choices

## 2016 National School Safety Conference

**July 25-29, 2016**

**Omni Champions Gate Resort & Spa**

**Orlando, FL.**

In Partnership with the

**National Association of Campus Safety Administrators**

The 2016 National School Safety Conference and Exposition is the largest and most comprehensive conference focused on all the aspects of school safety and security. Centered around national best practices and proven localized programs and efforts, this conference brings together the most knowledgeable and internationally renowned keynote presenters into one forum to provide the highest quality professional development possible in one conference. In addition to our exceptional keynote presenters, you will be able to take advantage of complimentary pre-conference trainings and over 40 breakout sessions by current professionals in the fields of education and school safety addressing the most pressing issues facing our schools today.

This year's conference promises to be the largest yet and the **host hotel will sell out quickly** so register for conference and book your room now.

### **NACSA College & University Campus Safety Specialty Tract**

The National Association of Campus Safety Administrators, College & University Campus Safety Specialty Tract will offer attendees the unparalleled opportunity to not only attend their specialized training but all other conference general sessions, breakout sessions, networking receptions, pre-conference trainings, and exhibit hall. This unique opportunity will allow professionals, dealing with school safety from education, law enforcement, and security on all levels, to learn in a cooperative environment from world class instructors and each other.

### **Advanced School Resource Officer Certification Free To All Conference Registrants**

The National School Safety Conference will again offer the opportunity for School Resource Officers to receive their Advanced School Resource Officer Certification during the conference. The certification will not require you to attend a separate class but only to attend specific courses during the conference to receive your certification. There is no additional fee once you are registered and anyone wishing to receive their certification should mark the appropriate box on their online registration form.

### **Pre-Conference Sessions Free To All Conference Registrants**



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**Where:** The famed Riviera Resort in Palm Springs  
1600 N. Indian Dr, Palm Springs, California 92262

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**Subject:** Visitor Management remains Crucial

**Date:** Tuesday, March 29, 2016 at 11:00:36 AM Eastern Daylight Time

**From:** School Safety Advocacy Council on behalf of School Safety Advocacy Council

**To:** cjoaquim@revere.mec.edu

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## Visitor Management remains Crucial in overall School Safety Strategy

Curtis S. Lavarello, Executive Director SSAC

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**Date:** Tuesday, March 29, 2016 at 11:00:36 AM Eastern Daylight Time

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**To:** mlenihan@revere.mec.edu

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## TOP STORY

### Seven Superior Steps

By Pan Kamal

Today's instant economy requires that more of a company's business processes be open to external stakeholders. Employees, contractors, vendors, partners, service providers and visitors all need access to particular assets, facilities and resources within the enterprise. But how much access is too much? And, if granted, how much risk is the company taking? To ensure that commercial transactions and internal operations remain up and running at all times, successful and secure enterprises track the individuals in each of these classes as identities.

[More...](#)

## NEWS

### [Homeland Security Allows Cyberthreat Sharing with Businesses](#)

By Sydney Shepard

The Department of Homeland Security, as of March 17, has begun

## Events Calendar

**April 6-8**

**ISC West 2016  
Las Vegas**

ISC West is the largest security industry trade show in the U.S. At ISC West you will have the chance

sharing details of digital threats with private business and other government agencies, a culmination of a longtime effort to improve cybersecurity. Homeland Security Secretary Jeh Johnson explained it as the "if you see something, say something" of cybersecurity.

A federal law, passed at the end of 2015, intended to encourage corporations to share information about cyberthreats, making it harder for businesses to be targeted by threats used elsewhere. The program is voluntary, and the number of companies that will chose to participate or how effective the program will be remains unclear.

to meet with technical reps from 1,000+ exhibitors and brands in the security industry and network with more than 28,000 security professionals.

[More ...](#)

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## [Six Ways Banks Are Fighting Fraud with Video Based Business Intelligence](#)

**By Debi Sumner**

Every year, banks and credit unions suffer millions of dollars in losses from fraudulent activities like the use of lost or stolen debit cards, the passing of counterfeit checks, and fraud against bank deposit accounts. In fact, the American Bankers Association estimates that the latter crime cost the industry \$1.9 billion in losses in 2014 alone (2015 ABA Deposit Account Fraud Survey).

---

## [Upcoming Webinar: What's the future of Identity? Understanding how we will create, manage and use trusted identities in the future](#)

When you see the word "identity" what comes to mind? Seems like a simple concept but it is actually quite complicated. Is it a physical item, like a passport or driver's license? Is it a virtual item, like a system login or user ID? Is it changeable or is it fixed? Or is identity all of these things? In the physical security world many people use the word "identity" but the meaning may vary. If we don't all have a common understanding of what identity means, how can we understand how to manage the numerous types of identities utilizing our facilities on a daily basis? Why does this matter? Why does the world need trusted identities? Join us for this free, one-hour Webinar on Thursday, April 14.

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## **More News**

- [Resolution Products Names Don Weber Vice President of Sales](#)



## NEW PRODUCTS

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### SAFE Visitor Kiosk

Quantum Secure's SAFE Visitor Kiosk proves organizations don't have to sacrifice security for convenience and speed when implementing a kiosk-based physical identity and access management system. Ideal for use in reception areas and unmanned lobbies, SAFE Visitor Kiosk's easy-to-use interface and comprehensive on-board support takes visitors only minutes to check-in without needing assistance from any personnel. [Click here](#) to learn more about our lobby-based visitor management solution, SAFE Visitor Kiosk.

---

### Enterprises today are conditioned to respond to incidents in departmental silos

The current approach to handling enterprise security in departmental silos has failed to stem the rising tide of security breaches. Enterprise Guardian - Physical is the industry-leading Identity and Access Management solution that integrates Physical Access Control Systems and Badging with enterprise applications, HR systems and IT directory services like Active Directory and LDAP. [Watch our video to learn more.](#)

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The LTO Program, formed by HPE, IBM and Quantum, develops an open tape format to address data protection and archive needs. Introducing LTO-7 Technology! With up to 15TB (assuming 2.5:1 compression) LTO-7 Technology helps reduce storage costs. One LTO-7 cartridge can hold the data of up to five LTO-5 cartridges. LTO-7 Technology with LTFS allows you to use tape more like disk by dragging and dropping files across platforms

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**Subject:** Community Ice Arena Gets Complete Audio Transformation with Powersoft Amplifiers  
**Date:** Friday, March 25, 2016 at 8:31:12 AM Eastern Daylight Time  
**From:** K-12 TechDecisions  
**To:** kcerasale-messina@revere.mec.edu

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[Community Ice Arena Gets Complete Audio Transformation with Powersoft Amplifiers](#)

## Community Ice Arena Gets Complete Audio Transformation with Powersoft Amplifiers

With the help of Soundworks Systems, Inc. and Powersoft Ottocanali and Duecanali Amplifiers, spectators can enjoy clear and powerful audio at K.B. Willett Ice Arena.

[Texas School District Undergoing \\$5 Million Video Surveillance Upgrade](#)

[Flexible A/V System Upgrade](#)

### Texas School District Undergoing \$5 Million Video Surveillance Upgrade

The new video surveillance system will feature 2,400 digital cameras

### Flexible A/V System Upgrade for Entertainment

Charles W. Pitt Architects

The new video surveillance system will feature 2,100 digital cameras.

Charles W. Elliot Arts Magnet /  
high-tech A/V system that allo

[LED Installation Lights Up NC Zoo, Teaches Students About Energy Efficiency](#) [Newtown Public School Dis](#)

### LED Installation Lights Up NC Zoo, Teaches Students About Energy Efficiency

Cree, Inc., the U.S. Green Building Council and Asheboro High School teamed up to update the lighting in the zoo's multipurpose room.

### Newtown Public School Security

District installs visitor management system to manage entrants.



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**Date:** Monday, March 21, 2016 at 1:09:48 PM Eastern Daylight Time

**From:** Facility System Solutions

**To:** csvendsen@revere.mec.edu

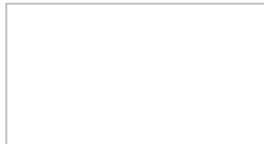
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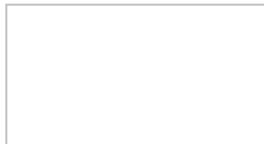
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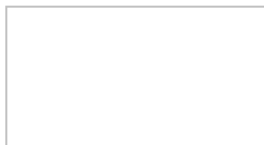
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**Date:** Thursday, March 17, 2016 at 5:24:22 PM Eastern Daylight Time  
**From:** Steve Hyman  
**To:** Jonathan Ferrara  
**Attachments:** PVT026\_DEVR1\_SOLUTIONS\_BRIEF\_K12.pdf

Jonathan

hope your doing well!

I recently left Aruba and joined Pivot3 focusing on storage solutions for [surveillance](#) , [flash based storage](#) and [Hyperconverged solution](#)s that combine servers, storage and virtualization onto a single simple platform...

today we made a big announcements around a very powerful yet costs effect video surveillance offering geared towards K-12

attached is a brief and i wanted to see if you'd be open to speaking an any of the above solutions in more detail?

Look forward to hearing back from you soon  
Steve

steven hyman  
Field Sales Director - New England  
617-645-4764  
[steven.hyman@pivot3.com](mailto:steven.hyman@pivot3.com)

**Subject:** This is good reading

**Date:** Thursday, March 17, 2016 at 2:59:41 PM Eastern Daylight Time

**From:** Bill Goodwin

**To:** 'grantm@northandoverpublicschools.com', 'greenj@westboroughk12.org', 'gkupcinkas@fontbonneacademy.org', 'gary@goffstown.k12.nh.us', 'hyrea@foxborough.k12.ma.us', 'hallm@chelmsford.k12.ma.us', 'hurd\_jonathan@montytech.net', 'jacob.leifman@weymouthschools.org', 'jandrews@hinghamschools.org', 'jsousa@easton.k12.ma.us', 'jplourde@attleboroschools.com', 'jpazos@cityofmelrose.org', 'jferrara@revere.mec.edu', 'JonathanGallishaw@dartmouthschools.org', 'jbreslin@k12.somerville.ma.us', 'kaczynski@swampscott.k12.ma.us', 'kostamyzithras@westonps.org', 'karenwinsper@norton.k12.ma.us', 'ktessier@millisps.org', 'l Stevenson@weymouthschools.org', 'leisha\_simon@wayland.k12.ma.us', 'lori.letendre@mansfieldschools.com', 'lwiegel@naschools.net', 'mccannel@weston.org', 'mschiavo@maldenps.org', 'malagrifaa@lynnschools.org', 'mbishop@billerica.k12.ma.us', 'mdewar@dedham.k12.ma.us', 'mmceachern@littletonps.org', 'mitchellc@peabody.k12.ma.us', 'meoc@holliston.k12.ma.us', 'mhitschler@rpk12.org', 'michael\_obrien@sudbury.k12.ma.us', 'mark\_messias@needham.k12.ma.us', 'njorge@longmeadow.k12.ma.us', 'paul.doyle@pembrokek12.org', 'pdriscoll@norton.k12.ma.us', 'protheror@sau25.net', 'pdaly@nrpsk12.org', 'Randy Prothero', 'pereiram@grifton.k12.ma.us', 'pmistler@uxbridge.k12.ma.us', 'richbykowski@abingtonps.org', 'rbecerra@natickps.org', 'ROKeefe@gardnerk12.org', 'rtrotta@medford.k12.ma.us', 'ruoccov@lynfield.k12.ma.us', 'sarnoff@everett.k12.ma.us', 'spinneye@fitchburg.k12.ma.us', 'souellette@westwood.k12.ma.us', 'smazzola@belmont.k12.ma.us', 'smalandrinos@lunenburgonline.com', 'stoner@randolph.k12.ma.us', 'tmouat@westwarwickpublicschools.com', 'temard@westerly.k12.ri.us', 'trhann@grifton.k12.ma.us', 'tdifalco@haverhill-ps.org', 'tbonilla@ci.fitchburg.ma.us', 'tjay@thayer.org', 'voquendo@chicopeema.gov', 'wsilver@lowell.k12.ma.us', 'waltonb@worc.k12.ma.us', 'zeray@brooklinema.gov'

**Attachments:** image001.png, Securing our most valuable assets.pdf



**Bill Goodwin**

**Business Development**

**IntraSystems**

35 BRAINTREE HILL OFFICE PARK

SUITE 302

BRAINTREE, MA 02184

EMAIL: bgoodwin@INTRASYSTEMS.COM

PHONE: 781.986.1700 X253



[www.intrasystems.com](http://www.intrasystems.com)

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School

**Date:** Thursday, March 17, 2016 at 2:10:59 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smeier@revere.mec.edu

[ScholarChip - a unified solution for school safety](#)

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## The 1st Step to a safer school is Visitor Management.

- Manages student pick-up.
- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports school defined alerts.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

Request an estimate for your school: [Visitor Management](#)

ScholarChip Corporate Website

[Email for more information](#)

ScholarChip Services: 855-269-USSS (8777)

[unsubscribe from this list](#)

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School

**Date:** Thursday, March 17, 2016 at 2:10:58 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jtheriault@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School

**Date:** Thursday, March 17, 2016 at 2:07:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smagno@revere.mec.edu

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**Date:** Thursday, March 17, 2016 at 2:07:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** cmalone@revere.mec.edu

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**Date:** Thursday, March 17, 2016 at 2:07:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jmitchell@revere.mec.edu

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**Date:** Thursday, March 17, 2016 at 2:07:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** dkelly@revere.mec.edu

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**Date:** Thursday, March 17, 2016 at 2:07:33 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** lgarcia@revere.mec.edu

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**Subject:** Online Education: The Growing Divide Between Rich and Poor

**Date:** Thursday, March 17, 2016 at 11:01:10 AM Eastern Daylight Time

**From:** K-12 TechDecisions

**To:** kcerasale-messina@revere.mec.edu

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[K-12 TechDecisions](#)

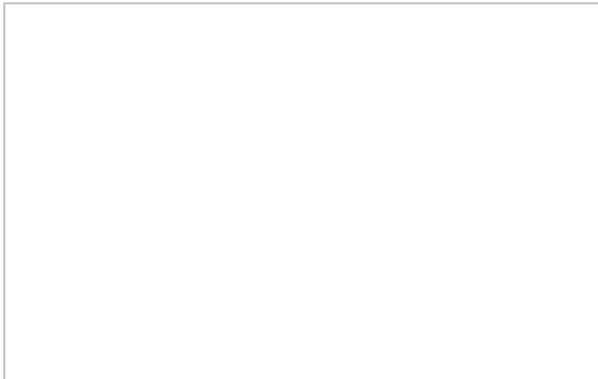
## Online Education: The Growing Divide Between Rich and Poor

Providing equal opportunities for online educational platforms is a vital concern of the technology-driven modern world. Here's where the biggest divides lie.

[Online Education: The Growing Divide Between Rich and Poor](#)

## 5 Technologies to Consider When Implementing a Visitor Management System

Proper visitor management requires more than just mandatory sign-ins. Consider the following technologies and learn how they can help your school efficiently manage visitors and keep students safe from intruders.



## 5 Questions to Ask Before Going 1:1

Preparing to go 1:1 is a huge task and it's difficult to know where to start. We recommend asking yourself five basic questions to assess your mobile learning readiness.

## 10 Educ About

From voc:  
based edu  
instructor

## Top 7 Rea

## Top 7 R New Yo

InfoComm  
the Javits  
reasons w

## Implementing 1:1 Programs: How to Successfully Manage Devices, Gain Insight into Investments

Managing devices takes more than just a tracking tool. Here's how Barrington Community Unit 220 School District successfully manages its digital assets.

## Consider Whitebc

It's import  
by promot  
6 features



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**Subject:** All Members Digest for Thursday March 3, 2016  
**Date:** Friday, March 4, 2016 at 1:03:01 AM Eastern Standard Time  
**From:** Association of School Business Officials International  
**To:** mkruse@revere.mec.edu

[Association of School Business Officials International](#)

## All Members

[Post New Message](#)

Mar 3, 2016

started 4 hours ago, [Gavin Myers](#) (0 replies)

### Technology implementation in the classroom: Masters degree requirement

[external link to thread view](#)

1. [In our finance class we have recently discussed...](#) Gavin Myers

started 14 hours ago, [Stacy Pence](#) (0 replies)

### 1:1 iPads

[external link to thread view](#)

2. [Thank you for your informative post on...](#) Stacy Pence

started 4 days ago, [Tyler Stanton \(Waldron\)](#) (2 replies)

### School Safety and Security: Graduate Course Assignment


[external link to thread view](#)

3. [Brian, I posted a similar question a few...](#) Stacey L. Rice

[top](#)[next](#)

## 1. [Technology implementation in the classroom: Masters degree requirement](#)

[Reply to Group](#)[Reply to Sender](#)

 Mar 3, 2016 7:30 PM

[Gavin Myers](#)

In our finance class we have recently discussed our counties new all-school tech push with providing every school with at least a 1:3 iPad to student ratio. I had question regarding how other school systems have held standards and pushed student privacy and safety.

The National Technology Education Plan talks about how there is more of a technology push because cost is down and capability of tech is up. A relative issue with more technology is more unsupervised and inappropriate use. The amount of research and internet use can lead to a problem with protecting student privacy along with teacher and parent privacy among the world. If your school system, or know of a school system that has implemented technology for more than a 2:1 ratio, how have they protected their student's privacy on a school wide level? Has this protection and awareness been on an individual school or a school system level?

-----  
Gavin Myers  
Second Grade Teacher  
Bester Elementary  
myersgav@wcps.k12.md.us  
Clear Spring, MD  
-----

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## 2. [1:1 iPads](#)

[Reply to Group](#)[Reply to Sender](#)

 Mar 3, 2016 9:23 AM

[Stacy Pence](#)

Thank you for your informative post on implementing 1:1 iPads in your schools. A couple other questions I have; Does every school have a person who is responsible for repairs and troubleshooting? Also who pays for these services?

-----  
Stacy Pence  
Teacher  
Hancock Middle-Senior High School  
smpence0@frostburg.edu  
Hancock, MD  
-----

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3. [Re: School Safety and Security: Graduate Course Assignment](#)

[Reply to Group](#)

[Reply to Sender](#)

 Mar 3, 2016 12:48 PM

[Stacey L. Rice](#)

Brian,

I posted a similar question a few days ago and was curious if you could lend your expertise with your experiences with the changes in school policy. You have already spoken to where you get your funding but with the increase in school shootings and other activities that are going on in and near the schools how has your school's safety policy changed? How you you train the staff?

With the recent school shooting in Ohio are you concerned that there could be a copy-cat shooting and how do you anticipate a problem?

Thank you so much for taking your time to answer our questions for our assignment.

Stacey

-----  
Stacey Rice  
Maugansville Elementary School  
slrice0@frostburg.edu  
Chambersburg, PA  
-----

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-----  
Original Message:

Sent: 02-29-2016 08:03

From: Brian Moore

Subject: School Safety and Security: Graduate Course Assignment

Great question Tyler! There are quite a few funding sources out there and they can be used for a ton of different possibilities. We used a Department of Justice COPS Grant to secure matching funding for access control and security cameras. COPS grants can also be used for contracting School Resource Officers from your local Police Department (just remember they are usually matching grants and they have a two to three year life, plus they have to be for law enforcement, not armed security guards etc.) There used to be REMS grants through the US DOE for Readiness Emergency Management. These grants were used to create a new emergency response plan for your District as well as to train employees. The only caveat was it had to be training them up to the National Incident Management System or NIMS level. Not that hard to achieve.

In our state we contracted with Safe Plans to create an online portal and gave access to every District in Delaware. The online portal uses information from a statewide emergency response plan for schools that we wrote five years ago and includes training modules to make it easier for school staff to have access to and to learn the materials.

Typically you only have a few areas to address safety and security:

- Physical security (access control, camera systems, electronic visitor management)
- Emergency Planning (actual emergency response plan and tools used for incident management)
- Staffing (School resource officers, constables or other public safety or security personnel)
- Training (behavior training such as awareness programs or Run, Hide, Fight)

I am sure there are more but based on my experience these are the keys and most can fit within one of the categories. Feel free to reach out if I can be of any assistance!

All the best,

Brian

(The ASBO resident cop with a calculator!)



---

Brian Moore, MBA  
Supervisor of Public Safety  
Red Clay CSD  
brian.moore@redclay.k12.de.us  
Wilmington, DE

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**Subject:** [SUSPECTED SPAM] [MKTG] News from SafeSchools

**Date:** Tuesday, March 1, 2016 at 9:11:05 AM Eastern Standard Time

**From:** SafeSchools on behalf of SafeSchools

**To:** wpierce@revere.mec.edu

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## School Safety Matters

March 2016

□  
Youth Suicide Prevention  
Autism Awareness  
Poison Prevention  
New Partnership  
Visit Us in Person  
School Safety News

□  
Online SDS

### The Importance of Youth Suicide Awareness and Prevention

□  
sad girl

Last month, one 15-year-old girl in Glendale, Arizona [fatally shot](#) another student and then killed herself in a tragic murder-suicide. Recently, "suicide pacts" or "games" on social media encouraging children to harm themselves are making [headlines](#) and sparking concern throughout communities.

Suicide is the leading cause of death

## Management



Manage your chemical inventory lists and SDSs in our affordable and easily-accessible system. Also compliant with GHS.



among children aged 14 and younger and suicide rates among 10 to 14 year olds have increased over 50% in the last 30 years. And, according to a study by the American Association of Suicidology, suicide was the third leading cause of death for those aged 15 to 24.

However, tragedies like these can be prevented through proper education and awareness. At Scenario Learning, we're committed to the safety and well-being of your students. That's why SafeSchools Training offers a variety of expert-authored courses to help staff identify, address, and prevent suicide, as well as forms of bullying:

1. [Bullying: Recognition & Response](#)
2. [Bullying: Recognition & Response \(Refresher\)](#)
3. [Dating Violence: Identification & Prevention](#)
4. [Making Schools Safe for LGBT Students](#)
5. [Online Safety: Cyberbullying](#)
6. [Student Mental Health](#)
7. [Youth Suicide: Awareness & Prevention](#)
8. [Youth Suicide: Awareness & Prevention \(Jason Flatt Act\)](#)

State specific versions of our *Bullying: Recognition & Response* course are available for AZ, IN, NJ, OH, OR, and WA.

To find out how SafeSchools Training can help your district's prevention efforts, call 1-800-434-0154 or email [info@safeschools.com](mailto:info@safeschools.com) today.

## Autism Awareness



***"Every student can learn, just not on the same day, or the same way."***

**- George Evans**

Did you know that more than 3.5 million Americans live with an autism spectrum disorder? And, lifelong costs of living with an autism spectrum disorder can be reduced by over 60% with early diagnosis and intervention.\* April is Autism Awareness Month and a great time to promote inclusion within your school community.



Does your staff know how to support students affected with Autism? That's one of the reasons why we developed [Exceptional Child](#), our online professional development system that delivers evidence-based Special Education-related training to all staff that

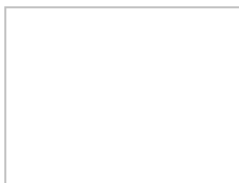
support your students with exceptionalities. What makes the system so unique is that every training is written by the nation's leading Special Education experts, including Carol Gray, Andy Bondy, Tim Lewis, and many more. Now you can access their collective experience and expertise in one convenient online system. Administrators can also easily assign, track, and report on training completions as well as customize courses to meet district-specific needs. Course categories include ADHD, Autism, Behavior, Co-Teaching, Dyslexia, Bullying, IEP Process, Transition, Special Education Law, and more.

To learn more about how the Exceptional Child System can help you easily train all of your staff on important Special Education-related topics, please contact us at [info@exceptionalchild.com](mailto:info@exceptionalchild.com) or 1-800-434-0154 today. **We will also be at the CEC National Convention in St. Louis, Missouri, next month, so stop by our booth #1014.**

\*Autism-Society.org

## National Poison Prevention Week

□



The U.S. Congress established National Poison Prevention Week to help promote poison prevention across the U.S. since over two million poisonings are reported each year. This year it is March 20-26.

### What can your school do?

[PoisonPrevention.org](http://PoisonPrevention.org) has posters, tips, videos, and many more resources for your staff to help promote poison prevention at school.

[SafeSchools SDS](#) is also a great resource to help prevent poisoning incidents from occurring at school because the online system lets you organize, update, and store chemical inventory lists and SDSs into virtual binders. You can print out these online binders as well as secondary container labels and location fliers that include important hazard warnings specific to the contents. The powerful search feature allows you to quickly find a specific SDS in case of an emergency. Our system is also compliant with the 2012 Globally Harmonized System of Classification and Labeling of Chemicals (GHS). **By June 1 of this year all districts must be fully compliant with these chemical classification guidelines.**

*"Having remote access to our Safety Data Sheets helped us save the life of a student who had ingested a hazardous chemical."*  
Kelly Breeding, Director of EHS at Fayette County Schools in Kentucky.

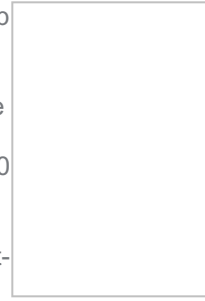
We also offer two courses from our SafeSchools Training program, [Hazard Communications: Right to Understand](#) and [Safety Data Sheets \(SDS\)](#) to help train your staff on the handling of hazardous chemicals.

For a demonstration or free trial of these programs, contact us today at 1-800-434-0154 or [info@safeschools.com](mailto:info@safeschools.com).

## New Partnership: VACORP

---

We're proud to announce our new partnership with the Virginia Association of Counties Group Self Insurance Risk Pool (VACORP). Through this partnership, members now have complimentary access to the SafeSchools Online Staff Training System and a suite of 10 courses covering important safety topics. Members have the option to upgrade to our entire Course Library with hundreds of expert-authored courses, at a discounted rate.



If you're a VACORP member, contact us at 1-800-434-0154 or [info@safeschools.com](mailto:info@safeschools.com) to get started with SafeSchools Training today! We look forward to working with you.

## Visit Us in Person!

---

Throughout the year, you can find our staff at various trade shows, conferences, and education-related events across the country. Look for the SafeSchools booth this month at the following event:

Utah Public Education Human Resource Association (UPEHRA)  
3/30-3/31, St. George, UT

## School Safety News

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[How Window Film Can Help Prevent a Violent School Attack](#)

[Three Mistakes That Can Derail Your Threat Assessment Process](#)

[Suspended Assistant Coach Now Charged with Harassment](#)

[Facebook Video Gets Worker Fired](#)

[Bullied Girl's \\$28K Tuition Bill to Be Paid By Former School, Judge Rules](#)

[Guarding the Front Door: School Visitor Management Best Practices](#)

[Assistant Principal Charged with Sexually Abusing Student](#)

[Investigation Underway after Roughly a Dozen Schools Receive Bomb Threats](#)

[Teen Helps Police Arrest Armed Student with Texts](#)

## SafeSchools

800-434-0154 | 513-366-4074 | [info@safeschools.com](mailto:info@safeschools.com) | [www.safeschools.com](http://www.safeschools.com)

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Scenario Learning, 2135 Dana Avenue, Suite 300, Cincinnati, OH 45207

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Sent by [editor@safeschools.com](mailto:editor@safeschools.com) in collaboration with

[Constant Contact](#)

**Subject:** [SUSPECTED SPAM] [MKTG] News from SafeSchools

**Date:** Tuesday, March 1, 2016 at 9:10:47 AM Eastern Standard Time

**From:** SafeSchools on behalf of SafeSchools

**To:** [kschweihs@revere.mec.edu](mailto:kschweihs@revere.mec.edu)

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# School Safety Matters

March 2016

Youth Suicide Prevention  
Autism Awareness  
Poison Prevention  
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Visit Us in Person  
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6. [Student Mental Health](#)
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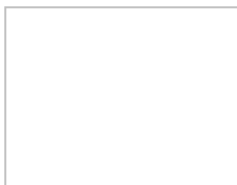
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**Subject:** [SUSPECTED SPAM] [MKTG] News from SafeSchools

**Date:** Tuesday, March 1, 2016 at 9:10:44 AM Eastern Standard Time

**From:** SafeSchools on behalf of SafeSchools

**To:** dkelly@revere.mec.edu

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## School Safety Matters

March 2016

Youth Suicide Prevention  
Autism Awareness  
Poison Prevention  
New Partnership  
Visit Us in Person  
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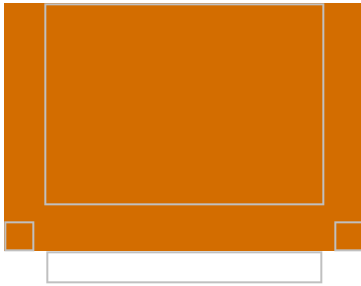
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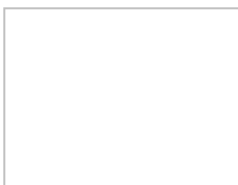
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March 2016

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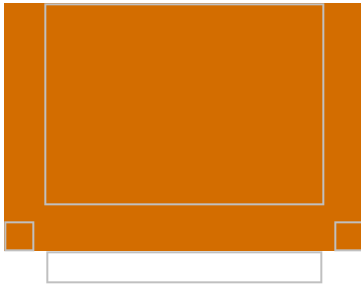
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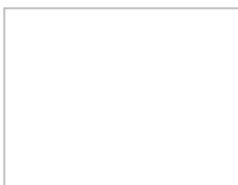
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**Subject:** All Members Digest for Monday February 29, 2016  
**Date:** Tuesday, March 1, 2016 at 2:58:57 AM Eastern Standard Time  
**From:** Association of School Business Officials International  
**To:** mkruse@revere.mec.edu

[Association of School Business Officials International](#)

## All Members

[Post New Message](#)

Feb 29, 2016

started 20 hours ago, [Fiona Winfield](#) (0 replies)

**[Research contacts](#)** [external link to thread view](#)

1. [Hi All My role is within the development...](#) Fiona Winfield

started yesterday, [Tyler Stanton \(Waldron\)](#) (1 reply)

**[School Safety and Security: Graduate Course Assignment](#)** [external link to thread view](#)

2. [Great question Tyler! There are quite a few...](#) Brian N. Moore

started 7 days ago, [Duane Frund](#) (6 replies)

**[Professional Development Scheduling](#)** [external link to thread view](#)

3. [I like the approach your district has taken in...](#) Duane Frund

4. [Thank you, Kirk, for your response. I am not...](#) Duane Frund

5. [I like the idea of the 2.5 hour summer institute...](#) Duane Frund

[top](#)

[next](#)

1. [Research contacts](#)

[Reply to Group](#)

[Reply to Sender](#)

Feb 29, 2016 3:16 AM

[Fiona Winfield](#)

Hi All

My role is within the development and growth of business managers for our Western Australia education system. I am currently applying for a research scholarship which will afford me the opportunity to travel overseas to conduct valuable research. The knowledge, experience, ideas and innovation I will bring back will inform improvements and ideas for the betterment of or system.

My research will focus on how other education systems, similar to that of Western Australia, have gone about changing the culture and lifting the profession of the Business Manager in an autonomous education system, demonstrating their value. As part of the application process I am required to nominate what locations I will be travelling to overseas to undertake my research. I definitely want to visit the NCSL/TDA in the U.K. and I am looking for contact names and direction as to what systems or districts I should be focussing on in the USA or other countries.

I will be on holidays in the US in September and will attend the Annual ASBO International Conference, so hopefully I can meet people and make contacts. However my scholarship application is required by May 2016 (before the conference) which requires my itinerary to be included, so If I could get any leads or contacts I would greatly appreciate it.

Regards

**Fiona Winfield**  
**Manager Business and Professional Learning**  
**Institute for Professional Learning**

Department of Education, Western Australia  
164-194 Oxford Street, Leederville WA 6007  
W: [education.wa.edu.au/professionallearning](http://education.wa.edu.au/professionallearning)

T: 1300 610 801  
D: (08) 9242 6354  
M: 0418 916 010  
E: [Fiona.Winfield@education.wa.edu.au](mailto:Fiona.Winfield@education.wa.edu.au)

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2. [Re: School Safety and Security: Graduate Course Assignment](#)

[Reply to Group](#)

[Reply to Sender](#)

Feb 29, 2016 8:04 AM

[Brian N. Moore](#)

Great question Tyler! There are quite a few funding sources out there and they can be used for a ton of different possibilities. We used a Department of Justice COPS Grant to secure matching funding for access control and security cameras. COPS grants can also be used for contracting School Resource Officers from your local Police Department (just remember they are usually matching grants and they have a two to three year life, plus they have to be for law enforcement, not armed security guards etc.) There used to be REMS grants through the US DOE for Readiness Emergency Management. These grants were used to create a new emergency response plan for your District as well as to train employees. The only caveat was it had to be training them up to the National Incident Management System or NIMS level. Not that hard to achieve.

In our state we contracted with Safe Plans to create an online portal and gave access to every District in Delaware. The online portal uses information from a statewide emergency response plan for schools that we wrote five years ago and includes training modules to make it easier for school staff to have access to and to learn the materials.

Typically you only have a few areas to address safety and security:

- Physical security (access control, camera systems, electronic visitor management)
- Emergency Planning (actual emergency response plan and tools used for incident management)
- Staffing (School resource officers, constables or other public safety or security personnel)
- Training (behavior training such as awareness programs or Run, Hide, Fight)

I am sure there are more but based on my experience these are the keys and most can fit within one of the categories. Feel free to reach out if I can be of any assistance!

All the best,

Brian

(The ASBO resident cop with a calculator!)

-----  
Brian Moore, MBA  
Supervisor of Public Safety  
Red Clay CSD  
brian.moore@redclay.k12.de.us  
Wilmington, DE  
-----

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-----  
Original Message:  
Sent: 02-28-2016 11:07  
From: Tyler Stanton (Waldron)  
Subject: School Safety and Security: Graduate Course Assignment

I am currently enrolled at Frostburg State University in a Public School Finance course. I am interested in learning about different schools views and policies on safety and security. While reading School Business Daily, there is a common theme of additional training for staff and students due to school tragedies, such as Sandy Hook as these events are becoming more popular. I am interesting in finding out how specific schools or districts are using their funds for school safety and security. Also, specifically what policies do you have in place to prepare or prevent a school tragedy from happening? I would appreciate any feedback and look forward to learning more.

-----  
[REDACTED]  
Graduate Student  
Frostburg State University  
[REDACTED]  
Hagerstown, MD  
-----


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[previous](#) [next](#)

### 3. [Re: Professional Development Scheduling](#)

[Reply to Group](#)

[Reply to Sender](#)

 Feb 29, 2016 8:18 PM

[Duane Frund](#)

I like the approach your district has taken in regards to flexibility of scheduling. You mentioned that the extra 4 hours was "negotiated." I am taking this as it is in the contract language. What happens in your district when a teacher has to miss these extra 4 hours? How do you hold them accountable for these sessions?

-----  
Duane Frund  
Educational Leadership Student/4th Grade Teacher  
Frostburg State University  
[REDACTED]  
Martinsburg, WV  
-----

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-----  
Original Message:

Sent: 02-23-2016 07:33

From: Matthew Przywara

Subject: Professional Development Scheduling

We negotiated an additional 4 hours per month for all teachers to do professional development. Each building sets their own time schedule either before or after school (or Saturday). The schedule is set by the faculty council and the principal sets the agenda. Teachers can then differentiate by different topics or content specific to work on what is needed. Many groups of teachers have been building in instructional technology as a main topic of consideration.

They must do time in increments of no less than 30 minute sessions. We also have 1 day per month where school is released early to have additional PD time, where instructional technology sessions are held throughout the district. The key is to build time into the work year where possible.

Let me know if you need more information.

-----  
Matthew Przywara CPA  
Chief Financial & Operations Officer  
SD of Lancaster  
mrprzywara@lanaster.k12.pa.us  
Lancaster, PA

#### 4. [Re: Professional Development Scheduling](#)

[Reply to Group](#)[Reply to Sender](#)

Feb 29, 2016 8:24 PM

[Duane Frund](#)

Thank you, Kirk, for your response. I am not involved in the decision making, as it is happening at the county level. I am in a relatively small K-5 school with 185 students. We have tried to be creative with PD scheduling separate from the county decisions, but our special teachers are only with us part time. This adds a whole new dynamic challenge that we have yet to overcome in regards to consistency.

-----  
Duane Frund  
Educational Leadership Student/4th Grade Teacher

-----  
Martinsburg, WV  
-----

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Original Message:

Sent: 02-26-2016 13:03

From: Kirk Schmidt

Subject: Professional Development Scheduling

Duane:

I'm sure we are a much smaller district than you but we had a similar problem. We adjusted some Wednesday's so that the special classes (art, music, pe, etc) were in the afternoon. We then had PD for the core teachers in the afternoon's of those days. Changing the school day causes problems for parents (day care schedules, getting students to school, having students wait on buses, etc.). There were some bumps but it's turned out to be working.

Not sure how that would work in your district but it's an idea.

Kirk



-----  
Kirk Schmidt  
Assistant Superintendent for Finance  
Fremont 21  
kschmidt@fortwashakieschool.com  
Fort Washakie, WY


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5. [Re: Professional Development Scheduling](#)

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 Feb 29, 2016 8:28 PM

[Duane Frund](#)

I like the idea of the 2.5 hour summer institute. I have heard quite a few times from teachers how summer is the best time for them for PD. How does your summer institute work? Who presents? Is it mandatory for teachers?

-----  
Duane Frund  
Educational Leadership Student/4th Grade Teacher  
Frostburg State University  
  
Martinsburg, WV  
-----

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Original Message:  
Sent: 02-23-2016 06:41  
From: Terry Haas  
Subject: Professional Development Scheduling

Our District is a full 1:1. We have since the inception of the program in 2009 provided early release days for students to allow staff dedicated time for training during the regular school work day. Our parents have been very supportive of the early release days. We believed early in our implementation this was essential to a successful launch of the new program. We still use the early release days to continue to provide our staff with quality PD. We also have a Summer Institute that is 2.5 days long to

provide more intensive training.

Terry Haas

**Terry K. Haas, CPA**  
Chief Financial Officer  
Mooresville Graded School District  
305 N. Main Street  
Mooresville, NC 28115

(704)658-2540 phone  
(704)663-3005 fax

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**Subject:** How Broadcasting Was Made Easy for One Michigan High School Radio Station

**Date:** Friday, February 26, 2016 at 8:30:53 AM Eastern Standard Time

**From:** K-12 TechDecisions

**To:** kcerasale-messina@revere.mec.edu

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[K-12 TechDecisions](#)

[How Broadcasting Was Made Easy for One Michigan High School Radio Station](#)

## How Broadcasting Was Made Easy for One Michigan High School Radio Station

The BIFF Radio Station's implementation of ENCO DAD enhances students' radio production experiences through user-friendly software and a professional automation system.

[Turner Valley School Transforms Library with 40' Digital Collaboration Space](#)

[Aldebaran's](#)

### Turner Valley School Transforms Library with 40' Digital Collaboration Space

The Nureva Span classroom collaboration system has expanded learning and increased student participation.

### Aldebaran Classroom

Nao Robot's autism focus

[Tampa Preparatory School Increases Student Collaboration With Epson Interactive Projectors](#) [Newtown P](#)

## Tampa Preparatory School Increases Student Collaboration With Epson Interactive Projectors

With help from BCI Integrated Solutions, Tampa Prep successfully expanded its active learning environments through the implementation of Epson BrightLink 595wi interactive projectors.

## Newtown Security

District installers.



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**Subject:** Ahead of the Curve

**Date:** Monday, February 22, 2016 at 2:32:12 PM Eastern Standard Time

**From:** Security C-Suite e-news

**To:** cmalone@revere.mec.edu

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## NEWS BRIEF

### Annual Assessment Outlines the Greatest Security Threats Facing the U.S.

By Sydney Shepard

Attacks by "homegrown" Islamist extremists are among the most imminent security threats facing the United States in 2016, along with dangers posed overseas by the Islamic State and cybersecurity concerns.

Director of National Intelligence, James Clapper, listed the top threats against the United States in his annual assessment of national security. Clapper warned that fast-moving cyber and technological advances "could lead to widespread vulnerabilities in infrastructure and U.S. government systems."

[More...](#)

## NEWS

### [Ahead of the Curve](#)

By Ralph C. Jensen

Thirty years ago, maybe more, the dream of the IP camera was about to make its debut. The technology, as I remember it, wasn't all that well received, but that didn't mean it was a bad idea. It became an exercise of marketing the future to the here and now.

Martin Gren, founder of the IP camera, only saw this as an opportunity to make the new technology better and much more user friendly. In a few short years, the technology moved from a toe hold to a tidal wave of acceptance.

As of last year, Axis Communications is part of the Canon Security team, or at least 85 percent of it, but according to Gren, nothing is going to change, and he plans to keep on working. As you can imagine, he has been approached to sell the company, but chose to stay the course, until Canon came along.

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## Upcoming Webinar: Are You Prepared For An Active Shooter On Campus?

There are over 130,000 K-12 schools in the United States and over 50 million students that need to be protected.

Patrick V. Fiel, Sr. will present current information that will help campus administrators and emergency responders prepare for a potential crisis situation involving an active shooter.

They will learn how a thorough all-hazards assessment can identify potential short falls in their campus security as well as what innovative security technologies are available to address these concerns. Join us for this free, one-hour Webinar on March 16.

---

## More News

- [Wayne C. Campbell Joins Advance Technology as Director of Operations](#)
- [Arecont Vision Names Joe Byron as New Regional Sales Manager for New England and Eastern Canada](#)
- [Jeff Smith Promoted, Erik Beck Hired at Protection 1](#)
- [The Chamberlain Group, Inc. Introduces New CEO](#)

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## NEW PRODUCTS

### SAFE Visitor Kiosk

Quantum Secure's SAFE Visitor Kiosk proves organizations don't have to sacrifice security for convenience and speed when implementing a kiosk-based physical identity and access management system. Ideal for use in reception areas and unmanned lobbies, SAFE Visitor Kiosk's easy-to-use interface and comprehensive on-board support takes visitors only minutes to check-in without needing assistance from any personnel. [Click here](#) to learn more about our lobby-based visitor management solution, SAFE Visitor Kiosk.

---

**Enterprises today are conditioned to respond to incidents in departmental silos**

The current approach to handling enterprise security in departmental silos has failed to stem the rising tide of security breaches. Enterprise Guardian - Physical is the industry-leading Identity and Access Management solution that integrates Physical Access Control Systems and Badging with enterprise applications, HR systems and IT directory services like Active Directory and LDAP. [Watch our video to learn more.](#)

---

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- **Solve physical identity and access incidents before they happen with Guardian Physical**

Guardian Physical™ from AlertEnterprise® delivers Physical Identity and Access Management solution that operates across badging systems from multiple vendors to deliver a common console that enforces uniform policies across all facilities, sites and locations regardless of disparate badging systems from multiple vendors. [Learn more.](#)

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**Subject:** Webinar: Lessons Learned from the Arapahoe High School Shooting: Closing the Gaps in K12 Threat Assessment  
**Date:** Monday, February 22, 2016 at 1:13:24 PM Eastern Standard Time  
**From:** Brittany Havranek  
**To:** pdakin@revere.mec.edu  
**Attachments:** image001.gif

## **Webinar: Lessons Learned from the Arapahoe High School Shooting: Closing the Gaps in K12 Threat Assessment**

February 24, 11:00 CT

[Register here](#)

Last month, investigators released a review of how Arapahoe High School (AHS) and Littleton Public Schools (LPS) officials responded to threats by a student who shot and killed 17-year-old Claire Davis on Dec. 13, 2013. Their report concluded there were missed opportunities that might have prevented the tragedy. Despite the many security measures that were in place to help prevent school violence (SROs, emergency planning committee, integrated security system, visitor management systems, lighting sensors, anonymous tip line, etc.), the school still lacked the tools to proactively prevent this incident from occurring.

Webinar will discuss the major findings and gaps identified in the report, including:

- Was there a failure to share information between the school and local law enforcement/SROs?
- Did the fear of violating FERPA block critical information from being shared and connected?
- Did the school lack effective threat assessment processes and a multi-disciplinary threat assessment team?
- Was inadequate staff and student training on how to identify and report concerning behaviors to blame?
- Did administrators fail to hold assigned staff accountable for continued monitoring and follow-up of the at-risk student?

Awareity's prevention specialist, Rick Shaw, will review the key findings of the investigative report and share critical strategies and next steps for schools who want to improve their ongoing threat assessment and prevention capabilities. Viewers will also receive a sneak peek of Awareity's award-winning TIPS prevention platform.

Is your school making any of these same mistakes and putting your students and staff/faculty at risk?

[Click here](#) to attend the live webinar – seating is limited so reserve your space today!

Thank you,

Brittany Havranek

[www.awareity.com](http://www.awareity.com)

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**Subject:** Webinar: Reports Released from the Arapahoe High School Shooting - Is Your School Making the Same Mistakes?  
**Date:** Tuesday, February 16, 2016 at 2:58:30 PM Eastern Standard Time  
**From:** Brittany Havranek  
**To:** pdakin@revere.mec.edu  
**Attachments:** image001.gif

## **Webinar: Reports Released from the Arapahoe High School Shooting – Is Your School Making the Same Mistakes?**

February 24, 11:00 CT

[Register here](#)

**Remember the Arapahoe High School Shooting? Did you see the recent Reports? Is your school making the same mistakes?**

Last month, investigators released multiple reports of how Arapahoe High School (AHS) and Littleton Public Schools (LPS) officials failed to connect numerous concerning behaviors and indicators of a student who shot and killed 17-year-old Claire Davis on Dec. 13, 2013. Multiple reports concluded there were missed opportunities to intervene and prevent this tragedy...is your school making the same mistakes with your at-risk individuals?

This webinar will explain how traditional and common security measures (SROs, emergency planning committee, integrated security system, visitor management systems, lighting sensors, anonymous tip line, etc.) that most schools have were and are NOT enough. The reports and findings overwhelmingly reveal how AHS (like most schools across the USA) lacked the right tools to proactively prevent an at-risk individual from escalating towards violence...even though pre-incident indicators existed for years.

This webinar will not just review the mistakes and disconnects, Awareness's Prevention Specialist, Rick Shaw, will share groundbreaking strategies and the 6 essential and proven steps that must be achieved to successfully, pro-actively and pre-actively PREVENT incidents, liabilities and tragedies in your school.

**How many of the mistakes and disconnects identified at AHS are common in YOUR school?**

- Inadequate training and awareness for faculty, staff, students and parents on identifying and reporting concerning behaviors (if your school is not receiving hundreds of incident reports...your school could be at risk)
- Failures to share information known by administrators, teachers, counselors, SROs and local law enforcement (if your threat assessment team doesn't know everything your administrators, teachers,

counselors, SROs, parents and students know...your school could be at risk)

- Lack of awareness of FERPA's guidelines on sharing information and maintaining threat assessment records (if you are maintaining incident reports, threat assessment records, conduct and other safety actions in your Student Information System...your school could be at risk)
- Lack of an effective multi-disciplinary threat assessment team with processes, training and tools (if you don't have a multi-disciplinary threat assessment team or better yet a community-based threat assessment team...your school could be at risk)
- Failures to hold assigned staff accountable for continued monitoring and follow-up of the at-risk student/individual (if you don't have a central secure platform to measure and monitor actions and behaviors of at-risk individuals...your school could be at risk)

**Are you interested in learning how leading schools are successfully preventing incidents, liabilities and tragedies?**

**[Click here](#) to attend the live webinar – seating is limited so don't miss out on this valuable webinar and reserve your spot today!**

Thank you,

Brittany Havranek

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**Date:** Thursday, January 28, 2016 at 9:14:27 AM Eastern Standard Time

**From:** Higgins Corporation on behalf of Higgins Corporation

**To:** jferrara@revere.mec.edu

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### 3 Mistakes That Can Derail Your Threat Assessment Process

*If we don't ask ourselves hard questions about our processes, someone's plaintiff attorney will.*

Michael Munger · January 27, 2016 · Campus Safety

"You're the professional. Is this kid a threat or not?"

That's the question my director asked, fingers drumming on the athletic calendar drafts stacked on his desk. My waffling response had not provided him the level of confidence he wanted. As

with most K-12 threat assessments, clear answers are few, and predictions are reckless. Threat assessments always start and often end with questions.

They run against the grain of the comfort for many of us. If the child is a threat, then we take disciplinary action, perhaps

Make sure your threat assessment process can actually be executed before you implement it.

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put together a safety plan and coordinate with law enforcement. If the student is not a threat, we mop our collective brow and return to finish whatever work was sidelined during the investigation. As school safety professionals, if we allow our process to end with a toggle switch conclusion and a binary type of answer, we run the risk of exposing our organizations to excessive liability, as well as our students and staff to ongoing but unmanaged threats.

Several elements of the assessment process itself deserve a deeper level of scrutiny. A well-considered, commonly applied and faithfully-executed process not only makes the initial assessment work better but also helps to protect students, staff and the organization itself from future unmanaged threats. As investigators, we work to solve the, "Is he a threat?" question; as professional assessors, we owe it to our students and to our organization to ask a few other questions as well. We can rest assured that if we don't ask ourselves hard questions about our processes, someone's plaintiff attorney will. [Read More](#)

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Track a person's qualifications/certifications, location, purpose and time spent on-site.

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## School, student and visitor tracking system

Maintaining security in today's school environment is becoming ever more challenging. Keeping track of who's late and why, and where students go after they arrive, is never easy. Combined with the unprecedented number of extra-curricular, and security concerns of parents, it's getting harder than ever to figure out exactly where your students are.

That's why it's more important than ever to get [PeopleTrack SM](#) and [SM Mobile](#). SM is specially developed for the K-12 environment, letting you track student activities to give you the clearest picture yet of exactly what's going on in your school. You'll improve safety,

security and student accountability, and have an easily accessible record for future use.

Whether your school is large or small, when students are on the go, you have to be on the go as well. Track students as they move from one activity to another, before-school, after-school or even

off campus.

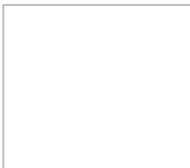
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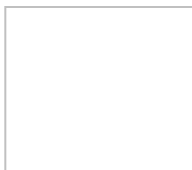
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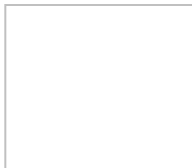
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**Date:** Thursday, January 28, 2016 at 9:14:15 AM Eastern Standard Time

**From:** Higgins Corporation on behalf of Higgins Corporation

**To:** jgennodie@revere.mec.edu

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### 3 Mistakes That Can Derail Your Threat Assessment Process

*If we don't ask ourselves hard questions about our processes, someone's plaintiff attorney will.*

Michael Munger · January 27, 2016 · Campus Safety

"You're the professional. Is this kid a threat or not?"

That's the question my director asked, fingers drumming on the athletic calendar drafts stacked on his desk. My waffling response had not provided him the level of

confidence he wanted. As

with most K-12 threat assessments, clear answers are few, and predictions are reckless. Threat assessments always start and often end with questions.

They run against the grain of the comfort for many of us. If the child is a threat, then we take disciplinary action, perhaps

Make sure your threat assessment process can actually be executed before you implement it.

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put together a safety plan and coordinate with law enforcement. If the student is not a threat, we mop our collective brow and return to finish whatever work was sidelined during the investigation. As school safety professionals, if we allow our process to end with a toggle switch conclusion and a binary type of answer, we run the risk of exposing our organizations to excessive liability, as well as our students and staff to ongoing but unmanaged threats.

Several elements of the assessment process itself deserve a deeper level of scrutiny. A well-considered, commonly applied and faithfully-executed process not only makes the initial assessment work better but also helps to protect students, staff and the organization itself from future unmanaged threats. As investigators, we work to solve the, "Is he a threat?" question; as professional assessors, we owe it to our students and to our organization to ask a few other questions as well. We can rest assured that if we don't ask ourselves hard questions about our processes, someone's plaintiff attorney will. [Read More](#)

## Accountability & Incident Management

With an accountability system from Higgins, your school can identify, authenticate, track and report on all personnel during emergency situations.

Track a person's qualifications/certifications, location, purpose and time spent on-site.

Improve security and risk management with a [Higgins accountability system](#).

## School, student and visitor tracking system

Maintaining security in today's school environment is becoming ever more challenging. Keeping track of who's late and why, and where students go after they arrive, is never easy. Combined with the unprecedented number of extra-curricular, and security concerns of parents, it's getting harder than ever to figure out exactly where your students are.

That's why it's more important than ever to get [PeopleTrack SM](#) and [SM Mobile](#). SM is specially developed for the K-12 environment, letting you track student activities to give you the clearest picture yet of exactly what's going on in your school. You'll improve safety,

security and student accountability, and have an easily accessible record for future use.

Whether your school is large or small, when students are on the go, you have to be on the go as well. Track students as they move from one activity to another, before-school, after-school or even

off campus.

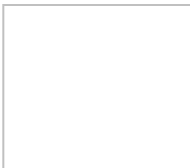
SM Mobile brings the functionality of SM from your desktop PC to a handheld. Whether in school or at sporting events, after-school activities and field trips, principals, hall monitors and security officers can keep attendance or school policy violations current from almost anywhere.

SM is designed to work on a standalone PC in the main office or on multiple workstations connected to a central database on the campus network. Features include:

- Built in Visitor Management system
- Sex offender search
- Family tab with pick up permissions
- Multi-day schedule
- Event tracking

[Download a free 20-day trial version of PeopleTrack SM.](#) When the trial period expires, you will be prompted with instruction for obtaining a license key that will activate the full version of PeopleTrack SM.

**Contact Higgins, we have a solution to meet your budget.**



**Higgins Corporation**

**800.486.1312**

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**Date:** Wednesday, January 27, 2016 at 3:00:00 PM Eastern Standard Time

**From:** Facility Executive

**To:** CARL SVENDSEN

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### **EDUCATION/TRAINING SERVICES**

#### **Facility Management Is Changing: 2016 White Paper**

Today, the facility manager's role goes well beyond maintenance. He or she must keep up with new codes and standards, learn emerging trends and technologies, and consider new ways to teach new recruits as boomers retire.

[Download the white paper, "How Facility Management Is Changing in 2016,"](#) to learn more.

## CLEANING/MAINTENANCE



### Rubbermaid Commercial Products

With 50% easier to lift liners, the vented BRUTE container makes backbreaking work easy with innovations you (and your back) will appreciate. [Click here for more information.](#)

## ENERGY MANAGEMENT

### Trane Building Advantage

Your building is full of untapped potential. With the right solutions, you can uncover opportunities for improvement and transform your building into an asset that positively impacts your business. Trane can help you harness the data in your building and provide greater visibility into building performance -- for results you can measure. [Click here for more information.](#)

## FURNITURE

### VARIDESK - The Height-Adjustable Standing Desk

VARIDESK sits on top of your existing desk and lets you switch between sitting and standing in just 3 seconds! Visit [VARIDESK.com](http://VARIDESK.com) and learn how to make your work day happier, healthier, and more productive. [Click here for more information.](#)

## HVAC/IAQ PRODUCTS

### Trane Rental Services

Trane Rental Services is a leader in providing controlled temporary environments. With a comprehensive array of rental diesel power and HVAC equipment stocked near major metropolitan cities, we can get a system delivered, installed, and operating -- FAST! Trane Rental Services are available 24x7. [Click here for more information.](#)

## LIGHTING PRODUCTS & CONTROLS

### Super Bright LEDs

Office and warehouse LED lighting including high bays, T8 tubes, wall packs, spotlights, floodlights, panel lights, exit sign bulbs, and light strips, as well as household and landscape lighting. [Click here for more information.](#)

### EVERLINE LED Vapor Tights: Market-Leading Lumens

The EVERLINE® Vapor Tight fixture line introduces market leading lumen packages and features four foot and eight foot products for replacement and new construction. Universal makes it easy to upgrade to LED technology with durable housing and industry leading lumens. Universal has earned a Food Equipment Certification from NSF International for EVERLINE® Vapor Tight fixtures. [Click here for more information.](#)

## TECHNOLOGY

### **SMART Technologies - A Sleek Replacement For Traditional Whiteboards**

Behold SMART kapp®, a modern, sleek replacement for traditional whiteboards that offers a leap in functionality. Capture content instantly on your mobile device. Plus, invite remote participants to see what's being written and erased on the board in real time. Imagine never needing to take frantic notes or blurry photos of a whiteboard again. With SMART kapp®, it's possible. [Click here for more information.](#)

## RESTROOMS & PLUMBING

### **Tork Premium Hand Towels - Simply Preferred**

We know your customers expect a premium restroom experience. And when you provide the finest amenities, it reflects well on your entire business. So choose the new Tork Premium Soft hand towels, they are simply preferred. Visit [torkusa.com/feelfree](http://torkusa.com/feelfree) for a free trial.

### **Zurn Repair Kits Save Time & Money**

Zurn Quarter-Turn Ceramic Disc Faucet Cartridges & Thermoplastic Elastomer Flush Valve Diaphragm Kits are a robust solution to multiple manufacturers' manual faucets and flush valves. An effective, retrofit answer to repairing and maintaining existing products in the field, choose longer-lasting Zurn repair kits and reduce facility operating costs. [Click here for more information.](#)

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This email was sent by: **Facility Executive/Group C Media**  
44 Apple Street Suite #3  
Tinton Falls, NJ 07724  
732-842-7433

**Subject:** How you can best afford an electronic visitor management system  
**Date:** Thursday, January 21, 2016 at 1:49:14 PM Eastern Standard Time  
**From:** Visitor Pass Solutions  
**To:** ameriano@revere.mec.edu

eVisitorPass - easy, economical software.

## Why we developed "eVisitorPass" – and what makes it different

eVisitorPass Visitor Management Software for Schools

After many years of producing visitor badges, we have found that customers get frustrated with two things:

- (1) the **high cost of visitor management software**, and
- (2) having to pay for **features they don't use** or even need.

That is why we developed the proven **eVisitorPass** system. Amazingly affordable and user-friendly, it lets you choose and pay for only the functionality you want and need – nothing more, nothing less. [Learn more](#).

### Limited-time offer

You can start using eVisitorPass for only \$250 ([basic system](#) is regularly \$490).

Not ready to buy? Then **see for yourself** what makes eVisitorPass so special, with an [online slide show and in-use video](#). You may also [schedule a live demonstration](#), over the phone, with an eVisitorPass representative. Or you can [try eVisitorPass free for 30 days](#). None of these options costs a thing.

Please let us know what you'd like to do. It's never been easier to get a visitor management system!

Sincerely,

The Education Sales Team

**P.S. Come and see our Visitor Pass Solutions at the 2016 AASA Show (American Association of School Administrators) in Phoenix, AZ from February 11 - 13, 2016. Stop by Booth #931 and talk with Kim.**



This message was sent to ameriano@revere.mec.edu from:

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**Subject:** How you can best afford an electronic visitor management system  
**Date:** Thursday, January 21, 2016 at 1:37:55 PM Eastern Standard Time  
**From:** Visitor Pass Solutions  
**To:** jwillett@revere.mec.edu

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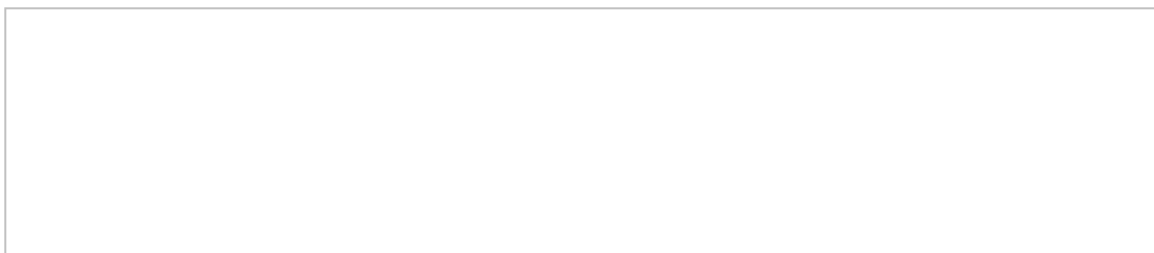
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**Subject:** How you can best afford an electronic visitor management system  
**Date:** Thursday, January 21, 2016 at 1:37:55 PM Eastern Standard Time  
**From:** Visitor Pass Solutions  
**To:** jtroville@revere.mec.edu

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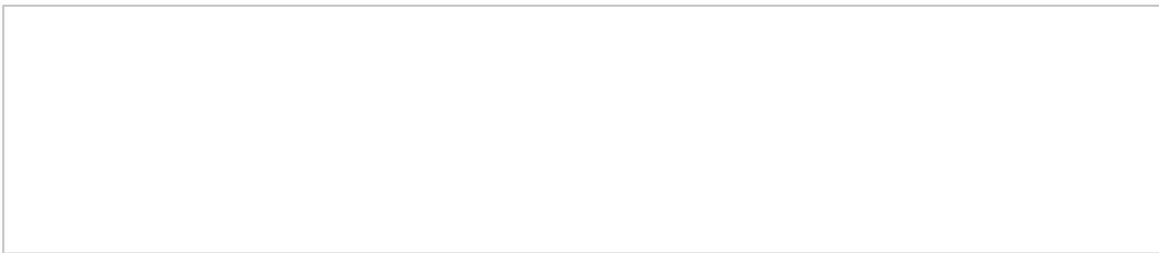
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**Subject:** How you can best afford an electronic visitor management system  
**Date:** Thursday, January 21, 2016 at 1:37:53 PM Eastern Standard Time  
**From:** Visitor Pass Solutions  
**To:** mdiaz@revere.mec.edu

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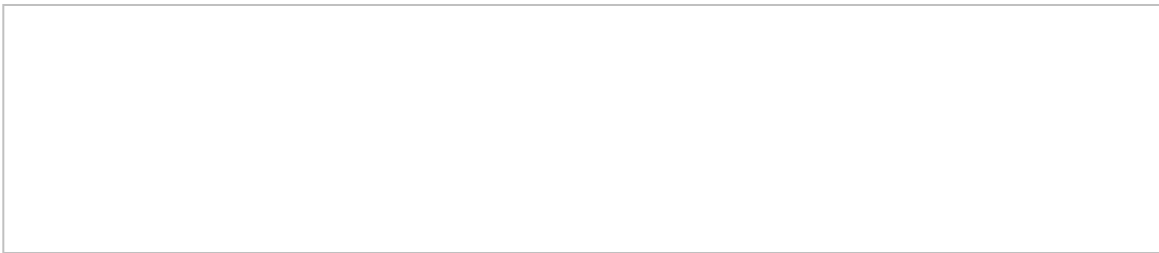
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**Subject:** Increase safety and accountability with a staff attendance tool

**Date:** Wednesday, January 20, 2016 at 11:38:16 AM Eastern Standard Time

**From:** IDenticard

**To:** jsicuso@revere.mec.edu

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Educators focus on student attendance, making it a key part of every school routine. But what about staff attendance?

WhosOnLocation's employee-attendance management feature makes it easy to track the presence and whereabouts of your staff, from office workers to maintenance staff, all from an affordable, secure, cloud-based Visitor Management solution.

At its most basic, employee-attendance management tracks the time in and out of a worker. However, it has a larger use as well: it allows a user to know which employees are on-site and where they're located in case of emergency.

**Easy sign-in/-out** Employees can sign themselves in or out on kiosks or cell phones, or a secretary or security guard can operate the module and process all arriving employees.

**Location tracking** Location status is a built-in field in the module, allowing employees to record their location for easier tracking in case of emergency.

**Detailed reporting** View real-time employee data, export historical data, view attendance graphs and more.

**Multiple options** Access on a smartphone, tablet or a computer. Staff can also "tag" in and out using a smart card or fob with an integrated access control system.

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With WhosOnLocation, you're able to eliminate worries about the status of employees and instead focus on the education of your students. Try WhosOnLocation's employee attendance management feature at your site by getting a [free 30-day trial](#) today!

*This feature combines with WhosOnLocation's web-based Visitor Management software to create a powerful tool for education facilities of all kinds. [Learn more about the program](#) and see a full list of WhosOnLocation features.*

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Identocard Systems Inc. • 25 Race Avenue, FL 1 • Lancaster, PA 17603  
Tel. 800-233-0298 • Fax. 717-427-1654 • [www.identocard.com](http://www.identocard.com)

**Subject:** Increase safety and accountability with a staff attendance tool  
**Date:** Wednesday, January 20, 2016 at 11:26:09 AM Eastern Standard Time  
**From:** IDenticard  
**To:** pdigiulio@revere.mec.edu

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**Subject:** Facility Executive eProduct Newsletter

**Date:** Wednesday, January 13, 2016 at 11:00:00 AM Eastern Standard Time

**From:** Facility Executive

**To:** CARL SVENDSEN



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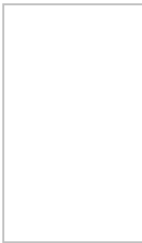
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### ACCESS CONTROL



#### EasyLobby Secure Visitor Management

EasyLobby, an HID Global business, automates the entire process of registering a visitor and printing professional badges. Know who's in your buildings and why. Capture detailed visitor information in seconds without typing, create watch lists, allow employees to pre-register guests, and integrate with your access control system. Free online demo. [Click here for more information.](#)

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## HVAC/IAQ PRODUCTS

### **Fujitsu's Airstage VR-II Heat Recovery System**

Fujitsu's Airstage VR-II is a heat recovery system that allows for simultaneous heating and cooling operation. Energy efficiency doubles when the system provides 50% cooling and 50% heating at the same time. Airstage VR-II provides an efficient heating and cooling solution for your entire building, using advanced controls and simple building management integration. [Click here for more information.](#)

## LIGHTING PRODUCTS & CONTROLS

### **LEDs From Forest Lighting: Affordable Performance**

Forest Lighting manufactures high performance, affordable LED lamps and luminaires for the commercial, industrial, education, retail, and parking markets. With inventory in Atlanta and Houston, Forest Lighting offers customers quick shipment for both retrofit and new construction projects. [Click here for more information.](#)

### **New HyLite High Performance 100W Arc-Cob**

The new 100W HyLite LED Arc-Cob offers energy savings retrofit solutions for 400W HID lamps. Up to 80% energy savings & 60,000 hours of rated life with free surge protection. Directional Illumination with Type III & V distributions makes the HyLite LED Arc-Cob the ideal choice for Street, Area & Flood Lights. [Click here for more information.](#)

## RESTROOMS & PLUMBING

### **Excel Dryer, Inc.**

With a 95% cost savings over paper towels, The XLERATOR high-speed, energy-efficient hand dryer helps facilities around the world save money, reduce their carbon footprint and improve restroom hygiene. XLERATOR is Made In USA Certified and can help qualify for LEED credits. [Click here for more information.](#)

## ROOFING

### **IMETCO's Roof Deck Systems Offer Outstanding Structural Strength**

IMETCO's Perform-A-Deck roof deck systems provide outstanding structural strength, maximum energy efficiency, optimal acoustical value, excellent moisture protection and UL fire rated designs. When integrated with IMETCO's structural roof panel, the system is engineered and tested to resist extreme wind and debris impact. [Click here for more information.](#)

### **Garland Introduces New Innovative Modified Membrane**

Garland's OptiMax™ thermoset polyurethane-modified membrane combines two highly effective waterproofing materials – polyurethane and asphalt – in an “active modification” process involving chemically reacting the polyurethane modifier to specific molecules within the asphalt, providing enhanced long-term performance characteristics and weatherability. For more

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Tinton Falls, NJ 07724  
732-842-7433

**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget  
**Date:** Wednesday, January 13, 2016 at 6:19:40 AM Eastern Standard Time  
**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀  
**To:** jmitchell@revere.mec.edu

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**Consolidating services with one vendor extends your school budget - providing more purchasing power for school safety and student accountability services.**

**Begin with the One Card...**a student ID card that can also take attendance (on the bus, at the building entrance and in the classroom).

School safety services can then be added with visitor management, secure door access. Improve operations by using the One Card to buy lunch.

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget  
**Date:** Wednesday, January 13, 2016 at 5:59:58 AM Eastern Standard Time  
**From:** ScholarChip 🍄 on behalf of ScholarChip 🍄  
**To:** lgarcia@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget

**Date:** Wednesday, January 13, 2016 at 5:54:42 AM Eastern Standard Time

**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀

**To:** smagno@revere.mec.edu

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**Date:** Wednesday, January 13, 2016 at 5:49:37 AM Eastern Standard Time  
**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀  
**To:** slivote@revere.mec.edu

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School safety services can then be added with visitor management, secure door access. Improve operations by using the One Card to buy lunch.

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget

**Date:** Wednesday, January 13, 2016 at 5:29:40 AM Eastern Standard Time

**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀

**To:** smeier@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget

**Date:** Wednesday, January 13, 2016 at 5:19:33 AM Eastern Standard Time

**From:** ScholarChip 🌿 on behalf of ScholarChip 🌿

**To:** dkelly@revere.mec.edu

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**Date:** Wednesday, January 13, 2016 at 5:14:54 AM Eastern Standard Time  
**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀  
**To:** cmalone@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget

**Date:** Wednesday, January 13, 2016 at 5:09:35 AM Eastern Standard Time

**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀

**To:** jtheriault@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Using One Vendor Improves Your School Budget

**Date:** Wednesday, January 13, 2016 at 5:04:54 AM Eastern Standard Time

**From:** ScholarChip 🍀 on behalf of ScholarChip 🍀

**To:** spechinsky@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School

**Date:** Wednesday, January 6, 2016 at 7:29:38 AM Eastern Standard Time

**From:** ScholarChip on behalf of ScholarChip

**To:** smagno@revere.mec.edu

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## The 1st Step to a safer school is Visitor Management.

- Manages student pick-up.
- Searches public sex offender records.
- Issues smart IDs to frequent visitors.
- Supports notifications and messaging.
- Supports school defined alerts.
- Provides volunteer time clock.
- Integrates with all student information systems.
- Self service mode available.

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**Date:** Wednesday, January 6, 2016 at 7:29:38 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** jmitchell@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:54:36 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** jtheriault@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:49:41 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** spechinsky@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:39:38 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** smeier@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:19:45 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** lgarcia@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:09:47 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** slivote@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Identify All Visitors To Your School  
**Date:** Wednesday, January 6, 2016 at 6:04:58 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** cmalone@revere.mec.edu

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**Date:** Wednesday, January 6, 2016 at 6:00:04 AM Eastern Standard Time  
**From:** ScholarChip on behalf of ScholarChip  
**To:** dkelly@revere.mec.edu

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