

**Subject:** FW: K-12 Visitor Sign-In Best Practices

**Date:** Wednesday, October 31, 2018 at 8:08:47 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** csvendsen@revere.mec.edu

Hi Carl,

As you may know, the ability to instantly and automatically screen visitors is becoming a basic part of campus safety. More than 22,000 schools across the nation have enhanced campus safety by implementing the Raptor Visitor Management system to monitor and track everyone who enters their buildings.

[Click here](#) to join a live demo to learn more about how Raptor Technologies can help you optimize your safety initiatives.

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, October 8, 2018 at 2:17 PM  
Subject: K-12 Visitor Sign-In Best Practices  
To: csvendsen@revere.mec.edu

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**Subject:** [SUSPECTED SPAM] [MKTG] Schlage NDE 80 Series: Security Made Easy!

**Date:** Tuesday, October 30, 2018 at 11:05:06 AM Eastern Daylight Time

**From:** Craftmaster Hardware

**To:** csvendsen@reverek12.org

eNewsletter October 30th, 2018

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# Schlage Electronics NDE 80 Electronic Security Locks Series!

Utilize the market leading Schlage NDE Wireless Locks and take complete advantage of your Access Control System with ENGAGE™ Technology & IDenticard® Integrations!

The **Schlage® NDE Series** Wireless Locks **with ENGAGE™ technology** is **designed to be easy to install, connect, manage and use**. Developed specifically for facilities that want to upgrade to electronic credentials for improved security and efficiency, it is ideal for interior office doors, common area doors and sensitive storage spaces with a cylindrical door prep. It has a sleek low profile design to satisfy the most discerning client.

[Watch this Educational Video about how to install the Schlage NDE Series Wireless lock.](#)

**ENGAGE™ is a connectivity platform that simplifies the ability to connect people and openings** to deliver cost effective intelligence and efficiency to any facility.

- Conveniently retrofits into standard ND door prep without drilling additional holes
- Installs in about 15 minutes with just a Phillips screwdriver
- Compatible with proximity as well as aptiQ™ and aptiQmobile™ smart credentials
- Free cloud-based ENGAGE™ mobile and web apps make it simple to configure lock settings, add users, and view audits and alerts from

anywhere

Watch this Educational Video about the ENGAGE™ Technology.

**IDenticard®** is proud to be a **leading provider of products and solutions that help identify and secure people and premises**. IDenticard® works hard to offer innovative products and reliable service to all of its customers, from local organizations to Fortune 500 companies. IDenticard® areas of expertise include ID badging programs and identification solutions, ID card accessories, Visitor Management systems and access control systems.

For added features and benefits, the **Schlage NDE Series Wireless Locks** can be managed with IDenticard® for ease of use and improved security! Available in various preps including IC Core.

Watch this Educational Video about the IDenticard® Access Control System.

**Learn more about the the Schlage NDE 80 Series ...**

More than supplying the most durable, safe and aesthetically pleasing products, **Craftmaster is committed to the success of your projects and the completion of your orders.**

We make this promise because our team takes personal accountability for your need. We are the most experienced and passionate customer support group the industry has to offer. **To become your most valued partner, your "go-to" source, we know you need something more.**

**Call [800-221-3212](tel:800-221-3212) or [visit our website](#) to learn more about our platform of Locksmith Support Services.**

## **Product Highlights:**

Schlage Electronics Engage

## Storeroom Lock with I.C. Prep

(SKU # SC/NDE80JD-RHO-626 )

Starting @ \$ 441.00

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**Subject:** K-12 Visitor Sign-In Best Practices

**Date:** Monday, October 29, 2018 at 8:05:12 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** dmokaba@revere.mec.edu

Hi Danielle,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

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**Subject:** K-12 Visitor Sign-In

**Date:** Friday, October 26, 2018 at 8:06:58 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** csvendsen@revere.mec.edu

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**Subject:** Fla. school security reporting app will no longer track location  
**Date:** Friday, October 26, 2018 at 6:20:59 AM Eastern Daylight Time  
**From:** DA Daily Newsletter  
**To:** SPAONE@REVERE.MEC.EDU

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## Florida school security reporting app will no longer track location

Herald-Tribune

The state is now saying it will no longer track the information of users reporting suspicious information on its new anonymous school security reporting app, FortifyFL. The app gives users the option to enable or disable location services. If enabled, that information was previously made available to law enforcement.

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## Relationships—not money—are the key to improving schools

Science Daily

Strong relationships between teachers, parents and students at schools has more

impact on improving student learning than does financial support, new research shows. The study found that social capital had a three- to five-times larger effect than financial capital on reading and math scores in Michigan schools.

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Naperville Sun

Rather than focus on the percentage of students meeting or exceeding expectations, the new formula for K8 schools will now emphasize students' academic gains in relation to those of other students across the state. [Read more>>](#)

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Following their October board meeting, the Ohio High School Athletic Association issued penalties for 35 schools that had recently committed infractions that violated OHSAA bylaws or sports regulations. [Read more>>](#)

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The Atlantic

U.S. Secretary of Education Betsy DeVos declared American public schools a “dead end” and advocated for school choice. Families who have watched their local schools struggle might agree with DeVos, but her characterization is still troubling. It reflects a distrust of education as a communal goal. That’s a big change from the original objective of American public schools. [Read more>>](#)

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### **Music education can have tremendous payoff despite high costs**

Education Dive

Music education is not an inexpensive offering for schools and districts. However, new research shows that schools offering music programs have a 90.2 percent graduation rate, and a 93.9 percent attendance rate, as opposed to schools that don’t offer music education with a 72.9 percent graduation and 84.9 percent attendance rate. [Read more>>](#)

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The teacher shortage is getting so bad across the country that tens of thousands of students nationwide now get lessons live streamed into their classrooms. Some school districts say the motivation for using remote teachers is to fill critical vacancies and that the costs are about the same as hiring teachers. [Read more>>](#)

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## **Teaching K12 students to become experts**

Blane McCann

Nebraska school district's initiative also expands access to gifted programs.

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Visitor Pass Solutions has launched a time-saving kiosk version of its visitor management software, eVisitorPass. The touchscreen application enables visitors to check themselves into an organization's building and then pick up their badges from an administrator at the front desk. [Read more>>](#)

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### **Foundation to connect 30,000 Texas high school students**

The 1Million Project Foundation/Sprint

Sprint that the 1Million Project Foundation aims to provide approximately 30,000 Texas high school students in 17 school districts with a free mobile device and free wireless service by the end of the 2018-19 school year. [Read more>>](#)

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Columbia School District has selected Discovery Education's digital content to integrate into its X-STREAM extracurricular program. Educators will also be supported by the Discovery Education Community, a global community of



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### **S.C. superintendent to retire after leading for 15 years**

Spartanburg Herald-Journal

Spartanburg School District 5 Superintendent Scott Turner, who guided the district over the past 15 years, has announced plans to retire at the end of the 2018-19 school year. He was principal at Byrnes High School before becoming superintendent. His career in education spans 32 years. [Read more>>](#)

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### **David Renaut to retire from heading up his Pennsylvania district**

York Dispatch

Superintendent David Renaut announced his retirement from leading Spring Grove Area School District. He has a long history with the district that began as principal of New Salem Elementary School in 2001. Six years later, Renaut became assistant superintendent before taking the top spot in 2016. [Read more>>](#)

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### **Principal to take over from retiring superintendent in N.Y. district**

Bennington Banner

After 12 years as superintendent of the Hoosick Falls CSD, Ken Facin has announced plans to retire at the end of this school year. The board appointed Patrick Dailey, high school principal, as the new superintendent beginning July 1, 2019. [Read more>>](#)

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**Date:** Friday, October 26, 2018 at 6:20:19 AM Eastern Daylight Time  
**From:** DA Daily Newsletter  
**To:** SMEIER@REVERE.MEC.EDU

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**To:** jvadala@reverek12.org

Hi Josh,

My name is Devin Compton and I am reaching out to introduce you to Raptor Technologies. The Raptor [Visitor Management System](#) is the core of an integrated set of front office security solutions designed to protect students, faculty, and staff.

Our technology will allow you to monitor all who enter the school, their purpose for visiting, and it will instantly let you know if that person should, or should not, be in your school.

Key Features:

- Instant Screening
- Accurate Records
- Efficient Reporting
- [Volunteer Management](#)
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I would like to schedule a call in the next week or so to go over our system and show you how we can help create a safer environment for your students and faculty

Do you have 20 minutes next week?

Thanks,  
Devin Compton  
Raptor Technologies, LLC  
O: 512-985-9286  
[dcompton@raptortech.com](mailto:dcompton@raptortech.com)  
631 West 22<sup>nd</sup> St.  
Houston, TX 77008

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**Subject:** FW: K-12 Visitor Sign-In Best Practices

**Date:** Wednesday, October 24, 2018 at 8:12:42 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@reverek12.org

Hi Josh,

As you may know, the ability to instantly and automatically screen visitors is becoming a basic part of campus safety. More than 22,000 schools across the nation have enhanced campus safety by implementing the Raptor Visitor Management system to monitor and track everyone who enters their buildings.

[Click here](#) to join a live demo to learn more about how Raptor Technologies can help you optimize your safety initiatives.

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, October 8, 2018 at 2:17 PM  
Subject: K-12 Visitor Sign-In Best Practices  
To: jvadala@reverek12.org

Hi Josh,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools. [Click here](#) to see how the Raptor Visitor Management system works and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff.

Thanks,

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713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: K-12 Visitor Sign-In Best Practices

**Date:** Wednesday, October 24, 2018 at 8:12:41 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@reverek12.org

Hi Josh,

As you may know, the ability to instantly and automatically screen visitors is becoming a basic part of campus safety. More than 22,000 schools across the nation have enhanced campus safety by implementing the Raptor Visitor Management system to monitor and track everyone who enters their buildings.

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----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, October 8, 2018 at 2:17 PM  
Subject: K-12 Visitor Sign-In Best Practices  
To: jvadala@reverek12.org

Hi Josh,

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631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: K-12 Visitor Sign-In Best Practices

**Date:** Wednesday, October 24, 2018 at 8:08:39 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** dmokaba@revere.mec.edu

Hi Danielle,

As you may know, the ability to instantly and automatically screen visitors is becoming a basic part of campus safety. More than 22,000 schools across the nation have enhanced campus safety by implementing the Raptor Visitor Management system to monitor and track everyone who enters their buildings.

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Regards,

Jamie

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Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, October 8, 2018 at 2:17 PM  
Subject: K-12 Visitor Sign-In Best Practices  
To: dmokaba@revere.mec.edu

Hi Danielle,

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Houston, TX 77008  
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**Subject:** K-12 Visitor Sign-In

**Date:** Friday, October 19, 2018 at 8:05:01 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@reverek12.org

Hi Josh,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools. [Click here](#) to see how the Raptor Visitor Management system works and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff.

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Houston, TX 77008  
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**Subject:** K-12 Visitor Sign-In Best Practices

**Date:** Friday, October 19, 2018 at 8:04:55 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@reverek12.org

Hi Josh,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools. [Click here](#) to see how the Raptor Visitor Management system works and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff.

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Jamie

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713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
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**Subject:** K-12 Visitor Sign-In

**Date:** Friday, October 19, 2018 at 8:04:49 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** dmokaba@revere.mec.edu

Hi Danielle,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

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713-880-8902 x176  
631 W 22nd St.  
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**Subject:** FW: SVPP Grant  
**Date:** Wednesday, October 17, 2018 at 2:41:48 PM Eastern Daylight Time  
**From:** Dianne Kelly  
**To:** 'heiserr@amesburyma.gov'  
**Attachments:** Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Hi Robin,  
My apologies for this taking so long. I first had to get a copy from our police department and then I was out of district.  
Thanks,  
Dk

Dianne K. Kelly, Ed.D.  
Superintendent  
Revere Public Schools  
101 School Street, Revere, MA 02151  
781-286-8226

**Subject:** FW: K-12 Visitor Sign-In Best Practices

**Date:** Wednesday, October 17, 2018 at 8:07:55 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** lalbanesi@revere.mec.edu

Hi Louis,

As you may know, the ability to instantly and automatically screen visitors is becoming a basic part of campus safety. More than 22,000 schools across the nation have enhanced campus safety by implementing the Raptor Visitor Management system to monitor and track everyone who enters their buildings.

[Click here](#) to join a live demo to learn more about how Raptor Technologies can help you optimize your safety initiatives.

Regards,

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Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, October 8, 2018 at 2:17 PM  
Subject: K-12 Visitor Sign-In Best Practices  
To: lalbanesi@revere.mec.edu

Hi Louis,

With more than 750,000 registered sex offenders in the U.S., it is more important than ever to be able to monitor and track everyone who enters your campus.

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713-880-8902 x176  
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Houston, TX 77008  
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**Subject:** Fwd: SVPP Grant  
**Date:** Saturday, October 13, 2018 at 12:18:07 PM Eastern Daylight Time  
**From:** Callahan CIV Kathleen  
**To:** DKelly@reverek12.org  
**CC:** Guido Chief James  
**Attachments:** Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Forwarding to this email as well since not sure which is the most recent. Thanks!

Kathy

Sent from my iPhone

Begin forwarded message:

**From:** Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)>  
**Date:** October 13, 2018 at 12:06:01 PM EDT  
**To:** "[dkelly@revere.mec.edu](mailto:dkelly@revere.mec.edu)" <[dkelly@revere.mec.edu](mailto:dkelly@revere.mec.edu)>  
**Cc:** Guido Chief James <[jguido@reverepolice.org](mailto:jguido@reverepolice.org)>  
**Subject:** Fwd: SVPP Grant

Hello Dianne,  
Here you go on the SVPP grant. The Chief plans to reach out to you on Monday.  
Best,  
Kathy Callahan  
Revere Police

Sent from my iPhone

Begin forwarded message:

**From:** Kerry Wolfgang <[kwolfgang@capicinc.org](mailto:kwolfgang@capicinc.org)>  
**Date:** October 4, 2018 at 8:40:38 AM EDT  
**To:** Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)>  
**Subject:** FW: SVPP Grant

Hi Kathy,  
Per my previous email, attached is the narrative and budget components of the SVPP grant application.  
Kerry

**Subject:** Fwd: SVPP Grant  
**Date:** Saturday, October 13, 2018 at 12:06:01 PM Eastern Daylight Time  
**From:** Callahan CIV Kathleen  
**To:** [dkelly@revere.mec.edu](mailto:dkelly@revere.mec.edu)  
**CC:** Guido Chief James  
**Attachments:** Project Narrative - SVPP.docx, ATT00001.htm, COPS School Violence Prevention Program Grant BudgetNarrative.docx, ATT00002.htm, COPS School Violence Prevention Program Budget Worksheet.docx, ATT00003.htm

Hello Dianne,  
Here you go on the SVPP grant. The Chief plans to reach out to you on Monday.  
Best,  
Kathy Callahan  
Revere Police

Sent from my iPhone

Begin forwarded message:

**From:** Kerry Wolfgang <[kwolfgang@capicinc.org](mailto:kwolfgang@capicinc.org)>  
**Date:** October 4, 2018 at 8:40:38 AM EDT  
**To:** Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)>  
**Subject:** FW: SVPP Grant

Hi Kathy,  
Per my previous email, attached is the narrative and budget components of the SVPP grant application.  
Kerry



**Subject:** K-12 Visitor Sign-In

**Date:** Thursday, October 11, 2018 at 8:06:53 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** lalbanesi@revere.mec.edu

Hi Louis,

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713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
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**Subject:** EasyLobby® Solo: Powerful, effective Visitor Management  
**Date:** Tuesday, October 9, 2018 at 11:30:47 AM Eastern Daylight Time  
**From:** PDC IDenticard on behalf of PDC IDenticard  
**To:** pdigiulio@revere.mec.edu

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## EasyLobby Solo: Streamlined, secure visitor management

**Elevate your sign-in experience with this solution from HID**

EasyLobby® Solo is a single-client Visitor Management solution from HID®, perfect for adding a simple, professional sign-in system to your site.

full screen pic.jpg

If the following features are must-have items on your Visitor Management wishlist, EasyLobby Solo is perfect for you:

[Learn More](#)

[Free Trial](#)

- ✓ Driver's license or ID scanning
- ✓ Photo capture
- ✓ Internal watch lists

- ✔ Email alerts
- ✔ Detailed audit reports
- ✔ TEMPbadge™ expiring badge printing

[Contact us](#) to learn more about and experience the safety and security benefits that come along with adding a Visitor Management system to your site or [download this brochure](#).

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**Subject:** EasyLobby® Solo: Powerful, effective Visitor Management  
**Date:** Tuesday, October 9, 2018 at 11:30:23 AM Eastern Daylight Time  
**From:** PDC IDenticard on behalf of PDC IDenticard  
**To:** jsicuso@revere.mec.edu

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**Subject:** EasyLobby® Solo: Powerful, effective Visitor Management  
**Date:** Tuesday, October 9, 2018 at 11:28:40 AM Eastern Daylight Time  
**From:** PDC IDenticard on behalf of PDC IDenticard  
**To:** jperella@revere.mec.edu

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full screen pic.jpg

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**Subject:** FW: Narrative  
**Date:** Tuesday, October 9, 2018 at 9:09:53 AM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** Dianne Kelly  
**Attachments:** FAC64 Price Summary- Revere Schools Grant Camera Additions072718.pdf, FAC64 Price Summary- Revere Schools Grant LPR Cameras 072718.pdf, SVPP Questions.docx, SVPPSustainability20180718.doc, Visitor ManagementOptio.pdf

This is a brief narrative I was asked to send. Also see attached:

---

**From:** Jonathan Ferrara  
**Sent:** Thursday, July 12, 2018 8:26 AM  
**To:** 'Callahan CIV Kathleen' <kcallahan@reverepolice.org>  
**Cc:** sford@reverepolice.org; Guido Chief James <jguido@reverepolice.org>  
**Subject:** Narrative

Kathy,

Per our discussion, here is a breakdown of what we hope to accomplish with the grant. I met with our security vendor after our meeting yesterday and walked him around the school properties to build a quote on the items below. I informed of the grant deadline and he said it wouldn't be a problem to provide a quote in that timeframe. Capt. Ford will have an additional submittal from the RPD side

- Visitor Management system
- **[Jonathan Ferrara] Removed from Grant** Door Access to allow emergency responders to access all school buildings during as emergency response
- **[Jonathan Ferrara] Removed from Grant** Backup "Blue knock boxes"
- Additional School Cameras in all buildings
- Visitor management system that looks up sex offender registry and blacklist in real time



### Visitor management

- All schools have a security desk at the main entrance whereby visitors are ID'd and given a visitor sticker and escorted to a location or in the case of vendors, given a liaison to facilitate their work in the building. The software would scan a visitor's ID into the system and print an ID that fades after a period of time to prevent admittance at a later date without authorization. It would also reference the visitor against an internal blacklist of persons that are prohibited from entering the building, run checks against the sex offender registry and import data from our student information system to identify other prohibited persons for various reasons (209A, non-custodial parent, etc.). The system would then notify the appropriate people immediately if a violation is detected.

### Door Access system

Revere Public Schools currently has a district wide door access system implemented across its fiber optic network. We still have 3 buildings that need to be added to the system and we would like to add additional doors in buildings where this is currently implemented. After this implementation the plan would be to import the card keys of all Revere Police officers so that they have access to all buildings 24 hours per day. During any event requiring police response, they would have access to the building from all sides and not just main entrances. In addition we would like to install blue "knock boxes" for police use only at these location for backup to the card key system.

### Surveillance Cameras

- Revere has invested heavily over the years in its surveillance systems. The School department currently has about 300 cameras that can be viewed from any location around the municipal network. In addition, implementing the mobile component to the system to allow camera viewing would aid first responders to get a view inside and outside of all buildings while on scene. We would like to install more cameras in locations that are currently not covered. To do this we will also add 2 new servers and additional storage arrays to accommodate the increase in cameras.

### License plate Reader

- In conjunction with the police department we would like to install license place readers on the entrance and exit to the school property would aid in being a first line of defense to identify unwanted people the enter the school grounds. Similar to the visitor management system, the license plate reader software would utilize a blacklist and import from student information system would aid in identifying potential threats before they gain access to the school building.

-  
**Jonathan Ferrara**  
Director of IT

**Revere Public Schools**  
101 School St  
Revere, MA 02151  
T 781.485.8454  
F 781.333.2109

**Subject:** Visitor Management offers security regardless of budget  
**Date:** Tuesday, October 2, 2018 at 11:55:19 AM Eastern Daylight Time  
**From:** PDC IDenticard  
**To:** jperella@revere.mec.edu

BlueBar.jpg

## Visitor Management can help reduce violence and theft — regardless of budget

**We offer a variety of check-in systems, from entry level to enterprise-wide**

Do you think Visitor Management is out of your budget?

feathered picture 3.jpg

Think again!

Our Visitor Management offering has options for every price point, including:

[Browse Our Offering](#)

[Free Cost Estimate](#)

- [Expiring visitor badges](#) that cost just pennies per badge
- [Sign-in systems](#), including standalone, multi-location

networked, and web-based  
solutions

- [Expiring](#) and [non-expiring](#) visitor  
log books

We've helped healthcare facilities across the country find the perfect solutions, and we will tailor a solution to meet your needs!

Browse [our offering](#) or contact us for more information on the best solution to fit your budget.

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**Subject:** Visitor Management offers security regardless of budget  
**Date:** Tuesday, October 2, 2018 at 11:55:12 AM Eastern Daylight Time  
**From:** PDC IDenticard  
**To:** jsicuso@revere.mec.edu

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**Subject:** Visitor Management offers security regardless of budget  
**Date:** Tuesday, October 2, 2018 at 11:55:11 AM Eastern Daylight Time  
**From:** PDC IDenticard on behalf of PDC IDenticard  
**To:** pdigiulio@revere.mec.edu

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- [Sign-in systems](#), including standalone, multi-location

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solutions

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**Subject:** An Integrated School Ecosystem

**Date:** Wednesday, September 19, 2018 at 2:14:29 PM Eastern Daylight Time

**From:** ScholarChip Community

**To:** bkelly@revere.mec.edu

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## The People, Places, and Things That Make Up The K12 Ecosystem

**A school district is a giant ecosystem made up of human and mechanical components.**

**K-12 Schools:** Inside these many ecosystems are disparate services used in a Student Information System (SIS), a visitor management system, ID cards, transportation management, a free or reduced lunch program, and an attendance program.

**Ecosystem:** What if your district had a system that integrated each essential part and linked them together into an overall ecosystem that hums with efficiency? Could job easier, your students more successful, and your teachers more effective?

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**To:** jflynn@revere.mec.edu

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**To:** jwillett@revere.mec.edu

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**Date:** Wednesday, September 19, 2018 at 10:08:23 AM Eastern Daylight Time

**From:** Konica Minolta

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**To:** LALBANESI@REVERE.MEC.EDU

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**Subject:** SafeHiring Solutions common sense approach to safety and security

**Date:** Tuesday, September 18, 2018 at 8:01:25 AM Eastern Daylight Time

**From:** Claudia Hurt

**To:** Joanne Willett

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**From:** Claudia Hurt

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**From:** Claudia Hurt

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**From:** Claudia Hurt

**To:** Stephen Pechinsky

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**From:** Claudia Hurt

**To:** William Coutts

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**From:** Claudia Hurt

**To:** Richard Gallucci

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**From:** Claudia Hurt

**To:** Jamie Flynn

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**From:** Claudia Hurt

**To:** Melissa Lomas

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**Subject:** FW: Really know who is visiting your school

**Date:** Monday, September 17, 2018 at 8:15:55 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** bkelly@revere.mec.edu

Hi Barbara,

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools.

[Click here](#) to sign up for a live demo to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

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From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, August 20, 2018 at 2:17 PM

Subject: Re: Really know who is visiting your school

To: bkelly@revere.mec.edu

Hi Barbara,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen and log every visitor against a nationwide registered sex offender database.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)

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**Subject:** FW: Are registered sex offenders visiting your schools?

**Date:** Monday, September 17, 2018 at 8:05:10 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@revere.mec.edu

Hi Josh,

I understand that your top priority as a district leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help you to know *exactly* who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against a nationwide registered sex offender database.

I was also hoping to schedule 10 minutes on your calendar to learn more about your district's visitor management plans and discuss ways we can help optimize them. Is there a time for us to chat briefly next week?

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
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631 W 22nd St.  
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From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, August 20, 2018 at 2:17 PM

Subject: Are registered sex offenders visiting your schools?

To: jvadala@revere.mec.edu

Hi Josh,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to schools in communities of all sizes. [Click here](#) to see how the Raptor Visitor Management system works and to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

I'm interested in learning more about how your district manages visitors and discussing ways we at Raptor Technologies can help optimize your process. Is there a good time for us to chat for 10 minutes next week?

Regards,  
Jamie

P.S. Please join us for our School Safety Webinar Series, featuring safety experts & thought leaders on the topics of training and best practices, with insightful Q&A sessions. [Click here](#) to see our upcoming topics.

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Specialist, School Safety Technologies  
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**Subject:** Are registered sex offenders visiting your schools?

**Date:** Friday, September 14, 2018 at 8:02:17 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jvadala@revere.mec.edu

Hi Josh,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to schools in communities of all sizes. [Click here](#) to see how the Raptor Visitor Management system works and to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

I'm interested in learning more about how your district manages visitors and discussing ways we at Raptor Technologies can help optimize your process. Is there a good time for us to chat for 10 minutes next week?

Regards,  
Jamie

P.S. Please join us for our School Safety Webinar Series, featuring safety experts & thought leaders on the topics of training and best practices, with insightful Q&A sessions. [Click here](#) to see our upcoming topics.

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
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Houston, TX 77008  
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**Subject:** Re: RAPTOR Visitor Management system  
**Date:** Friday, September 14, 2018 at 5:50:22 AM Eastern Daylight Time  
**From:** on behalf of Michelle Rapoza  
**To:** DOECO@list1.doe.mass.edu

Hi Larry

They are having scanning the new licenses. It is scanning the old license but not the new id. They have spent about a week uninstalling and installing. I was curious if other districts that had it were experiencing the same issues with the new Id. Thanks for responding.

Michelle

Sent from my iPhone

On Sep 13, 2018, at 5:26 PM, Larry Azer <[azerl@kingphilip.org](mailto:azerl@kingphilip.org)> wrote:

Michelle,

We just implemented it here and I have not heard of any issues. What kind of difficulty are you experiencing?

Thanks

*Larry Azer*

**Director of Finance & Operations**

King Philip Regional School District

18 King Street, Norfolk, MA 02056

Office: (508) 520-7991 x2203

Mobile: (781) 366-4790

**From:** [DOECO-owner@list1.doe.mass.edu](mailto:DOECO-owner@list1.doe.mass.edu) <[DOECO-owner@list1.doe.mass.edu](mailto:DOECO-owner@list1.doe.mass.edu)> **On Behalf**

**Of** Michelle Rapoza

**Sent:** Wednesday, September 12, 2018 2:58 PM

**To:** [DOECO@list1.doe.mass.edu](mailto:DOECO@list1.doe.mass.edu)

**Subject:** RAPTOR Visitor Management system

Hi,

Does anyone use the Raptor visitor management system and is having difficulty with the "new" version of the MA licenses?



Thanks  
Michelle

Michelle A. Rapoza  
School Business Administrator  
Westport Community Schools  
774-309-3371

***"History will judge us by the difference we make in the every day lives of children!"  
Nelson Mandela***

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following command in the first line of the message body:

help doecoa

**Subject:** RE: RAPTOR Visitor Management system  
**Date:** Thursday, September 13, 2018 at 5:26:34 PM Eastern Daylight Time  
**From:** on behalf of Larry Azer  
**To:** DOECO@list1.doe.mass.edu

Michelle,

We just implemented it here and I have not heard of any issues. What kind of difficulty are you experiencing?

Thanks

*Larry Azer*

**Director of Finance & Operations**

King Philip Regional School District  
18 King Street, Norfolk, MA 02056  
Office: (508) 520-7991 x2203  
Mobile: (781) 366-4790

**From:** [DOECO@list1.doe.mass.edu](mailto:DOECO@list1.doe.mass.edu) <[DOECO@list1.doe.mass.edu](mailto:DOECO@list1.doe.mass.edu)> **On Behalf Of** Michelle Rapoza  
**Sent:** Wednesday, September 12, 2018 2:58 PM  
**To:** [DOECO@list1.doe.mass.edu](mailto:DOECO@list1.doe.mass.edu)  
**Subject:** RAPTOR Visitor Management system

Hi,

Does anyone use the Raptor visitor management system and is having difficulty with the "new" version of the MA licenses?

Thanks  
Michelle

Michelle A. Rapoza  
School Business Administrator  
Westport Community Schools  
774-309-3371

*"History will judge us by the difference we make in the every day lives of children!"*

**Nelson Mandela**

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following command in the first line of the message body:

help doecoa

**Subject:** RAPTOR Visitor Management system

**Date:** Wednesday, September 12, 2018 at 2:57:30 PM Eastern Daylight Time

**From:** on behalf of Michelle Rapoza

**To:** DOECO@LIST1.DOE.MASS.EDU

Hi,

Does anyone use the Raptor visitor management system and is having difficulty with the "new" version of the MA licenses?

Thanks  
Michelle

Michelle A. Rapoza  
School Business Administrator  
Westport Community Schools  
774-309-3371

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Nelson Mandela***

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following command in the first line of the message body:

help doecoa

**Subject:** FW: Really know who is visiting your school

**Date:** Wednesday, September 12, 2018 at 8:23:03 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jwillett@revere.mec.edu

Hi Joanne,

The Raptor Visitor Management system flags an average of **40 registered sex offenders** every day trying to gain access to our clients' schools.

[Click here](#) to get a quote and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: jwillett@revere.mec.edu

Hi Joanne,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen and log every visitor against a nationwide registered sex offender database.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies

[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
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**Subject:** Really know who is visiting your school

**Date:** Wednesday, September 12, 2018 at 8:09:39 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** bkelly@revere.mec.edu

Hi Barbara,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

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Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:22 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** John Perella

Hi John,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

SafeVisitor takes basic visitor management to a new level of security which is critical for a school security program.

Image



Learn more about SafeVisitor

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Have a great day.



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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:15 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Richard Gallucci

Hi Richard,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:13 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Donna Bonarrigo

Hi Donna,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:13 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Joanne Willett

Hi Joanne,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:12 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Percy Napier

Hi Percy,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:12 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Stephen Pechinsky

Hi Stephen,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:12 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Steven Magno

Hi Steven,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:07 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Jamie Flynn

Hi Jamie,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:07 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** Melissa Lomas

Hi Melissa,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** School Security: SafeVisitor vs Raptor

**Date:** Monday, September 10, 2018 at 12:52:07 PM Eastern Daylight Time

**From:** Safe Hiring Solutions

**To:** William Coutts

Hi William,

It is important when evaluating products that you can compare and apple to an apple. Raptor has been providing visitor management services to schools for many years. SafeVisitor is the new, disruptive visitor management system that was developed by security & background screening professionals with experience in law enforcement, Secret Service, Navy Seals, NSA, FBI, state police, corporate and school security executives.

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**Subject:** FW: Really know who is visiting your school

**Date:** Monday, September 10, 2018 at 8:21:04 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** shoomis@revere.mec.edu

Hi Sara,

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools.

[Click here](#) to sign up for a live demo to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <[j.prewitt@raptortech.com](mailto:j.prewitt@raptortech.com)>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: shoomis@revere.mec.edu

Hi Sara,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

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Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: Protect your students with K-12 Visitor Management  
**Date:** Monday, September 10, 2018 at 8:09:03 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** csvendsen@revere.mec.edu

Hi Carl,

I understand that your top priority as a district leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help you to know *exactly* who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against a nationwide registered sex offender database.

I was also hoping to schedule 10 minutes on your calendar to learn more about your district's visitor management plans and discuss ways we can help optimize them. Is there a time for us to chat briefly next week?

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Protect your students with K-12 Visitor Management  
To: csvendsen@revere.mec.edu

Hi Carl,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

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I'm interested in learning more about how your district manages visitors and discussing ways we at Raptor Technologies can help optimize your process. Is there a good time for us to chat for 10 minutes next week?

Regards,  
Jamie

P.S. Please join us for our School Safety Webinar Series, featuring safety experts & thought leaders on the topics of training and best practices, with insightful Q&A sessions. [Click here](#) to see our upcoming topics.

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
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631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: Really know who is visiting your school

**Date:** Monday, September 10, 2018 at 8:05:46 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jflynn@revere.mec.edu

Hi Jamie,

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools.

[Click here](#) to sign up for a live demo to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, August 20, 2018 at 2:17 PM

Subject: Re: Really know who is visiting your school

To: jflynn@revere.mec.edu

Hi Jamie,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

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Regards,

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631 W 22nd St.  
Houston, TX 77008  
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**Subject:** Really know who is visiting your school

**Date:** Friday, September 7, 2018 at 8:05:34 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jwillett@revere.mec.edu

Hi Joanne,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to our clients' schools.

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Regards,

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**Subject:** FW: Really know who is visiting your school

**Date:** Wednesday, September 5, 2018 at 8:20:39 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** esvendsen@revere.mec.edu

Hi Erika,

The Raptor Visitor Management system flags an average of **40 registered sex offenders every day** trying to gain access to our clients' schools.

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631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, August 20, 2018 at 2:17 PM

Subject: Re: Really know who is visiting your school

To: esvendsen@revere.mec.edu

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**Subject:** FW: Protect your students with K-12 Visitor Management  
**Date:** Wednesday, September 5, 2018 at 8:11:38 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** dmokaba@revere.mec.edu

Hi Danielle,

I understand that your top priority as a district leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help you to know *exactly* who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against a nationwide registered sex offender database.

I was also hoping to schedule 10 minutes on your calendar to learn more about your district's visitor management plans and discuss ways we can help optimize them. Is there a time for us to chat briefly next week?

Regards,

Jamie

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jprewitt@raptortech.com  
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631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Protect your students with K-12 Visitor Management

To: dmokaba@revere.mec.edu

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Regards,  
Jamie

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**Subject:** Really know who is visiting your school

**Date:** Wednesday, September 5, 2018 at 8:03:15 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** shoomis@revere.mec.edu

Hi Sara,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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Regards,

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**Subject:** Really know who is visiting your school

**Date:** Monday, September 3, 2018 at 8:07:46 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jflynn@revere.mec.edu

Hi Jamie,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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**Subject:** FW: Are registered sex offenders visiting your schools?

**Date:** Monday, September 3, 2018 at 8:07:36 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** lalbanesi@revere.mec.edu

Hi Louis,

I understand that your top priority as a district leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help you to know *exactly* who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

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Regards,

Jamie

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Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

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From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, August 20, 2018 at 2:17 PM

Subject: Are registered sex offenders visiting your schools?  
To: lalbanesi@revere.mec.edu

Hi Louis,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

The Raptor Visitor Management system flags **more than 40 sex offenders every day** trying to gain access to schools in communities of all sizes. [Click here](#) to see how the Raptor Visitor Management system works and to learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

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Regards,  
Jamie

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**Subject:** FW: Really know who is visiting your school

**Date:** Monday, September 3, 2018 at 8:06:50 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smeier@revere.mec.edu

Hi Samantha,

The Raptor Visitor Management system flags an average of **40 registered sex offenders** every day trying to gain access to our clients' schools.

[Click here](#) to get a quote and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders.

Thanks,

Jamie

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jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

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From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: smeier@revere.mec.edu

Hi Samantha,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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schools.

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Regards,

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**Subject:** Protect your students with K-12 Visitor Management

**Date:** Monday, September 3, 2018 at 8:05:03 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** csvendsen@revere.mec.edu

Hi Carl,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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**Subject:** Really know who is visiting your school

**Date:** Friday, August 31, 2018 at 8:05:03 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** esvendsen@revere.mec.edu

Hi Erika,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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Regards,

Jamie

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**Subject:** Protect your students with K-12 Visitor Management  
**Date:** Friday, August 31, 2018 at 8:04:48 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** dmokaba@revere.mec.edu

Hi Danielle,

*Would you want to know if a sex offender was trying to gain access to one of your campuses?*

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**Subject:** FW: Really know who is visiting your school  
**Date:** Wednesday, August 29, 2018 at 8:14:44 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** smagno@revere.mec.edu

Hi Steven,

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631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: smagno@revere.mec.edu

Hi Steven,

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**Subject:** Are registered sex offenders visiting your schools?

**Date:** Wednesday, August 29, 2018 at 8:04:26 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** [lalbanesi@revere.mec.edu](mailto:lalbanesi@revere.mec.edu)

Hi Louis,

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**Subject:** [Article] Successfully Implementing Visual Security in Schools  
**Date:** Tuesday, August 28, 2018 at 3:14:30 PM Eastern Daylight Time  
**From:** ID Wholesaler  
**To:** mbisalti@revere.mec.edu

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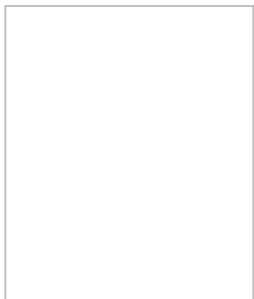
Article: Successfully Implementing Visual Security in Schools

**Insights from *Increasing School Security through Visual Identification*, Part of the Campus Safety Webcast Series**

School security has never been more top of mind than it is now. A steady rise of violence in and out of the classroom has school administrators and staff, board members, and families across America searching for answers. Many schools are exploring more proactive approaches to safety and security by introducing enhanced visual security into their photo identification programs.

In partnership with Campus Safety and HID, ID Wholesaler recently hosted *Increasing School Security through Visual Identification*, a webinar that offers low-cost and easy to implement ideas for school safety, security, and visitor management.

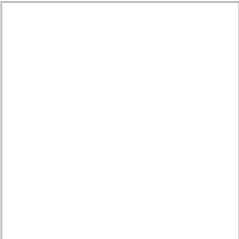
In the webinar, Gary Lambert, Beekmantown Central School District’s Director of 21st Century Learning, details the recently updated safety plan at his own school and shares six insights for how you can raise security in your school district using visual identification.



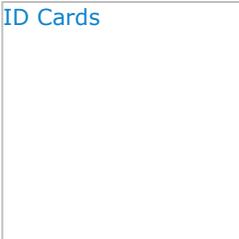
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**Custom School Safety Cards**



**CloudBadging Software**



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**Subject:** [Article] Successfully Implementing Visual Security in Schools  
**Date:** Tuesday, August 28, 2018 at 3:14:11 PM Eastern Daylight Time  
**From:** ID Wholesaler  
**To:** cryan@revere.mec.edu

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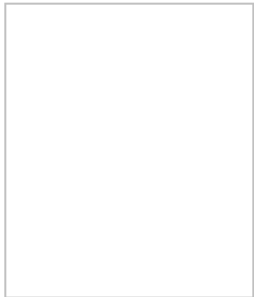
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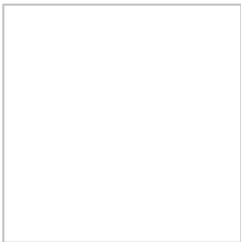
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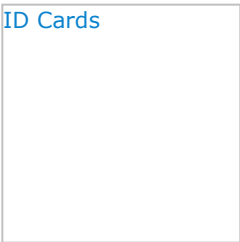
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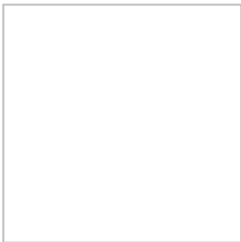
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**Subject:** Subscription Activation Notice

**Date:** Tuesday, August 28, 2018 at 8:59:02 AM Eastern Daylight Time

**From:** School Planning & Management

**To:** CSVENDSEN@REVERE.MEC.EDU

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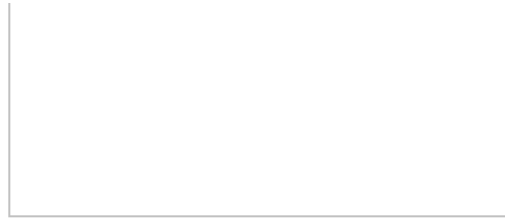
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**Subject:** Subscription Activation Notice

**Date:** Tuesday, August 28, 2018 at 8:59:02 AM Eastern Daylight Time

**From:** School Planning & Management

**To:** LALBANESI@REVERE.MEC.EDU

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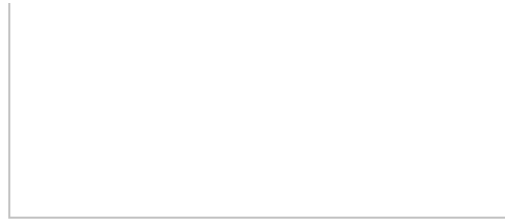
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**Subject:** FW: Really know who is visiting your school

**Date:** Tuesday, August 28, 2018 at 8:40:45 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** rgallucci@revere.mec.edu

Hi Richard,

The Raptor Visitor Management system flags an average of **40 registered sex offenders** every day trying to gain access to our clients' schools.

[Click here](#) to get a quote and learn why more than 22,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

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From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: rgallucci@revere.mec.edu

Hi Richard,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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**Subject:** Really know who is visiting your school

**Date:** Tuesday, August 28, 2018 at 8:31:46 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smeier@revere.mec.edu

Hi Samantha,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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**Subject:** FW: Really know who is visiting your school

**Date:** Monday, August 27, 2018 at 8:08:09 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** ccoutts@revere.mec.edu

Hi William,

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631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, August 20, 2018 at 2:17 PM  
Subject: Re: Really know who is visiting your school  
To: ccoutts@revere.mec.edu

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**Subject:** Really know who is visiting your school

**Date:** Friday, August 24, 2018 at 8:04:38 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smagno@revere.mec.edu

Hi Steven,

As your district prepares to welcome students, families, staff, volunteers, and vendors back to school, we at Raptor Technologies understand that safety and security are your top priority.

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**Subject:** COPS School Violence Prevention Program (SVPP) and the STOP School Violence Act of 2018  
**Date:** Thursday, August 23, 2018 at 3:40:59 PM Eastern Daylight Time  
**From:** McDonald, James  
**To:** dkelly@reverek12.org  
**Attachments:** image001.jpg, image002.png



**RE: COPS School Violence Prevention Program (SVPP) and the STOP School Violence Act of 2018**

Dear Dianne ,

Today's challenges are immense as each year there are thousands of acts of youth violence in our schools, including assault, bullying, suicide, and homicide. As you know youth often display warning signs or signals before taking any action: 80% of school shooters tell someone of their plans (69% tell more than one person) and 70% of those who complete suicide tells someone of their plans or give another warning sign. Unfortunately, the youth and adults who observe these signs or signals do not always recognize what they are seeing or do not report what they observe. Through training about

these warning signs, school security infrastructure improvements, and better coordination with law enforcement, together we have a real opportunity to STOP school violence before it happens.

Red Hawk Fire & Security working closely with the Security Industry Association (SIA), Partner Alliance for Safer Schools (PASS) and many other similar organizations, have had a long commitment to school safety. The 2018 STOP School Violence Act of 2018 grant program (25mil), through the Department of Justice's **Community Oriented Policing Services** (COPS) is closed however, the nearly \$1 billion for matching grant programs from the U.S. Department of Justice (DOJ) through 2028 is expected to remain funded.

The following are typical security technologies that can be included under this grant program:

- **Equipment**
  - Entry control
  - Intrusion alarm systems
  - Screening equipment
  - Security lighting
- **Other Technology**
  - Two-way radios
  - Duress alarm systems
  - Emergency alerts/communication systems
  - Identification/visitor management
  - School facility mapping
  - Bus tracking/route mapping
  - Video surveillance technology
- **Additional Uses**
  - Salary/benefits for coordination personnel (non-sworn, civilian)
  - Supplies
  - Travel/training
  - Consultant services

Each award is two years (24 months) in duration. Each award recipient may receive a maximum federal share of \$500,000. Agencies are required to contribute a local cash match of at least 25 percent toward the total cost of the approved award project during the award period.

I have 30 years of experience protecting 1,000's of locations while using security technology to deter negative behaviors within many organizations. To justify your security needs I apply today's "Best Practices" and Nationally recognized School Safety Guidelines, working with municipal, state and

federal agencies who are focused on solving this problem. I welcome an opportunity to discuss and assess your current status and any goals and objectives you may have.

**Additional Resources** regarding “Best Practices” and the grant program can be found at the following links:

**The Office of Community Oriented Policing Services (COPS Office)** is a component within the U.S. Department of Justice dedicated to community policing: <https://cops.usdoj.gov/>

**Safety and Security Guidelines for K-12 Schools** from the Partner Alliance for Safer Schools: <https://passk12.org/>

**Enhancing School Safety Using a Threat Assessment Model** an Operational Guide for Preventing Targeted School Violence: <https://www.dhs.gov/publication/enhancing-school-safety-using-threat-assessment-model>

**The Role of Technology in Improving K–12 School Safety (RAND Corporation)** provides a synthesis of expert opinions and a review of the literature regarding school safety technology: [https://www.rand.org/content/dam/rand/pubs/research\\_reports/RR1400/RR1488/RAND\\_RR1488.pdf](https://www.rand.org/content/dam/rand/pubs/research_reports/RR1400/RR1488/RAND_RR1488.pdf)

**A Comprehensive Report on School Safety Technology** sponsored by the National Institute of Justice, prepared and conducted by The Johns Hopkins University Applied Physics Laboratory (APL) in cooperation with The Johns Hopkins University School of Education, Division of Public Safety Leadership, and The Bloomberg School of Public Health: <https://www.ncjrs.gov/pdffiles1/nij/grants/250274.pdf>

**Readiness and Emergency Management for Schools (REMS)** a hub of information, resources, training, and services in school safety and emergency operations planning <https://rems.ed.gov/>

**FEMA Multi-hazard Emergency Planning for Schools Toolkit** provides a wide variety of resources to assist schools in planning and assessments <https://training.fema.gov/programs/emischool/el361toolkit/start.htm>

Please contact me at (774) 218-5140 or [james.mcdonald@redhawkus.com](mailto:james.mcdonald@redhawkus.com) to schedule a time to meet. It would be my pleasure assist you in any way to create a safer environment for your facilities.

Best Regards,

-Jamie

James E. G. McDonald, IV  
System Sales Integrator  
**Red Hawk Fire & Security**  
300 Myles Standish Blvd., Suite 101 | Dianne Kelly  
Revere  
101 School Street  
Revere, MA 01901 Taunton, MA 02780  
Main: (800) 528-3059 | Cell: (774) 218-5140  
Company Web: [www.redhawkus.com](http://www.redhawkus.com)  
Email: [James.McDonald@RedHawkUS.Com](mailto:James.McDonald@RedHawkUS.Com)  
LinkedIn Profile: <https://www.linkedin.com/in/physicalsecuritytechnologist/>



**About Red Hawk Fire & Security**

Red Hawk Fire & Security designs, installs, tests, inspects and maintains a broad portfolio of life safety and security solutions using the latest technologies and advanced systems integration for enterprise level access control, video surveillance systems and physical security equipment. An industry leader with 1,400 employees and a national footprint, the company serves more than 50,000 commercial facilities in financial services, retail, education, pharma/biomed, healthcare and manufacturing. Red Hawk Fire & Security is headquartered in Boca Raton, Florida and their website is <http://www.redhawkus.com>.

**Subject:** Really know who is visiting your school

**Date:** Thursday, August 23, 2018 at 8:09:40 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** [rgallucci@revere.mec.edu](mailto:rgallucci@revere.mec.edu)



Hi Richard,

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:09:22 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** ccoutts@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

Understand your student population, who is in the building at any given time.

## Enrolled Students Tap Their ID To Gain Access To The Building

Administrators review data to make data driven decisions impacting student safety

Safety begins with automating attendance at the building, classroom and bus. Only currently enrolled students are permitted to enter the building. All others report to a Visitor Management station. Authorized staff simply tap their smart ID cards to gain access to secure doors.

(System pushes and pulls data from your SIS, i.e. PowerSchool)

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:09:10 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** jwillett@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:09:03 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** rgallucci@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:08:44 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** bkelly@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:08:10 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** mcosta@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:08:03 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** mmalfitano@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:07:44 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** jflynn@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:07:31 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** dmokaba@revere.mec.edu

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**Date:** Wednesday, August 22, 2018 at 11:07:14 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** jvadala@revere.mec.edu

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**Subject:** Only Enrolled Students Should Be In The Building

**Date:** Wednesday, August 22, 2018 at 11:06:13 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** ccole@revere.mec.edu

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**Date:** Tuesday, August 21, 2018 at 8:04:50 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** ccoutts@revere.mec.edu

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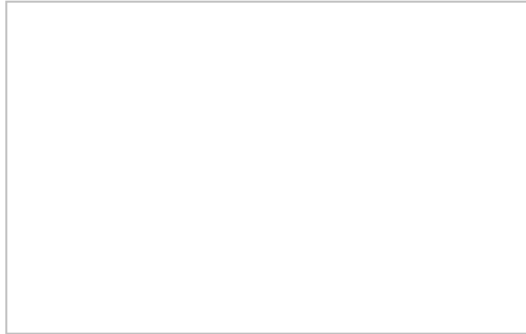
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**Subject:** 2018 New Product of the Year Winners Announced

**Date:** Monday, August 20, 2018 at 9:05:46 AM Eastern Daylight Time

**From:** Security Today

**To:** jwillett@revere.mec.edu



### ***Security Today* 2018 New Product of the Year Award Winners Announced**

DALLAS, August 2018 — *Security Today* magazine, the leading industry media brand providing technology, education and solutions for security professionals, and securitytoday.com, the preeminent editorial website for the security industry, announced the winners of the *Security Today* 2018 New Product of the Year Award today.

The *Security Today* New Product of the Year Award honors the outstanding product development achievements of security equipment manufacturers whose products are considered to be particularly noteworthy in their ability to improve security. More than 100 entries were received in the 10th successful year of the independently juried contest. Winners were honored in 47 product award categories:

The winners are:

#### **Access Control - Biometrics**

HID Global, HID Lumidigm V400-BX Series Fingerprint Sensors

#### **Access Control Devices/Peripherals**

ASSA ABLOY, EcoFlex Exit Trim

CyberLock, Inc., ValidiKey 20 Vault

#### **Access Control Devices/Peripherals - Wireless**

Allegion, Von Duprin Remote Undogging and Remote Monitoring Kits

#### **Access Control Software/Controllers**

ProdataKey, Cloud Node / Cloud Node SE

Mercury Security, Mercury IP Intelligent Controller Platform

#### **Audio**

Speco Technologies, a-live Wireless Music Distribution System

#### **Big Data Security Analysis**

HID Global, HID SAFE Analytics

#### **Cameras - Analog**

CheckVideo, CheckVideo ExpressHD Recorder

#### **Cameras – IP Multi-sensor Panoramic**

VIVOTEK USA, Inc., MS9390-HV

**Cameras - IP Single-sensor Panoramic**

VIVOTEK USA Inc., FE9391-EV

**Cloud Solutions and Services**

Equinix, SmartKey

Securonix, Securonix Cloud

**Convergence & Integrated Software and Solutions**

Honeywell Commercial Security, Pro-Watch Vendor and Identity Management Portal

**Cyber Defense Solutions**

Bomgar, Bomgar Privileged Access Management

Netskope, Netskope for Web

**DIY Security**

Nortek Security & Control, 2GIG Stove & Grill Guard

**Drone Security**

SCI Technology, Inc., AeroGuard

**Emergency Communications Systems**

Genetec, Genetec Citigraf

Kastle Systems, KastleAlert

**Fire & Life Safety**

Campus Safety Products, RhinoWare Door Barricade System V3

**Green/Sustainable Solutions and Products**

ASSA ABLOY/Securiton, Securiton M680E EcoMag Magnalock

**Home Automation**

LILIN Americas, NVR3416R-6TB

**Intelligent Communications**

Vingtor-Stentofon by Zenitel Group, Pulse: The Intelligent Communications Platform

**Internet of Things**

Honeywell, T6 Z-Wave Programmable Thermostat

**Intrusion Detection & Prevention Solutions**

Bosch Security & Safety Systems, B465 Universal Dual Path Communicator

Metrasens, Proscreen 900

**Intrusion Detection & Prevention Solutions - Wireless**

Johnson Controls, iotega

**Locks/Safes/Hardware**

Medeco, Medeco CLIQ Go

Sargent and Greenleaf, AxisBlu

**Loss Prevention**

TruTag, SecuriLam

**Mobile Apps**

ASSA ABLOY, ASSA ABLOY Customer Support App

Bosch Security & Safety Systems, Project Assistant

**Monitoring Solutions**

Knightscope, K1 ADM

**Network Support Solutions**

Transition Networks, Self-Enclosed Managed Hardened Gigabit Ethernet PoE++ Switch

**NVRs - AI**

Dahua Technology USA Inc., 256-Channel AI NVR (DHI-IVSS7016DR)

**Outdoor Perimeter Protection**

Senstar, Senstar LM100 Hybrid Perimeter Intrusion Detection and Intelligent Lighting System

**Pedestrian Security Entrances**

Designed Security, Inc., ES5600 Entry Sentry with Voice

**Portable Light Sources**

Mag Instrument, Inc., MAGLITE ML 150LR Rechargeable LED Flashlight System

**Power Supply Technologies**

Altronix, ACMS8K1

LifeSafetyPower, MSM Enterprise

**Risk Management Software**

ReconaSense, ReconAI Platform

**Sensors and Detectors**

Camden Door Controls, CM-RQE70 – PIR Request-to-Exit

**Software/IT Solutions**

Viakoo, Viakoo Camera Firmware Update Manager

**Tools and Hardware**

AMAG Technology, RISK360 Incident and Case Management

iStorage Limited, iStorage diskAshur PRO2 PIN authenticated hardware encrypted portable hard drive

**User Authentication/Identification/Credentialing and Management**

Nidec Sankyo America Corporation, ISI300-0231

**Video Analytics**

Umbo Computer Vision, Umbo Light

**Video Management Systems**

Intelligent Security Systems, Corp., SecurOS v10

**Video Surveillance Advanced Imaging Technologies**

Senko / ADL, MZ35X1428DPFIR Low Light Level, High Resolution, Mid-Range Zoom Lens

**Video Surveillance Cameras - AI**

Dahua Technology USA Inc., 3MP Dual-Sensor People Counting AI Camera

**Video Surveillance Cameras - HD**

Hanwha Techwin America, PNM-9000VQ

Pelco, Esprit Enhanced from Pelco by Schneider Electric

**Video Surveillance Cameras - IP**

Arecont Vision, Contrera Panoramic IP Megapixel Camera

Axis Communications, AXIS Companion Bullet mini LE

### **Video Surveillance Cameras - Thermal**

Mobotix, S16B Thermal TR (Thermal Radiometry)

### **Video Surveillance Data Storage**

Rasili Systems, PixelStor5000/KDI5.0

### **Video Surveillance Hardware & Accessories**

Dotworkz, BOB (Bi-Ocular Box) City Surveillance POD Style CCTV Cabinet with Active Cooling

### **Visitor Management**

Time Data Security, Ltd., TDS Visitor

Winners will receive awards and will be recognized at GSX September 25-27 in Las Vegas. They will also be featured on the security industry leading website, **securitytoday.com**, and will be highlighted in the November/December 2018 issue of *Security Today* magazine. Entrants are included in the September 2018 issue of *Security Today* magazine. The magazine is distributed to more than 68,000\* subscribers monthly as well as at key industry trade events such as GSX, and its website is visited by thousands of security professionals every week.

"This is the 10th year that we have sponsored the New Product of the Year contest, and each year I am amazed at not only the quality of the products but the intuitive nature behind the development of the products," said Ralph C. Jensen, editor-in-chief and content director of *Security Today*. "There is real genius behind the products that have been entered, and I'm pleased that we can help bring this new technology to the forefront of the security industry. I am so grateful for the time people put into creating their entries and sharing this information with us, that we can then share with our readership."

Information about the 2019 *Security Today* New Product of the Year awards will be available at securitytoday.com in the spring of 2019.

*\*BPA Brand Report, December 2017*

For more information, please contact

Susan May  
Group Marketing Director, Security Today  
1105 Media Infrastructure Solutions Group  
[smay@1105media.com](mailto:smay@1105media.com)

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**Subject:** Security Officials Discuss Back to School Best Practices

**Date:** Thursday, August 16, 2018 at 10:05:42 AM Eastern Daylight Time

**From:** Campus Safety Magazine

**To:** MCOGLIANDRO@REVERE.MEC.EDU

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August 16, 2018

[Back to School: Security Officials Explain What Works for Them](#)

## Back to School: Security Officials Explain What Works for Them

Preparing for the first few weeks of school makes things a lot easier once classes start.

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## Back to School: Safety Considerations for College Public Safety Departments

Two college police chiefs share their tactics for promoting safety as students, faculty and staff head back to school.

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Get your number one resource: students, invested in maintaining a safe, secure environment.

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## How Schools Should Protect Students from Child Custody Disputes

Having thorough visitor management processes and a staff that is well-versed in understanding child custody paperwork are just two ways to ensure children are safe while in school.

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## Annual Security Reports Are Due Soon! How Well Do You Know Your Clery “Stuff”?

Are you a campus public safety official responsible for compiling and distributing your school's Annual Security Report? Take this quick quiz to test your ASR knowledge!

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## Back to School: 11 Ways to Teach Children Internet Safety Best Practices

NordVPN gives advice for parents and teaches to teach kids about internet safety and cybersecurity.

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## The Role of a Clery Compliance Manager

Stakeholders from a wide variety of campus disciplines must collaborate with the person designated to do this job so that accurate crime and incident statistics are reported. Here's how Penn State does it.

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## CSHQ: Clery Act Enforcement: Increased Fines and Clery Reviews

### RESOURCE

## Campus Safety's 2018 Salary and Benefits Report

The results of this survey of more than 700 campus protection professionals reveals the median salaries for a wide range of K-12, university and healthcare public safety, security and emergency management personnel.

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### WEBCAST

## Handling the Aftermath of an Active Shooter Event

This webinar is intended for educational institutions and will help participants prepare to deal with the aftermath of an active shooter/killer event.

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**Date:** Thursday, August 16, 2018 at 10:05:31 AM Eastern Daylight Time  
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**To:** pdakin@revere.mec.edu

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## The "Best-of-the-Best" in School Safety Today

Tuesday, August 28<sup>th</sup>  
3pm EST

**Join us and learn what other schools are  
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## Protective Shield.

We've partnered with several local entrepreneurs to address school safety.

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We've done the research! The DriveMind Group is your one-stop shop to bring the most effective and cost-conscious safety solutions to your district. We will share our Threat Assessment Checklist with you, along with demonstrations of our door barricade device, visitor management system, and other products that will help keep your schools safe. The webinar will last about 30-40 minutes, with a Q&A at the end.

Hear how we have been able to support your colleagues and what they are saying about our solutions. [The DriveMind Group](#), an organization By Educators, For Educators!

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**From:** ScholarChip Community

**To:** jwillett@revere.mec.edu

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Understand your student population, who is in the building at any given time.

## Enrolled Students Tap Their ID To Gain Access To The Building

Administrators review data to make data driven decisions impacting student safety

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**To:** dmokaba@revere.mec.edu

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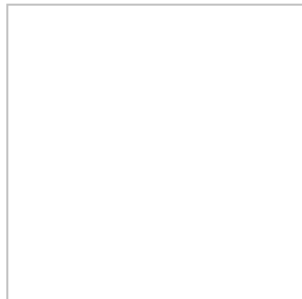
Most schools recognize the importance of issuing ID cards to students, teachers, and staff, but what about all the other people who enter your building?

How are substitute teachers and classroom volunteers identified? And how are parents and guardians, visitors, vendors, and contractors tracked? For total security, implementing a visitor management solution is just as important as issuing ID cards to your daily attendees.

Custom visitor management solutions offer significant security benefits, and there are a variety of options for you to choose from. Read this white paper, [How to Improve School Visitor Management](#), to learn which solution is best for your school.

READ WHITE PAPER

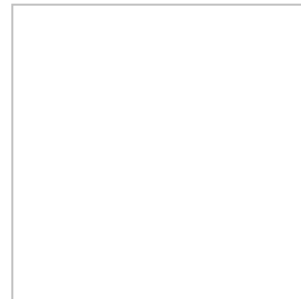
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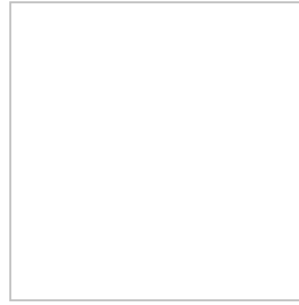




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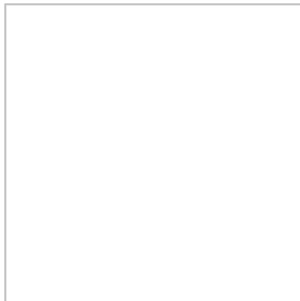
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These customizable visitor badges indicate that a visitor's authorized stay has ended by changing color. Customize with your school name and logo to ensure total security. Thermal printable and handwritten options available.

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### Complete Visitor Management Systems

Optimize your school's entire visitor management process, from registration and badge printing to tracking and reporting. Visitor management systems include a label printer, software, and badges, and some also include a barcode scanner and/or camera.

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#### Visitor Lanyards and Accessories



### Visitor Lanyards and Badge Accessories

Visitor badge lanyards and accessories help you to recognize registered school visitors and volunteers at-a-glance, even from a distance. We also carry magnetic badge attachments, badge clips, and reusable badge holders that can be used in tandem with your visitor badges.

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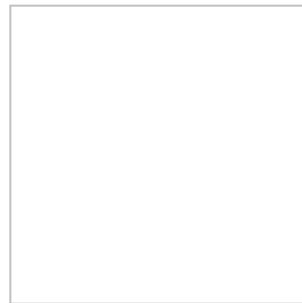
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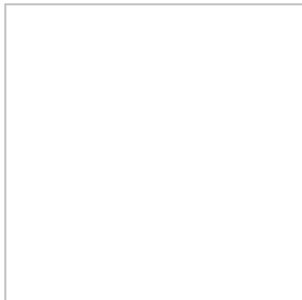
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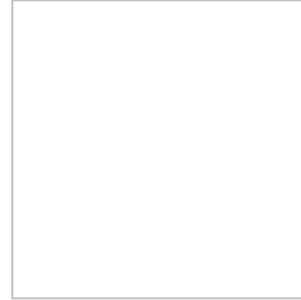
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**Subject:** [SUSPECTED SPAM] [MKTG] By Invitation Only: LIVE School Safety Webinar!  
**Date:** Tuesday, August 7, 2018 at 10:44:48 AM Eastern Daylight Time  
**From:** DriveMind Group on behalf of DriveMind Group  
**To:** pdakin@revere.mec.edu

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## The "Best-of-the-Best" in School Safety Today

Tuesday, August 28<sup>th</sup>  
3pm EST

---

## Join us and learn what other schools are currently using and saying about the solutions that make up the DriveMind Protective Shield.

We've partnered with several local entrepreneurs to address school safety.

---

We've done the research! The DriveMind Group is your one-stop shop to bring the most effective and cost-conscious safety solutions to your district. We will share our Threat Assessment Checklist with you, along with demonstrations of our door barricade device, visitor management system, and other products that will help keep your schools safe. The webinar will last about 30-40 minutes, with a Q&A at the end.

Hear how we have been able to support your colleagues and what they are saying about our solutions. [The DriveMind Group](#), an organization By Educators, For Educators!

**REGISTER TODAY!**

---

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**Subject:** FW: Protect your school from dangerous visitors  
**Date:** Monday, August 6, 2018 at 8:10:37 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** jflynn@revere.mec.edu

Hi Jamie,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----  
From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, July 9, 2018 at 2:17 PM  
Subject: Re: Protect your school from dangerous visitors  
To: jflynn@revere.mec.edu

Hi Jamie,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:48 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** ccole@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

## The People, Places, and Things That Make Up The K12 Ecosystem

**A school district is a giant ecosystem made up of human and mechanical components.**

**K-12 Schools:** Inside these many ecosystems are disparate services used in a school district: a Student Information System (SIS), a visitor management system, ID cards, transportation management, a free or reduced lunch program, and an attendance program.

**Ecosystem:** What if your district had a system that integrated each essential program and linked them together into an overall ecosystem that hums with efficiency? Could it be easier, your students more successful, and your teachers more effective?

[See The K-12](#)

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:45 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** jwillett@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:45 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** dmokaba@revere.mec.edu

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:44 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** mcosta@revere.mec.edu

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:39 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** jflynn@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:36 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** mmalfitano@revere.mec.edu

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:33 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** rgallucci@revere.mec.edu

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:26 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** ccoutts@revere.mec.edu

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:24:21 AM Eastern Daylight Time

**From:** ScholarChip Community on behalf of ScholarChip Community

**To:** jvadala@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

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**Subject:** An Integrated K-12 Ecosystem

**Date:** Thursday, August 2, 2018 at 8:18:13 AM Eastern Daylight Time

**From:** ScholarChip Community

**To:** bkelly@revere.mec.edu

[ScholarChip\\_tint.jpg](#)

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**Subject:** FW: SVPP Grant  
**Date:** Wednesday, August 1, 2018 at 8:52:30 AM Eastern Daylight Time  
**From:** Callahan CIV Kathleen  
**To:** Jonathan Ferrara, Ford Capt Steven  
**Attachments:** Project Narrative - SVPP.docx, COPS School Violence Prevention Program Grant  
BudgetNarrative.docx, COPS School Violence Prevention Program Budget Worksheet.docx

Jonathan and Steven,

Kerry at CAPIC needed to submit the SVPP application without our review given the tight timeline. I noticed she included the door access and blue knock boxes which were taken out at the last minute. This was included in the narrative but not the budget. Can you please review the information I included above to make sure nothing else was inadvertently added that we didn't have a quote on. Thanks.  
Kathy

---

**From:** Kerry Wolfgang [mailto:kwolfgang@capicinc.org]  
**Sent:** Wednesday, August 01, 2018 7:57 AM  
**To:** Callahan CIV Kathleen  
**Subject:** SVPP Grant

Hi Kathy,  
I never had a chance to send this yesterday. Attached is the program narrative, budget, and budget narrative that I had to upload to the SVPP application. I am still trying to print out the full application.  
Kerry

**Subject:** FW: Protect your school from dangerous visitors  
**Date:** Wednesday, August 1, 2018 at 8:16:09 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** esvendsen@revere.mec.edu

Hi Erika,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, July 9, 2018 at 2:17 PM  
Subject: Re: Protect your school from dangerous visitors  
To: esvendsen@revere.mec.edu

Hi Erika,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

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631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** K-12 Visitor Management and School Safety Priorities

**Date:** Wednesday, August 1, 2018 at 8:06:18 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jflynn@revere.mec.edu

Hi Jamie,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

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Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: Protect your school from dangerous visitors  
**Date:** Tuesday, July 31, 2018 at 8:07:11 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** bkelly@revere.mec.edu

Hi Barbara,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

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Thanks,

Jamie

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Specialist, School Safety Technologies  
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713-880-8902 x176  
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Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, July 9, 2018 at 2:17 PM

Subject: Re: Protect your school from dangerous visitors

To: bkelly@revere.mec.edu

Hi Barbara,

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**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip  
**Date:** Monday, July 30, 2018 at 2:16:55 PM Eastern Daylight Time  
**From:** David Higgins  
**To:** Jonathan Ferrara  
**Attachments:** image001.png

Thank you

---

**From:** Jonathan Ferrara [mailto:jferrara@reverek12.org]  
**Sent:** Monday, July 30, 2018 12:57 PM  
**To:** David Higgins  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Lobbyguard. Online review by the majority of our staff reviewing the solutions agreed on lobbyguard. It also can highly recommended from peers in other districts.

---

**From:** David Higgins [mailto:diii@higgins3.com]  
**Sent:** Monday, July 30, 2018 12:47 PM  
**To:** Jonathan Ferrara <jferrara@reverek12.org>  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hello Jonathan.

Would you mind sharing with me which one you went with? Any specific reason?

Thank you.  
David

---

**From:** Jonathan Ferrara [<mailto:jferrara@reverek12.org>]  
**Sent:** Monday, July 30, 2018 12:42 PM  
**To:** David Higgins  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hi David,

We were evaluating several solutions and after some internal deliberation ended up deciding on a different product. Thank you for your quote.

Jon

---

**From:** David Higgins [<mailto:diii@higgins3.com>]  
**Sent:** Friday, July 27, 2018 12:21 PM  
**To:** Jonathan Ferrara <[jferrara@reverek12.org](mailto:jferrara@reverek12.org)>  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Happy Friday Jonathan.

Please find attached to my email your quote for an eight school building Visitor Management (Professional) Solution. Our solution will check visitors against sex offender list, Integration with SIS, Student Pickup and much more.

Scholarchip software is a Software as a Service (SaaS) Solution. Our pricing is a three year SaaS solution. When reviewing our pricing please consider the 3 year cost when comparing it to other solution.

We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David  
207.329.2456 cell #



*David R Higgins III*  
CEO  
777 Broadway  
South Portland, ME 04106

[diii@higgins3.com](mailto:diii@higgins3.com)

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

---

**From:** David Higgins

**Sent:** Wednesday, July 25, 2018 3:09 PM

**To:** Jonathan Ferrara

**Subject:** HIGGINS

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



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**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip  
**Date:** Monday, July 30, 2018 at 12:56:42 PM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** 'David Higgins'  
**Attachments:** image001.png

Lobbyguard. Online review by the majority of our staff reviewing the solutions agreed on lobbyguard. It also can highly recommended from peers in other districts.

---

**From:** David Higgins [mailto:diii@higgins3.com]  
**Sent:** Monday, July 30, 2018 12:47 PM  
**To:** Jonathan Ferrara <jferrara@reverek12.org>  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hello Jonathan.

Would you mind sharing with me which one you went with? Any specific reason?

Thank you.  
David

---

**From:** Jonathan Ferrara [mailto:jferrara@reverek12.org]  
**Sent:** Monday, July 30, 2018 12:42 PM

**To:** David Higgins

**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Hi David,

We were evaluating several solutions and after some internal deliberation ended up deciding on a different product. Thank you for your quote.

Jon

---

**From:** David Higgins [<mailto:diii@higgins3.com>]

**Sent:** Friday, July 27, 2018 12:21 PM

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**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip  
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**To:** Jonathan Ferrara  
**Attachments:** image001.png

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We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David  
207.329.2456 cell #



*David R Higgins III*  
**CEO**  
777 Broadway  
South Portland, ME 04106  
diii@higgins3.com  
Phone: 207 767 3281 x 125  
[www.higgins3.com](http://www.higgins3.com)

---

**From:** David Higgins  
**Sent:** Wednesday, July 25, 2018 3:09 PM  
**To:** Jonathan Ferrara  
**Subject:** HIGGINS

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional

Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



*David R Higgins III*

CEO

777 Broadway

South Portland, ME 04106

[diii@higgins3.com](mailto:diii@higgins3.com)

Phone: 207 767 3281 x 125

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**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip  
**Date:** Monday, July 30, 2018 at 12:41:45 PM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** 'David Higgins'  
**Attachments:** image001.png

Hi David,

We were evaluating several solutions and after some internal deliberation ended up deciding on a different product. Thank you for your quote.

Jon

---

**From:** David Higgins [mailto:diii@higgins3.com]  
**Sent:** Friday, July 27, 2018 12:21 PM  
**To:** Jonathan Ferrara <jferrara@reverek12.org>  
**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip

Happy Friday Jonathan.

Please find attached to my email your quote for an eight school building Visitor Management (Professional) Solution. Our solution will check visitors against sex offender list, Integration with SIS, Student Pickup and much more.

Scholarchip software is a Software as a Service (SaaS) Solution. Our pricing is a three year SaaS solution. When reviewing our pricing please consider the 3 year cost when comparing it to other solution.

We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David  
207.329.2456 cell #



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CEO

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

---

**From:** David Higgins  
**Sent:** Wednesday, July 25, 2018 3:09 PM  
**To:** Jonathan Ferrara  
**Subject:** HIGGINS

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



*David R Higgins 999*

CEO

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

**Subject:** FW: Protect your school from dangerous visitors

**Date:** Monday, July 30, 2018 at 8:07:51 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smeier@revere.mec.edu

Hi Samantha,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt

Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, July 9, 2018 at 2:17 PM  
Subject: Re: Protect your school from dangerous visitors  
To: smeier@revere.mec.edu

Hi Samantha,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: Protect your school from dangerous visitors  
**Date:** Monday, July 30, 2018 at 8:04:52 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** jwillett@revere.mec.edu

Hi Joanne,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt



Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, July 9, 2018 at 2:17 PM  
Subject: Re: Protect your school from dangerous visitors  
To: jwillett@revere.mec.edu

Hi Joanne,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** RE: HIGGINS Quote for Visitor Management Solution (Professional) by Scholarchip  
**Date:** Friday, July 27, 2018 at 12:21:26 PM Eastern Daylight Time  
**From:** David Higgins  
**To:** Jonathan Ferrara  
**Attachments:** image001.png, image004.png, Higgins About 2017.pdf, PowerSchool Sheet\_final.pdf, ForeverFree-H3-web.pdf, revere schools scholarchip VM Quote.pdf

Happy Friday Jonathan.

Please find attached to my email your quote for an eight school building Visitor Management (Professional) Solution. Our solution will check visitors against sex offender list, Integration with SIS, Student Pickup and much more.

Scholarchip software is a Software as a Service (SaaS) Solution. Our pricing is a three year SaaS solution. When reviewing our pricing please consider the 3 year cost when comparing it to other solution.

We appreciate this opportunity and look forward to hearing back from you. Please don't hesitate to reach out with any questions you may have.

Thank you.

David  
207.329.2456 cell #



*David R Higgins III*

CEO

777 Broadway  
South Portland, ME 04106  
diii@higgins3.com  
Phone: 207 767 3281 x 125  
[www.higgins3.com](http://www.higgins3.com)

---

**From:** David Higgins  
**Sent:** Wednesday, July 25, 2018 3:09 PM  
**To:** Jonathan Ferrara  
**Subject:** HIGGINS

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



*David R Higgins III*

CEO

777 Broadway  
South Portland, ME 04106  
diii@higgins3.com  
Phone: 207 767 3281 x 125  
[www.higgins3.com](http://www.higgins3.com)

**Subject:** Protect your school from dangerous visitors  
**Date:** Friday, July 27, 2018 at 8:05:52 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** esvendsen@revere.mec.edu

Hi Erika,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie

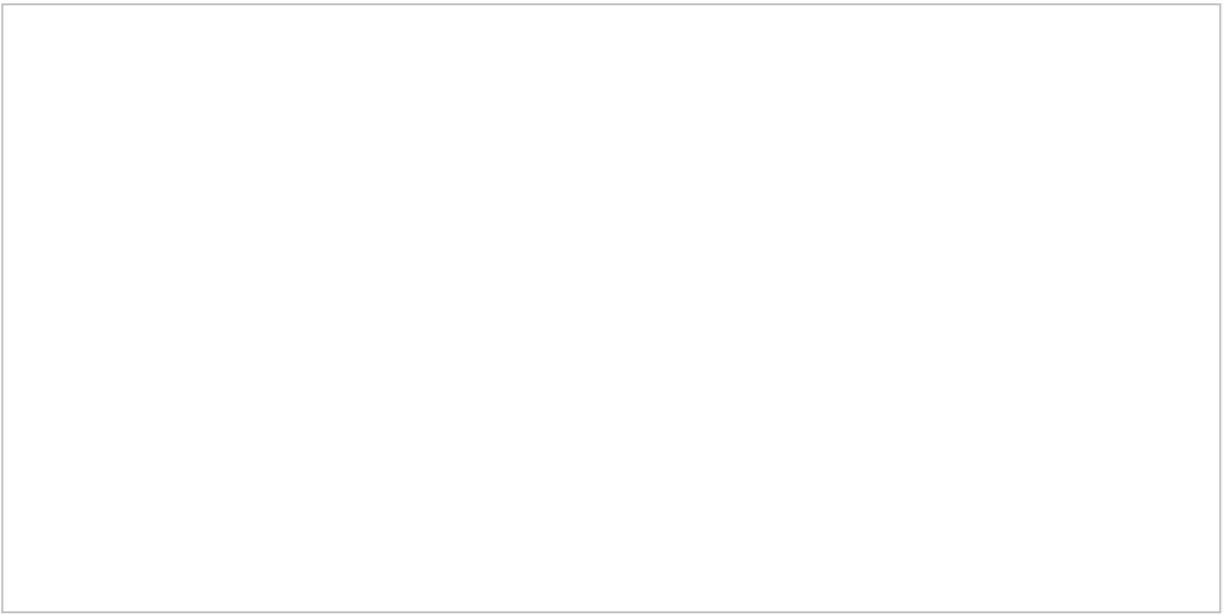
Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** Take This 11 Question Quiz to Test Your Clery Knowledge  
**Date:** Thursday, July 26, 2018 at 10:05:01 AM Eastern Daylight Time  
**From:** Campus Safety Magazine  
**To:** MCOGLIANDRO@REVERE.MEC.EDU

[CS Logo](#)

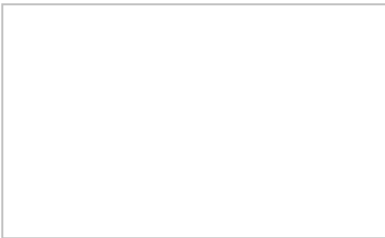
July 26, 2018



## **Annual Security Reports Are Due Soon! How Well Do You Know Your Clery “Stuff”?**

Are you a campus public safety official responsible for compiling and distributing your school's Annual Security Report? Take this quick quiz to test your ASR knowledge!

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### **51 More Women File Lawsuits Against USC, Former Gynecologist**

More than 225 women have filed lawsuits against the former doctor and USC, claiming the school mishandled and ignored allegations of sexual abuse.

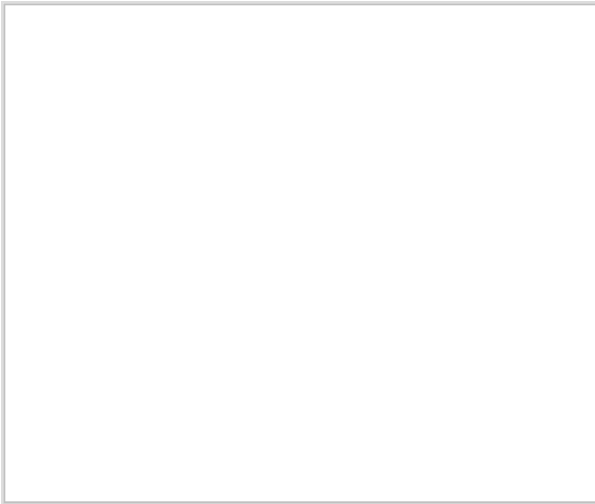
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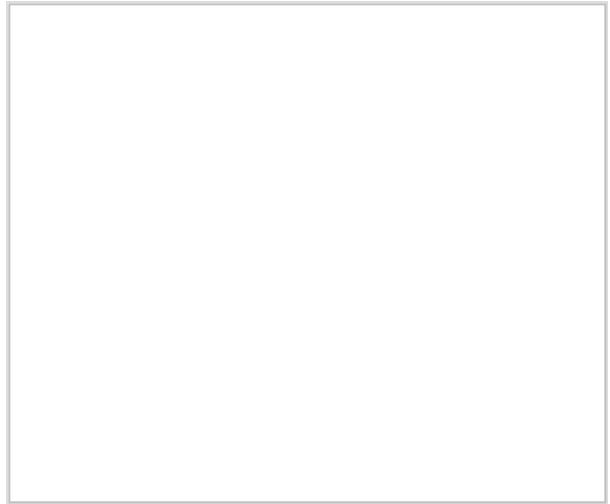
### **More Districts Approve Security Budgets as New School Year Approaches**

One Kentucky school board unanimously approved a property tax increase expected to raise \$13.5 million for school security upgrades.

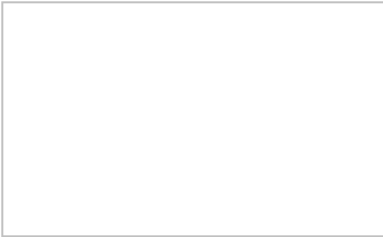
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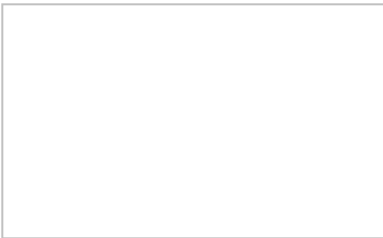


Advertisement



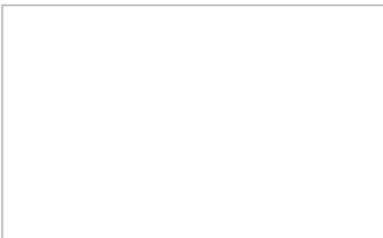
## 11 Bizarre Objects Discovered by Airport Security

People pack weird things in their luggage. From covert stun guns to smuggled snakes, here are some of the strangest things found by TSA.



## Director Ghilarducci to Deliver Keynote at the Campus Safety Conference in California

The keynote will take place Tuesday, July 31 at 8:45 a.m. at the Hilton in Pasadena, California.



## Blackboard Official Talks About Company's Security Management System at CSC East

The presentation, titled 'Not All Security Systems Are Created Equal', kicked off day one of the event.

## CSHQ: Parent Child Reunification After a Crisis

### WEBCAST

## How Intelligent Patient Visitor Management Creates a Memorable Patient Experience without Sacrificing Security

Join HID Global's healthcare experts to discuss why intelligent patient visitor management is the solution to finding the balance between customer experience and security and safety.

**RESOURCE**

## **Top 5 Reasons Colleges and Universities Are Moving to Smart Cards**

Learn how schools are cutting costs while enhancing security with smart cards in this free report.

**Campus Safety Conference West Next Week, July 30 - Aug. 1!**

---

This email was sent to MCOGLIANDRO@REVERE.MEC.EDU by Campus Safety  
111 Speen St Framingham, MA 01701

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**Subject:** Save your seats for these upcoming webcasts!

**Date:** Thursday, July 26, 2018 at 8:04:49 AM Eastern Daylight Time

**From:** Campus Safety Webcasts

**To:** MCOGLIANDRO@REVERE.MEC.EDU



## Upcoming Webcast Schedule

---

Safety First

### TODAY @ 2!

Warm and Welcoming vs. Safe and Secure: How Intelligent Patient Visitor Management Creates a Memorable Patient Experience without Sacrificing Security

Thursday, July 26, 2017 @ 2pm EST

Join HID Global's healthcare experts to discuss why intelligent patient visitor management is the solution to finding the balance between customer experience and security and safety.

[Register Today Button](#)

---

Safety First

Increasing School Security through Visual Identification

Tuesday, August 7, 2018 @ 2pm EST

This complimentary webinar will provide you with new ideas to make your school a safer place when students return after the summer break.

[Register Today Button](#)

---

This email was sent to MCOGLIANDRO@REVERE.MEC.EDU by Campus Safety  
111 Speen St Framingham, MA 01701

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**Subject:** K-12 Visitor Management and School Safety Priorities

**Date:** Thursday, July 26, 2018 at 8:04:35 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** bkelly@revere.mec.edu

Hi Barbara,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** HIGGINS  
**Date:** Wednesday, July 25, 2018 at 3:09:28 PM Eastern Daylight Time  
**From:** David Higgins  
**To:** Jonathan Ferrara  
**Attachments:** image001.png, foreverfree-ssa-web.pdf

Good Afternoon Jon.

I am working on a quote for 8 buildings/schools utilizing Scholarchip Visitor Management Professional Solution. This version has the Sex offender and the interface to the Student Information System you had requested.

Please let me know should you have any questions. I will have this to you no later than Monday.

Thank you for this opportunity.

David



*David R Higgins 999*

**CEO**

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

**Subject:** RE: Hoping to help with your Safety & Security plans..  
**Date:** Wednesday, July 25, 2018 at 12:10:52 PM Eastern Daylight Time  
**From:** Devin Compton  
**To:** csvendsen@revere.mec.edu

Hi Carl,

Did you have questions about the below email?

I would love to set aside some time to introduce you to our proven suite of security systems to increase the current safety of your campus.

30 minutes is all we need. You pick the date and time.

Looking forward to hearing from you,  
Devin

---

**From:** Devin Compton  
**Sent:** Friday, July 13, 2018 9:38 AM  
**To:** 'csvendsen@revere.mec.edu'  
**Subject:** Hoping to help with your Safety & Security plans..

Hi Carl,

I would like to schedule a time to run through a free demonstration, in the next week or two, in order to show you our system and how we can help create a safer environment for your students and faculty.

As a quick introduction, the Raptor Visitor Management System is the core of an integrated set of front office security solutions designed to protect students, faculty, and staff. Our technology will allow you to monitor all who enter the school, their purpose for visiting, and it will instantly let you know if that person should, or should not, be in your school.

Key Features:

- Instant Screening
- Accurate Records
- Efficient Reporting
- [Volunteer Management](#)
- [Emergency Management](#)

Do you have 20 minutes next week?

Thanks  
Devin Compton  
Sales Development Representative  
Raptor Technologies, LLC  
O: 512-985-9286  
[dcompton@raptortech.com](mailto:dcompton@raptortech.com)  
631 West 22<sup>nd</sup> St.  
Houston, TX 77008

*Please reply UNSUBSCRIBE if you wish to be removed from future emails.*

**Subject:** Higgins, Dave

**Date:** Wednesday, July 25, 2018 at 10:28:49 AM Eastern Daylight Time

**From:** Rosemarie DeStefano

**To:** Jonathan Ferrara

Called regarding Visitor Management Project

207-767-3281 x125

Cell: 207-329-2456

Rosemarie DeStefano

Administrative Assistant

Revere High School

781-286-8226 – x51274

[rdestefano@revere.mec.edu](mailto:rdestefano@revere.mec.edu)

**Subject:** FW: Protect your school from dangerous visitors

**Date:** Wednesday, July 25, 2018 at 8:26:37 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** ccoutts@revere.mec.edu

Hi William,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, July 9, 2018 at 2:17 PM

Subject: Re: Protect your school from dangerous visitors

To: ccoutts@revere.mec.edu

Hi William,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies

[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)

713-880-8902 x176

631 W 22nd St.

Houston, TX 77008

[raptortech.com](http://raptortech.com)

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**Subject:** FW: LobbyGuard Quotes  
**Date:** Tuesday, July 24, 2018 at 8:59:39 AM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** Callahan CIV Kathleen  
**Attachments:** Q-14299-20180723-1405 OPTIO.pdf

Kathy,

Here is a quote for the visitor ID system for budgetary purposes.

Jon

-----Original Message-----

From: [noreply@salesforce.com](mailto:noreply@salesforce.com) [<mailto:noreply@salesforce.com>] On Behalf Of Eric Chaplin  
Sent: Monday, July 23, 2018 2:07 PM  
To: Jonathan Ferrara <[jferrara@reverek12.org](mailto:jferrara@reverek12.org)>  
Subject: LobbyGuard Quotes

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin  
Senior Sales Representative  
LobbyGuard Solutions, LLC  
4700 Six Forks Rd Suite 300  
Raleigh, NC 27609  
866-905-6229 ext. 518  
[www.LobbyGuard.com](http://www.LobbyGuard.com)



**Subject:** K-12 Visitor Management and School Safety Priorities

**Date:** Tuesday, July 24, 2018 at 8:04:54 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smeier@revere.mec.edu

Hi Samantha,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

[Unsubscribe](#) from email communications

**Subject:** LobbyGuard Quotes  
**Date:** Monday, July 23, 2018 at 2:07:01 PM Eastern Daylight Time  
**From:** on behalf of Eric Chaplin  
**To:** jferrara@reverek12.org  
**Attachments:** Q-14299-20180723-1405 OPTIO.pdf

Jonathan,

Thank you for reaching out. Attached you will find the Optio quote.

Let me know if you have any questions.

Regards,

Eric Chaplin  
Senior Sales Representative  
LobbyGuard Solutions, LLC  
4700 Six Forks Rd Suite 300  
Raleigh, NC 27609  
866-905-6229 ext. 518  
www.LobbyGuard.com

**Subject:** RE: Visitor Management System from Scholarchip & Higgins  
**Date:** Monday, July 23, 2018 at 11:55:27 AM Eastern Daylight Time  
**From:** David Higgins  
**To:** Jonathan Ferrara

Jonathan. I am good from now until 3 PM today.

Office (207 767 3281 x 125)  
Or  
Cell (207.329.2456)

---

**From:** Jonathan Ferrara [mailto:jferrara@reverek12.org]  
**Sent:** Monday, July 23, 2018 11:04 AM  
**To:** David Higgins  
**Subject:** Re: Visitor Management System from Scholarchip & Higgins

Hi David, let me know if you have a moment to talk sometime today. Thanks

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 3:16 PM, David Higgins <[diii@higgins3.com](mailto:diii@higgins3.com)> wrote:

Good Afternoon Jonathan.

Thank you for your call this afternoon discussing Visitor Management Systems. I have more information coming in future emails.

I thought you may find this Scholarchip link interesting. I look forward to your comments.

<https://www.freevisitormanager.com>

We very much appreciate your business.

Thank you.

David  
207.329.2456 cell #

<image002.png>

*David R Higgins 999*  
**CEO**  
777 Broadway  
South Portland, ME 04106  
[diii@higgins3.com](mailto:diii@higgins3.com)

Phone: 207 767 3281 x 125

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This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this email in error, please notify the system manager. This message contains confidential information and is intended only for the individual named. If you are not the named addressee, you should not disseminate, distribute or copy this email. Please notify the sender immediately by email if you have received this email by mistake and delete this email from your system. If you are not the intended recipient, you are notified that disclosing, copying, distributing or taking any action in reliance on the contents of this information is strictly prohibited. This email is the property of the Revere Public School Department.

**Subject:** Re: Visitor Management System from Scholarchip & Higgins  
**Date:** Monday, July 23, 2018 at 11:03:59 AM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** David Higgins  
**Attachments:** image002.png

Hi David, let me know if you have a moment to talk sometime today. Thanks

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 3:16 PM, David Higgins <[diii@higgins3.com](mailto:diii@higgins3.com)> wrote:

Good Afternoon Jonathan.

Thank you for your call this afternoon discussing Visitor Management Systems. I have more information coming in future emails.

I thought you may find this Scholarchip link interesting. I look forward to your comments.

<https://www.freevisitormanager.com>

We very much appreciate your business.

Thank you.

David  
207.329.2456 cell #

<image002.png>

*David R Higgins 999*  
**CEO**  
777 Broadway  
South Portland, ME 04106  
[diii@higgins3.com](mailto:diii@higgins3.com)  
Phone: 207 767 3281 x 125  
[www.higgins3.com](http://www.higgins3.com)

**Subject:** Protect your school from dangerous visitors

**Date:** Monday, July 23, 2018 at 8:08:47 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** jwillett@revere.mec.edu

Hi Joanne,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** FW: Protect your school from dangerous visitors  
**Date:** Monday, July 23, 2018 at 8:05:39 AM Eastern Daylight Time  
**From:** Jamie Prewitt  
**To:** smagno@revere.mec.edu

Hi Steven,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

[Join a live demo and Q&A session](#) to learn why more than 20,000 schools across the nation trust Raptor Technologies to help protect their students and staff from the 750,000 registered sex offenders in the U.S.

Thanks,

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631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----  
From: Jamie Prewitt <j.prewitt@raptortech.com>  
Date: Mon, July 9, 2018 at 2:17 PM  
Subject: Re: Protect your school from dangerous visitors  
To: smagno@revere.mec.edu

Hi Steven,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

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**Subject:** Protect your school from dangerous visitors

**Date:** Friday, July 20, 2018 at 8:06:08 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** ccoutts@revere.mec.edu

Hi William,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

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[raptortech.com](http://raptortech.com)

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**Subject:** FW: Protect your school from dangerous visitors

**Date:** Wednesday, July 18, 2018 at 8:28:48 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** rgallucci@revere.mec.edu

Hi Richard,

The Raptor Visitor Management system flags an average of **40** registered sex offenders each day trying to gain access to our clients' schools.

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Raptor Technologies  
jprewitt@raptortech.com  
713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008

----- Forwarded message -----

From: Jamie Prewitt <j.prewitt@raptortech.com>

Date: Mon, July 9, 2018 at 2:17 PM

Subject: Re: Protect your school from dangerous visitors

To: rgallucci@revere.mec.edu

Hi Richard,

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[raptortech.com](http://raptortech.com)

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**Subject:** Automatic reply: K-12 Visitor Management and School Safety Priorities

**Date:** Tuesday, July 17, 2018 at 8:05:10 AM Eastern Daylight Time

**From:** Steven Magno

**To:** Jamie Prewitt

I am on vacation from July 12th - July 18th, and I will not be able to respond to emails during this time. Please contact the office at 781-485-2715 if you need assistance.

**Subject:** K-12 Visitor Management and School Safety Priorities

**Date:** Tuesday, July 17, 2018 at 8:04:51 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** smagno@revere.mec.edu

Hi Steven,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

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631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** Re: COPS Grant

**Date:** Monday, July 16, 2018 at 7:51:44 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Joshua Vadala

Thanks.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 16, 2018, at 7:49 AM, Joshua Vadala <[jvadala@revere.mec.edu](mailto:jvadala@revere.mec.edu)> wrote:

Hi Jon,

Sorry, I'm just seeing this now:

[\\budstower\SuperShare\Working Josh\School Safety\Emergency Plans\2017-2018](#)

**Josh Vadala, Ed.D.**

Assistant Superintendent  
Pupil Personnel Services  
Revere Public Schools

Phone: 781-286-8226

Fax: 781-286-8221

---

**From:** Jonathan Ferrara

**Sent:** Thursday, July 12, 2018 10:07 AM

**To:** Joshua Vadala

**Subject:** Fwd: COPS Grant

Josh

For the grant, I need copies of the school safety plans. Can I get those electronically?

Jon

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

**From:** Jonathan Ferrara <[JFerrara@revere.mec.edu](mailto:JFerrara@revere.mec.edu)>

**Date:** July 12, 2018 at 9:49:34 AM EDT

**To:** Dianne Kelly <[DKelly@revere.mec.edu](mailto:DKelly@revere.mec.edu)>, Joshua Vadala

<[jvadala@revere.mec.edu](mailto:jvadala@revere.mec.edu)>, Matt Kruse <[mkruse@revere.mec.edu](mailto:mkruse@revere.mec.edu)>

**Subject: COPS Grant**

DK,

The school safety I am working on with RPD requires us to pay 25% of the grant. We will be awarded up to \$500,000. The things we are focusing on are:

- Finish door access for the rest of the district
- 'Blue knock boxes' (backup to the door access) for RPD use
- Additional cameras, camera servers and storage
- Visitor management system for all buildings that interface with SIS, blacklists visitors, and does a sex offender registry lookup at the security desk
- License plate reader cameras that will identify and notify the proper personnel if prohibited persons enter the property by car

We would need to pay a max of \$125k if awarded. Does this work?

Jon

**Jonathan Ferrara**  
Director of IT

Revere Public Schools  
101 School St  
Revere, MA 02151  
T 781.485.8454  
F 781.333.2109

**Subject:** RE: COPS Grant

**Date:** Monday, July 16, 2018 at 7:49:12 AM Eastern Daylight Time

**From:** Joshua Vadala

**To:** Jonathan Ferrara

Hi Jon,

Sorry, I'm just seeing this now:

[\\budstower\SuperShare\Working\\_Josh\School Safety\Emergency Plans\2017-2018](\\budstower\SuperShare\Working_Josh\School Safety\Emergency Plans\2017-2018)

**Josh Vadala, Ed.D.**

Assistant Superintendent  
Pupil Personnel Services  
Revere Public Schools

Phone: 781-286-8226

Fax: 781-286-8221

---

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**Sent:** Thursday, July 12, 2018 10:07 AM

**To:** Joshua Vadala

**Subject:** Fwd: COPS Grant

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Jon

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**From:** Jonathan Ferrara <[JFerrara@revere.mec.edu](mailto:JFerrara@revere.mec.edu)>

**Date:** July 12, 2018 at 9:49:34 AM EDT

**To:** Dianne Kelly <[DKelly@revere.mec.edu](mailto:DKelly@revere.mec.edu)>, Joshua Vadala <[jvadala@revere.mec.edu](mailto:jvadala@revere.mec.edu)>, Matt Kruse <[mkruse@revere.mec.edu](mailto:mkruse@revere.mec.edu)>

**Subject:** COPS Grant

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Jon

**Jonathan Ferrara**  
Director of IT

**Revere Public Schools**  
101 School St  
Revere, MA 02151  
T 781.485.8454  
F 781.333.2109

**Subject:** Hoping to help with your Safety & Security plans..

**Date:** Friday, July 13, 2018 at 10:37:36 AM Eastern Daylight Time

**From:** Devin Compton

**To:** csvendsen@revere.mec.edu

Hi Carl,

I would like to schedule a time to run through a free demonstration, in the next week or two, in order to show you our system and how we can help create a safer environment for your students and faculty.

As a quick introduction, the Raptor Visitor Management System is the core of an integrated set of front office security solutions designed to protect students, faculty, and staff. Our technology will allow you to monitor all who enter the school, their purpose for visiting, and it will instantly let you know if that person should, or should not, be in your school.

Key Features:

- Instant Screening
- Accurate Records
- Efficient Reporting
- [Volunteer Management](#)
- [Emergency Management](#)

Do you have 20 minutes next week?

Thanks

Devin Compton  
Sales Development Representative  
Raptor Technologies, LLC  
O: 512-985-9286  
[dcompton@raptortech.com](mailto:dcompton@raptortech.com)  
631 West 22<sup>nd</sup> St.  
Houston, TX 77008

*Please reply UNSUBSCRIBE if you wish to be removed from future emails.*

**Subject:** K-12 Visitor Management and School Safety Priorities

**Date:** Friday, July 13, 2018 at 8:05:20 AM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** rgallucci@revere.mec.edu

Hi Richard,

I understand that your top priority as a school leader is protecting your students and staff. I thought you might be interested in learning more about how the Raptor Visitor Management system can help ensure you know exactly who is entering your campus doors and be instantly alerted to potentially dangerous visitors.

[Click here to join us for a live demo and Q & A session to learn more](#) about how the Raptor Visitor Management system can help you instantly screen every visitor against the registered sex offender databases in all fifty states.

Regards,

Jamie

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713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

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**Subject:** Visitor Management System from Scholarchip & Higgins  
**Date:** Thursday, July 12, 2018 at 3:17:35 PM Eastern Daylight Time  
**From:** David Higgins  
**To:** jferrara@revere.mec.edu  
**Attachments:** image002.png

Good Afternoon Jonathan.

Thank you for your call this afternoon discussing Visitor Management Systems. I have more information coming in future emails.

I thought you may find this Scholarchip link interesting. I look forward to your comments.

<https://www.freevisitormanager.com>

We very much appreciate your business.

Thank you.

David  
207.329.2456 cell #



*David R Higgins III*

**CEO**

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

**Subject:** Visitor Management (PeopleTrack VM) Solution from Higgins  
**Date:** Thursday, July 12, 2018 at 3:17:12 PM Eastern Daylight Time  
**From:** David Higgins  
**To:** jferrara@revere.mec.edu  
**Attachments:** image001.png, PeopleTrack\_VM.pdf, PeopleTrack\_Mobile.pdf

Jon.

During our call I mentioned another Visitor Management system we developed called PeopleTrackVM.

Our Visitor Management Solution is a Software as a Solution (SaaS) which has an annual subscription fee of \$ 380.00 for a single license.

Our Mobile Solution (Andriod) is also SaaS based with an annual subscription fee of \$ 450.00 for a single license.

I would be happy to set up a time and date with you to review and discuss our software solution in more detail.

Thank you again for your interest.

David



*David R Higgins III*

**CEO**

777 Broadway

South Portland, ME 04106

diii@higgins3.com

Phone: 207 767 3281 x 125

[www.higgins3.com](http://www.higgins3.com)

**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:47:49 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** jvadala@revere.mec.edu

[logo.png](#)

## The ScholarChip, School Safety System

### A school district is a giant ecosystem made up of human and mechanical

**K-12 Schools:** Inside these many ecosystems are disparate services used in a management system, ID cards, transportation, behavior management, a free or

**Ecosystem:** What if your district had a system that integrated each essential part of an ecosystem that hums with efficiency? One that makes your job easier, your student's

[Request The K-12 Ecosystem White Paper](#)

ScholarChip 6 Commercial Street Hicksville, NY

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:47:46 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** rgallucci@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:47:44 PM Eastern Daylight Time

**From:** ScholarChip

**To:** mmalfitano@revere.mec.edu

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:47:19 PM Eastern Daylight Time

**From:** ScholarChip

**To:** mcosta@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:47:09 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** dmokaba@revere.mec.edu

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:46:55 PM Eastern Daylight Time

**From:** ScholarChip

**To:** jflynn@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:46:51 PM Eastern Daylight Time

**From:** ScholarChip on behalf of ScholarChip

**To:** bkelly@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:46:42 PM Eastern Daylight Time

**From:** ScholarChip

**To:** ccole@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:46:39 PM Eastern Daylight Time

**From:** ScholarChip

**To:** ccoutts@revere.mec.edu

[logo.png](#)

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**Subject:** Working In An Integrated K-12 Ecosystem

**Date:** Thursday, July 12, 2018 at 2:46:02 PM Eastern Daylight Time

**From:** ScholarChip

**To:** jwillett@revere.mec.edu

[logo.png](#)

## The ScholarChip, School Safety System

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**Subject:** RE: Narrative

**Date:** Thursday, July 12, 2018 at 12:13:52 PM Eastern Daylight Time

**From:** Guido Chief James

**To:** Callahan CIV Kathleen, Jonathan Ferrara, Ford Capt Steven

I spoke to the Mayor and he wants us to move forward.

---

**From:** Callahan CIV Kathleen

**Sent:** Thursday, July 12, 2018 10:39 AM

**To:** Jonathan Ferrara; Ford Capt Steven

**Cc:** Guido Chief James

**Subject:** RE: Narrative

Sorry to hear that. This is a wonderful grant that can assist with improving school safety.

---

**From:** Jonathan Ferrara [mailto:JFerrara@revere.mec.edu]

**Sent:** Thursday, July 12, 2018 10:31 AM

**To:** Ford Capt Steven; Callahan CIV Kathleen

**Cc:** Guido Chief James

**Subject:** RE: Narrative

Correct

---

**From:** Ford Capt Steven [mailto:sford@reverepolice.org]

**Sent:** Thursday, July 12, 2018 10:32 AM

**To:** Jonathan Ferrara <JFerrara@revere.mec.edu>; Callahan CIV Kathleen <kcallahan@reverepolice.org>

**Cc:** Guido Chief James <jguido@reverepolice.org>

**Subject:** RE: Narrative

Okay so I won't get quotes then for our stuff as that was going to be part of this.

Capt Steven Ford

781-286-8335

[www.reverepolice.org](http://www.reverepolice.org)

<http://www.facebook.com/ReverePoliceDept>

@reverepolice on Twitter

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---

**From:** Jonathan Ferrara [mailto:JFerrara@revere.mec.edu]

**Sent:** Thursday, July 12, 2018 10:28 AM

**To:** Callahan CIV Kathleen

**Cc:** Ford Capt Steven; Guido Chief James



**Subject:** Re: Narrative

Dr. Kelly just informed there is no money for this. We are out.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 9:54 AM, Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)> wrote:

Thanks so much Jonathan. We can get started with this information. FYI-the grant application is a 2 step process which requires the costs to be included in step 1. Once we get through step 1 we can go on with the remaining narrative and budget breakdown. I will need RPD's information from Steven as well as the School Department to accomplish step 1. Also, can you please send me the school department's current school safety plan. I think it would be important to include this with the application. Also, do we have a MOU with the school department? I can also check with Captain O'Hara on the MOU.

---

**From:** Jonathan Ferrara [<mailto:JFerrara@revere.mec.edu>]

**Sent:** Thursday, July 12, 2018 8:26 AM

**To:** Callahan CIV Kathleen

**Cc:** Ford Capt Steven; Guido Chief James

**Subject:** Narrative

Kathy,

Per our discussion, here is a breakdown of what we hope to accomplish with the grant. I met with our security vendor after our meeting yesterday and walked him around the school properties to build a quote on the items below. I informed of the grant deadline and he said it wouldn't be a problem to provide a quote in that timeframe. Capt. Ford will have an additional submittal from the RPD side

- Visitor Management system
- Door Access to allow emergency responders to access all school buildings during as emergency response
- Backup "Blue knock boxes"
- Additional School Cameras in all buildings
- Visitor management system that looks up sex offender registry and blacklist in real time

#### Visitor management

All schools have a security desk at the main entrance whereby visitors are ID'd and given a visitor sticker and escorted to a location or in the case of vendors, given a liaison to facilitate their work in the building. The software would scan a visitor's ID into the system and print an ID that fades after a period of time to prevent admittance at a later date without authorization. It would also reference the visitor against an internal blacklist of persons that are prohibited from entering the building, run checks against the sex offender registry and import data from our student information system to identify other prohibited persons for various reasons (209A, non-custodial parent, etc.). The system would then notify the appropriate people immediately if a violation is detected.

### Door Access system

Revere Public Schools currently has a district wide door access system implemented across its fiber optic network. We still have 3 buildings that need to be added to the system and we would like to add additional doors in buildings where this is currently implemented. After this implementation the plan would be to import the card keys of all Revere Police officers so that they have access to all buildings 24 hours per day. During any event requiring police response, they would have access to the building from all sides and not just main entrances. In addition we would like to install blue “knock boxes” for police use only at these location for backup to the card key system.

### Surveillance Cameras

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**Jonathan Ferrara**

Director of IT

**Revere Public Schools**

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T 781.485.8454  
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**Subject:** Fwd: Narrative

**Date:** Thursday, July 12, 2018 at 11:49:48 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Dianne Kelly

DK

See below.

Jon

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

Begin forwarded message:

**From:** Guido Chief James <[jguido@reverepolice.org](mailto:jguido@reverepolice.org)>

**Date:** July 12, 2018 at 11:35:40 AM EDT

**To:** Jonathan Ferrara <[JFerrara@revere.mec.edu](mailto:JFerrara@revere.mec.edu)>, Ford Capt Steven <[sford@reverepolice.org](mailto:sford@reverepolice.org)>, Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)>

**Subject:** RE: Narrative

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**From:** Jonathan Ferrara [<mailto:JFerrara@revere.mec.edu>]

**Sent:** Thursday, July 12, 2018 10:31 AM

**To:** Ford Capt Steven; Callahan CIV Kathleen

**Cc:** Guido Chief James

**Subject:** RE: Narrative

Correct

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**From:** Ford Capt Steven [<mailto:sford@reverepolice.org>]

**Sent:** Thursday, July 12, 2018 10:32 AM

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**Subject:** Re: Narrative

**Date:** Thursday, July 12, 2018 at 11:47:45 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Guido Chief James

**CC:** Ford Capt Steven, Callahan CIV Kathleen

Will do. Thank you.

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**To:** Jonathan Ferrara, Ford Capt Steven, Callahan CIV Kathleen

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**Subject:** RE: Narrative

**Date:** Thursday, July 12, 2018 at 10:38:39 AM Eastern Daylight Time

**From:** Callahan CIV Kathleen

**To:** Jonathan Ferrara, Ford Capt Steven

**CC:** Guido Chief James

Sorry to hear that. This is a wonderful grant that can assist with improving school safety.

---

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Director of IT

**Revere Public Schools**  
101 School St  
Revere, MA 02151  
T 781.485.8454  
F 781.333.2109

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**Subject:** RE: Narrative

**Date:** Thursday, July 12, 2018 at 10:32:03 AM Eastern Daylight Time

**From:** Ford Capt Steven

**To:** Jonathan Ferrara, Callahan CIV Kathleen

**CC:** Guido Chief James

Okay so I won't get quotes then for our stuff as that was going to be part of this.

Capt Steven Ford

781-286-8335

[www.reverepolice.org](http://www.reverepolice.org)

<http://www.facebook.com/ReverePoliceDept>

@reverepolice on Twitter

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---

**From:** Jonathan Ferrara [mailto:JFerrara@revere.mec.edu]

**Sent:** Thursday, July 12, 2018 10:28 AM

**To:** Callahan CIV Kathleen

**Cc:** Ford Capt Steven; Guido Chief James

**Subject:** Re: Narrative

Dr. Kelly just informed there is no money for this. We are out.

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 9:54 AM, Callahan CIV Kathleen <[kcallahan@reverepolice.org](mailto:kcallahan@reverepolice.org)> wrote:

Thanks so much Jonathan. We can get started with this information. FYI-the grant application is a 2 step process which requires the costs to be included in step 1. Once we get through step 1 we can go on with the remaining narrative and budget breakdown. I will need RPD's information from Steven as well as the School Department to accomplish step 1. Also, can you please send me the school department's current school safety plan. I think it would be

important to include this with the application. Also, do we have a MOU with the school department? I can also check with Captain O'Hara on the MOU.

---

**From:** Jonathan Ferrara [<mailto:JFerrara@revere.mec.edu>]

**Sent:** Thursday, July 12, 2018 8:26 AM

**To:** Callahan CIV Kathleen

**Cc:** Ford Capt Steven; Guido Chief James

**Subject:** Narrative

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- Visitor Management system
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#### Visitor management

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**Subject:** RE: Narrative

**Date:** Thursday, July 12, 2018 at 10:31:27 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** 'Ford Capt Steven', Callahan CIV Kathleen

**CC:** Guido Chief James

Correct

---

**From:** Ford Capt Steven [mailto:sford@reverepolice.org]

**Sent:** Thursday, July 12, 2018 10:32 AM

**To:** Jonathan Ferrara <JFerrara@revere.mec.edu>; Callahan CIV Kathleen <kcallahan@reverepolice.org>

**Cc:** Guido Chief James <jguido@reverepolice.org>

**Subject:** RE: Narrative

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**Director of IT**

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**Subject:** Re: Narrative

**Date:** Thursday, July 12, 2018 at 10:27:48 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Callahan CIV Kathleen

**CC:** Ford Capt Steven, Guido Chief James

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**From:** Jonathan Ferrara [<mailto:JFerrara@revere.mec.edu>]

**Sent:** Thursday, July 12, 2018 8:26 AM

**To:** Callahan CIV Kathleen

**Cc:** Ford Capt Steven; Guido Chief James

**Subject:** Narrative

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- **Jonathan Ferrara**  
Director of IT

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**Subject:** Re: COPS Grant

**Date:** Thursday, July 12, 2018 at 10:22:34 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Dianne Kelly

**CC:** Joshua Vadala, Matt Kruse

Ok

Please pardon brevity of emails and responses as well as obvious spelling and grammatical errors. Speech to text. Sent by mobile phone.

On Jul 12, 2018, at 10:21 AM, Dianne Kelly <[DKelly@revere.mec.edu](mailto:DKelly@revere.mec.edu)> wrote:

No - we have not budget for any of that. I still do not have a final budget for FY19. We can not submit a grant application that would require such a commitment.

Dianne K. Kelly, Ed.D.  
Superintendent  
Revere Public Schools

On Jul 12, 2018, at 9:49 AM, Jonathan Ferrara <[JFerrara@revere.mec.edu](mailto:JFerrara@revere.mec.edu)> wrote:

DK,

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- Additional cameras, camera servers and storage
- Visitor management system for all buildings that interface with SIS, blacklists visitors, and does a sex offender registry lookup at the security desk
- License plate reader cameras that will identify and notify the proper personnel if prohibited persons enter the property by car

We would need to pay a max of \$125k if awarded. Does this work?

Jon

**Jonathan Ferrara**  
Director of IT

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T 781.485.8454  
F 781.333.2109

**Subject:** Re: COPS Grant

**Date:** Thursday, July 12, 2018 at 10:21:18 AM Eastern Daylight Time

**From:** Dianne Kelly

**To:** Jonathan Ferrara

**CC:** Joshua Vadala, Matt Kruse

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**Superintendent**  
Revere Public Schools

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**Subject:** Re: How did you make out with BCM?  
**Date:** Thursday, July 12, 2018 at 10:08:12 AM Eastern Daylight Time  
**From:** Jonathan Ferrara  
**To:** Ford Capt Steven

Good. Pretty straight forward. Calling Higgins Corp. Shortly to request quote visitor management.

Jon

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On Jul 12, 2018, at 10:06 AM, Ford Capt Steven <[sford@reverepolice.org](mailto:sford@reverepolice.org)> wrote:

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**Subject:** Fwd: COPS Grant

**Date:** Thursday, July 12, 2018 at 10:06:58 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** Joshua Vadala

Josh

For the grant, I need copies of the school safety plans. Can I get those electronically?

Jon

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Begin forwarded message:

**From:** Jonathan Ferrara <[JFerrara@revere.mec.edu](mailto:JFerrara@revere.mec.edu)>

**Date:** July 12, 2018 at 9:49:34 AM EDT

**To:** Dianne Kelly <[DKelly@revere.mec.edu](mailto:DKelly@revere.mec.edu)>, Joshua Vadala <[jvadala@revere.mec.edu](mailto:jvadala@revere.mec.edu)>, Matt Kruse <[mkruse@revere.mec.edu](mailto:mkruse@revere.mec.edu)>

**Subject:** COPS Grant

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**Date:** Thursday, July 12, 2018 at 9:56:13 AM Eastern Daylight Time

**From:** Callahan CIV Kathleen

**To:** Jonathan Ferrara

**CC:** Ford Capt Steven, Guido Chief James

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**Subject:** Narrative

**Date:** Thursday, July 12, 2018 at 8:26:04 AM Eastern Daylight Time

**From:** Jonathan Ferrara

**To:** 'Callahan CIV Kathleen'

**CC:** sford@reverepolice.org, Guido Chief James

Kathy,

Per our discussion, here is a breakdown of what we hope to accomplish with the grant. I met with our security vendor after our meeting yesterday and walked him around the school properties to build a quote on the items below. I informed of the grant deadline and he said it wouldn't be a problem to provide a quote in that timeframe. Capt. Ford will have an additional submittal from the RPD side

- Visitor Management system
- Door Access to allow emergency responders to access all school buildings during as emergency response
- Backup "Blue knock boxes"
- Additional School Cameras in all buildings
- Visitor management system that looks up sex offender registry and blacklist in real time

#### Visitor management

- All schools have a security desk at the main entrance whereby visitors are ID'd and given a visitor sticker and escorted to a location or in the case of vendors, given a liaison to facilitate their work in the building. The

software would scan a visitor's ID into the system and print an ID that fades after a period of time to prevent admittance at a later date without authorization. It would also reference the visitor against an internal blacklist of persons that are prohibited from entering the building, run checks against the sex offender registry and import data from our student information system to identify other prohibited persons for various reasons (209A, non-custodial parent, etc.). The system would then notify the appropriate people immediately if a violation is detected.

#### Door Access system

Revere Public Schools currently has a district wide door access system implemented across its fiber optic network. We still have 3 buildings that need to be added to the system and we would like to add additional doors in buildings where this is currently implemented. After this implementation the plan would be to import the card keys of all Revere Police officers so that they have access to all buildings 24 hours per day. During any event requiring police response, they would have access to the building from all sides and not just main entrances. In addition we would like to install blue "knock boxes" for police use only at these location for backup to the card key system.

#### Surveillance Cameras

- Revere has invested heavily over the years in its surveillance systems. The School department currently has about 300 cameras that can be viewed from any location around the municipal network. In addition, implementing the mobile component to the system to allow camera viewing would aid first responders to get a view inside and outside of all buildings while on scene. We would like to install more cameras in locations that are currently not covered. To do this we will also add 2 new servers and additional storage arrays to accommodate the increase in cameras.

#### License plate Reader

- In conjunction with the police department we would like to install license place readers on the entrance and exit to the school property would aid in being a first line of defense to identify unwanted people the enter the school grounds. Similar to the visitor management system, the license plate reader software would utilize a blacklist and import from student information system would aid in identifying potential threats before they gain access to the school building.

-  
**Jonathan Ferrara**  
Director of IT

**Revere Public Schools**  
101 School St  
Revere, MA 02151  
T 781.485.8454  
F 781.333.2109

**Subject:** RE: School Violence Prevention Program Funding Now Available

**Date:** Monday, July 9, 2018 at 4:46:24 PM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** lalbanesi@revere.mec.edu

Hi Louis,

The School Violence Prevention Program (SVPP) is now open and will provide up to 75% funding for school safety measures including the Raptor Emergency Management and Raptor Visitor Management systems.

For only \$1,300 per school per year\* (before the grant), you can help ensure the safety of your students by purchasing both the Raptor Visitor Management and Raptor Emergency Management systems. The Raptor Visitor Management system protects your students from potentially dangerous visitors, and the Raptor Emergency Management system helps schools better prepare for, respond to and recover from an emergency. [Click here](#) to learn more about both solutions from Raptor Technologies.

Join over 20,000 schools across the nation that partner with Raptor Technologies to help protect their students and staff.

Applications for the SVPP funding will **are due by July 30, 2018 at 7:59 pm EDT**. You can [click here](#) to learn more about the grant.

To learn more about the Raptor Visitor Management and Raptor Emergency Management systems or to schedule a demo, please feel free to call me at (281)763-7801 x176 or email at [j.prewitt@raptortech.com](mailto:j.prewitt@raptortech.com).

Regards,  
Jamie

Jamie Prewitt  
Specialist, School Safety Technologies  
Raptor Technologies  
[jprewitt@raptortech.com](mailto:jprewitt@raptortech.com)

713-880-8902 x176  
631 W 22nd St.  
Houston, TX 77008  
[raptortech.com](http://raptortech.com)

\*Does not include first-year only equipment and implementation costs.

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**Subject:** RE: School Violence Prevention Program Funding Now Available

**Date:** Monday, July 9, 2018 at 4:46:02 PM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** dmokaba@revere.mec.edu

Hi Danielle,

The School Violence Prevention Program (SVPP) is now open and will provide up to 75% funding for school safety measures including the Raptor Emergency Management and Raptor Visitor Management systems.

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Regards,  
Jamie

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**Subject:** RE: School Violence Prevention Program Funding Now Available

**Date:** Monday, July 9, 2018 at 4:45:45 PM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** [jvadala@revere.mec.edu](mailto:jvadala@revere.mec.edu)

Hi Josh,

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Regards,  
Jamie

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\*Does not include first-year only equipment and implementation costs.

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**Subject:** RE: School Violence Prevention Program Funding Now Available

**Date:** Monday, July 9, 2018 at 4:45:25 PM Eastern Daylight Time

**From:** Jamie Prewitt

**To:** csvendsen@revere.mec.edu

Hi Carl,

The School Violence Prevention Program (SVPP) is now open and will provide up to 75% funding for school safety measures including the Raptor Emergency Management and Raptor Visitor Management systems.

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Regards,  
Jamie

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